

National Pistachio Crop Estimate

Dried In-Shell Basis

Region	Bearing Area Hectares	2011 Crop Tons	2010 Crop Tons
<i>Rafsanjan & Anar</i>	90,000	45,000	82,500
<i>Kerman</i>	43,000	23,000	31,000
<i>Sirjan</i>	33,000	22,000	11,000
<i>Zarand</i>	28,000	18,000	10,000
<i>Shahr-e-Babak</i>	6,000	4,000	3,500
<i>Ravar</i>	5,000	4,000	2,500
<i>Rayen</i>	1,500	1,500	500
<i>Others</i>	2,500	1,000	500
Kerman Total	209,000	118,500	141,500
Khorasan-e-Razavi	20,000	27,000	25,000
Yazd	25,000	14,000	25,500
Fars	8,000	8,000	6,000
Khorasan-e-Jonoobi	5,000	5,500	3,500
Semnan	9,000	3,000	4,000
Sistan-o-Baluchestan	4,000	2,500	2,500
Markazi	5,000	2,300	2,500
Esfahan	1,500	1,800	1,500
Qom	2,000	1,800	1,000
Qazvin	2,000	1,200	2,000
Tehran	1,000	700	500
Others	500	700	500
Subtotal Iran	292,000	187,000	216,000

Note: The tonnage figures in the table do not include the pistachio production which is consumed fresh in-hull as fruit. Total fresh pistachio consumption is estimated at an annual amount of 30,000 Tons (equivalent to around 10,000 Tons Dried In-Shell basis) mainly from Khorasan-e-Razavi and Semnan produce.

Source: IPA Revised Estimate, October 2011

Complete Monthly and YTD Export Shipments Compared to Last 4 Years in Tons													
Crop Month: 12												Crop Year: 2010	
Crop Month		1	2	3	4	5	6	7	8	9	10	11	12
Crop Year													
2010	Monthly	34,148	30,332	17,496	9,318	9,467	9,353	3,708	8,974	10,294	10,088	10,840	8,224
	YTD	34,148	64,479	81,976	91,294	100,761	110,114	113,822	122,795	133,089	143,177	154,017	162,241
2009	Monthly	10,213	22,900	22,354	13,435	9,532	10,379	2,998	7,744	7,583	5,590	9,229	7,836
	YTD	10,213	33,113	55,467	68,901	78,433	88,813	91,810	99,554	107,137	112,728	121,957	129,793
2008	Monthly	5,208	12,144	7,392	4,995	7,400	10,206	2,393	7,406	5,811	5,664	5,541	3,497
	YTD	5,208	17,352	24,744	29,739	37,139	47,345	49,738	57,144	62,956	68,620	74,161	77,658
2007	Monthly	19,954	39,456	30,579	18,117	19,410	21,449	4,192	13,277	14,250	11,159	6,731	8,765
	YTD	19,954	59,410	89,989	108,106	127,515	148,964	153,156	166,433	180,683	191,842	198,573	207,338

Source: IRI Customs Administration

Complete Monthly and YTD Export Shipments - Product Breakdown in Tons													
Crop Month: 12												Crop Year: 2010	
Crop Month		1	2	3	4	5	6	7	8	9	10	11	12
Product													
Open In-Shell	Monthly	24,001	21,761	14,724	7,679	7,880	7,095	2,840	6,856	8,083	7,569	7,281	5,714
	YTD	24,001	45,761	60,485	68,164	76,044	83,139	85,979	92,835	100,919	108,488	115,770	121,484
Closed Shell	Monthly	7,051	6,962	1,350	227	146	762	440	880	1,035	1,112	2,118	1,589
	YTD	7,051	14,013	15,363	15,590	15,736	16,497	16,937	17,817	18,853	19,965	22,083	23,672
Kernel	Monthly	920	970	1,011	1,152	1,093	832	332	901	938	1,162	1,206	636
	YTD	920	1,890	2,901	4,052	5,145	5,977	6,309	7,210	8,148	9,310	10,516	11,152
GPPK & Split Kernel	Monthly	134	368	252	221	300	318	47	99	189	156	140	172
	YTD	134	502	754	976	1,276	1,594	1,641	1,739	1,928	2,084	2,224	2,396
Others	Monthly	2,042	271	160	39	48	346	49	237	49	88	95	112
	YTD	2,042	2,313	2,473	2,512	2,560	2,906	2,955	3,193	3,242	3,329	3,424	3,536
Total	Monthly	34,148	30,332	17,496	9,318	9,467	9,353	3,708	8,974	10,294	10,088	10,840	8,224
	YTD	34,148	64,479	81,976	91,294	100,761	110,114	113,822	122,795	133,089	143,177	154,017	162,241

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data

Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month Destination		1	2	3	4	5	6	7	8	9	10	11	12
Far East	Monthly	24,402	18,979	8,230	672	2,062	1,575	543	1,393	2,259	3,068	4,832	4,409
	YTD	24,402	43,381	51,610	52,283	54,344	55,919	56,462	57,855	60,114	63,182	68,014	72,423
Re-Export Markets	Monthly	3,449	2,753	2,563	1,897	1,329	1,761	755	2,066	2,012	1,078	970	532
	YTD	3,449	6,202	8,764	10,662	11,991	13,752	14,507	16,573	18,586	19,664	20,633	21,165
EU-15	Monthly	946	2,403	1,430	1,746	1,916	2,137	464	1,692	2,252	1,382	872	660
	YTD	946	3,349	4,778	6,525	8,440	10,577	11,041	12,733	14,986	16,368	17,240	17,900
CIS	Monthly	1,496	2,293	1,904	1,501	1,736	1,767	651	1,200	1,245	1,533	1,313	1,103
	YTD	1,496	3,790	5,694	7,195	8,931	10,698	11,349	12,549	13,794	15,326	16,639	17,742
Middle East	Monthly	1,546	1,943	1,608	1,351	1,266	947	661	1,400	1,233	1,561	1,303	874
	YTD	1,546	3,489	5,097	6,448	7,715	8,662	9,323	10,722	11,956	13,516	14,819	15,693
Indian Subcontinent	Monthly	1,724	1,285	866	1,371	450	499	293	724	787	1,059	1,321	424
	YTD	1,724	3,008	3,875	5,246	5,696	6,195	6,488	7,212	7,999	9,058	10,379	10,804
Other Europe	Monthly	203	359	572	318	419	468	191	290	214	189	88	95
	YTD	203	561	1,133	1,451	1,869	2,337	2,528	2,819	3,033	3,222	3,309	3,405
North Africa	Monthly	189	221	248	313	86	76	24	48	100	50	99	24
	YTD	189	410	658	971	1,057	1,133	1,157	1,205	1,305	1,355	1,455	1,479
North America	Monthly	130	3	37	121	167	75	102	60	148	118	1	42
	YTD	130	133	170	292	459	534	636	695	843	961	962	1,003
Others	Monthly	64	93	39	27	36	49	24	100	43	51	42	62
	YTD	64	157	195	223	258	307	331	431	474	525	567	628
Total	Monthly	34,148	30,332	17,496	9,318	9,467	9,353	3,708	8,974	10,294	10,088	10,840	8,224
	YTD	34,148	64,479	81,976	91,294	100,761	110,114	113,822	122,795	133,089	143,177	154,017	162,241

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data

Complete Monthly Export Shipments - Country Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
EU15													
Austria	-	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	194	131	309	333	430	120	248	107	83	11	11	1,978
Denmark	-	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-	-
France	25	48	24	12	0	115	-	13	49	13	30	25	355
Germany	679	1,761	743	1,065	862	1,179	125	669	1,554	1,017	697	549	10,897
Greece	-	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	-	25	25	-	46	-	-	22	-	118
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	50	75	100	74	323	100	75	198	50	150	112	75	1,382
Portugal	-	-	-	-	-	-	-	-	-	-	-	-	-
Spain	192	325	432	287	372	288	144	519	493	120	-	-	3,170
Sweden	-	-	-	-	-	-	-	-	-	-	-	-	-
UK	-	0	-	-	-	-	-	-	-	-	-	-	0
EEC	-	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	946	2,403	1,430	1,746	1,916	2,137	464	1,692	2,252	1,382	872	660	17,900
EU15 - %	2.8%	7.9%	8.2%	18.7%	20.2%	22.8%	12.5%	18.9%	21.9%	13.7%	8.0%	8.0%	11.0%
Other Europe													
Albania	-	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	-	-	-	10	-	32	-	-	-	-	-	-	42
Bosnia	-	2	-	9	-	-	-	-	-	-	-	-	11

Complete Monthly Export Shipments - Country Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	13	13	0	-	13	-	-	-	-	13	-	-	50
Cyprus	0	-	-	-	21	-	-	-	-	-	-	-	21
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	71	-	-	71	23	47	-	69	-	24	23	95	420
Macedonia	30	-	23	4	-	25	-	-	7	-	-	-	89
Malta	-	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	11	-	-	11
Montenegro	-	-	-	5	15	-	-	-	-	-	-	-	20
Norway	1	-	-	1	-	2	-	-	-	-	-	-	4
Poland	22	-	44	-	-	22	-	-	-	-	-	-	88
Romania	23	53	65	20	62	40	-	22	20	22	22	-	347
Serbia	-	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	44	176	175	66	132	44	-	22	-	22	-	-	681
Slovenia	-	-	-	-	-	-	-	7	-	-	-	-	7
Switzerland	-	1	2	-	-	-	-	1	-	-	-	1	6
Ukraine	-	114	263	132	154	257	191	170	187	97	43	-	1,609
Yugoslavia	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	203	359	572	318	419	468	191	290	214	189	88	95	3,405
Other Europe - %	0.6%	1.2%	3.3%	3.4%	4.4%	5.0%	5.2%	3.2%	2.1%	1.9%	0.8%	1.2%	2.1%

Complete Monthly Export Shipments - Country Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
CIS													
Armenia	-	0	23	5	-	5	10	4	-	-	5	-	53
Azerbaijan	11	38	15	10	25	41	10	10	45	5	26	-	236
Georgia	-	-	-	-	-	-	-	-	-	-	0	-	0
Kazakhstan	55	148	141	-	20	44	20	115	20	80	76	97	816
Kyrgyzstan	48	53	166	-	-	-	-	23	36	37	18	-	381
Russia	1,126	1,804	1,169	1,431	1,651	1,593	538	1,023	986	1,264	1,048	914	14,549
Tajikistan	220	176	347	40	25	48	72	25	112	89	72	74	1,300
Turkmenistan	36	66	35	15	15	36	-	-	46	-	-	17	266
Uzbekistan	-	8	8	-	-	-	-	-	-	58	68	-	141
CIS - Total	1,496	2,293	1,904	1,501	1,736	1,767	651	1,200	1,245	1,533	1,313	1,103	17,742
CIS - %	4.4%	7.6%	10.9%	16.1%	18.3%	18.9%	17.5%	13.4%	12.1%	15.2%	12.1%	13.4%	10.9%
North Africa													
Algeria	-	-	-	-	25	-	-	-	25	-	25	-	75
Egypt	152	99	148	288	61	62	24	23	72	50	50	24	1,052
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	10	-	-	-	-	-	-	-	-	-	-	10
Morocco	-	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	0	-	-	-	-	-	-	-	-	-	0
Sudan	-	-	-	-	-	-	-	-	4	-	-	-	4
Tunisia	37	112	100	25	-	14	-	25	-	-	25	-	338
North Africa - Total	189	221	248	313	86	76	24	48	100	50	99	24	1,479
North Africa - %	0.6%	0.7%	1.4%	3.4%	0.9%	0.8%	0.6%	0.5%	1.0%	0.5%	0.9%	0.3%	0.9%

Complete Monthly Export Shipments - Country Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
<i>Middle East</i>													
Bahrain	6	14	2	(2)	20	15	-	24	-	1	24	12	116
Iraq	614	864	807	440	550	416	368	455	366	694	769	425	6,768
Jordan	22	-	16	13	-	-	22	-	22	-	-	-	94
Kuwait	23	37	48	210	86	74	25	192	33	166	72	30	995
Lebanon	80	311	306	378	285	217	79	140	187	303	164	122	2,573
Oman	-	-	-	-	-	-	-	-	-	0	-	-	0
Qatar	2	32	5	29	5	6	4	23	16	22	7	4	155
Saudi Arabia	25	-	-	39	50	25	72	195	255	118	78	13	869
Syria	774	685	426	245	271	193	90	372	355	256	189	267	4,122
Yemen	-	-	-	-	-	-	-	-	-	-	-	-	-
<i>Middle East - Total</i>	1,546	1,943	1,608	1,351	1,266	947	661	1,400	1,233	1,561	1,303	874	15,693
<i>Middle East - %</i>	4.5%	6.4%	9.2%	14.5%	13.4%	10.1%	17.8%	15.6%	12.0%	15.5%	12.0%	10.6%	9.7%
<i>Re-Export Markets</i>													
Turkey	478	669	378	421	341	386	200	681	696	258	200	94	4,801
UAE	2,970	2,084	2,185	1,477	988	1,375	556	1,385	1,316	820	770	437	16,364
<i>REM - Total</i>	3,449	2,753	2,563	1,897	1,329	1,761	755	2,066	2,012	1,078	970	532	21,165
<i>REM - %</i>	10.1%	9.1%	14.6%	20.4%	14.0%	18.8%	20.4%	23.0%	19.6%	10.7%	8.9%	6.5%	13.0%
<i>Indian Subcontinent</i>													
Afghanistan	236	144	-	23	15	31	-	224	356	182	74	-	1,285
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-	-
India	862	442	356	237	111	290	182	245	335	676	1,105	331	5,171

Complete Monthly Export Shipments - Country Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
Nepal	-	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	626	698	510	1,111	324	178	111	256	96	201	142	94	4,348
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,724	1,285	866	1,371	450	499	293	724	787	1,059	1,321	424	10,804
Indian Subcontinent - %	5.0%	4.2%	5.0%	14.7%	4.8%	5.3%	7.9%	8.1%	7.6%	10.5%	12.2%	5.2%	6.7%
Far East													
China	423	655	95	44	1	13	1	10	1	0	65	27	1,334
Hong Kong	21,861	16,399	7,410	328	1,346	1,501	478	819	1,262	2,642	3,362	3,543	60,952
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-	-
Japan	10	26	27	53	47	12	3	27	33	2	47	4	290
Korea	-	-	4	6	-	-	-	-	-	-	-	-	10
Macao	-	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	23	25	16	2	-	-	13	1	-	13	-	-	92
Philippines	-	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	-	12	12	26	32	19	-	25	-	13	22	13	173
Taiwan	52	794	393	212	186	-	48	212	438	175	361	220	3,090
Thailand	23	174	-	-	-	6	-	-	-	-	-	6	208
Vietnam	2,010	896	273	-	450	25	-	300	525	224	975	597	6,274
Far East - Total	24,402	18,979	8,230	672	2,062	1,575	543	1,393	2,259	3,068	4,832	4,409	72,423
Far East - %	71.5%	62.6%	47.0%	7.2%	21.8%	16.8%	14.6%	15.5%	21.9%	30.4%	44.6%	53.6%	44.6%
North America													
Canada	82	3	13	49	95	75	102	36	123	73	1	42	693
Mexico	48	-	24	72	72	-	-	24	25	45	-	-	310

Complete Monthly Export Shipments - Country Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
USA	-	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	130	3	37	121	167	75	102	60	148	118	1	42	1,003
North America - %	0.4%	0.0%	0.2%	1.3%	1.8%	0.8%	2.8%	0.7%	1.4%	1.2%	0.0%	0.5%	0.6%
Other													
Argentina	-	-	-	-	-	-	-	-	-	-	-	-	-
Australia	50	44	25	27	36	37	24	82	17	37	25	56	460
Brazil	-	-	-	-	-	-	-	12	-	-	17	-	29
Chile	-	25	-	-	-	-	-	-	-	-	-	-	25
Colombia	-	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	14	24	14	-	-	-	-	7	6	14	-	5	83

Complete Monthly Export Shipments - Country Breakdown in Tons

Crop Month: 12

Crop Year: 2010

Crop Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Country													
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	12	-	-	20	-	-	-	32
Zambia	-	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	64	93	39	27	36	49	24	100	43	51	42	62	628
Other - %	0.2%	0.3%	0.2%	0.3%	0.4%	0.5%	0.6%	1.1%	0.4%	0.5%	0.4%	0.7%	0.4%
Total Iranian Export	34,148	30,332	17,496	9,318	9,467	9,353	3,708	8,974	10,294	10,088	10,840	8,224	162,241

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data