

YTD Inventory / Shipment Report in Tons	
Crop Month: 12 Crop Year: 2013	
Carry in from previous year	16,000
Total Crop Estimate	170,000
Opening Inventory	186,000
Domestic Consumption	24,000
Adjustment/ losses, Domestic	10,000
Export Shipments	126,300
Adjustment/ losses, Export	21,300
Total Consumption	181,600
Ending Inventory	4,400
<p>1- Marketing year for crop 2013 opened with an available volume of 186000 tons, just slightly below previous year</p> <p>2- Readers are reminded that the figures for export shipments were upwardly adjusted in the previous month by 6300 tons, in the YTD Inventory/Shipment Report. Note should be taken that this correction has not been reflected in any of the tables which elucidate the details.</p> <p>3- Exports to China have fallen 40% in volume compared to 2012</p> <p>4- Exports to Arab Middle East have risen 20% in volume, exceeding that of EU15 and taking its rank 4 standing in the list.</p> <p>5- Looking at the composition of pistachio export shipments, there is a dramatic rise in the volume of natural kernel and green peeled pistachio kernel exports. This has caused an 85% rise in export adjustments losses, which are actually nothing but shells removed to produce these two types of kernels.</p> <p>6- Although, being based on small volumes, exports to North Africa have jumped by 115%.</p> <p>7- As already reported elsewhere on this website, Iran's current crop 2014 is estimated at 220000 tons, so 2014 marketing season opens with availability of 224000 tons, an increase of more than 20%. Thus, there should be no surprise if small farm owners rush to sell, early in a competitive market.</p>	
Note: Adjustments/Losses related to exported weight of kernels/green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons		
Crop Month: 12 Crop Year: 2013		
Crop Year	Monthly	YTD
2013	4,237	126,361
2012	6,518	127,188
2011	5,335	112,204
2010	8,224	162,241

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 12 Crop Year: 2013		
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Crop Month: 12 Crop Year: 2013		
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Crop Month:12 Crop Year: 2013		
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Crop Month: 12

Crop Year: 2013

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	1075	28913	50	14997	50	160	26	104	1	4	1202	44178
Re-Export Markets	365	19177	0	404	264	5510	108	698	290	394	1027	26182
CIS	245	16025	0	129	47	64	43	52	111	193	446	16463
Middle East	42	7735	0	221	176	2905	396	604	31	60	645	11524
EU-15	76	6,758	0	202	80	1082	29	1322	0	0	185	9363
Indian Subcontinent	134	6479	0	10	86	2156	0	103	489	494	709	9242
Other Europe	11	1858	0	0	0	43	0	4	0	20	11	1924
North America	0	330	0	0	0	84	0	2	0	0	0	416
North Africa	0	329	0	0	0	45	0	29	0	0	0	403
Other	0	242	0	0	0	110	12	14	0	0	12	366
Total	1948	87844	50	15962	703	12159	614	2931	922	1165	4237	120061

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 12						Crop Year: 2013					
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	
EU15											
Austria		1		-		-		1		-	2
Belgium		60		-		12		-		-	72
Denmark		-		-		-		-		-	-
Finland		-		-		-		-		-	-
France		64		-		107		116		-	286
Germany	24	5,877		3	60	748		1,117		-	7,745
Greece		45		199		-	29	29		-	273
Ireland		-		-		-		-		-	-
Italy	4	129		-	20	215		48		-	392
Luxembourg		-		-		-		-		-	-
Netherlands	48	468		-		-		-		-	468
Portugal		-		-		-		-		-	-
Spain		114		-		-		12		-	126
Sweden		-		-		-		-		-	-
UK		-		-		-		-		-	-
EEC		-		-		-		-		-	-
EU15 - Total	76	6,758	-	202	80	1,082	29	1,322	-	-	9,363
EU15 - %	3.9%	7.7%	0.0%	1.3%	11.4%	8.9%	4.7%	45.1%	0.0%	0.0%	7.8%
Other Europe											
Albania		82		-		-		-		-	82
Belarus		22		-		-		-		-	22
Bosnia		2		-		-		-		-	2

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 12						Crop Year: 2013						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Monthly	YTD
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD		
Bulgaria		-		-		-		-		-	-	-
Croatia		-		-		-		-		-	-	-
Cyprus		-		-		-		-		-	-	-
Czech Republic		-		-		-		-		-	-	-
Estonia		-		-		-		-		-	-	-
Hungry		-		-		-		-		-	-	-
Iceland		-		-		-		-		-	-	-
Kosovo		-		-		-		-		-	-	-
Latvia		-		-		-		-		-	-	-
Lithuania		317		-		-		-		-	-	317
Macedonia		25		-		-		-		-	-	25
Malta		24		-		-		-		-	-	24
Moldova		1		-		-		-		-	-	1
Montenegro		15		-		-		-		-	-	15
Norway		-		-		-		-		-	-	-
Poland		43		-		-		-		-	-	43
Romania		109		-		-		-		-	-	109
Serbia		6		-		-		-		-	-	6
Slovakia	11	342		-		40		-		-	11	382
Slovenia		-		-		-		-		-	-	-
Switzerland		3		-		0		2		-	-	5
Ukraine		839		-		3		2		20	-	864
Yugoslavia		28		-		-		-		-	-	28
Other Europe - Total	11	1,858	-	-	-	43	-	4	-	20	11	1,924
Other Europe - %	0.6%	2.1%	0.0%	0.0%	0.0%	0.4%	0.0%	0.1%	0.0%	1.7%	0.3%	1.6%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 12						Crop Year: 2013						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Monthly	YTD
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD		
CIS												
Armenia		45		-		-		-		-		45
Azerbaijan		408		-		-		-		-		408
Georgia		5		-		-		-		-		5
Kazakhstan	170	11,096		-	47	63	21	37	5	37	243	11,233
Kyrgyzstan		636		-		-		-	70	70	70	706
Russia	41	1,749		125		1		9	1	1	42	1,885
Tajikistan	24	915		4		-	22	22	27	27	73	968
Turkmenistan		391		-		-		-	8	35	8	426
Uzbekistan	10	779		-		-		-		23	10	802
CIS - Total	245	16,025	-	129	47	64	43	52	111	193	446	16,463
CIS - %	12.6%	18.2%	0.0%	0.8%	6.7%	0.5%	7.0%	1.8%	12.0%	16.6%	10.5%	13.7%
North Africa												
Algeria		22		-		-		-		-		22
Egypt		231		-		45		23		-		299
Ethiopia		-		-		-		-		-		-
Libya		57		-		-		-		-		57
Morocco		-		-		-		-		-		-
Nigeria		-		-		-		-		-		-
Sudan		-		-		-		-		-		-
Tunisia		19		-		-		6		-		25
North Africa - Total	0	329	-	-	-	45	-	29	-	-	-	403
North Africa - %	0.0%	0.4%	0.0%	0.0%	0.0%	0.4%	0.0%	1.0%	0.0%	0.0%	0.0%	0.3%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 12						Crop Year: 2013						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Monthly	YTD
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD		
Middle East												
Bahrain		28	-	-	2	2	1	1	-	-	-	31
Iraq	4	4,538	-	-	108	1,199	372	502	7	33	491	6,271
Jordan		317	-	220	24	67	-	-	24	24	48	628
Kuwait		409	-	-	-	221	-	3	-	-	-	632
Lebanon	38	1,035	-	-	44	975	-	53	-	-	82	2,063
Oman		-	-	-	-	-	-	-	-	-	-	-
Qatar		233	-	1	-	82	-	21	-	3	-	340
Saudi Arabia		1,060	-	-	-	185	-	-	-	-	-	1,245
Syria		115	-	-	-	174	24	24	-	-	24	313
Yemen		-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	42	7,735	-	221	176	2,905	396	604	31	60	645	11,524
Middle East - %	2.2%	8.8%	0.0%	1.4%	25.0%	23.9%	64.5%	20.6%	3.4%	5.1%	15.2%	9.6%
Re-Export Markets												
Turkey	96	7,321	-	293	116	2,535	59	149	290	367	561	10,665
UAE	269	11,856	-	111	148	2,975	49	549	-	27	466	15,518
REM - Total	365	19,177	-	404	264	5,510	108	698	290	394	1,027	26,183
REM - %	18.7%	21.8%	0.0%	2.5%	37.6%	45.3%	17.6%	23.8%	31.5%	33.8%	24.2%	21.8%
Indian Subcontinent												
Afghanistan		1,627	-	10	-	3	-	-	476	481	476	2,121
Bangladesh		1	-	-	2	38	-	1	-	-	2	40
India	134	2,801	-	-	34	1,979	-	92	-	-	168	4,872

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 12						Crop Year: 2013						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Monthly	YTD
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD		
Nepal		-		-		-		-		-	-	-
Pakistan		2,049		-	50	137		10	13	13	63	2,209
Sri Lanka		-		-		-		-		-	-	-
Indian Subcontinent - Total	134	6,479	-	10	86	2,156	-	103	489	494	709	9,242
Indian Subcontinent - %	6.9%	7.4%	0.0%	0.1%	12.2%	17.7%	0.0%	3.5%	53.0%	42.4%	16.7%	7.7%
Far East												
China		218		49		-		9	1	1	1	277
Hong Kong	752	21,309		11,513	50	55		11		-	802	32,887
Indonesia		-		-		-		-		-	-	-
Japan		-		-		62		35		3	-	100
Korea		-		-		-		15		-	-	15
Macao		-		-		-		-		-	-	-
Malaysia		188		-		3		1		-	-	192
Philippines		-		-		-		-		-	-	-
Singapore		174		-		29		-		-	-	203
Taiwan		956		-		7	1	8		-	1	971
Thailand		67		-		4		-		-	-	71
Vietnam	323	6,002	50	3,435	-	-	25	25		-	398	9,462
Far East - Total	1075	28,913	50	14,997	50	160	26	104	1	4	1,202	44,178
Far East - %	55.2%	32.9%	100.0%	93.9%	7.1%	1.3%	4.2%	3.6%	0.1%	0.3%	28.4%	36.8%
North America												
Canada		209		-		84		2		-	-	295
Mexico		121		-		-		-		-	-	121

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 12						Crop Year: 2013						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Monthly	YTD
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD		
USA		-		-		-		-		-		-
North America - Total	0	330	-	-	-	84	-	2	-	-	-	416
North America - %	0.0%	0.4%	0.0%	0.0%	0.0%	0.7%	0.0%	0.1%	0.0%	0.0%	0.0%	0.3%
Other												
Argentina		-		-		-		-		-		-
Australia		60		-		55	12	12		-	12	127
Brazil		11		-		17		-		-	-	28
Chile		7		-		-		-		-	-	7
Colombia		-		-		-		-		-	-	-
Dominican Republic		10		-		-		-		-	-	10
Ecuador		-		-		-		-		-	-	-
Kenya		-		-		-		-		-	-	-
Liberia		143		-		37		2		-	-	182
Mozambique		-		-		-		-		-	-	-
New Zealand		-		-		-		-		-	-	-
Nicaragua		-		-		-		-		-	-	-
Other_1		-		-		-		-		-	-	-
Other_2		-		-		-		-		-	-	-
Other_3		-		-		-		-		-	-	-
Other_4		-		-		-		-		-	-	-
Panama		-		-		-		-		-	-	-
Paraguay		-		-		-		-		-	-	-
Senegal		-		-		-		-		-	-	-
South Africa		11		-		1		-		-	-	12

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 12						Crop Year: 2013						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others			
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Tanzania		-		-		-		-		-	-	-
Uruguay		-		-		-		-		-	-	-
Venezuela		-		-		-		-		-	-	-
Zambia		-		-		-		-		-	-	-
Zimbabwe		-		-		-		-		-	-	-
Other - Total	0	242	-	-	-	110	12	14	-	-	12	366
Other - %	0.0%	0.3%	0.0%	0.0%	0.0%	0.9%	2.0%	0.5%	0.0%	0.0%	0.3%	0.3%
Total Iranian Export	1,948	87,844	50	15,963	703	12,159	614	2,931	922	1,165	4,237	120,061

Compiled by: IPA based on IRI Customs Administration raw data