

| <b>Monthly and YTD Inventory / Shipment Report<br/>in Tons<br/>Crop Year 2014</b> |                 |              |
|---|-----------------|--------------|
| <b>12th Marketing Month</b>   | <b>Month 12</b> | <b>YTD</b>   |
| Carry in from previous year   | -               | 4,400        |
| Total Production  | -               | 230,000      |
| Gross Inventory   | -               | 234,400      |
| Domestic Consumption  | 700             | 36,100       |
| Adjustment/ losses, Domestic  | 200             | 10,000       |
| Export Shipments  | 5,460           | 163,680      |
| Adjustment/ losses, Export  | 799             | 20,723       |
| Total Consumption   | 7,159           | 230,503      |
| <b>Ending Inventory</b>   | <b>-</b>        | <b>3,897</b> |

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

**Note: Adjustments/Losses related to exported weight of kernels/green kernels.**

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

| <b>Monthly and YTD Export Shipments Compared to Last 4 Years in Tons in Tons</b> |  |                        |                |
|--|--|------------------------|----------------|
| <b>Crop Month: 12</b>  |  | <b>Crop Year: 2014</b> |                |
| Crop Year  |  | Monthly                | YTD            |
| <b>2014</b>  |  | <b>5,460</b>           | <b>163,680</b> |
| 2013   |  | 4,237                  | 126,361        |
| 2012   |  | 6,518                  | 127,188        |
| 2011   |  | 5,335                  | 112,204        |

Source: IRI Customs Administration

| <b>Monthly Market Prices FCA<br/>Hamburg Iranian Dried In-Shell<br/>28/30 Fandoghi Pistachios</b> |  |                        |
|---|--|------------------------|
| <b>Crop Month: 12</b>   |  | <b>Crop Year: 2014</b> |
| Mean  |  | USD<br>per<br>Ton      |
| Min.  |  |                        |
| Max.  |  |                        |
|   |  |                        |
| Last Year   |  |                        |
| <b>Note: The above prices are related to EU-cleared quality pistachios.</b>                       |  |                        |

Source: OMNITRADE / EUROFOOD GmbH

| <b>Monthly Market Prices FCA<br/>Tehran Iranian Dried In-Shell<br/>30/32 Fandoghi Pistachios</b>                        |  |                        |
|---|--|------------------------|
| <b>Crop Month: 12</b>   |  | <b>Crop Year: 2014</b> |
| Mean  |  | IRR<br>per<br>Kilo     |
| Min.  |  |                        |
| Max.  |  |                        |
|   |  |                        |
| Last Year   |  |                        |
| <b>Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.</b> |  |                        |

-Weekly Market Survey, Several Sources

| <b>Monthly Exchange Rate</b>   |  |                        |
|--|--|------------------------|
| <b>Crop Month: 12</b>  |  | <b>Crop Year: 2014</b> |
| Mean   |  | 1 USD<br>to<br>IRR     |
| Min.   |  |                        |
| Max.   |  |                        |
|  |  |                        |
| Last Year  |  |                        |
| <b>Note: The above rates might be significantly less than open market rates.</b> |  |                        |

Source: Central Bank of the I.R. of Iran

**Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons**

**Crop Month: 12**

**Crop Year: 2014**

| Product<br>Destination | Open In-Shell |                | Closed Shell |               | Kernel     |               | GPPK & Split K. |              | Others     |              | Total        |                | Total Previous Year |                |
|------------------------|---------------|----------------|--------------|---------------|------------|---------------|-----------------|--------------|------------|--------------|--------------|----------------|---------------------|----------------|
|                        | Monthly       | YTD            | Monthly      | YTD           | Monthly    | YTD           | Monthly         | YTD          | Monthly    | YTD          | Monthly      | YTD            | Monthly             | YTD            |
| Far East               | 1,190         | 57,679         | 319          | 22,515        | 5          | 215           | 4               | 77           | -          | 57           | 1,518        | 80,543         | 1,202               | 44,178         |
| Re-Export Markets      | 585           | 20,962         | -            | 583           | 139        | 4,557         | 12              | 513          | -          | 2,186        | 736          | 28,801         | 1,027               | 26,182         |
| Middle East            | 655           | 9,716          | -            | 651           | 105        | 3,154         | -               | 944          | 49         | 896          | 809          | 15,361         | 645                 | 11,524         |
| EU-15                  | 792           | 10,791         | -            | 145           | 42         | 1,541         | 116             | 1,091        | -          | 9            | 950          | 13,577         | 185                 | 9,363          |
| CIS                    | 178           | 8,520          | -            | -             | -          | 196           | -               | 192          | 127        | 3,067        | 305          | 11,974         | 446                 | 16,463         |
| Indian Subcontinent    | 306           | 5,918          | -            | 44            | 116        | 2,035         | -               | 12           | 654        | 2,101        | 1,076        | 10,110         | 709                 | 9,242          |
| Other Europe           | 20            | 1,468          | -            | -             | -          | 83            | -               | 6            | -          | 1            | 20           | 1,558          | 11                  | 1,924          |
| North Africa           | -             | 608            | -            | 25            | -          | 150           | -               | -            | -          | 8            | -            | 791            | 0                   | 403            |
| North America          | 48            | 524            | -            | -             | -          | 157           | -               | 10           | -          | 4            | 48           | 695            | 0                   | 416            |
| Other                  | -             | 176            | -            | -             | -          | 89            | -               | 1            | -          | -            | -            | 266            | 12                  | 366            |
| <b>Total</b>           | <b>3,774</b>  | <b>116,362</b> | <b>319</b>   | <b>23,963</b> | <b>407</b> | <b>12,177</b> | <b>132</b>      | <b>2,846</b> | <b>830</b> | <b>8,329</b> | <b>5,462</b> | <b>163,676</b> | <b>4,237</b>        | <b>120,061</b> |

Compiled by: Iran Pistachio Association based on IRI Customs Administration raw data

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

| Crop Month: 12      |               |               |              |             |            | Crop Year: 2014 |                 |              |             |             |              |               |
|---------------------|---------------|---------------|--------------|-------------|------------|-----------------|-----------------|--------------|-------------|-------------|--------------|---------------|
| Country             | Open In-Shell |               | Closed Shell |             | Kernel     |                 | GPPK & Split K. |              | Others      |             | Total        |               |
|                     | Monthly       | YTD           | Monthly      | YTD         | Monthly    | YTD             | Monthly         | YTD          | Monthly     | YTD         | Monthly      | YTD           |
| <b>EU15</b>         |               |               |              |             |            |                 |                 |              |             |             |              |               |
| Austria             |               |               |              |             |            |                 |                 |              |             |             |              |               |
| Belgium             | 0             | 120           | -            | -           | -          | -               | -               | -            | -           | -           | -            | 120           |
| Denmark             |               |               |              |             |            |                 |                 |              |             |             |              |               |
| Finland             |               |               |              |             |            |                 |                 |              |             |             |              |               |
| France              | 0             | -             | -            | -           | -          | -               | 10              | 37           | -           | -           | 10           | 37            |
| Germany             | 739           | 7,796         | -            | -           | 17         | 1,135           | 106             | 996          | -           | 9           | 862          | 9,936         |
| Greece              | 40            | 262           | -            | 145         | -          | 24              | -               | -            | -           | -           | 40           | 431           |
| Ireland             |               |               |              |             |            |                 |                 |              |             |             |              |               |
| Italy               | 0             | 157           | -            | -           | 25         | 382             | -               | 12           | -           | -           | 25           | 551           |
| Luxembourg          |               |               |              |             |            |                 |                 |              |             |             |              |               |
| Netherland          | 0             | 1,112         | -            | -           | -          | -               | -               | 22           | -           | -           | -            | 1,134         |
| Portugal            |               |               |              |             |            |                 |                 |              |             |             |              |               |
| Spain               | 13            | 1,342         | -            | -           | -          | -               | -               | 24           | -           | -           | 13           | 1,366         |
| Sweden              | 0             | 1             | -            | -           | -          | -               | -               | -            | -           | -           | -            | 1             |
| UK                  | 0             | 1             | -            | -           | -          | -               | -               | -            | -           | -           | -            | 1             |
| EEC                 |               |               |              |             |            |                 |                 |              |             |             |              |               |
| <b>EU15 - Total</b> | <b>792</b>    | <b>10,791</b> | <b>-</b>     | <b>145</b>  | <b>42</b>  | <b>1,541</b>    | <b>116</b>      | <b>1,091</b> | <b>-</b>    | <b>9</b>    | <b>950</b>   | <b>13,577</b> |
| <b>EU15 - %</b>     | <b>21.0%</b>  | <b>9.3%</b>   | <b>0.0%</b>  | <b>0.6%</b> | <b>10%</b> | <b>12.7%</b>    | <b>87.9%</b>    | <b>38.3%</b> | <b>0.0%</b> | <b>0.1%</b> | <b>17.4%</b> | <b>8.3%</b>   |
| <b>Other Europe</b> |               |               |              |             |            |                 |                 |              |             |             |              |               |
| Albania             | 0             | 40            | -            | -           | -          | -               | -               | -            | -           | -           | -            | 40            |
| Belarus             | 0             | 19            | -            | -           | -          | -               | -               | -            | -           | -           | -            | 19            |
| Bosnia              | 0             | 3             | -            | -           | -          | 1               | -               | -            | -           | -           | -            | 4             |

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

| Crop Month: 12              |               |              |              |          |          | Crop Year: 2014 |                |          |          |          |           |              |
|-----------------------------|---------------|--------------|--------------|----------|----------|-----------------|----------------|----------|----------|----------|-----------|--------------|
| Country                     | Open In-Shell |              | Closed Shell |          | Kernel   |                 | GPK & Split K. |          | Others   |          | Total     |              |
|                             | Monthly       | YTD          | Monthly      | YTD      | Monthly  | YTD             | Monthly        | YTD      | Monthly  | YTD      | Monthly   | YTD          |
| Bulgaria                    |               |              |              |          |          |                 |                |          |          |          |           |              |
| Croatia                     |               |              |              |          |          |                 |                |          |          |          |           |              |
| Cyprus                      |               |              |              |          |          |                 |                |          |          |          |           |              |
| Czech Republic              |               |              |              |          |          |                 |                |          |          |          |           |              |
| Estonia                     |               |              |              |          |          |                 |                |          |          |          |           |              |
| Hungry                      |               |              |              |          |          |                 |                |          |          |          |           |              |
| Iceland                     |               |              |              |          |          |                 |                |          |          |          |           |              |
| Kosovo                      |               |              |              |          |          |                 |                |          |          |          |           |              |
| Latvia                      |               |              |              |          |          |                 |                |          |          |          |           |              |
| Lithuania                   | 20            | 342          | -            | -        | -        | -               | -              | -        | -        | -        | 20        | 342          |
| Macedonia                   | 0             | 66           | -            | -        | -        | -               | -              | -        | -        | -        | -         | 66           |
| Malta                       |               |              |              |          |          |                 |                |          |          |          |           |              |
| Moldova                     | 0             | 3            | -            | -        | -        | -               | -              | 3        | -        | -        | -         | 6            |
| Montenegro                  |               |              |              |          |          |                 |                |          |          |          |           |              |
| Norway                      |               |              |              |          |          |                 |                |          |          |          |           |              |
| Poland                      | 0             | 338          | -            | -        | -        | -               | -              | -        | -        | -        | -         | 338          |
| Romania                     | 0             | 84           | -            | -        | -        | 21              | -              | -        | -        | -        | -         | 105          |
| Serbia                      | 0             | 31           | -            | -        | -        | 1               | -              | -        | -        | -        | -         | 32           |
| Slovakia                    | 0             | 339          | -            | -        | -        | 51              | -              | -        | -        | -        | -         | 390          |
| Slovenia                    |               |              |              |          |          |                 |                |          |          |          |           |              |
| Switzerland                 | 0             | 1            | -            | -        | -        | 2               | -              | 3        | -        | 1        | -         | 7            |
| Ukraine                     | 0             | 202          | -            | -        | -        | 7               | -              | -        | -        | -        | -         | 209          |
| Yugoslavia                  |               |              |              |          |          |                 |                |          |          |          |           |              |
| <b>Other Europe - Total</b> | <b>20</b>     | <b>1,468</b> | <b>-</b>     | <b>-</b> | <b>-</b> | <b>83</b>       | <b>-</b>       | <b>6</b> | <b>-</b> | <b>1</b> | <b>20</b> | <b>1,558</b> |
| <b>Other Europe - %</b>     | 0.5%          | 1.3%         | 0.0%         | 0.0%     | 0.0%     | 0.7%            | 0.0%           | 0.2%     | 0.0%     | 0.0%     | 0.4%      | 1.0%         |

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

| Crop Month: 12              |               |              |              |             |             | Crop Year: 2014 |                 |             |              |              |             |               |
|-----------------------------|---------------|--------------|--------------|-------------|-------------|-----------------|-----------------|-------------|--------------|--------------|-------------|---------------|
| Country                     | Open In-Shell |              | Closed Shell |             | Kernel      |                 | GPPK & Split K. |             | Others       |              | Total       |               |
|                             | Monthly       | YTD          | Monthly      | YTD         | Monthly     | YTD             | Monthly         | YTD         | Monthly      | YTD          | Monthly     | YTD           |
| <b>CIS</b>                  |               |              |              |             |             |                 |                 |             |              |              |             |               |
| Armenia                     | 0             | 19           | -            | -           | -           | 8               | -               | 7           | -            | -            | -           | 33            |
| Azerbaijan                  | 0             | 376          | -            | -           | -           | -               | -               | -           | -            | -            | -           | 376           |
| Georgia                     |               |              |              |             |             |                 |                 |             |              |              |             |               |
| Kazakhstan                  | 72            | 5,462        | -            | -           | -           | 57              | -               | 83          | 34           | 1,304        | 106         | 6,906         |
| Kyrgyzstan                  | 0             | 80           | -            | -           | -           | -               | -               | -           | 93           | 491          | 93          | 571           |
| Russia                      | 82            | 1,816        | -            | -           | -           | 131             | -               | 33          | -            | 1            | 82          | 1,981         |
| Tajikistan                  | 24            | 420          | -            | -           | -           | -               | -               | 22          | -            | 186          | 24          | 628           |
| Turkmenistan                | 0             | 73           | -            | -           | -           | -               | -               | -           | -            | 362          | -           | 435           |
| Uzbekistan                  | 0             | 274          | -            | -           | -           | -               | -               | 47          | -            | 723          | -           | 1,044         |
| <b>CIS - Total</b>          | <b>178</b>    | <b>8,520</b> | <b>-</b>     | <b>-</b>    | <b>-</b>    | <b>196</b>      | <b>-</b>        | <b>192</b>  | <b>127</b>   | <b>3,067</b> | <b>305</b>  | <b>11,974</b> |
| <b>CIS - %</b>              | <b>4.7%</b>   | <b>7.3%</b>  | <b>0.0%</b>  | <b>0.0%</b> | <b>0.0%</b> | <b>1.6%</b>     | <b>0.0%</b>     | <b>6.7%</b> | <b>15.3%</b> | <b>36.8%</b> | <b>5.6%</b> | <b>7.3%</b>   |
| <b>North Africa</b>         |               |              |              |             |             |                 |                 |             |              |              |             |               |
| Algeria                     | 0             | 25           | -            | -           | -           | -               | -               | -           | -            | -            | -           | 25            |
| Egypt                       | 0             | 402          | -            | 25          | -           | 115             | -               | -           | -            | -            | -           | 542           |
| Ethiopia                    |               |              |              |             |             |                 |                 |             |              |              |             |               |
| Libya                       | 0             | 58           | -            | -           | -           | -               | -               | -           | -            | -            | -           | 58            |
| Morocco                     |               |              |              |             |             |                 |                 |             |              |              |             |               |
| Nigeria                     |               |              |              |             |             |                 |                 |             |              |              |             |               |
| Sudan                       |               |              |              |             |             |                 |                 |             |              |              |             |               |
| Tunisia                     | 0             | 123          | -            | -           | -           | 35              | -               | -           | -            | 8            | -           | 166           |
| <b>North Africa - Total</b> | <b>-</b>      | <b>608</b>   | <b>-</b>     | <b>25</b>   | <b>-</b>    | <b>150</b>      | <b>-</b>        | <b>-</b>    | <b>-</b>     | <b>8</b>     | <b>-</b>    | <b>791</b>    |
| <b>North Africa - %</b>     | <b>0.0%</b>   | <b>0.5%</b>  | <b>0.0%</b>  | <b>0.1%</b> | <b>0.0%</b> | <b>1.2%</b>     | <b>0.0%</b>     | <b>0.0%</b> | <b>0.0%</b>  | <b>0.1%</b>  | <b>0.0%</b> | <b>0.5%</b>   |

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

| Crop Month: 12                    |               |               |              |             |              | Crop Year: 2014 |                 |              |             |              |              |               |
|-----------------------------------|---------------|---------------|--------------|-------------|--------------|-----------------|-----------------|--------------|-------------|--------------|--------------|---------------|
| Country                           | Open In-Shell |               | Closed Shell |             | Kernel       |                 | GPPK & Split K. |              | Others      |              | Total        |               |
|                                   | Monthly       | YTD           | Monthly      | YTD         | Monthly      | YTD             | Monthly         | YTD          | Monthly     | YTD          | Monthly      | YTD           |
| <b><i>Middle East</i></b>         |               |               |              |             |              |                 |                 |              |             |              |              |               |
| Bahrain                           | 0             | 53            | -            | -           | -            | 5               | -               | -            | -           | 7            | -            | 65            |
| Iraq                              | 518           | 5,014         | -            | -           | 37           | 904             | -               | 869          | 49          | 555          | 604          | 7,342         |
| Jordan                            | 25            | 582           | -            | 631         | 13           | 237             | -               | -            | -           | 38           | 38           | 1,488         |
| Kuwait                            | 14            | 525           | -            | -           | -            | 328             | -               | 14           | -           | -            | 14           | 867           |
| Lebanon                           | 10            | 1,430         | -            | 20          | 51           | 1,083           | -               | 43           | -           | 291          | 61           | 2,867         |
| Oman                              |               |               |              |             |              |                 |                 |              |             |              |              |               |
| Qatar                             | 13            | 247           | -            | -           | 3            | 45              | -               | 18           | -           | 5            | 16           | 315           |
| Saudi Arabia                      | 75            | 1,723         | -            | -           | 1            | 340             | -               | -            | -           | -            | 76           | 2,063         |
| Syria                             | 0             | 77            | -            | -           | -            | 212             | -               | -            | -           | -            | -            | 289           |
| Yemen                             | 0             | 65            | -            | -           | -            | -               | -               | -            | -           | -            | -            | 65            |
| <b><i>Middle East - Total</i></b> | <b>655</b>    | <b>9716</b>   | <b>0</b>     | <b>651</b>  | <b>105</b>   | <b>3154</b>     | <b>0</b>        | <b>944</b>   | <b>49</b>   | <b>896</b>   | <b>809</b>   | <b>15361</b>  |
| <b><i>Middle East - %</i></b>     | <b>17.4%</b>  | <b>8.3%</b>   | <b>0.0%</b>  | <b>2.7%</b> | <b>25.8%</b> | <b>25.9%</b>    | <b>0.0%</b>     | <b>33.2%</b> | <b>5.9%</b> | <b>10.8%</b> | <b>14.8%</b> | <b>9.4%</b>   |
| <b><i>Re-Export Markets</i></b>   |               |               |              |             |              |                 |                 |              |             |              |              |               |
| Turkey                            | 120           | 6,353         | -            | 583         | 41           | 1,460           | -               | 396          | -           | 2,124        | 161          | 10,916        |
| UAE                               | 465           | 14,609        | -            | -           | 98           | 3,097           | 12              | 117          | -           | 62           | 575          | 17,885        |
| <b><i>REM - Total</i></b>         | <b>585</b>    | <b>20,962</b> | <b>-</b>     | <b>583</b>  | <b>139</b>   | <b>4,557</b>    | <b>12</b>       | <b>513</b>   | <b>-</b>    | <b>2,186</b> | <b>736</b>   | <b>28,801</b> |
| <b><i>REM - %</i></b>             | <b>15.5%</b>  | <b>18.0%</b>  | <b>0.0%</b>  | <b>2.4%</b> | <b>34.2%</b> | <b>37.4%</b>    | <b>9.1%</b>     | <b>18.0%</b> | <b>0.0%</b> | <b>26.2%</b> | <b>13.5%</b> | <b>17.6%</b>  |
| <b><i>Indian Subcontinent</i></b> |               |               |              |             |              |                 |                 |              |             |              |              |               |
| Afghanistan                       | 0             | 194           | -            | -           | -            | -               | -               | -            | 492         | 1,764        | 492          | 1,958         |
| Bangladesh                        | 0             | -             | -            | -           | 15           | 15              | -               | -            | -           | -            | 15           | 15            |
| India                             | 106           | 2,737         | -            | 20          | 89           | 1,878           | -               | 12           | -           | 20           | 195          | 4,667         |

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

| Crop Month: 12                     |               |               |               |               |              | Crop Year: 2014 |                 |             |              |              |              |               |
|------------------------------------|---------------|---------------|---------------|---------------|--------------|-----------------|-----------------|-------------|--------------|--------------|--------------|---------------|
| Country                            | Open In-Shell |               | Closed Shell  |               | Kernel       |                 | GPPK & Split K. |             | Others       |              | Total        |               |
|                                    | Monthly       | YTD           | Monthly       | YTD           | Monthly      | YTD             | Monthly         | YTD         | Monthly      | YTD          | Monthly      | YTD           |
| Nepal                              |               |               |               |               |              |                 |                 |             |              |              |              |               |
| Pakistan                           | 200           | 2,987         | -             | 24            | 12           | 142             | -               | -           | 162          | 317          | 374          | 3,470         |
| Sri Lanka                          |               |               |               |               |              |                 |                 |             |              |              |              |               |
| <b>Indian Subcontinent - Total</b> | <b>306</b>    | <b>5,918</b>  | <b>-</b>      | <b>44</b>     | <b>116</b>   | <b>2,035</b>    | <b>-</b>        | <b>12</b>   | <b>654</b>   | <b>2,101</b> | <b>1,076</b> | <b>10,110</b> |
| <b>Indian Subcontinent - %</b>     | <b>8.1%</b>   | <b>5.1%</b>   | <b>0.0%</b>   | <b>0.2%</b>   | <b>28.5%</b> | <b>16.7%</b>    | <b>0.0%</b>     | <b>0.4%</b> | <b>78.8%</b> | <b>25.2%</b> | <b>19.7%</b> | <b>6.2%</b>   |
| <b>Far East</b>                    |               |               |               |               |              |                 |                 |             |              |              |              |               |
| China                              | 0             | 76            | -             | -             | -            | 5               | 2               | 10          | -            | -            | 2            | 91            |
| Hong Kong                          | 1040          | 42,805        | 218           | 15,496        | 5            | 19              | -               | 11          | -            | -            | 1,263        | 58,331        |
| Indonesia                          | 0             | 25            | -             | -             | -            | -               | -               | -           | -            | -            | -            | 25            |
| Japan                              | 0             | 67            | -             | -             | -            | 126             | 2               | 34          | -            | -            | 2            | 227           |
| Korea                              | 0             | -             | -             | -             | -            | 7               | -               | 11          | -            | -            | -            | 18            |
| Macao                              |               |               |               |               |              |                 |                 |             |              |              |              |               |
| Malaysia                           | 0             | 80            | -             | -             | -            | 3               | -               | 4           | -            | 57           | -            | 144           |
| Philippines                        |               |               |               |               |              |                 |                 |             |              |              |              |               |
| Singapore                          | 0             | 260           | -             | -             | -            | 43              | -               | 3           | -            | -            | -            | 306           |
| Taiwan                             | 50            | 1,456         | -             | -             | -            | 12              | -               | 4           | -            | -            | 50           | 1,472         |
| Thailand                           | 0             | 437           | -             | -             | -            | -               | -               | -           | -            | -            | -            | 437           |
| Vietnam                            | 100           | 12,473        | 101           | 7,019         | -            | -               | -               | -           | -            | -            | 201          | 19,492        |
| <b>Far East - Total</b>            | <b>1,190</b>  | <b>57,679</b> | <b>319</b>    | <b>22,515</b> | <b>5</b>     | <b>215</b>      | <b>4</b>        | <b>77</b>   | <b>-</b>     | <b>57</b>    | <b>1,518</b> | <b>80,543</b> |
| <b>Far East - %</b>                | <b>31.5%</b>  | <b>49.6%</b>  | <b>100.0%</b> | <b>94.0%</b>  | <b>1.2%</b>  | <b>1.8%</b>     | <b>3.0%</b>     | <b>2.7%</b> | <b>0.0%</b>  | <b>0.7%</b>  | <b>27.8%</b> | <b>49.2%</b>  |
| <b>North America</b>               |               |               |               |               |              |                 |                 |             |              |              |              |               |
| Canada                             | 0             | 308           | -             | -             | -            | 157             | -               | 10          | -            | 4            | -            | 479           |
| Mexico                             | 48            | 216           | -             | -             | -            | -               | -               | -           | -            | -            | 48           | 216           |

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

| Crop Month: 12               |               |            |              |      |         | Crop Year: 2014 |                 |           |         |          |           |            |
|------------------------------|---------------|------------|--------------|------|---------|-----------------|-----------------|-----------|---------|----------|-----------|------------|
| Country \ Product            | Open In-Shell |            | Closed Shell |      | Kernel  |                 | GPPK & Split K. |           | Others  |          | Total     |            |
|                              | Monthly       | YTD        | Monthly      | YTD  | Monthly | YTD             | Monthly         | YTD       | Monthly | YTD      | Monthly   | YTD        |
| USA                          |               |            |              |      |         |                 |                 |           |         |          |           |            |
| <b>North America - Total</b> | <b>48</b>     | <b>524</b> | -            | -    | -       | <b>157</b>      | -               | <b>10</b> | -       | <b>4</b> | <b>48</b> | <b>695</b> |
| <b>North America - %</b>     | 1.3%          | 0.5%       | 0.0%         | 0.0% | 0.0%    | 1.3%            | 0.0%            | 0.4%      | 0.0%    | 0.0%     | 0.9%      | 0.4%       |
| <b>Other</b>                 |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Argentina                    |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Australia                    | 0             | 113        | -            | -    | -       | 41              | -               | 1         | -       | -        | -         | 155        |
| Brazil                       | 0             | 26         | -            | -    | -       | 38              | -               | -         | -       | -        | -         | 64         |
| Chile                        | 0             | 20         | -            | -    | -       | 4               | -               | -         | -       | -        | -         | 24         |
| Colombia                     |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Dominican Republic           |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Ecuador                      |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Kenya                        | 0             | 1          | -            | -    | -       | -               | -               | -         | -       | -        | -         | 1          |
| Liberia                      |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Mozambique                   |               |            |              |      |         |                 |                 |           |         |          |           |            |
| New Zealand                  |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Nicaragua                    |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Other_1                      |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Other_2                      |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Other_3                      |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Other_4                      |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Panama                       |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Paraguay                     |               |            |              |      |         |                 |                 |           |         |          |           |            |
| Senegal                      |               |            |              |      |         |                 |                 |           |         |          |           |            |
| South Africa                 | 0             | 15         | -            | -    | -       | 6               | -               | -         | -       | -        | -         | 21         |



**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

| Crop Month: 12              |               |                |              |               |            | Crop Year: 2014 |                |              |            |              |              |                |
|-----------------------------|---------------|----------------|--------------|---------------|------------|-----------------|----------------|--------------|------------|--------------|--------------|----------------|
| Country                     | Open In-Shell |                | Closed Shell |               | Kernel     |                 | GPK & Split K. |              | Others     |              | Total        |                |
|                             | Monthly       | YTD            | Monthly      | YTD           | Monthly    | YTD             | Monthly        | YTD          | Monthly    | YTD          | Monthly      | YTD            |
| Tanzania                    |               |                |              |               |            |                 |                |              |            |              |              |                |
| Uruguay                     |               |                |              |               |            |                 |                |              |            |              |              |                |
| Venezuela                   |               |                |              |               |            |                 |                |              |            |              |              |                |
| Zambia                      |               |                |              |               |            |                 |                |              |            |              |              |                |
| Zimbabwe                    |               |                |              |               |            |                 |                |              |            |              |              |                |
| moris                       | 0             | 1              | -            | -             | -          | -               | -              | -            | -          | -            | -            | 1              |
| <b>Other - Total</b>        | -             | <b>176</b>     | -            | -             | -          | <b>89</b>       | -              | <b>1</b>     | -          | -            | -            | <b>266</b>     |
| <b>Other - %</b>            | 0.0%          | 0.2%           | 0.0%         | 0.0%          | 0.0%       | 0.7%            | 0.0%           | 0.0%         | 0.0%       | 0.0%         | 0.0%         | 0.2%           |
| <b>Total Iranian Export</b> | <b>3,774</b>  | <b>116,362</b> | <b>319</b>   | <b>23,963</b> | <b>407</b> | <b>12,177</b>   | <b>132</b>     | <b>2,846</b> | <b>830</b> | <b>8,329</b> | <b>5,462</b> | <b>163,676</b> |

Compiled by: IPA based on IRI Customs Administration raw data