

YTD Inventory / Shipment Report In Tons	
Marketing Month: 5	Crop: 2019
Carry in from previous year	22,000
Total Production	205,000
Gross Inventory	227,000
Domestic Consumption	15,000
Export Shipments	71,000
Adjustment/losses, Export	11,000
Total Consumption	97,000
Ending Inventory	130,000
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In Tons		
Marketing Month: 5	Crop: 2019	
Crop	Monthly	YTD
2019	12,757	70,599
2018	2,581	17,314
2017	10,120	98,535
2016	9,500	86,150

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 5		Crop: 2019
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 5		Crop: 2019
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 5		Crop: 2019
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: <http://www.sanarate.ir/>

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 5

Crop: 2019

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	2,627	18,439	630	3,638	13	104	4	23	-	1	3,274	22,205
Re-Export Markets	1,422	8,465	167	1,186	734	2,936	14	92	1	42	2,337	12,720
Indian Subcontinent	896	7,056	0	0	467	2,312	-	-	112	150	1,475	9,519
EU15	1,013	5,124	164	952	373	1,543	164	564	-	0	1,713	8,183
Middle East	1,384	5,445	25	300	508	2,526	3	23	3	52	1,923	8,346
CIS	1,535	7,612	-	15	36	131	3	4	18	18	1,592	7,780
Other Europe	131	724	-	-	28	66	-	-	50	50	209	840
North America	105	464	-	-	11	126	2	5	13	16	131	611
North Africa	45	228	-	-	21	40	-	-	-	-	67	269
Other	8	76	-	-	16	35	0	1	12	13	35	125
Total	9,166	53,633	986	6,090	2,208	9,820	189	713	208	343	12,757	70,599

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	3	-	-	-	0	-	-	-	-	-	3
Belgium	48	116	-	-	-	-	-	-	-	-	48	116
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	2	3	-	-	8	54	10	41	-	-	19	98
Germany	744	3,795	-	-	194	572	146	477	-	0	1,084	4,844
Greece	40	136	5	5	-	1	-	-	-	-	45	142
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	20	570	159	947	156	877	8	14	-	-	343	2,408
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	17	-	2	-	-	-	19
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	159	483	-	-	15	15	-	30	-	-	174	528
Sweden	1	1	-	-	-	-	-	-	-	-	1	1
UK	-	17	-	-	-	7	-	-	-	-	-	24
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,013	5,124	164	952	373	1,543	164	564	-	0	1,713	8,183
EU15 - %	11%	10%	0%	16%	0%	0%	0%	0%	0%	0%	13%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	12	-	-	-	1	-	-	-	-	-	13
Belarus	20	50	-	-	2	3	-	-	-	-	22	53
Bosnia	-	10	-	-	-	2	-	-	-	-	-	12
Bulgaria	-	-	-	-	-	-	-	-	5	5	5	5
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	0	-	-	-	-	-	-	-	-	-	0
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	5	43	-	-	-	-	-	-	-	-	5	43
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	20	81	-	-	4	12	-	-	-	-	24	93
Romania	-	20	-	-	-	-	-	-	-	-	-	20
Serbia	-	47	-	-	-	5	-	-	-	-	-	52
Slovakia	44	176	-	-	22	42	-	-	-	-	66	218
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	1	1	-	-	-	1	-	-	-	-	1	2
Ukraine	42	285	-	-	-	-	-	-	46	46	87	330
Other Europe - Total	131	724	-	-	28	66	-	-	50	50	209	840
Other Europe - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	2%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	185	-	-	-	3	-	-	-	-	-	188
Azerbaijan	-	40	-	-	-	-	-	-	-	-	-	40
Georgia	54	296	-	-	5	5	-	-	-	-	59	301
Kazakhstan	178	1,022	-	-	10	46	-	-	4	4	191	1,073
Kyrgyzstan	450	2,531	-	-	2	5	-	-	14	14	466	2,550
Russia	661	2,619	-	15	20	67	3	4	-	-	684	2,705
Tajikistan	-	-	-	-	-	-	-	-	-	-	-	-
Turkmenistan	20	62	-	-	-	6	-	-	-	-	20	68
Uzbekistan	172	855	-	-	-	-	-	-	-	-	172	855
CIS - Total	1,535	7,612	-	15	36	131	3	4	18	18	1,592	7,780
CIS - %	17%	14%	0%	0%	0%	0%	0%	0%	0%	0%	12%	11%
North Africa												
Algeria	-	13	-	-	-	-	-	-	-	-	-	13
Egypt	10	75	-	-	5	10	-	-	-	-	15	85
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	21	101	-	-	4	18	-	-	-	-	24	118
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	15	40	-	-	13	13	-	-	-	-	28	53
North Africa - Total	45	228	-	-	21	40	-	-	-	-	67	269
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2019	
Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	20	42	-	-	16	18	1	4	-	0	37	64
Iraq	680	3,005	-	-	213	1,315	1	2	3	6	896	4,327
Jordan	51	356	25	300	98	286	-	-	-	-	174	942
Kuwait	384	931	-	-	32	202	-	2	-	-	416	1,134
Lebanon	103	524	-	-	65	237	-	-	-	37	169	799
Oman	15	53	-	-	-	3	-	-	-	0	15	56
Qatar	78	262	-	-	39	80	1	16	-	5	118	362
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	52	272	-	-	46	385	-	-	-	5	98	662
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	1,384	5,445	25	300	508	2,526	3	23	3	52	1,923	8,346
Middle East - %	15%	10%	0%	5%	0%	0%	0%	0%	0%	0%	15%	12%
Re-Export Markets												
Turkey	913	4,600	167	1,136	357	1,736	-	-	1	36	1,438	7,508
UAE	508	3,865	-	50	377	1,200	14	92	1	6	899	5,212
REM - Total	1,422	8,465	167	1,186	734	2,936	14	92	1	42	2,337	12,720
REM - %	16%	16%	0%	19%	0%	0%	0%	0%	0%	0%	18%	18%
Indian Subcontinent												
Afghanistan	174	945	0	0	50	266	-	-	21	59	245	1,270
Bangladesh	-	-	-	-	10	21	-	-	-	-	10	21
India	389	2,620	-	-	399	1,886	-	-	-	-	788	4,506
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	333	3,490	-	-	9	140	-	-	91	91	432	3,721
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	896	7,056	0	0	467	2,312	-	-	112	150	1,475	9,519
Indian Subcontinent - %	10%	13%	0%	0%	0%	0%	0%	0%	0%	0%	12%	13%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	2,338	15,830	480	3,109	-	19	3	7	-	0	2,821	18,966
Hong Kong	194	1,350	75	300	-	15	1	8	-	-	270	1,673
Indonesia	-	3	-	-	-	-	-	-	-	-	-	3
Japan	-	-	-	-	5	21	-	9	-	-	5	30
Korea	-	-	-	-	4	9	-	-	-	-	4	9
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	11	117	-	-	2	3	-	0	-	0	13	120
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	10	149	-	-	2	29	-	-	-	-	12	177
Taiwan	-	177	-	29	-	-	-	-	-	-	-	206
Thailand	75	613	75	125	-	8	-	-	-	-	150	746
Vietnam	-	200	-	75	-	-	-	-	-	-	-	275
Far East - Total	2,627	18,439	630	3,638	13	104	4	23	-	1	3,274	22,205
Far East - %	29%	34%	0%	60%	0%	0%	0%	0%	0%	0%	26%	31%
North America												
Canada	30	202	-	-	11	126	2	5	13	16	56	349
Mexico	75	262	-	-	-	-	-	-	-	-	75	262
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	105	464	-	-	11	126	2	5	13	16	131	611
North America - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	8	26	-	-	10	28	-	1	-	1	17	55
Brazil	-	49	-	-	6	7	-	-	12	12	18	68
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	2	-	-	-	-	-	-	-	-	-	2
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	0	0	-	-	0	0
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	8	76	-	-	16	35	0	1	12	13	35	125
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	9,166	53,633	-	6,090	2,208	9,820	189	713	208	343	12,757	70,599

Compiled by: IPA based on IRI Customs Administration raw data