

Monthly Iranian Pistachio Report

Iranian Pistachio Figures YTD Summary in Tons	
Crop Month: 2 Crop Year: 2010	
Carry In from Previous Year	8,000
Total Production	210,000
Gross Inventory	218,000
Domestic Consumption	8,000
Export Shipments	64,500
Adjustments/Losses	3,500
Total Consumption	76,000
Ending Inventory	142,000
Marketing Comments:	
Note: Adjustments/Losses related to exported weight of kernels/green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 2 Crop Year: 2010		
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 2 Crop Year: 2010		
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons		
Crop Month: 2 Crop Year: 2010		
Crop Year	Monthly	YTD
2010	30,332	64,479
2009	22,900	33,113
2008	12,144	17,352
2007	39,456	59,410

Source: IRI Customs Administration

Monthly Exchange Rate		
Crop Month: 2 Crop Year: 2010		
Mean	10,372	1 USD to IRR
Min.	10,343	
Max.	10,407	
Last Year	9,914	
Note: The above rates might be slightly different from open market rates.		

Source: Central Bank of the I.R. of Iran

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Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons												
Crop Month: 2										Crop Year: 2010		
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	12,418	28,436	6,556	13,420	3	7	2	25	-	1,494	18,979	43,381
Re-Export Markets	2,309	5,428	212	298	162	199	10	10	60	267	2,753	6,202
Indian Subcontinent	1,139	2,639	-	-	117	189	20	20	9	161	1,285	3,008
Middle East	1,205	2,080	43	44	533	1,151	53	80	110	135	1,943	3,489
CIS	2,223	3,630	-	-	-	27	-	-	70	133	2,293	3,790
EU-15	1,841	2,456	150	250	121	242	269	353	23	48	2,403	3,349
Other Europe	358	484	1	1	-	-	-	-	-	77	359	561
North Africa	186	349	-	-	23	48	13	13	-	-	221	410
North America	2	130	-	-	-	3	1	1	-	-	3	133
Other	81	132	-	-	13	25	-	-	-	-	93	157
Total	21,761	45,761	6,962	14,013	970	1,890	368	502	271	2,313	30,332	64,479

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data

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Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 2										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	172	172	-	-	11	11	11	11	-	-	194	194
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	25	50	-	-	-	-	23	23	-	-	48	73
Germany	1,257	1,605	150	250	109	231	222	306	23	48	1,761	2,439
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	75	125	-	-	-	-	-	-	-	-	75	125
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	312	504	-	-	-	-	13	13	-	-	325	517
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
UK	0	0	-	-	-	-	-	-	-	-	0	0
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,841	2,456	150	250	121	242	269	353	23	48	2,403	3,349
EU15 - %	8.5%	5.4%	2.2%	1.8%	12.4%	12.8%	73.0%	70.3%	8.3%	2.1%	7.9%	5.2%

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Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 2										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	-	-	-	-	-	-	-	-	-	-	-	-
Bosnia	2	2	-	-	-	-	-	-	-	-	2	2
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	13	25	-	-	-	-	-	-	-	-	13	25
Cyprus	-	0	-	-	-	-	-	-	-	-	-	0
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	47	-	-	-	-	-	-	-	24	-	71
Macedonia	-	-	-	-	-	-	-	-	-	30	-	30
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	1	-	-	-	-	-	-	-	-	-	1

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Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 2										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Poland	-	22	-	-	-	-	-	-	-	-	-	22
Romania	53	53	-	-	-	-	-	-	-	23	53	75
Serbia	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	176	220	-	-	-	-	-	-	-	-	176	220
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	1	1	1	1	-	-	-	-	-	-	1	1
Ukraine	114	114	-	-	-	-	-	-	-	-	114	114
Yugoslavia	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	358	484	1	1	-	-	-	-	-	77	359	561
Other Europe - %	1.6%	1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.3%	1.2%	0.9%
CIS												
Armenia	0	0	-	-	-	-	-	-	-	-	0	0
Azerbaijan	38	49	-	-	-	-	-	-	-	-	38	49
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	148	203	-	-	-	-	-	-	-	-	148	203
Kyrgyzstan	53	101	-	-	-	-	-	-	-	-	53	101
Russia	1,739	2,776	-	-	-	27	-	-	65	128	1,804	2,931
Tajikistan	176	396	-	-	-	-	-	-	-	-	176	396
Turkmenistan	61	97	-	-	-	-	-	-	5	5	66	102

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Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 2										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Uzbekistan	8	8	-	-	-	-	-	-	-	-	8	8
CIS - Total	2,223	3,630	-	-	-	27	-	-	70	133	2,293	3,790
CIS - %	10.2%	7.9%	0.0%	0.0%	0.0%	1.4%	0.0%	0.0%	25.8%	5.7%	7.6%	5.9%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	74	201	-	-	13	38	13	13	-	-	99	252
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	-	-	-	10	10	-	-	-	-	10	10
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	112	149	-	-	-	-	-	-	-	-	112	149
North Africa - Total	186	349	-	-	23	48	13	13	-	-	221	410
North Africa - %	0.9%	0.8%	0.0%	0.0%	2.3%	2.6%	3.5%	2.6%	0.0%	0.0%	0.7%	0.6%
Middle East												
Bahrain	14	18	-	-	-	0	0	2	-	-	14	20
Iraq	741	1,324	23	4	31	56	-	-	70	95	864	1,478
Jordan	-	16	-	-	-	6	-	-	-	-	-	22

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Crop Month: 2										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Kuwait	37	60	-	-	-	-	-	-	-	-	37	60
Lebanon	176	216	-	-	90	130	6	6	40	40	311	391
Oman	-	-	-	-	-	-	-	-	-	-	-	-
Qatar	27	28	-	-	2	2	2	3	-	-	32	33
Saudi Arabia	-	25	-	-	-	-	-	-	-	-	-	25
Syria	210	393	20	40	410	957	45	69	-	-	685	1,458
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	1,205	2,080	43	44	533	1,151	53	80	110	135	1,943	3,489
Middle East - %	5.5%	4.5%	0.6%	0.3%	54.9%	60.9%	14.3%	15.9%	40.4%	5.8%	6.4%	5.4%
Re-Export Markets												
Turkey	381	655	212	274	15	15	-	-	60	202	669	1,147
UAE	1,928	4,772	-	24	147	184	10	10	-	65	2,084	5,055
REM - Total	2,309	5,428	212	298	162	199	10	10	60	267	2,753	6,202
REM - %	10.6%	11.9%	3.0%	2.1%	16.7%	10.5%	2.7%	2.0%	22.2%	11.5%	9.1%	9.6%
Indian Subcontinent												
Afghanistan	135	371	-	-	-	-	-	-	9	9	144	380
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	352	1,060	-	-	70	118	20	20	-	106	442	1,304

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Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	651	1,208	-	-	47	71	-	-	-	46	698	1,325
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,139	2,639	-	-	117	189	20	20	9	161	1,285	3,008
Indian Subcontinent - %	5.2%	5.8%	0.0%	0.0%	12.0%	10.0%	5.5%	4.0%	3.3%	6.9%	4.2%	4.7%
Far East												
China	579	703	75	324	-	1	1	1	-	50	655	1,078
Hong Kong	10,264	24,649	6,135	12,152	-	3	1	13	-	1,444	16,399	38,261
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	25	25	-	-	-	-	1	11	-	-	26	36
Korea	-	-	-	-	-	-	-	-	-	-	-	-
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	25	48	-	-	-	-	-	-	-	-	25	48
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	12	12	-	-	-	-	-	-	-	-	12	12
Taiwan	794	844	-	-	-	1	-	-	-	-	794	845
Thailand	148	171	23	23	3	3	-	-	-	-	174	196
Vietnam	572	1,985	324	921	-	-	-	-	-	-	896	2,905
Far East - Total	12,418	28,436	6,556	13,420	3	7	2	25	-	1,494	18,979	43,381

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Monthly and YTD Export Shipments - Product / Country Breakdown												
Crop Month: 2										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East - %	57.1%	62.1%	94.2%	95.8%	0.3%	0.4%	0.6%	4.9%	0.0%	64.6%	62.6%	67.3%
North America												
Canada	2	82	-	-	-	3	1	1	-	-	3	85
Mexico	-	48	-	-	-	-	-	-	-	-	-	48
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	2	130	-	-	-	3	1	1	-	-	3	133
North America - %	0.0%	0.3%	0.0%	0.0%	0.0%	0.1%	0.3%	0.2%	0.0%	0.0%	0.0%	0.2%
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	32	69	-	-	13	25	-	-	-	-	44	94
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	25	25	-	-	-	-	-	-	-	-	25	25
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-

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Crop Month: 2										Crop Year: 2010		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	24	38	-	-	-	-	-	-	-	-	24	38
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	81	132	-	-	13	25	-	-	-	-	93	157
Other - %	0.4%	0.3%	0.0%	0.0%	1.3%	1.3%	0.0%	0.0%	0.0%	0.0%	0.3%	0.2%
Total Iranian Export	21,761	45,761	6,962	14,013	970	1,890	368	502	271	2,313	30,332	64,479

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data