

YTD Inventory / Shipment Report in Tons	
Crop Month: 7	Crop Year: 2012
Carry In from Previous Year	4,000
Total Production	200,000
Gross Inventory	204,000
Domestic Consumption	10,500
Export Shipments	100,000
Adjustments/Losses	7,400
Total Consumption	117,900
Ending Inventory	86,100
Marketing Comments:	
1.The 7th crop marketing month coincide with the Iranian New Year (Nouruz) during which Iranian families take their longest period of holidays for more than 2 weeks.	
2.Normally Iranian exporters would have shipped whatever goods in their inventory during month 6, before the New Year festivities. Therefore, shipments in month 7 are few and incidental. This year, shipments in this month were even lower than previous years because of uncertainties created by bureaucratic interference in the foreign trade already reported in comments of previous month.	
3. Attempt by officials to fix domestic prices for high quality pistachios that normally sell prior to the New Year practically prevented nut-shops of offering these goods to the consumer. As a result, highest quality pistachios were carried over to the months when the demand for such goods are normally minimal.	
4.Foreign currency rates that had previously over-shot to record highs, started dropping causing lower Rial purchase prices from the farmers.	
5. It is likely that shipments for the next two month would suffer from farmers resisting lower Rial prices. These farmers had already sold part of their crop at quite unexpectedly high prices in month 4 & 5. So, they can afford to delay sales in hope of better exchange rates in future.	
Note: Adjustments/Losses related to exported weight of kernels/green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly Exchange Rate		
Crop Month: 7	Crop Year: 2012	
Mean	24,650	1 USD to IRR
Min.	24,580	
Max.	24,755	
Last Year	12,260	
Note: The above rates might be significantly less than open market rates.		
Source: Central Bank of the I.R. of Iran		

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons		
Crop Month: 7	Crop Year: 2012	
Crop Year	Monthly	YTD
2012	1,001	100,047
2011	3,140	88,648
2010	3,708	113,822
2009	2,998	91,810

Source: IRI Customs Administration

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Crop Month:7

Crop Year: 2012

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	74	38,440	-	15,011	1	37	11	38	2	40	88	53,566
Re-Export Markets	255	12,360	-	206	37	1,178	-	155	14	74	306	13,973
CIS	243	10,136	-	130	5	18	-	2	2	5	250	10,291
EU-15	110	5,934	-	299	11	234	14	756	-	25	134	7,247
Middle East	125	5,500	-	23	27	926	2	100	-	12	154	6,561
Indian Subcontinent	-	4,226	-	19	21	1,388	5	68	-	34	26	5,735
Other Europe	42	1,366	-	21	-	3	-	1	-	-	42	1,391
North Africa	-	675	-	-	-	108	-	-	-	-	-	783
North America	-	234	-	-	-	49	-	2	-	14	-	299
Other	1	132	-	-	-	67	-	1	-	0	1	200
Total	849	79,001	0	15,710	102	4,009	32	1,122	18	205	1,001	100,047

Compiled by: Arian Milan Trading Company based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 7

Crop Year: 2012

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	60	1,009	-	-	11	45	-	-	-	-	71	1,054
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	527	-	-	-	13	13	188	-	2	13	729
Germany	50	4,079	-	96	-	163	1	543	-	23	51	4,904
Greece	-	12	-	75	-	-	-	-	-	-	-	87
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	24	-	-	-	-	-	13	-	-	-	37
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	203	-	128	-	-	-	-	-	-	-	331
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	-	71	-	-	-	-	-	13	-	-	-	84
Sweden	-	9	-	-	-	14	-	-	-	-	-	23
UK	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	110	5,934	-	299	11	234	14	756	-	25	134	7,247
EU15 - %	12.9%	7.5%	0.0%	1.9%	11.0%	5.8%	42.4%	67.4%	0.0%	12.0%	13.4%	7.2%
Other Europe												
Albania	-	19	-	-	-	-	-	-	-	-	-	19
Belarus	-	54	-	-	-	-	-	-	-	-	-	54
Bosnia	-	10	-	-	-	-	-	-	-	-	-	10

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 7

Crop Year: 2012

Country \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	275	-	-	-	-	-	-	-	-	-	275
Macedonia	-	13	-	-	-	-	-	-	-	-	-	13
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	5	-	-	-	-	-	-	-	-	-	5
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	20	-	-	-	-	-	-	-	-	-	20
Romania	-	42	-	-	-	-	-	1	-	-	-	43
Serbia	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	278	-	-	-	2	-	-	-	-	-	280
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	3	-	-	-	1	-	-	-	1	-	4
Ukraine	42	648	-	21	-	-	-	-	-	-	42	669
Yugoslavia	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	42	1,366	-	21	-	3	-	1	-	-	42	1,391
Other Europe - %	4.9%	1.7%	0.0%	0.1%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	4.2%	1.4%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 7

Crop Year: 2012

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	38	-	-	-	-	-	-	-	-	-	38
Azerbaijan	20	189	-	-	-	-	-	-	-	-	20	189
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	111	2,642	-	-	-	-	-	-	-	-	111	2,642
Kyrgyzstan	-	492	-	-	-	-	-	-	-	-	-	492
Russia	113	5,657	-	130	5	18	-	2	2	5	119	5,811
Tajikistan	-	577	-	-	-	-	-	-	-	-	-	577
Turkmenistan	-	185	-	-	1	1	-	-	-	-	1	185
Uzbekistan	-	356	-	-	-	-	-	-	-	-	-	356
CIS - Total	243	10,136	-	130	5	18	-	2	2	5	250	10,291
CIS - %	28.6%	12.8%	0.0%	0.8%	5.1%	0.5%	0.0%	0.1%	11.0%	2.6%	25.0%	10.3%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	458	-	-	-	76	-	-	-	-	-	534
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	68	-	-	-	10	-	-	-	-	-	78
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	149	-	-	-	22	-	-	-	-	-	171
North Africa - Total	-	675	-	-	-	108	-	-	-	-	-	783
North Africa - %	0.0%	0.9%	0.0%	0.0%	0.0%	2.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 7

Crop Year: 2012

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	-	66	-	-	-	2	-	3	-	-	-	72
Iraq	56	2,584	-	-	9	347	-	10	-	2	64	2,943
Jordan	-	306	-	22	-	-	-	-	-	0	-	328
Kuwait	20	296	-	-	3	93	-	3	-	-	23	393
Lebanon	24	1,483	-	-	10	410	-	62	-	6	34	1,961
Oman	0	20	-	-	-	-	-	-	-	-	0	20
Qatar	25	170	-	1	4	38	2	8	-	0	32	218
Saudi Arabia	-	526	-	-	-	5	-	13	-	4	-	548
Syria	-	48	-	-	-	31	-	-	-	-	-	79
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	125	5,500	-	23	27	926	2	100	-	12	154	6,561
Middle East - %	14.7%	7.0%	0.0%	0.1%	26.4%	23.1%	7.4%	8.9%	0.0%	6.1%	15.4%	6.6%
Re-Export Markets												
Turkey	-	1,130	-	181	-	78	-	13	-	-	-	1,402
UAE	255	11,229	-	25	37	1,100	-	142	14	74	306	12,571
REM - Total	255	12,360	-	206	37	1,178	-	155	14	74	306	13,973
REM - %	30.0%	15.6%	0.0%	1.3%	36.2%	29.4%	0.0%	13.8%	77.9%	36.4%	30.6%	14.0%
Indian Subcontinent												
Afghanistan	-	721	-	13	-	-	-	-	-	-	-	735
Bangladesh	-	-	-	-	-	10	-	-	-	-	-	10
India	-	1,993	-	6	-	1,105	5	68	-	34	5	3,205

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 7

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Country / Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	-	1,512	-	-	21	273	-	-	-	-	21	1,785
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	-	4,226	-	19	21	1,388	5	68	-	34	26	5,735
Indian Subcontinent - %	0.0%	5.3%	0.0%	0.1%	20.4%	34.6%	15.7%	6.0%	0.0%	16.6%	2.6%	5.7%
Far East												
China	-	131	-	-	-	-	-	6	-	-	-	137
Hong Kong	48	34,620	-	13,195	-	1	-	1	-	2	48	47,820
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	50	-	-	-	25	11	24	2	27	13	126
Korea	-	-	-	-	-	-	-	7	-	5	-	12
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	66	-	-	-	5	-	0	-	-	-	71
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	26	172	-	-	1	6	-	-	-	-	27	178
Taiwan	-	654	-	13	-	-	-	-	-	2	-	669
Thailand	-	9	-	-	-	-	-	-	-	4	-	13
Vietnam	-	2,738	-	1,803	-	-	-	-	-	-	-	4,541
Far East - Total	74	38,440	-	15,011	1	37	11	38	2	40	88	53,566
Far East - %	8.7%	48.7%	0.0%	95.6%	1.0%	0.9%	34.5%	3.4%	11.0%	19.5%	8.8%	53.5%
North America												
Canada	-	186	-	-	-	49	-	2	-	14	-	251
Mexico	-	48	-	-	-	-	-	-	-	-	-	48

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 7

Crop Year: 2012

Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	234	-	-	-	49	-	2	-	14	-	299
North America - %	0.0%	0.3%	0.0%	0.0%	0.0%	1.2%	0.0%	0.2%	0.0%	6.8%	0.0%	0.3%
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	-	123	-	-	-	55	-	1	-	0	-	180
Brazil	-	-	-	-	-	12	-	-	-	-	-	12
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	7	-	-	-	-	-	-	-	-	-	7
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	1	1	-	-	-	-	-	-	-	-	1	1
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	0	-	-	-	-	-	-	-	-	-	0

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 7

Crop Year: 2012

Country / Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	1	132	-	-	-	67	-	1	-	0	1	200
Other - %	0.1%	0.2%	0.0%	0.0%	0.0%	1.7%	0.0%	0.1%	0.0%	0.1%	0.1%	0.2%
Total Iranian Export	849	79,001	0	15,710	102	4,009	32	1,122	18	205	1,001	100,047

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