

Monthly and YTD Inventory / Shipment Report in Tons Crop Year 2014		
5th Marketing Month	Month 5	YTD
Carry in from previous year	-	4,400
Total Production	-	230,000
Gross Inventory	-	234,400
Domestic Consumption	2,900	17,400
Adjustment/ losses, Domestic	800	4,800
Export Shipments	14,798	122,163
Adjustment/ losses, Export	2,545	11,821
Total Consumption	21,043	156,184
Ending Inventory	-	78,216

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Note: Adjustments/Losses related to exported weight of kernels/green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons in Tons		
Crop Month: 5	Crop Year: 2014	
Crop Year	Monthly	YTD
2014	14,798	122,163
2013	11,383	62,162
2012	11,216	91,618
2011	12,234	74,083

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 5	Crop Year: 2014	
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Crop Month: 5	Crop Year: 2014	
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Crop Month: 5	Crop Year: 2014	
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Crop Month: 5

Crop Year: 2014

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total		Total Previous Year	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	4,355	52,889	1,500	19,029	28	131	13	43	12	29	5,908	72,119	2,731	25,882
Re-Export Markets	2,794	13,776	44	560	732	2,616	120	466	234	2,004	3,924	19,424	2,885	12,218
CIS	324	5,761	-	-	61	71	1	123	220	1,953	606	7,908	2,224	8,336
Middle East	874	4,803	142	427	331	1,667	103	603	141	569	1,590	8,063	1,305	5,330
EU-15	1,287	5,984	22	123	151	744	71	528	-	8	1,532	7,387	1,149	5,041
Iranian Subcontinent	495	3,526	-	38	282	950	-	12	187	732	964	5,256	731	3,902
North America	-	357	-	-	25	121	3	8	-	4	28	491	27	143
Other Europe	132	789	-	-	1	16	-	5	-	-	133	810	313	949
North Africa	96	444	-	-	-	106	-	-	-	8	96	558	5	160
Other	20	108	-	-	-	37	-	1	-	-	20	146	13	201
Total	107,374	88,436	1,708	20,176	1,609	6,457	312	1,788	795	5,306	14,798	122,163	11,383	62,162

Compiled by: Iran Pistachio Association based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons													
Crop Month: 5						Crop Year: 2014							
Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15													
Austria													
Belgium		48	120	-	-	-	-	-	-	-	-	48	120
Denmark													
Finland													
France													
Germany		917	4,626	-	-	115	490	71	482	-	8	1,104	5,605
Greece		22	22	22	123	-	-	-	-	-	-	44	145
Ireland													
Italy		12	91	-	-	36	254	-	12	-	-	48	357
Luxembourg													
Netherland		168	920	-	-	-	-	-	22	-	-	168	942
Portugal													
Spain		120	205	-	-	-	-	-	12	-	-	120	217
Sweden		0	-	-	-	-	-	-	-	-	-	-	-
UK		0	-	-	-	-	-	-	-	-	-	-	1
EEC													
EU15 - Total		1,287	5,984	22	123	151	744	71	528	-	8	1,532	7,387
EU15 - %		12.4%	6.8%	1.3%	0.6%	9.4%	11.5%	22.8%	29.5%	0.0%	0.2%	10.4%	6.0%
Other Europe													
Albania		0	23	-	-	-	-	-	-	-	-	-	23
Belarus		0	13	-	-	-	-	-	-	-	-	-	13
Bosnia		0	2	-	-	1	1	-	-	-	-	1	3
Bulgaria													
Croatia													
Cyprus													
Czech Republic													
Estonia													
Hungry													
Iceland													
Kosovo													
Latvia													
Lithuania		33	167	-	-	-	-	-	-	-	-	33	167
Macedonia		14	46	-	-	-	-	-	-	-	-	14	46

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons													
Crop Month: 5							Crop Year: 2014						
Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Malta													
Moldova		0	1	-	-	-	-	-	3	-	-	-	4
Montenegro													
Norway													
Poland		0	148	-	-	-	-	-	-	-	-	-	148
Romania		42	84	-	-	-	-	-	-	-	-	42	84
Serbia		0	15	-	-	-	-	-	-	-	-	-	15
Slovakia		22	213	-	-	-	7	-	-	-	-	22	220
Slovenia													
Switzerland		0	1	-	-	-	1	-	2	-	-	-	4
Ukraine		21	76	-	-	-	7	-	-	-	-	21	83
Yugoslavia													
Other Europe - Total		132	789	-	-	1	16	-	5	-	-	133	810
Other Europe - %		1.3%	0.9%	0.0%	0.0%	0.1%	0.2%	0.0%	0.3%	0.0%	0.0%	0.9%	0.7%
CIS													
Armenia		0	19	-	-	-	8	-	7	-	-	-	33
Azerbaijan		54	262	-	-	-	-	-	-	-	-	54	263
Georgia													
Kazakhstan		106	3,854	-	-	1	2	-	20	165	832	272	4,708
Kyrgyzstan		0	67	-	-	-	-	-	-	38	322	38	389
Russia		120	1,175	-	-	60	61	1	27	-	1	181	1,264
Tajikistan		44	206	-	-	-	-	-	22	-	104	44	332
Turkmenistan		0	15	-	-	-	-	-	-	17	241	17	256
Uzbekistan		0	163	-	-	-	-	-	47	-	453	-	663
CIS - Total		324	5,761	-	-	61	71	1	123	220	1,953	606	7,908
CIS - %		3.1%	6.5%	0.0%	0.0%	3.8%	1.1%	0.3%	6.9%	27.7%	36.8%	4.1%	6.5%
North Africa													
Algeria		0	25	-	-	-	-	-	-	-	-	-	25
Egypt		48	286	-	-	-	95	-	-	-	-	48	381
Ethiopia													
Libya		0	58	-	-	-	-	-	-	-	-	-	58
Morocco													
Nigeria													
Sudan													

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Crop Month: 5						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Tunisia	48	75	-	-	-	11	-	-	-	8	48	94
North Africa - Total	96	444	-	-	-	106	-	-	-	8	96	558
North Africa - %	0.9%	0.5%	0.0%	0.0%	0.0%	1.6%	0.0%	0.0%	0.0%	0.2%	0.6%	0.5%
Middle East												
Bahrain	0	30	-	-	2	2	-	-	-	7	2	38
Iraq	334	1,887	-	-	35	480	100	558	116	417	585	3,342
Jordan	120	404	122	407	29	130	-	-	-	38	271	979
Kuwait	36	203	-	-	20	146	3	12	-	-	59	360
Lebanon	164	897	20	20	153	550	-	22	25	102	362	1,590
Oman												
Qatar	0	101	-	-	-	18	-	11	-	5	-	134
Saudi Arabia	175	1,157	-	-	72	221	-	-	-	-	247	1,377
Syria	6	72	-	-	20	120	-	-	-	-	25	191
Yemen	39	52	-	-	-	-	-	-	-	-	39	52
Middle East - Total	874	4803	142	427	331	1667	103	603	141	569	1590	8063
Middle East - %	8.4%	5.4%	8.3%	2.1%	20.6%	25.8%	33.0%	33.7%	17.7%	10.7%	10.7%	6.6%
Re-Export Markets												
Turkey	966	4,887	44	560	237	971	115	381	234	1,962	1,596	8,762
UAE	1828	8,889	-	-	495	1,645	5	85	-	42	2,328	10,662
REM - Total	2,794	13,776	44	560	732	2,616	120	466	234	2,004	3,924	19,424
REM - %	26.9%	15.6%	2.6%	2.8%	45.5%	40.5%	38.5%	26.1%	29.4%	37.8%	26.5%	15.9%
Indian Subcontinent												
Afghanistan	0	-	-	-	-	-	-	-	162	591	162	591
Bangladesh												
India	350	1,160	-	14	281	939	-	12	-	-	631	2,124
Nepal												
Pakistan	145	2,366	-	24	1	11	-	-	25	141	171	2,541
Sri Lanka												
Indian Subcontinent - Total	495	3,526	-	38	282	950	-	12	187	732	964	5,256
Indian Subcontinent - %	4.8%	4.0%	0.0%	0.2%	17.5%	14.7%	0.0%	0.7%	23.5%	13.8%	6.5%	4.3%
Far East												
China	0	76	-	-	-	5	3	5	-	-	3	86

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons													
Crop Month: 5							Crop Year: 2014						
Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Hong Kong		3408	39,390	1,150	13,468	-	8	1	6	-	-	4,559	52,871
Indonesia		0		-		-		-		-		-	
Japan		25	52	-	-	27	83	7	17	-	-	59	151
Korea		0	-	-	-	-	5	1	11	-	-	1	16
Macao													
Malaysia		13	45	-	-	1	2	-	-	12	29	26	76
Philippines													
Singapore		20	133	-	-	-	18	-	3	-	-	20	154
Taiwan		13	982	-	-	-	10	1	1	-	-	14	993
Thailand		122	413	-	-	-	-	-	-	-	-	122	413
Vietnam		754	11,798	350	5,561	-	-	-	-	-	-	1,104	17,359
Far East - Total		4,355	52,889	1,500	19,029	28	131	13	43	12	29	5,908	72,119
Far East - %		42.0%	59.8%	87.8%	94.3%	1.7%	2.0%	4.2%	2.4%	1.5%	0.5%	39.9%	59.0%
North America													
Canada		-	285	-	-	25	121	3	8	-	4	28	419
Mexico		0	72	-	-	-	-	-	-	-	-	-	72
USA													
North America - Total		-	357	-	-	25	121	3	8	-	4	28	491
North America - %		0.0%	0.4%	0.0%	0.0%	1.6%	1.9%	1.0%	0.4%	0.0%	0.1%	0.2%	0.4%
Other													
Argentina													
Australia		20	84	-	-	-	11	-	1	-	-	20	96
Brazil		-	16	-	-	-	20	-	-	-	-	-	36
Chile		-		-		-		-		-		-	
Colombia													
Dominican Republic													
Ecuador													
Kenya		0	1	-	-	-	-	-	-	-	-	-	1
Liberia													
Mozambique													
New Zealand													
Nicaragua													
Other_1													
Other_2													

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons													
Crop Month: 5						Crop Year: 2014							
Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other_3													
Other_4													
Panama													
Paraguay													
Senegal													
South Africa		0	6	-	-	-	6	-	-	-	-	-	12
Tanzania													
Uruguay													
Venezuela													
Zambia													
Zimbabwe													
moris		0	1	-	-	-	-	-	-	-	-	-	1
Other - Total		20	108	-	-	-	37	-	1	-	-	20	146
Other - %		0.2%	0.1%	0.0%	0.0%	0.0%	0.6%	0.0%	0.1%	0.0%	0.0%	0.1%	0.1%
Total Iranian Export		10,374	88,436	1,708	20,176	1,609	6,457	312	1,788	795	5,306	14,798	122,163

Compiled by: IPA based on IRI Customs Administration raw data