

Monthly and YTD Inventory / Shipment Report in Tons Crop Year 2014		
8th Marketing Month	Month 8	YTD
Carry in from previous year	-	4,400
Total Production	-	230,000
Gross Inventory	-	234,400
Domestic Consumption	1,400	26,700
Adjustment/ losses, Domestic	400	7,400
Export Shipments	7,975	141,238
Adjustment/ losses, Export	1,814	16,374
Total Consumption	11,589	191,712
Ending Inventory	-	42,688

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Note: Adjustments/Losses related to exported weight of kernels/green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons in Tons		
Crop Month: 8	Crop Year: 2014	
Crop Year	Monthly	YTD
2014	7,975	141,238
2013	11,890	95,209
2012	4,506	104,554
2011	5,233	93,881

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 8	Crop Year: 2014	
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Crop Month: 8	Crop Year: 2014	
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Crop Month: 8	Crop Year: 2014	
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Crop Month: 8

Crop Year: 2014

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total		Total Previous Year	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	345	54,602	197	19,852	38	182	14	59	5	34	598	74,728	2,086	35,578
Re-Export Markets	2,137	18,316	-	583	368	3,584	5	496	35	2,122	2,546	25,102	3,937	21,837
Middle East	838	6,654	100	651	336	2,417	107	894	65	840	1,446	11,454	1,592	8,882
EU-15	702	8,026	-	145	81	1,100	99	723	-	9	882	10,004	661	7,003
CIS	729	7,211	-	-	4	95	43	188	188	2,479	964	9,970	1,557	12,585
Indian Subcontinent	711	4,595	6	44	105	1,425	-	12	337	1,194	1,159	7,269	1,600	6,926
Other Europe	255	1,181	-	-	25	42	-	5	-	-	280	1,228	280	1,469
North Africa	24	548	-	-	12	150	-	-	-	8	36	706	33	336
North America	-	405	-	-	23	157	-	9	-	4	23	575	112	286
Other	23	140	-	-	18	61	-	1	-	-	41	202	32	305
Total	5,764	101,678	303	21,275	1,010	9,213	268	2,387	630	6,690	7,975	141,238	11,890	95,207

Compiled by: Iran Pistachio Association based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 8 **Crop Year: 2014**

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria												
Belgium	0	120	-	-	-	-	-	-	-	-	-	120
Denmark												
Finland												
France	0	-	-	-	-	-	19	19	-	-	19	19
Germany	401	5,830	-	-	57	786	80	658	-	9	538	7,283
Greece	0	22	-	145	-	24	-	-	-	-	-	191
Ireland												
Italy	0	115	-	-	24	290	-	12	-	-	24	417
Luxembourg												
Netherland	0	1,112	-	-	-	-	-	22	-	-	-	1,134
Portugal												
Spain	301	827	-	-	-	-	-	12	-	-	301	839
Sweden	0	-	-	-	-	-	-	-	-	-	-	-
UK	0	-	-	-	-	-	-	-	-	-	-	1
EEC												
EU15 - Total	702	8,026	-	145	81	1,100	99	723	-	9	882	10,004
EU15 - %	12.2%	7.9%	0.0%	0.7%	8%	11.9%	36.9%	30.3%	0.0%	0.1%	11.1%	7.1%
Other Europe												
Albania	1	25	-	-	-	-	-	-	-	-	1	25
Belarus	0	13	-	-	-	-	-	-	-	-	-	13

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 8 **Crop Year: 2014**

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Bosnia	1	3	-	-	-	1	-	-	-	-	1	4
Bulgaria												
Croatia												
Cyprus												
Czech Republic												
Estonia												
Hungry												
Iceland												
Kosovo												
Latvia												
Lithuania	12	218	-	-	-	-	-	-	-	-	12	218
Macedonia	12	60	-	-	-	-	-	-	-	-	12	60
Malta												
Moldova	0	1	-	-	-	-	-	3	-	-	-	4
Montenegro												
Norway												
Poland	61	292	-	-	-	-	-	-	-	-	61	292
Romania	0	84	-	-	-	-	-	-	-	-	-	84
Serbia	0	27	-	-	-	1	-	-	-	-	-	28
Slovakia	84	297	-	-	25	31	-	-	-	-	109	328
Slovenia												
Switzerland	0	1	-	-	-	2	-	2	-	-	-	5
Ukraine	84	160	-	-	-	7	-	-	-	-	84	167
Yugoslavia												

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 8 **Crop Year: 2014**

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe - Total	255	1,181	-	-	25	42	-	5	-	-	280	1,228
Other Europe - %	4.4%	1.2%	0.0%	0.0%	2.5%	0.5%	0.0%	0.2%	0.0%	0.0%	3.5%	0.9%
CIS												
Armenia	0	19	-	-	-	8	-	7	-	-	-	33
Azerbaijan	21	343	-	-	-	-	-	-	-	-	21	343
Georgia												
Kazakhstan	451	4,721	-	-	-	2	41	83	96	1,125	588	5,931
Kyrgyzstan	0	67	-	-	-	-	-	-	-	347	-	414
Russia	136	1,452	-	-	4	85	2	29	-	1	142	1,567
Tajikistan	45	310	-	-	-	-	-	22	24	128	69	459
Turkmenistan	32	47	-	-	-	-	-	-	22	312	54	358
Uzbekistan	44	252	-	-	-	-	-	47	46	566	90	865
CIS - Total	729	7,211	-	-	4	95	43	188	188	2,479	964	9,970
CIS - %	12.6%	7.1%	0.0%	0.0%	0.4%	1.0%	16.0%	7.9%	29.8%	37.1%	12.1%	7.1%
North Africa												
Algeria	0	25	-	-	-	-	-	-	-	-	-	25
Egypt	24	366	-	-	-	115	-	-	-	-	24	481
Ethiopia												
Libya	0	58	-	-	-	-	-	-	-	-	-	58
Morocco												
Nigeria												
Sudan												

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 8						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Tunisia	0	99	-	-	12	35	-	-	-	8	12	142
North Africa - Total	24	548	-	-	12	150	-	-	-	8	36	706
North Africa - %	0.4%	0.5%	0.0%	0.0%	1.2%	1.6%	0.0%	0.0%	0.0%	0.1%	0.5%	0.5%
Middle East												
Bahrain	12	50	-	-	-	2	-	-	-	7	12	59
Iraq	495	2,857	-	-	104	649	102	844	25	499	726	4,850
Jordan	51	492	100	631	12	187	-	-	-	38	163	1,347
Kuwait	34	334	-	-	41	250	-	13	-	-	75	598
Lebanon	104	1,120	-	20	152	793	-	22	40	291	296	2,245
Oman												
Qatar	67	198	-	-	5	30	5	15	-	5	77	248
Saudi Arabia	75	1,479	-	-	22	314	-	-	-	-	97	1,792
Syria	0	72	-	-	-	192	-	-	-	-	-	263
Yemen	0	52	-	-	-	-	-	-	-	-	-	52
Middle East - Total	838	6654	100	651	336	2417	107	894	65	840	1446	11454
Middle East - %	14.5%	6.5%	33.0%	3.1%	33.3%	26.2%	39.9%	37.5%	10.3%	12.6%	18.1%	8.1%
Re-Export Markets												
Turkey	330	5,640	-	583	88	1,177	-	396	35	2,060	453	9,856
UAE	1807	12,676	-	-	280	2,407	5	100	-	62	2,093	15,246
REM - Total	2,137	18,316	-	583	368	3,584	5	496	35	2,122	2,546	25,102
REM - %	37.1%	18.0%	0.0%	2.7%	36.4%	38.9%	1.9%	20.8%	5.6%	31.7%	31.9%	17.8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 8 **Crop Year: 2014**

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Indian Subcontinent												
Afghanistan	0	-	-	-	-	-	-	-	317	1,021	317	1,021
Bangladesh												
India	575	2,001	6	20	80	1,389	-	12	20	20	681	3,441
Nepal												
Pakistan	136	2,594	-	24	25	36	-	-	-	153	161	2,807
Sri Lanka												
Indian Subcontinent - Total	711	4,595	6	44	105	1,425	-	12	337	1,194	1,159	7,269
Indian Subcontinent - %	12.3%	4.5%	2.0%	0.2%	10.4%	15.5%	0.0%	0.5%	53.5%	17.8%	14.5%	5.1%
Far East												
China	0	76	-	-	-	5	1	6	-	-	1	87
Hong Kong	161	40,549	95	13,864	-	14	2	8	-	-	258	54,434
Indonesia	0	25	-	-	-	-	-	-	-	-	-	25
Japan	0	64	-	-	26	112	6	25	-	-	32	201
Korea	0	-	-	-	-	5	-	11	-	-	-	16
Macao												
Malaysia	11	56	-	-	1	3	4	4	5	34	21	97
Philippines												
Singapore	23	178	-	-	11	32	-	3	-	-	33	213
Taiwan	125	1,119	-	-	-	11	1	2	-	-	126	1,132
Thailand	0	437	-	-	-	-	-	-	-	-	-	437
Vietnam	25	12,098	102	5,988	-	-	-	-	-	-	127	18,086
Far East - Total	345	54,602	197	19,852	38	182	14	59	5	34	598	74,728

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 8 **Crop Year: 2014**

Country / Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East - %	6.0%	53.7%	65.0%	93.3%	3.8%	2.0%	5.2%	2.5%	0.8%	0.5%	7.5%	52.9%
North America												
Canada	0	285	-	-	23	157	-	9	-	4	23	455
Mexico	0	120	-	-	-	-	-	-	-	-	-	120
USA												
North America - Total	-	405	-	-	23	157	-	9	-	4	23	575
North America - %	0.0%	0.4%	0.0%	0.0%	2.3%	1.7%	0.0%	0.4%	0.0%	0.1%	0.3%	0.4%
Other												
Argentina												
Australia	16	99	-	-	14	26	-	1	-	-	30	126
Brazil	7	23	-	-	4	29	-	-	-	-	11	52
Chile	0	10	-	-	-	-	-	-	-	-	-	10
Colombia												
Dominican Republic												
Ecuador												
Kenya	0	1	-	-	-	-	-	-	-	-	-	1
Liberia												
Mozambique												
New Zealand												
Nicaragua												
Other_1												
Other_2												

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 8 **Crop Year: 2014**

Country / Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other_3												
Other_4												
Panama												
Paraguay												
Senegal												
South Africa	0	6	-	-	-	6	-	-	-	-	-	12
Tanzania												
Uruguay												
Venezuela												
Zambia												
Zimbabwe												
moris	0	1	-	-	-	-	-	-	-	-	-	1
Other - Total	23	140	-	-	18	61	-	1	-	-	41	202
Other - %	0.4%	0.1%	0.0%	0.0%	1.8%	0.7%	0.0%	0.0%	0.0%	0.0%	0.5%	0.1%
Total Iranian Export	5,764	101,678	303	21,275	1,010	9,213	268	2,387	630	6,690	7,975	141,238

Compiled by: IPA based on IRI Customs Administration raw data