

Monthly and YTD Inventory / Shipment Report in Tons Crop Year 2014		
11th Marketing Month	Month 11	YTD
Carry in from previous year	-	4,400
Total Production	-	230,000
Gross Inventory	-	234,400
Domestic Consumption	2,900	35,400
Adjustment/ losses, Domestic	800	9,800
Export Shipments	4,445	158,219
Adjustment/ losses, Export	942	19,919
Total Consumption	9,087	223,338
Ending Inventory	-	11,062

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Note: Adjustments/Losses related to exported weight of kernels/green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years in Tons in Tons			
Crop Month: 11		Crop Year: 2014	
Crop Year		Monthly	YTD
2014		4,445	158,219
2013		3,096	122,124
2012		7,054	120,671
2011		3,210	106,870

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Crop Month: 11		Crop Year: 2014
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Crop Month: 11		Crop Year: 2014
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Crop Month: 11		Crop Year: 2014
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Crop Month: 11

Crop Year: 2014

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total		Total Previous Year	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	449	56,489	1,014	22,196	4	210	2	74	12	57	1,481	79,026	911	42,976
Re-Export Markets	622	20,377	-	583	136	4,418	-	502	30	2,186	788	28,066	546	25,155
Middle East	401	9,061	-	651	123	3,049	1	944	-	847	525	14,552	199	10,879
EU-15	419	10,000	-	145	166	1,499	111	975	-	9	696	12,628	424	9,179
CIS	250	8,342	-	-	-	196	1	192	202	2,940	453	11,669	688	16,017
Indian Subcontinent	200	5,613	-	44	139	1,920	-	12	24	1,447	363	9,036	240	8,533
Other Europe	43	1,448	-	-	20	83	-	6	-	1	63	1,538	74	1,914
North Africa	25	608	-	25	-	150	-	-	-	8	25	791	0	403
North America	23	476	-	-	-	157	-	10	-	4	23	647	0	416
Other	23	176	-	-	5	89	-	1	-	-	28	266	14	354
Total	2,455	112,590	1,014	23,644	593	11,771	115	2,716	268	7,499	4,445	158,219	3,096	115,826

Compiled by: Iran Pistachio Association based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 11						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria												
Belgium	0	120	-	-	-	-	-	-	-	-	-	120
Denmark												
Finland												
France	0	-	-	-	-	-	-	27	-	-	-	27
Germany	269	7,057	-	-	153	1,118	99	890	-	9	521	9,074
Greece	80	222	-	145	-	24	-	-	-	-	80	391
Ireland												
Italy	22	157	-	-	13	357	-	12	-	-	35	526
Luxembourg												
Netherland	0	1,112	-	-	-	-	-	22	-	-	-	1,134
Portugal												
Spain	48	1,330	-	-	-	-	12	24	-	-	60	1,354
Sweden	0	1	-	-	-	-	-	-	-	-	-	1
UK	0	1	-	-	-	-	-	-	-	-	-	1
EEC												
EU15 - Total	419	10,000	-	145	166	1,499	111	975	-	9	696	12,628
EU15 - %	17.1%	8.9%	0.0%	0.6%	28%	12.7%	96.5%	35.9%	0.0%	0.1%	15.7%	8.0%
Other Europe												
Albania	0	40	-	-	-	-	-	-	-	-	-	40
Belarus	0	19	-	-	-	-	-	-	-	-	-	19
Bosnia	0	3	-	-	-	1	-	-	-	-	-	4

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 11						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Bulgaria												
Croatia												
Cyprus												
Czech Republic												
Estonia												
Hungry												
Iceland												
Kosovo												
Latvia												
Lithuania	20	322	-	-	-	-	-	-	-	-	20	322
Macedonia	0	66	-	-	-	-	-	-	-	-	-	66
Malta												
Moldova	2	3	-	-	-	-	-	3	-	-	2	6
Montenegro												
Norway												
Poland	21	338	-	-	-	-	-	-	-	-	21	338
Romania	0	84	-	-	-	21	-	-	-	-	-	105
Serbia	0	31	-	-	-	1	-	-	-	-	-	32
Slovakia	0	339	-	-	20	51	-	-	-	-	20	390
Slovenia												
Switzerland	0	1	-	-	-	2	-	3	-	1	-	7
Ukraine	0	202	-	-	-	7	-	-	-	-	-	209
Yugoslavia												
Other Europe - Total	43	1,448	-	-	20	83	-	6	-	1	63	1,538
Other Europe - %	1.8%	1.3%	0.0%	0.0%	3.4%	0.7%	0.0%	0.2%	0.0%	0.0%	1.4%	1.0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 11						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	0	19	-	-	-	8	-	7	-	-	-	33
Azerbaijan	0	376	-	-	-	-	-	-	-	-	-	376
Georgia												
Kazakhstan	196	5,390	-	-	-	57	-	83	60	1,270	256	6,800
Kyrgyzstan	0	80	-	-	-	-	-	-	44	398	44	478
Russia	52	1,734	-	-	-	131	1	33	-	1	53	1,899
Tajikistan	0	396	-	-	-	-	-	22	29	186	29	604
Turkmenistan	2	73	-	-	-	-	-	-	24	362	26	435
Uzbekistan	0	274	-	-	-	-	-	47	45	723	45	1,044
CIS - Total	250	8,342	-	-	-	196	1	192	202	2,940	453	11,669
CIS - %	10.2%	7.4%	0.0%	0.0%	0.0%	1.7%	0.9%	7.1%	75.4%	39.2%	10.2%	7.4%
North Africa												
Algeria	0	25	-	-	-	-	-	-	-	-	-	25
Egypt	25	402	-	25	-	115	-	-	-	-	25	542
Ethiopia												
Libya	0	58	-	-	-	-	-	-	-	-	-	58
Morocco												
Nigeria												
Sudan												
Tunisia	0	123	-	-	-	35	-	-	-	8	-	166
North Africa - Total	25	608	-	25	-	150	-	-	-	8	25	791
North Africa - %	1.0%	0.5%	0.0%	0.1%	0.0%	1.3%	0.0%	0.0%	0.0%	0.1%	0.6%	0.5%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 11						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	0	53	-	-	-	5	-	-	-	7	-	65
Iraq	257	4,496	-	-	32	866	-	869	-	506	289	6,737
Jordan	0	557	-	631	-	224	-	-	-	38	-	1,450
Kuwait	36	512	-	-	-	328	1	14	-	-	37	854
Lebanon	36	1,420	-	20	86	1,032	-	43	-	291	122	2,806
Oman												
Qatar	9	233	-	-	5	43	-	18	-	5	14	299
Saudi Arabia	50	1,648	-	-	-	339	-	-	-	-	50	1,987
Syria	0	77	-	-	-	212	-	-	-	-	-	289
Yemen	13	65	-	-	-	-	-	-	-	-	13	65
Middle East - Total	401	9061	0	651	123	3049	1	944	0	847	525	14552
Middle East - %	16.3%	8.0%	0.0%	2.8%	20.7%	25.9%	0.9%	34.8%	0.0%	11.3%	11.8%	9.2%
Re-Export Markets												
Turkey	120	6,233	-	583	28	1,419	-	396	30	2,124	178	10,755
UAE	502	14,144	-	-	108	2,999	-	106	-	62	610	17,311
REM - Total	622	20,377	-	583	136	4,418	-	502	30	2,186	788	28,066
REM - %	25.3%	18.1%	0.0%	2.5%	22.9%	37.5%	0.0%	18.5%	11.2%	29.2%	17.7%	17.7%
Indian Subcontinent												
Afghanistan	0	194	-	-	-	-	-	-	24	1,272	24	1,466
Bangladesh												
India	151	2,631	-	20	100	1,790	-	12	-	20	251	4,473

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 11						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Nepal												
Pakistan	49	2,788	-	24	39	130	-	-	-	155	88	3,097
Sri Lanka												
Indian Subcontinent - Total	200	5,613	-	44	139	1,920	-	12	24	1,447	363	9,036
Indian Subcontinent - %	8.1%	5.0%	0.0%	0.2%	23.4%	16.3%	0.0%	0.4%	9.0%	19.3%	8.2%	5.7%
Far East												
China	0	76	-	-	-	5	1	8	-	-	1	89
Hong Kong	208	41,765	563	15,278	-	14	1	11	-	-	772	57,068
Indonesia	0	25	-	-	-	-	-	-	-	-	-	25
Japan	0	67	-	-	-	126	-	33	-	-	-	226
Korea	0	-	-	-	-	7	-	11	-	-	-	18
Macao												
Malaysia	8	80	-	-	-	3	-	4	12	57	20	144
Philippines												
Singapore	20	260	-	-	4	43	-	3	-	-	24	306
Taiwan	163	1,406	-	-	-	12	-	4	-	-	163	1,422
Thailand	0	437	-	-	-	-	-	-	-	-	-	437
Vietnam	50	12,373	451	6,918	-	-	-	-	-	-	501	19,291
Far East - Total	449	56,489	1,014	22,196	4	210	2	74	12	57	1,481	79,026
Far East - %	18.3%	50.2%	100.0%	93.9%	0.7%	1.8%	1.7%	2.7%	4.5%	0.8%	33.3%	49.9%
North America												
Canada	23	308	-	-	-	157	-	10	-	4	23	479
Mexico	0	168	-	-	-	-	-	-	-	-	-	168

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 11						Crop Year: 2014						
Country \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
USA												
North America - Total	23	476	-	-	-	157	-	10	-	4	23	647
North America - %	0.9%	0.4%	0.0%	0.0%	0.0%	1.3%	0.0%	0.4%	0.0%	0.1%	0.5%	0.4%
Other												
Argentina												
Australia	14	113	-	-	5	41	-	1	-	-	19	155
Brazil	0	26	-	-	-	38	-	-	-	-	-	64
Chile	0	20	-	-	-	4	-	-	-	-	-	24
Colombia												
Dominican Republic												
Ecuador												
Kenya	0	1	-	-	-	-	-	-	-	-	-	1
Liberia												
Mozambique												
New Zealand												
Nicaragua												
Other_1												
Other_2												
Other_3												
Other_4												
Panama												
Paraguay												
Senegal												
South Africa	9	15	-	-	-	6	-	-	-	-	9	21

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Crop Month: 11						Crop Year: 2014						
Country	Open In-Shell		Closed Shell		Kernel		GPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Tanzania												
Uruguay												
Venezuela												
Zambia												
Zimbabwe												
moris	0	1	-	-	-	-	-	-	-	-	-	1
Other - Total	23	176	-	-	5	89	-	1	-	-	28	266
Other - %	0.9%	0.2%	0.0%	0.0%	0.8%	0.8%	0.0%	0.0%	0.0%	0.0%	0.6%	0.2%
Total Iranian Export	2,455	112,590	1,014	23,644	593	11,771	115	2,716	268	7,499	4,445	158,219

Compiled by: IPA based on IRI Customs Administration raw data