

Monthly and YTD Inventory / Shipment Report in Tons Crop: 2015		
1st Marketing Month	Month 1	YTD
Carry in from previous year	-	4,000
Total Production	-	210,000
Gross Inventory	-	214,000
Domestic Consumption	2,600	2,600
Adjustment/ losses, Domestic	800	800
Export Shipments	20,578	20,578
Adjustment/ losses, Export	1,251	1,251
Total Consumption	25,229	25,229
Ending Inventory	-	188,771
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.		

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis		
Marketing Month: 1		
Crop	Monthly	YTD
2015	20,578	20,578
2014	32,023	32,023
2013	11,385	11,385
2012	27,063	27,063

Source: IRI Customs Administration

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 1	Crop: 2015	
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 1	Crop: 2015	
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 1	Crop: 2015	
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 1

Crop: 2015

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	11,773	11,773	1,822	1,822	11	11	3	3	45	45	13,654	13,654
Re-Export Markets	2,127	2,127	-	-	261	261	3	3	-	-	2,391	2,391
EU15	1,424	1,424	-	-	11	11	132	132	-	-	1,567	1,567
Middle East	622	622	100	100	349	349	2	2	46	46	1,119	1,119
Indian Subcontinent	337	337	-	-	248	248	-	-	330	330	915	915
CIS	450	450	-	-	42	42	-	-	194	194	685	685
Other Europe	140	140	-	-	-	-	-	-	-	-	140	140
North America	-	-	-	-	49	49	-	-	-	-	49	49
North Africa	48	48	-	-	-	-	-	-	-	-	48	48
Other	9	9	-	-	-	-	-	-	-	-	9	9
Total	16,930	16,930	1,922	1,922	971	971	140	140	614	614	20,578	20,578

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons													
Marketing Month: 1											Crop: 2015		
Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15													
Austria		-	-	-	-	-	-	-	-	-	-	-	-
Belgium		-	-	-	-	-	-	-	-	-	-	-	-
Denmark		-	-	-	-	-	-	-	-	-	-	-	-
Finland		-	-	-	-	-	-	-	-	-	-	-	-
France		-	-	-	-	5	5	13	13	-	-	18	18
Germany		1,236	1,236	-	-	-	-	110	110	-	-	1,345	1,345
Greece		-	-	-	-	6	6	9	9	-	-	16	16
Ireland		-	-	-	-	-	-	-	-	-	-	-	-
Italy		24	24	-	-	-	-	-	-	-	-	24	24
Luxembourg		-	-	-	-	-	-	-	-	-	-	-	-
Netherland		72	72	-	-	-	-	-	-	-	-	72	72
Portugal		-	-	-	-	-	-	-	-	-	-	-	-
Spain		92	92	-	-	-	-	-	-	-	-	92	92
Sweden		-	-	-	-	-	-	-	-	-	-	-	-
UK		-	-	-	-	-	-	-	-	-	-	-	-
EEC		-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total		1,424	1,424	-	-	11	11	132	132	-	-	1,567	1,567
EU15 - %		8.4%	8.4%	0.0%	0.0%	1.1%	1.1%	94.6%	94.6%	0.0%	0.0%	7.6%	7.6%

Country \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	-	-	-	-	-	-	-	-	-	-	-	-
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	21	21	-	-	-	-	-	-	-	-	21	21
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	42	42	-	-	-	-	-	-	-	-	42	42
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	12	12	-	-	-	-	-	-	-	-	12	12
Slovakia	64	64	-	-	-	-	-	-	-	-	64	64
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	1	1	-	-	-	-	-	-	-	-	1	1
Ukraine	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	140	140	-	-	-	-	-	-	-	-	140	140
Other Europe - %	0.8%	0.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	0.7%

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	-	-	-	-	-	-	-	-	-	-	-
Azerbaijan	40	40	-	-	20	20	-	-	-	-	60	60
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	159	159	-	-	-	-	-	-	74	74	234	234
Kyrgyzstan	-	-	-	-	-	-	-	-	74	74	74	74
Russia	60	60	-	-	22	22	-	-	-	-	82	82
Tajikistan	48	48	-	-	-	-	-	-	-	-	48	48
Turkmenistan	-	-	-	-	-	-	-	-	-	-	-	-
Uzbekistan	143	143	-	-	-	-	-	-	46	46	189	189
CIS - Total	450	450	-	-	42	42	-	-	194	194	685	685
CIS - %	2.7%	2.7%	0.0%	0.0%	4.3%	4.3%	0.0%	0.0%	31.5%	31.5%	3.3%	3.3%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	48	48	-	-	-	-	-	-	-	-	48	48
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	48	48	-	-	-	-	-	-	-	-	48	48
North Africa - %	0.3%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%

Country	Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
		Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East													
Bahrain		9	9	-	-	-	-	-	-	-	-	9	9
Iraq		211	211	-	-	182	182	-	-	46	46	439	439
Jordan		-	-	100	100	-	-	-	-	-	-	100	100
Kuwait		18	18	-	-	78	78	-	-	-	-	96	96
Lebanon		117	117	-	-	89	89	-	-	-	-	207	207
Oman		-	-	-	-	0	0	-	-	-	-	0	0
Qatar		19	19	-	-	-	-	2	2	-	-	21	21
Saudi Arabia		200	200	-	-	-	-	-	-	-	-	200	200
Syria		48	48	-	-	-	-	-	-	-	-	48	48
Yemen		-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total		622	622	100	100	349	349	2	2	46	46	1,119	1,119
Middle East - %		3.7%	3.7%	5.2%	5.2%	35.9%	35.9%	1.4%	1.4%	7.5%	7.5%	5.4%	5.4%
Re-Export Markets													
Turkey		171	171	-	-	200	200	-	-	-	-	371	371
UAE		1,956	1,956	-	-	61	61	3	3	-	-	2,020	2,020
REM - Total		2,127	2,127	-	-	261	261	3	3	-	-	2,391	2,391
REM - %		12.6%	12.6%	0.0%	0.0%	26.9%	26.9%	1.8%	1.8%	0.0%	0.0%	11.6%	11.6%
Indian Subcontinent													
Afghanistan		-	-	-	-	-	-	-	-	205	205	205	205
Bangladesh		-	-	-	-	-	-	-	-	-	-	-	-
India		110	110	-	-	203	203	-	-	-	-	313	313
Nepal		-	-	-	-	-	-	-	-	-	-	-	-
Pakistan		227	227	-	-	45	45	-	-	125	125	397	397
Sri Lanka		-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total		337	337	-	-	248	248	-	-	330	330	915	915
Indian Subcontinent - %		2.0%	2.0%	0.0%	0.0%	25.6%	25.6%	0.0%	0.0%	53.7%	53.7%	4.4%	4.4%

Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	100	100	-	-	-	-	1	1	-	-	101	101
Hong Kong	8,983	8,983	1,397	1,397	-	-	2	2	-	-	10,382	10,382
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	-	-	-	-	-	-	-
Korea	-	-	-	-	-	-	-	-	-	-	-	-
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	10	10	-	-	1	1	-	-	45	45	56	56
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	20	20	-	-	10	10	-	-	-	-	30	30
Taiwan	160	160	-	-	-	-	-	-	-	-	160	160
Thailand	-	-	-	-	-	-	-	-	-	-	-	-
Vietnam	2,500	2,500	425	425	-	-	-	-	-	-	2,925	2,925
Far East - Total	11,773	11,773	1,822	1,822	11	11	3	3	45	45	13,654	13,654
Far East - %	69.5%	69.5%	94.8%	94.8%	1.2%	1.2%	2.1%	2.1%	7.2%	7.2%	66.4%	66.4%
North America												
Canada	-	-	-	-	49	49	-	-	-	-	49	49
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	-	-	-	49	49	-	-	-	-	49	49
North America - %	0.0%	0.0%	0.0%	0.0%	5.0%	5.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%

Country \ Product	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	9	9	-	-	-	-	-	-	-	-	9	9
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	9	9	-	-	-	-	-	-	-	-	9	9
Other - %	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Iranian Export	16,930	16,930	1,922	1,922	972	972	140	140	614	614	20,578	20,578

Compiled by: IPA based on IRI Customs Administration raw data