

Monthly and YTD Inventory / Shipment Report		
In-Shell Basis		
Crop: 2016		
5th Marketing Month	Month 5	YTD
Carry in from previous year	-	17,000
Total Production	-	153,000
Gross Inventory	-	170,000
Domestic Consumption	2,400	10,500
Export Shipments	9,500	86,150
Adjustment/ losses, Export	1,983	8,225
Total Consumption	13,883	104,875
Ending Inventory	-	65,125
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.		

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years		
In-Shell Basis		
Marketing Month: 5		
Crop	Monthly	YTD
2016	9,500	86,150
2015	11,549	86,595
2014	14,798	122,163
2013	11,383	62,162

Monthly Market Prices FCA		
Hamburg Iranian Dried In-Shell		
28/30 Fandoghi Pistachios		
Marketing Month: 5		Crop: 2016
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA		
Tehran Iranian Dried In-Shell		
30/32 Fandoghi Pistachios		
Marketing Month: 5		Crop: 2016
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 5		Crop: 2016
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: Central Bank of the I.R. of Iran

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 5

Crop: 2016

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	1,022	35,141	443	7,732	20	90	15	59	-	246	1,500	43,268
Re-Export Markets	1,200	8,759	12	86	246	1,449	3	7	31	286	1,493	10,587
Indian Subcontinent	1,154	6,399	-	25	598	2,126	-	10	-	638	1,752	9,198
EU15	1,456	6,817	97	336	138	891	183	576	1	5	1,876	8,624
Middle East	723	4,699	-	50	478	1,968	1	18	14	313	1,217	7,048
CIS	967	4,456	-	16	1	20	1	5	101	925	1,070	5,422
Other Europe	220	1,005	-	-	0	43	0	1	-	5	220	1,054
North America	50	234	-	-	76	198	-	-	-	30	126	463
North Africa	135	191	-	-	11	31	-	-	20	37	166	259
Other	76	162	-	-	5	54	2	2	-	10	82	227
Total	7,003	67,864	552	8,245	1,573	6,870	205	678	167	2,494	9,500	86,150

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	1	3	1	3
Belgium	24	262	-	-	20	42	-	-	-	-	44	304
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	10	-	-	-	46	19	35	1	1	19	92
Germany	825	4,067	-	-	65	499	165	507	-	1	1,054	5,074
Greece	87	547	-	20	-	11	-	22	-	-	87	600
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	52	418	97	316	48	273	-	-	-	-	197	1,006
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	96	240	-	-	-	-	-	-	-	-	96	240
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	372	1,272	-	-	5	19	-	12	-	-	377	1,303
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
UK	-	1	-	-	-	1	-	-	-	0	-	2
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,456	6,817	97	336	138	891	183	576	1	5	1,876	8,624
EU15 - %	20.8%	10.0%	17.6%	4.1%	8.8%	13.0%	89.5%	85.0%	0.6%	0.2%	19.7%	10.0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	7	-	-	-	-	-	-	-	-	-	7
Belarus	-	-	-	-	-	-	-	-	-	-	-	-
Bosnia	-	3	-	-	-	-	-	-	-	1	-	4
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	11	-	-	-	-	-	-	-	-	-	11
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	23	271	-	-	-	-	-	-	-	-	23	271
Macedonia	12	72	-	-	-	-	-	-	-	-	12	72
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	1	-	-	0	0	-	-	-	2	0	4
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	46	200	-	-	-	-	-	-	-	-	46	200
Romania	2	34	-	-	-	1	-	-	-	-	2	35
Serbia	5	31	-	-	-	-	-	-	-	-	5	31
Slovakia	132	343	-	-	-	38	-	-	-	-	132	381
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	0	0	-	-	-	3	0	1	-	2	0	6
Ukraine	-	32	-	-	-	1	-	-	-	-	-	33
Other Europe - Total	220	1,005	-	-	0	43	0	1	-	5	220	1,054
Other Europe - %	3.1%	1.5%	0.0%	0.0%	0.0%	0.6%	0.0%	0.1%	0.0%	0.2%	2.3%	1.2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	12	-	-	-	2	-	-	-	4	-	18
Azerbaijan	-	63	-	-	-	-	-	-	-	21	-	84
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	591	3,016	-	16	-	11	-	-	100	471	691	3,514
Kyrgyzstan	24	212	-	-	-	-	-	-	-	233	24	445
Russia	260	632	-	-	1	6	1	5	1	2	262	645
Tajikistan	-	17	-	-	-	-	-	-	-	54	-	71
Turkmenistan	43	107	-	-	-	1	-	-	-	28	43	135
Uzbekistan	49	397	-	-	-	-	-	-	-	111	49	509
CIS - Total	967	4,456	-	16	1	20	1	5	101	925	1,070	5,422
CIS - %	13.8%	6.6%	0.0%	0.2%	0.1%	0.3%	0.3%	0.7%	60.1%	37.1%	11.3%	6.3%
North Africa												
Algeria	-	16	-	-	-	-	-	-	16	32	16	48
Egypt	95	105	-	-	1	1	-	-	5	5	101	111
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	40	40	-	-	10	10	-	-	-	-	50	50
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	31	-	-	-	20	-	-	-	-	-	51
North Africa - Total	135	191	-	-	11	31	-	-	20	37	166	259
North Africa - %	1.9%	0.3%	0.0%	0.0%	0.7%	0.5%	0.0%	0.0%	12.2%	1.5%	1.8%	0.3%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	34	82	-	-	12	14	-	3	0	0	46	98
Iraq	336	1,906	-	-	115	570	-	-	14	213	465	2,688
Jordan	25	512	-	50	89	421	-	-	-	-	114	984
Kuwait	138	697	-	-	52	298	-	12	-	-	190	1,007
Lebanon	123	1,138	-	-	165	525	-	-	-	98	288	1,760
Oman	-	26	-	-	-	-	-	-	-	-	-	26
Qatar	63	229	-	-	8	24	1	4	-	3	73	259
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	4	109	-	-	37	116	-	-	-	-	41	225
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	723	4,699	-	50	478	1,968	1	18	14	313	1,217	7,048
Middle East - %	10.3%	6.9%	0.0%	0.6%	30.4%	28.6%	0.7%	2.6%	8.5%	12.5%	12.8%	8.2%
Re-Export Markets												
Turkey	507	3,273	12	85	69	346	-	-	-	122	588	3,825
UAE	694	5,486	-	1	177	1,103	3	7	31	164	905	6,762
REM - Total	1,200	8,759	12	86	246	1,449	3	7	31	286	1,493	10,587
REM - %	17.1%	12.9%	2.2%	1.0%	15.6%	21.1%	1.6%	1.1%	18.5%	11.5%	15.7%	12.3%
Indian Subcontinent												
Afghanistan	65	657	-	-	18	33	-	10	-	73	83	772
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	893	2,583	-	-	486	1,783	-	-	-	-	1,379	4,366
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	196	3,159	-	25	94	311	-	-	-	565	290	4,059
Sri Lanka	-	0	-	-	-	-	-	-	-	-	-	0
Indian Subcontinent - Total	1,154	6,399	-	25	598	2,126	-	10	-	638	1,752	9,198
Indian Subcontinent - %	16.5%	9.4%	0.0%	0.3%	38.0%	30.9%	0.0%	1.5%	0.0%	25.6%	18.4%	10.7%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	166	-	225	1	3	4	9	-	4	5	407
Hong Kong	693	19,882	124	2,992	-	26	-	10	-	26	817	22,935
Indonesia	-	-	-	-	-	2	-	-	-	-	-	2
Japan	1	104	-	-	11	24	9	22	-	20	21	170
Korea	-	-	-	-	-	-	-	15	-	-	-	15
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	37	111	-	-	-	3	-	0	-	26	37	141
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	23	201	-	-	3	26	2	2	-	4	28	233
Taiwan	195	950	-	-	5	7	-	1	-	-	199	957
Thailand	-	110	-	75	-	-	-	-	-	39	-	224
Vietnam	75	13,617	319	4,440	-	-	-	-	-	127	394	18,184
Far East - Total	1,022	35,141	443	7,732	20	90	15	59	-	246	1,500	43,268
Far East - %	14.6%	51.8%	80.3%	93.8%	1.3%	1.3%	7.1%	8.7%	0.0%	9.8%	15.8%	50.2%
North America												
Canada	50	184	-	-	58	180	-	-	-	30	108	395
Mexico	-	50	-	-	-	-	-	-	-	-	-	50
USA	0	0	-	-	18	18	-	-	-	0	18	18
North America - Total	50	234	-	-	76	198	-	-	-	30	126	463
North America - %	0.7%	0.3%	0.0%	0.0%	4.8%	2.9%	0.0%	0.0%	0.0%	1.2%	1.3%	0.5%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 5											Crop: 2016	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	28	63	-	-	5	50	2	2	-	-	34	115
Brazil	-	-	-	-	-	4	-	-	-	10	-	14
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	0	-	0	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	48	98	-	-	-	-	-	-	-	-	48	98
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	1	-	-	-	-	-	-	-	-	-	1
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	76	162	-	-	5	54	2	2	-	10	82	227
Other - %	1.1%	0.2%	0.0%	0.0%	0.3%	0.8%	0.8%	0.2%	0.0%	0.4%	0.9%	0.3%
Total Iranian Export	7,003	67,864	552	8,245	1,573	6,870	205	678	167	2,494	9,500	86,150

Compiled by: IPA based on IRI Customs Administration raw data