

YTD Inventory / Shipment Report In-Shell Basis Crop: 2017	
8th Marketing Month	YTD
Carry in from previous year	3,000
Total Production	225,000
Gross Inventory	228,000
Domestic Consumption	36,500
Export Shipments	119,000
Adjustment/losses, Export	17,000
Total Consumption	172,500
Ending Inventory	55,500
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In-Shell Basis		
Marketing Month: 8		
Crop	Monthly	YTD
2017	5,818	118,856
2016	6,129	106,218
2015	8,865	110,724
2014	7,975	141,238

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 8		Crop: 2017
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 8		Crop: 2017
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 8		Crop: 2017
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: <http://www.sanarate.ir/>

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 8

Crop: 2017

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	143	32,629	49	12,989	9	214	5	69	-	70	206	45,970
EU15	1,009	13,144	-	145	161	2,399	45	1,142	22	77	1,237	16,906
Indian Subcontinent	730	10,492	-	13	166	2,605	-	0	152	1,593	1,049	14,702
Middle East	793	8,149	-	50	534	4,200	10	62	5	393	1,342	12,854
Re-Export Markets	605	8,401	-	568	243	2,825	-	59	82	579	930	12,432
CIS	673	10,675	-	44	136	709	-	28	-	507	809	11,963
Other Europe	163	2,056	-	61	1	126	-	1	-	62	163	2,306
North America	0	667	-	-	0	204	-	0	-	-	0	871
Other	13	312	-	-	10	155	-	8	-	11	22	486
North Africa	46	299	-	25	14	37	-	-	-	5	60	366
Total	4,176	86,825	49	13,893	1,273	13,473	59	1,370	261	3,296	5,818	118,856

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	12	191	-	-	-	69	-	-	-	-	12	260
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	10	-	-	20	73	21	107	-	-	41	190
Germany	514	8,278	-	24	95	1,195	24	1,001	22	69	654	10,567
Greece	74	973	-	-	-	18	-	-	-	-	74	990
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	44	968	-	121	46	972	-	22	-	6	90	2,088
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	386	-	-	-	35	-	1	-	-	-	421
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	366	2,337	-	-	-	37	-	12	-	-	366	2,386
Sweden	-	0	-	-	-	-	-	-	-	0	-	1
UK	-	0	-	-	-	1	-	-	-	2	-	3
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,009	13,144	-	145	161	2,399	45	1,142	22	77	1,237	16,906
EU15 - %	24%	15%	0%	1%	13%	18%	76%	83%	8%	2%	21%	14%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	20	-	-	-	-	-	-	-	-	-	20
Belarus	-	31	-	-	-	-	-	-	-	10	-	41
Bosnia	-	12	-	-	-	-	-	-	-	-	-	12
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	12	-	-	-	-	-	-	-	-	-	12
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	0	0	-	-	-	-	-	-	-	-	0	0
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	21	-	-	-	-	-	-	-	-	-	21
Lithuania	45	350	-	13	-	-	-	-	-	-	45	363
Macedonia	-	37	-	-	-	-	-	-	-	12	-	49
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	-	-	-	-	0	-	-	-	-	-	0
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	21	454	-	-	-	-	-	-	-	3	21	457
Romania	-	87	-	-	-	2	-	-	-	-	-	88
Serbia	23	55	-	-	-	-	-	-	-	-	23	55
Slovakia	20	658	-	48	-	111	-	-	-	-	20	817
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	0	5	-	-	1	11	-	1	-	1	1	18
Ukraine	54	314	-	-	-	3	-	-	-	36	54	353
Other Europe - Total	163	2,056	-	61	1	126	-	1	-	62	163	2,306
Other Europe - %	4%	2%	0%	0%	0%	1%	0%	0%	0%	2%	3%	2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	89	1,081	-	-	-	12	-	-	-	22	89	1,115
Azerbaijan	-	164	-	-	112	594	-	20	-	39	112	817
Georgia	80	167	-	24	20	35	-	-	-	-	100	226
Kazakhstan	154	4,741	-	20	4	45	-	-	-	252	159	5,058
Kyrgyzstan	2	651	-	-	-	2	-	-	-	107	2	760
Russia	300	3,248	-	-	-	21	-	8	-	-	300	3,277
Tajikistan	48	104	-	-	-	-	-	-	-	40	48	144
Turkmenistan	-	28	-	-	-	-	-	-	-	2	-	30
Uzbekistan	-	491	-	-	-	-	-	-	-	44	-	535
CIS - Total	673	10,675	-	44	136	709	-	28	-	507	809	11,963
CIS - %	16%	12%	0%	0%	11%	5%	0%	2%	0%	15%	14%	10%
North Africa												
Algeria	-	16	-	-	-	-	-	-	-	-	-	16
Egypt	-	89	-	25	-	-	-	-	-	-	-	114
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	25	90	-	-	14	27	-	-	-	5	39	122
Morocco	21	29	-	-	-	-	-	-	-	-	21	29
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	75	-	-	-	10	-	-	-	-	-	85
North Africa - Total	46	299	-	25	14	37	-	-	-	5	60	366
North Africa - %	1%	0%	0%	0%	1%	0%	0%	0%	0%	0%	1%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2017	
Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	12	53	-	-	-	5	-	2	-	0	12	60
Iraq	481	3,900	-	-	208	1,542	-	-	5	118	694	5,560
Jordan	48	1,058	-	50	47	692	-	-	-	-	95	1,801
Kuwait	77	1,042	-	-	12	297	0	15	-	27	89	1,382
Lebanon	88	1,325	-	-	216	1,218	-	-	-	219	304	2,762
Oman	1	26	-	-	0	0	-	0	-	-	1	26
Qatar	79	494	-	-	35	110	9	45	-	13	123	661
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	8	250	-	-	15	336	-	-	-	16	23	602
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	793	8,149	-	50	534	4,200	10	62	5	393	1,342	12,854
Middle East - %	19%	9%	0%	0%	42%	31%	17%	5%	2%	12%	23%	11%
Re-Export Markets												
Turkey	-	2,041	-	568	25	981	-	2	82	556	107	4,148
UAE	605	6,360	-	-	218	1,844	-	58	-	22	823	8,284
REM - Total	605	8,401	-	568	243	2,825	-	59	82	579	930	12,432
REM - %	14%	10%	0%	4%	19%	21%	0%	4%	31%	18%	16%	10%
Indian Subcontinent												
Afghanistan	61	310	-	-	-	16	-	0	141	943	203	1,270
Bangladesh	-	-	-	-	11	83	-	-	11	11	22	94
India	480	4,818	-	13	141	2,242	-	-	-	-	621	7,073
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	189	5,363	-	-	14	264	-	-	-	638	203	6,265
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	730	10,492	-	13	166	2,605	-	0	152	1,593	1,049	14,702
Indian Subcontinent - %	17%	12%	0%	0%	13%	19%	0%	0%	58%	48%	18%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	61	-	125	5	10	-	7	-	4	5	206
Hong Kong	13	14,378	24	4,098	2	22	1	24	-	1	40	18,523
Indonesia	-	3	-	-	-	3	-	-	-	-	-	6
Japan	12	68	-	-	-	122	4	25	-	-	15	214
Korea	0	0	-	-	-	3	-	11	-	-	0	14
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	26	112	-	-	-	8	-	-	-	12	26	132
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	11	246	-	-	-	34	-	-	-	-	11	281
Taiwan	-	1,378	-	13	-	2	-	3	-	-	-	1,395
Thailand	6	32	-	-	2	10	-	-	-	1	8	43
Vietnam	75	16,352	25	8,753	-	-	-	-	-	51	100	25,155
Far East - Total	143	32,629	49	12,989	9	214	5	69	-	70	206	45,970
Far East - %	3%	38%	100%	93%	1%	2%	8%	5%	0%	2%	4%	39%
North America												
Canada	0	517	-	-	0	200	-	-	-	-	0	717
Mexico	-	150	-	-	-	-	-	-	-	-	-	150
USA	-	-	-	-	-	5	-	0	-	-	-	5
North America - Total	0	667	-	-	0	204	-	0	-	-	0	871
North America - %	0%	1%	0%	0%	0%	2%	0%	0%	0%	0%	0%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2017	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	6	132	-	-	10	70	-	2	-	1	16	205
Brazil	4	112	-	-	-	34	-	-	-	10	4	156
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	3	-	-	-	2	-	-	-	-	-	5
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	2	-	-	-	-	-	-	-	-	-	2
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	2	55	-	-	-	45	-	-	-	-	2	99
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	8	-	-	-	4	-	6	-	-	-	18
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	13	312	-	-	10	155	-	8	-	11	22	486
Other - %	0%	0%	0%	0%	1%	1%	0%	1%	0%	0%	0%	0%
Total Iranian Export	4,176	86,825	49	13,893	1,273	13,473	59	1,370	261	3,296	5,818	118,856

Compiled by: IPA based on IRI Customs Administration raw data