

YTD Inventory / Shipment Report In Tons	
Marketing Month: 10	Crop: 2019
Carry in from previous year	22,000
Total Production	205,000
Gross Inventory	227,000
Domestic Consumption	27,600
Export Shipments	120,000
Adjustment/losses, Export	20,000
Total Consumption	167,600
Ending Inventory	59,400
Marketing Comments:	
<p>1. June export shipments are about 13,000 MT of pistachios, 2 times more than crop year 2017 (the last on-year crop with the same starting inventory) for the same month. However, Iran's year-to-date export volume through June stays at around 140,000 MT, which shows a 5% decline compared to crop year 2017. Factors such as government-imposed foreign exchange restrictions have impacted Iranian pistachio export.</p> <p>2. As expected, Iranian pistachio export to the Far East, Indian Subcontinent and CIS has gathered pace, given the attractive prices of Iranian pistachios and the global recovery from the Coronavirus crisis.</p> <p>3. Pistachio kernel shipments (17,000 MT through June) show an upward trend, owing to the unique taste and different varieties of Iranian pistachio which cater the diverse tastes of consumers.</p> <p>4. Increasing controls on the pesticide residue in health-conscious markets, has created a great amount of awareness among larger Iranian pistachio farmers. Already certain limited volume is marketed from Iran with strict guarantees on pesticide residue and Aflatoxin.</p>	
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In Tons		
Marketing Month: 10	Crop: 2019	
Crop	Monthly	YTD
2019	13,164	119,951
2018	4,972	38,406
2017	5,586	128,827
2016	2,768	113,869
2015	6,126	126,726

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios		
Marketing Month: 10	Crop: 2019	
Mean		USD per Ton
Min.		
Max.		
Last Year		
Note: The above prices are related to EU-cleared quality pistachios.		

Source: OMNITRADE / EUROFOOD GmbH

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios		
Marketing Month: 10	Crop: 2019	
Mean		IRR per Kilo
Min.		
Max.		
Last Year		
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.		

Source: IPA Bi-Weekly Market Survey, Several Sources

Monthly Exchange Rate		
Marketing Month: 10	Crop: 2019	
Mean		1 USD to IRR
Min.		
Max.		
Last Year		
Note: The above rates might be significantly less than open market rates.		

Source: <http://www.sanarate.ir/>

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 10

Crop: 2019

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	2,871	28,781	1,025	6,219	13	179	1	25	-	1	3,910	35,205
Re-Export Markets	987	12,960	23	1,338	288	4,903	10	146	-	87	1,308	19,434
EU15	798	9,851	248	1,480	462	3,319	127	1,008	-	0	1,636	15,657
Indian Subcontinent	1,885	12,016	-	0	240	3,246	0	1	-	207	2,125	15,470
Middle East	1,169	10,327	-	375	303	4,497	1	50	0	64	1,473	15,313
CIS	2,013	14,627	-	15	46	294	-	8	-	23	2,059	14,967
Other Europe	254	1,842	-	-	24	140	1	2	-	50	279	2,034
North America	128	785	-	-	44	200	2	8	-	16	174	1,009
North Africa	99	441	-	-	-	85	-	-	-	-	99	525
Other	89	230	-	-	12	91	-	2	-	13	101	337
Total	10,294	91,861	1,296	9,426	1,432	16,953	142	1,250	0	461	13,164	119,951

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	3	-	-	-	0	-	-	-	-	-	3
Belgium	-	188	-	-	-	24	-	-	-	-	-	212
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	35	42	-	-	15	187	10	60	-	0	59	289
Germany	315	7,247	-	-	265	1,732	118	860	-	0	698	9,839
Greece	60	196	-	5	-	1	-	-	-	-	60	202
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	260	1,309	248	1,475	170	1,271	-	35	-	-	679	4,090
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	3	-	-	0	35	-	2	-	-	0	39
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	128	846	-	-	12	46	-	50	-	-	140	942
Sweden	-	1	-	-	-	15	-	-	-	-	-	16
UK	-	18	-	-	-	7	-	-	-	-	-	24
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	798	9,851	248	1,480	462	3,319	127	1,008	-	0	1,636	15,657
EU15 - %	8%	11%	0%	16%	0%	0%	0%	0%	0%	0%	12%	13%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	10	42	-	-	-	3	-	-	-	-	10	45
Belarus	94	426	-	-	-	3	-	-	-	-	94	429
Bosnia	10	20	-	-	-	2	-	-	-	-	10	22
Bulgaria	13	13	-	-	-	-	-	-	-	5	13	18
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	18	-	-	-	2	-	0	-	-	-	20
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	22	-	-	-	-	-	-	-	-	-	22
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	20	-	-	-	-	-	-	-	-	-	20
Macedonia	3	81	-	-	-	0	-	-	-	-	3	81
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	1	-	-	-	0	-	-	-	-	-	1
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	6	117	-	-	16	28	-	-	-	-	22	146
Romania	23	43	-	-	-	-	-	-	-	-	23	43
Serbia	-	76	-	-	2	10	-	-	-	-	2	86
Slovakia	-	238	-	-	-	62	-	-	-	-	-	300
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	1	3	-	-	-	2	1	1	-	-	2	6
Ukraine	94	721	-	-	6	28	-	-	-	46	100	794
Other Europe - Total	254	1,842	-	-	24	140	1	2	-	50	279	2,034
Other Europe - %	2%	2%	0%	0%	0%	0%	0%	0%	0%	0%	2%	2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	3	194	-	-	-	3	-	-	-	-	3	197
Azerbaijan	18	108	-	-	-	0	-	-	-	-	18	108
Georgia	-	319	-	-	-	5	-	-	-	-	-	324
Kazakhstan	651	3,483	-	-	3	95	-	-	-	4	654	3,583
Kyrgyzstan	188	3,242	-	-	4	11	-	-	-	14	192	3,268
Russia	1,059	6,181	-	15	40	174	-	8	-	-	1,099	6,377
Tajikistan	27	31	-	-	-	-	-	-	-	5	27	36
Turkmenistan	-	85	-	-	-	6	-	-	-	-	-	91
Uzbekistan	67	985	-	-	-	-	-	-	-	-	67	985
CIS - Total	2,013	14,627	-	15	46	294	-	8	-	23	2,059	14,967
CIS - %	20%	16%	0%	0%	0%	0%	0%	0%	0%	0%	16%	12%
North Africa												
Algeria	65	90	-	-	-	10	-	-	-	-	65	100
Egypt	22	140	-	-	-	12	-	-	-	-	22	152
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	50	-	-	-	-	-	209
Morocco	12	12	-	-	-	-	-	-	-	-	12	12
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	40	-	-	-	13	-	-	-	-	-	53
North Africa - Total	99	441	-	-	-	85	-	-	-	-	99	525
North Africa - %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	9	98	-	-	3	48	-	4	-	0	12	150
Iraq	975	6,130	-	-	87	2,293	1	2	-	17	1,063	8,442
Jordan	113	1,148	-	375	159	680	-	-	-	-	272	2,203
Kuwait	34	1,388	-	-	10	372	-	8	-	-	44	1,768
Lebanon	-	709	-	-	36	361	-	-	-	37	36	1,108
Oman	13	152	-	-	2	20	-	-	-	0	15	172
Qatar	26	417	-	-	7	147	0	35	0	5	33	604
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	285	-	-	-	576	-	-	-	5	-	866
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	1,169	10,327	-	375	303	4,497	1	50	0	64	1,473	15,313
Middle East - %	11%	11%	0%	4%	0%	0%	0%	0%	0%	0%	11%	13%
Re-Export Markets												
Turkey	417	6,139	23	1,288	196	2,602	10	18	-	54	646	10,101
UAE	570	6,821	-	50	92	2,301	-	128	-	34	662	9,334
REM - Total	987	12,960	23	1,338	288	4,903	10	146	-	87	1,308	19,434
REM - %	10%	14%	0%	14%	0%	0%	0%	0%	0%	0%	10%	16%
Indian Subcontinent												
Afghanistan	214	1,857	-	0	11	302	0	1	-	116	225	2,276
Bangladesh	-	-	-	-	11	74	-	-	-	-	11	74
India	1,274	5,424	-	-	215	2,704	-	-	-	-	1,489	8,127
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	398	4,736	-	-	3	166	-	-	-	91	400	4,993
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,885	12,016	-	0	240	3,246	0	1	-	207	2,125	15,470
Indian Subcontinent - %	18%	13%	0%	0%	0%	0%	0%	0%	0%	0%	16%	13%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	2,431	24,845	1,000	5,091	5	41	1	9	-	0	3,437	29,985
Hong Kong	275	2,063	25	849	-	17	-	8	-	-	300	2,937
Indonesia	-	3	-	-	-	-	-	-	-	-	-	3
Japan	24	35	-	-	-	38	-	9	-	-	24	82
Korea	-	-	-	-	-	9	-	-	-	-	-	9
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	17	166	-	-	8	11	-	0	-	0	25	177
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	25	342	-	-	-	55	-	-	-	-	25	397
Taiwan	100	364	-	29	-	-	-	-	-	-	100	393
Thailand	-	764	-	175	-	8	-	-	-	-	-	947
Vietnam	-	200	-	75	-	-	-	-	-	-	-	275
Far East - Total	2,871	28,781	1,025	6,219	13	179	1	25	-	1	3,910	35,205
Far East - %	28%	31%	0%	66%	0%	0%	0%	0%	0%	0%	30%	29%
North America												
Canada	128	473	-	-	44	200	2	8	-	16	174	697
Mexico	-	312	-	-	-	-	-	-	-	-	-	312
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	128	785	-	-	44	200	2	8	-	16	174	1,009
North America - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 10											Crop: 2019	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	52	114	-	-	9	72	-	2	-	1	62	189
Brazil	24	83	-	-	2	18	-	-	-	12	26	112
Chile	1	1	-	-	-	-	-	-	-	-	1	1
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	2	-	-	-	-	-	-	-	-	-	2
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	20	-	-	-	-	-	-	-	-	-	20
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	12	12	-	-	1	1	-	0	-	-	13	13
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	89	230	-	-	12	91	-	2	-	13	101	337
Other - %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
Total Iranian Export	10,294	91,861	-	9,426	1,432	16,953	142	1,250	0	461	13,164	119,951

Compiled by: IPA based on IRI Customs Administration raw data