

YTD Inventory / Shipment Report In Tons	
Marketing Month: 9	Crop: 2020
Carry in from previous year	22,000
Total Production	190,000
Gross Inventory	212,000
Domestic Consumption	23,600
Export Shipments	174,000
Adjustment/losses, Export	20,000
Total Consumption	217,600
Ending Inventory	5,600-
Marketing Comments:	
<p>1. Export shipments through June 21st stand at 194,000 tons of pistachios (in-shell equivalent), second only to 2007 record crop year.</p> <p>2. The arithmetical negative figure for the Ending Inventory at the bottom of the above table is the result of underestimation of the 2020 crop total production by IPA. However, IPA will revise its 2020 Iranian pistachio crop estimate in October 2021 when the data for the whole marketing year is at hand.</p> <p>3. The Far East has been the biggest market for Iranian pistachios (75,000 tons) through June 21st, a 142% increase compared to last year.</p> <p>4. Pistachio shipments from Iran to the Indian Subcontinent reached 24,000 tons through June 21st, an 85% increase compared to last year.</p> <p>5. The EU has imported 17,000 tons of Iranian pistachios through June 21st, a 21% increase compared to last year.</p> <p>6. Sharp increase in Iranian pistachio prices brought by extraordinary shipment data and anticipation of a lower 2021 Iranian crop, has slowed down local pistachio trade.</p> <p>7. The demand is still exceptionally strong in the Indian Subcontinent and CIS markets. In India's case, it is probably due to buying up ahead of an expected off-crop year in Iran to cover for Diwali, given the high preference for Iranian long varieties in Indian market.</p> <p>8. Iran's 2021 pistachio crop is expected to be around 150,000 tons. IPA's official crop forecast is expected to be released in July.</p>	
Note: Adjustments/Losses related to shelling and peeling process of kernels and green kernels.	

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years In Tons			
Marketing Month: 9		Crop: 2020	
	Crop	Monthly	YTD
	2020	12,279	174,331
	2019	9,841	106,787
	2018	4,205	33,434
	2017	4,384	123,241

Monthly Market Prices FCA Hamburg Iranian Dried In-Shell 28/30 Fandoghi Pistachios			
Marketing Month: 9		Crop: 2020	
Mean		USD per Ton	
Min.			
Max.			
Last Year			
Note: The above prices are related to EU-cleared quality pistachios.			

Monthly Market Prices FCA Tehran Iranian Dried In-Shell 30/32 Fandoghi Pistachios			
Marketing Month: 9		Crop: 2020	
Mean		IRR per Kilo	
Min.			
Max.			
Last Year			
Note: The above prices are based on 4 months payment terms and Iranian local market standard quality pistachios.			

Monthly Exchange Rate			
Marketing Month: 9		Crop: 2020	
Mean	235,040	1 USD to IRR	
Min.	223,490		
Max.	244,290		
Last Year	174,295		
Note: The above rates might be significantly less than open market rates.			

Source: tgju.org

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 9

Crop: 2020

Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	879	60,508	1,474	13,833	50	239	23	50	2	13	2,428	74,643
Indian Subcontinent	2,187	19,959	-	-	320	3,351	-	11	30	281	2,537	23,602
CIS	2,400	20,410	-	20	69	334	12	22	-	31	2,481	20,817
Re-Export Markets	641	11,739	340	1,890	292	4,376	10	170	32	252	1,315	18,427
EU15	1,242	9,254	154	3,030	379	3,597	117	822	37	271	1,929	16,973
Middle East	801	9,417	-	190	277	3,894	3	86	65	495	1,146	14,081
Other Europe	291	3,251	-	-	15	159	-	1	-	3	306	3,413
North America	70	694	-	-	13	171	1	7	-	48	84	920
Other	18	517	-	25	21	234	-	4	-	1	38	781
North Africa	15	617	-	-	-	57	-	-	-	1	15	675
Total	8,545	136,366	1,968	18,988	1,436	16,411	166	1,172	165	1,395	12,279	174,331

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2020	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	17	-	-	-	3	0	0	-	-	0	20
Belgium	-	32	-	-	-	3	-	2	-	-	-	37
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	40	-	-	-	50	-	56	-	8	-	154
Germany	1,109	6,949	-	24	345	2,369	99	682	37	143	1,589	10,168
Greece	-	75	-	-	-	-	-	-	-	-	-	75
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	41	1,106	154	3,006	23	999	-	28	-	107	218	5,246
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	0	-	-	-	59	-	0	-	10	-	70
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	92	1,019	-	-	-	50	18	54	-	-	110	1,123
Sweden	-	13	-	-	-	30	-	-	-	-	-	43
UK	-	1	-	-	12	34	-	-	-	3	12	38
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	1,242	9,254	154	3,030	379	3,597	117	822	37	271	1,929	16,973
EU15 - %	14.5%	6.8%	0.0%	16.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	15.7%	9.7%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2020	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	29	-	-	-	-	-	-	-	-	-	29
Belarus	73	707	-	-	-	5	-	-	-	-	73	712
Bosnia	-	33	-	-	-	-	-	-	-	-	-	33
Bulgaria	-	78	-	-	-	-	-	-	-	-	-	78
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	35	-	-	-	9	-	-	-	-	-	43
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	42	-	-	-	-	-	-	-	-	-	42
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	42	92	-	-	-	-	-	-	-	-	42	92
Macedonia	-	156	-	-	-	1	-	-	-	-	-	157
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	9	-	-	-	9	-	-	-	-	-	18
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	33	287	-	-	10	62	-	0	-	-	43	349
Romania	-	21	-	-	-	-	-	-	-	-	-	21
Serbia	39	165	-	-	-	1	-	-	-	-	39	166
Slovakia	22	466	-	-	-	58	-	-	-	-	22	524
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	0	2	-	-	-	1	-	0	-	-	0	4
Ukraine	82	1,129	-	-	5	13	-	-	-	3	87	1,145
Other Europe - Total	291	3,251	-	-	15	159	-	1	-	3	306	3,413
Other Europe - %	3.4%	2.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.5%	2.0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2020	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	90	481	-	-	1	2	-	-	-	1	91	484
Azerbaijan	16	144	-	-	-	2	-	-	-	-	16	145
Georgia	45	525	-	-	-	-	-	-	-	-	45	525
Kazakhstan	149	4,983	-	-	-	106	-	1	-	6	149	5,096
Kyrgyzstan	731	5,329	-	-	22	22	-	-	-	-	753	5,351
Russia	1,194	8,050	-	20	46	202	12	21	-	20	1,251	8,313
Tajikistan	-	122	-	-	-	-	-	-	-	-	-	122
Turkmenistan	-	1	-	-	-	-	-	-	-	2	-	3
Uzbekistan	175	776	-	-	-	-	-	-	-	2	175	778
CIS - Total	2,400	20,410	-	20	69	334	12	22	-	31	2,481	20,817
CIS - %	28.1%	15.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	20.2%	11.9%
North Africa												
Algeria	-	169	-	-	-	12	-	-	-	-	-	181
Egypt	15	194	-	-	-	2	-	-	-	1	15	197
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	166	-	-	-	43	-	-	-	-	-	209
Morocco	-	48	-	-	-	-	-	-	-	-	-	48
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	40	-	-	-	-	-	-	-	-	-	40
North Africa - Total	15	617	-	-	-	57	-	-	-	1	15	675
North Africa - %	0.2%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.4%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2020	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Middle East												
Bahrain	-	27	-	-	-	2	-	5	-	-	-	34
Iraq	627	7,365	-	-	185	2,123	-	0	42	249	853	9,738
Jordan	12	434	-	150	-	318	-	25	-	162	12	1,089
Kuwait	31	693	-	-	6	206	-	7	0	15	37	921
Lebanon	5	273	-	40	11	373	-	-	23	48	39	733
Oman	13	69	-	-	0	27	1	3	-	1	15	100
Qatar	65	402	-	-	10	47	2	45	-	7	77	502
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	48	152	-	-	65	799	-	-	-	12	113	963
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	801	9,417	-	190	277	3,894	3	86	65	495	1,146	14,081
Middle East - %	9.4%	6.9%	0.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	9.3%	8.1%
Re-Export Markets												
Turkey	215	5,470	340	1,815	62	2,327	-	24	22	71	638	9,707
UAE	426	6,269	-	75	230	2,049	10	146	10	181	676	8,720
REM - Total	641	11,739	340	1,890	292	4,376	10	170	32	252	1,315	18,427
REM - %	7.5%	8.6%	0.0%	10.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10.7%	10.6%
Indian Subcontinent												
Afghanistan	259	1,757	-	-	0	52	-	0	-	55	259	1,864
Bangladesh	-	-	-	-	-	65	-	-	-	-	-	65
India	1,757	12,669	-	-	313	3,110	-	11	30	226	2,100	16,016
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	172	5,529	-	-	6	124	-	-	-	-	178	5,653
Sri Lanka	-	4	-	-	-	-	-	-	-	-	-	4
Indian Subcontinent - Total	2,187	19,959	-	-	320	3,351	-	11	30	281	2,537	23,602
Indian Subcontinent - %	25.6%	14.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	20.7%	13.5%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2020	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	822	58,026	1,474	13,658	38	155	5	15	2	11	2,340	71,865
Hong Kong	-	1,450	-	175	10	17	-	4	-	-	10	1,646
Indonesia	8	21	-	-	2	2	-	0	-	-	10	23
Japan	-	31	-	-	-	11	18	31	-	0	18	73
Korea	-	-	-	-	-	9	-	0	-	-	-	9
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	2	144	-	-	-	9	-	-	-	1	2	154
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	-	305	-	-	-	16	-	-	-	-	-	321
Taiwan	48	499	-	-	-	8	-	0	-	-	48	506
Thailand	-	-	-	-	-	13	-	-	-	1	-	14
Vietnam	-	33	-	-	-	-	-	-	-	-	-	33
Far East - Total	879	60,508	1,474	13,833	50	239	23	50	2	13	2,428	74,643
Far East - %	10.3%	44.4%	0.0%	72.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	19.8%	42.8%
North America												
Canada	20	344	-	-	13	171	1	7	-	48	34	570
Mexico	50	350	-	-	-	-	-	-	-	-	50	350
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	70	694	-	-	13	171	1	7	-	48	84	920
North America - %	0.8%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	0.5%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 9											Crop: 2020	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Australia	4	290	-	-	17	155	-	4	-	0	20	449
Brazil	14	192	-	-	4	76	-	-	-	-	18	268
Chile	-	6	-	-	-	-	-	-	-	-	-	6
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	1	-	-	-	-	-	2
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	4	-	-	-	1	-	-	-	-	-	5
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	24	-	25	-	1	-	-	-	0	-	50
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	0	-	-	-	0	-	0	-	-	-	1
Tanzania	-	-	-	-	-	-	-	-	-	0	-	0
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	0	0	-	-	-	-	-	-	-	-	0	0
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	18	517	-	25	21	234	-	4	-	1	38	781
Other - %	0.2%	0.4%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.4%
Total Iranian Export	8,545	136,366	-	18,988	1,436	16,411	166	1,172	165	1,395	12,279	174,331

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