

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 12		Crop: 2021
Carry in from previous year		5,000
Total Production		135,000
Gross Inventory		140,000
Domestic Consumption		(20,000)
Export Shipments		(88,000)
Export Adjustments/Losses*		(17,000)
Total Consumption		(125,000)
Ending Inventory		15,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 12		Crop: 2021
Crop	Monthly	YTD
2021	2,657	87,806
2020	13,032	205,733
2019	10,336	140,186
2018	3,359	45,393

Market Analysis

2021 Crop Wrap-Up

- Iran's total exports for the 2021/22 marketing year, stood at 105,000 tons (in-shell equivalent), 31% less than the average figure of the past four years. This amounted to 75% of the marketable inventory at the start of the year.
- Kernels and green kernels amounted to 16% (24% if we include closed shell as raw material for kernels) of this year's total tonnage of YTD pistachio export shipments as compared to 11% for the same period last year.
- Domestic consumption was estimated at 20,000 tons or around 14% of the total inventory.
- It is estimated that at least 15,000 tons of the 2021 crop has been carried over to the new marketing year. The higher than previously expected remaining inventory was due to sluggish supply by the farmers resulting from a 2022 spring frost in southern provinces and government control over the official exchange rate of the national currency against US dollars for exporters during the second half of the marketing year.

2022 Crop Report

- According to Iran Pistachio Association's pre-harvest forecast, 2022 crop was expected to yield around 115,000 MT of dried in-shell pistachios. IPA's post-harvest estimate for the new crop will be published in November.
- Considering the fact that a higher share of the new crop is coming from new producing regions where the long varieties are dominant, it is estimated that 65% of the new crop will be of long varieties.
- The global demand for Iranian pistachios has been under pressure due to the price disparity between domestic and global markets. This disparity needs to be resolved for the new crop to move to global markets.
- Worldwide demand for Iranian natural pistachio kernel is strong due to its exquisite quality and price competitiveness.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	112	14,578	100	5,226	3	178	2	38	-	1	217	20,021
CIS	956	18,105	-	-	19	224	-	41	-	203	974	18,574
Indian Subcontinent	454	12,113	-	-	300	2,865	-	21	-	213	755	15,212
Re-Export Markets	165	6,636	-	1,030	29	2,661	-	370	1	38	195	10,735
EU15	24	4,687	-	1,150	44	3,426	45	1,231	1	11	114	10,505
Middle East	342	7,955	-	32	26	2,093	-	97	13	125	381	10,303
Other Europe	21	1,186	-	-	-	91	-	3	-	48	21	1,327
North America	-	321	-	-	-	254	0	5	-	41	0	621
North Africa	-	215	-	-	-	16	-	-	-	-	-	231
South America	-	79	-	-	-	85	-	-	-	-	-	164
Other	-	67	-	-	-	43	-	2	-	0	-	112
Total	2,073	65,942	100	7,438	421	11,935	47	1,809	15	681	2,657	87,806

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	75	13,911	100	5,226	3	65	2	21	-	1	181	19,225
Hong Kong	-	0	-	-	-	6	-	5	-	-	-	10
Indonesia	-	-	-	-	-	6	-	-	-	-	-	6
Japan	-	0	-	-	-	44	-	11	-	-	-	55
Korea	-	1	-	-	-	7	-	-	-	-	-	8
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	164	-	-	-	18	-	-	-	-	-	182
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	37	301	-	-	-	21	-	0	-	-	37	322
Taiwan	-	200	-	-	-	0	-	1	-	-	-	201
Thailand	-	1	-	-	-	11	-	-	-	-	-	11
Vietnam	-	0	-	-	-	-	-	-	-	-	-	0
Far East - Total	112	14,578	100	5,226	3	178	2	38	-	1	217	20,021
Far East - %	5%	22%	0%	70%	0%	0%	0%	0%	0%	0%	8%	23%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	1	-	-	-	-	-	0	-	-	-	2
Belgium	-	13	-	-	-	111	-	141	-	-	-	264
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	21	-	-	-	28	-	149	-	-	-	198
Germany	-	3,494	-	-	44	2,370	45	896	0	3	89	6,763
Greece	-	-	-	44	-	-	-	-	-	-	-	44
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	279	-	1,106	-	877	-	42	-	7	-	2,310
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	1	-	-	-	-	-	0	-	-	-	1
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	24	875	-	-	-	9	-	3	-	-	24	888
Sweden	-	2	-	-	-	-	-	-	-	-	-	2
UK	-	0	-	-	-	30	-	-	1	2	1	33
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	24	4,687	-	1,150	44	3,426	45	1,231	1	11	114	10,505
EU15 - %	1%	7%	0%	15%	0%	0%	0%	0%	0%	0%	4%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<i>Middle East</i>												
Bahrain	-	69	-	-	-	2	-	2	-	-	-	72
Iraq	317	6,008	-	-	-	1,450	-	36	6	97	323	7,591
Jordan	-	415	-	-	-	41	-	-	-	-	-	456
Kuwait	-	517	-	-	0	160	-	1	1	4	2	681
Lebanon	13	414	-	32	10	310	-	-	-	9	23	766
Oman	-	42	-	-	-	-	-	8	0	0	0	50
Qatar	13	406	-	-	16	83	-	51	5	16	34	556
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	84	-	-	-	48	-	-	-	-	-	132
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
<i>Middle East - Total</i>	342	7,955	-	32	26	2,093	-	97	13	125	381	10,303
<i>Middle East - %</i>	17%	12%	0%	0%	0%	0%	0%	0%	0%	0%	14%	12%
<i>Re-Export Markets</i>												
Turkey	99	2,269	-	1,005	1	605	-	55	-	1	100	3,934
UAE	65	4,367	-	25	28	2,056	-	315	1	37	94	6,801
<i>REM - Total</i>	165	6,636	-	1,030	29	2,661	-	370	1	38	195	10,735
<i>REM - %</i>	8%	10%	0%	14%	0%	0%	0%	0%	0%	0%	7%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Indian Subcontinent												
Afghanistan	12	920	-	-	-	15	-	-	-	-	12	935
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	329	5,881	-	-	300	2,712	-	21	-	25	629	8,640
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	114	5,312	-	-	-	138	-	-	-	188	114	5,638
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	454	12,113	-	-	300	2,865	-	21	-	213	755	15,212
Indian Subcontinent - %	22%	18%	0%	0%	0%	0%	0%	0%	0%	0%	28%	17%
CIS												
Armenia	43	1,347	-	-	-	14	-	0	-	25	43	1,386
Azerbaijan	-	122	-	-	-	-	-	0	-	5	-	127
Georgia	-	186	-	-	-	1	-	-	-	-	-	186
Kazakhstan	41	1,216	-	-	-	5	-	16	-	22	41	1,258
Kyrgyzstan	239	5,344	-	-	-	22	-	-	-	150	239	5,517
Russia	426	7,486	-	-	19	183	-	25	-	-	445	7,694
Tajikistan	91	535	-	-	-	-	-	-	-	-	91	535
Turkmenistan	-	39	-	-	-	-	-	-	-	-	-	39
Uzbekistan	116	1,831	-	-	-	-	-	-	-	-	116	1,831
CIS - Total	956	18,105	-	-	19	224	-	41	-	203	974	18,574
CIS - %	46%	27%	0%	0%	0%	0%	0%	0%	0%	0%	37%	21%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	27	-	-	-	-	-	-	-	-	-	27
Belarus	-	216	-	-	-	-	-	-	-	-	-	216
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	22	-	-	-	-	-	-	-	-	-	22
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	20	-	-	-	-	-	-	-	-	-	20
Macedonia	-	59	-	-	-	-	-	-	-	-	-	59
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	3	-	-	-	-	-	-	-	5	-	8

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	115	-	-	-	47	-	-	-	-	-	163
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	131	-	-	-	7	-	-	-	-	-	138
Slovakia	-	69	-	-	-	17	-	-	-	-	-	86
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	16	-	-	-	1	-	3	-	-	-	19
Ukraine	21	507	-	-	-	18	-	-	-	43	21	569
Other Europe - Total	21	1,186	-	-	-	91	-	3	-	48	21	1,327
Other Europe - %	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	1%	2%
North America												
Canada	-	321	-	-	-	254	0	5	-	41	0	621
Mexico	-	0	-	-	-	-	-	-	-	-	-	0
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	321	-	-	-	254	0	5	-	41	0	621
North America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	79	-	-	-	85	-	-	-	-	-	164
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	79	-	-	-	85	-	-	-	-	-	164
South America - %	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	215	-	-	-	16	-	-	-	-	-	231
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	215	-	-	-	16	-	-	-	-	-	231
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	-	65	-	-	-	41	-	2	-	-	-	108
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	1	-	-	-	2	-	-	-	0	-	3
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	-	67	-	-	-	43	-	2	-	0	-	112
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	2,073	65,942	100	7,438	421	11,935	47	1,809	15	681	2,657	87,806

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