

## Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 6		Crop: 2021
Carry in from previous year		5,000
Total Production		135,000
<b>Gross Inventory</b>		<b>140,000</b>
Domestic Consumption		(14,000)
Export Shipments		(71,000)
Export Adjustments/Losses*		(11,000)
<b>Total Consumption</b>		<b>(96,000)</b>
<b>Ending Inventory</b>		<b>44,000</b>

\*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

## Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 6		Crop: 2021
Crop	Monthly	YTD
<b>2021</b>	<b>8,365</b>	<b>71,029</b>
2020	22,460	144,395
2019	14,495	85,094
2018	4,503	21,817

## Market Analysis

- Iran's pistachio exports during the first half of the current marketing year has amounted to 82,000 tons, dried in-shell basis. The remaining inventory at the end of the 6th marketing month stands at 44,000 tons, 31% of this year's total marketable inventory which is in par with multi-year average.
- The Far East has been the biggest market for Iranian pistachios through February/March. Iranian export to this key market amounts to 19,000 tons. Unlike last year, it seems that this year the majority of in-shell pistachio shipments to China consisted of Round variety.
- Iranian pistachio exports to CIS countries show a growing trend in the past few years. Almost 20% of Iranian pistachios have been exported to this market in the first half of the current marketing year, although the continuation of Russian-Ukraine war and its effect on level of consumption in CIS market is unknown.
- The variety-oriented Indian market is growing at a high pace and with an even higher potential for import of Iranian pistachios. Ahmad Aghayi dried in-shell pistachios and Iranian natural pistachio kernels have the upper hand in this market, although the growth of Californian pistachio shipments to this market in recent years should not be overlooked. Due to the abundance and competitive pricing of Californian pistachios, it seems that the Californian share of shipments to Indian subcontinent within the current marketing year is on the increase.
- The EU has imported 9,000 tons of Iranian pistachios during the first half of the current marketing year. Quite exceptionally, only around 40% of the said shipments are of in-shell natural open pistachios. Majority of volume of shipments to the EU in the current marketing year consists of kernels, green kernels and close shell as raw material for kernels. Currently, spot demand for Iranian pistachio kernels remains strong in Europe.
- Worldwide demand for Iranian natural pistachio kernel is very strong due to its inherent diversity and price competitiveness. Kernels and green kernels amount to 14% of this year's total tonnage of YTD pistachio export shipments at the end of the sixth marketing month as compared to 10% for the same period last year.
- Spring frost damage has been reported from some of the main regions of pistachio production in Iran, with severe damages reported in Kerman province. However, considering the geographic diversity of pistachio production and year-to-year increase of new bearing orchards in new areas, it is still too soon to give an exact estimate on the amount of the damage to the new crop. The uncertainties arising out of this situation coinciding with the two-week Iranian New Year holidays has resulted in a widening expectation on pricing in local and international markets.

### Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 6											Crop: 2021	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	553	14,147	418	5,001	19	151	3	17	-	1	992	19,317
CIS	1,016	13,277	-	-	6	150	-	12	-	203	1,022	13,642
Indian Subcontinent	1,493	9,465	-	-	552	1,528	-	0	-	213	2,044	11,206
EU15	648	3,751	-	1,150	649	2,960	216	873	-	10	1,513	8,744
Re-Export Markets	990	5,115	24	1,030	266	2,041	28	158	1	37	1,308	8,380
Middle East	1,102	5,665	-	32	246	1,735	2	45	5	89	1,356	7,566
Other Europe	12	1,063	-	-	-	58	-	2	-	48	12	1,170
North America	14	316	-	-	17	210	-	3	20	41	51	570
North Africa	33	212	-	-	-	16	-	-	-	-	33	228
South America	15	56	-	-	10	73	-	-	-	-	25	129
Other	7	54	-	-	2	24	-	-	0	0	9	78
<b>Total</b>	5,882	53,119	442	7,213	1,766	8,944	249	1,110	26	642	8,365	71,029

Compiled by: IPA based on IRI Customs Administration raw data

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>Far East</b>												
China	532	13,585	418	5,001	1	53	3	8	-	1	953	18,649
Hong Kong	-	0	-	-	-	5	-	5	-	-	-	10
Indonesia	-	-	-	-	-	6	-	-	-	-	-	6
Japan	-	0	-	-	12	39	-	4	-	-	12	43
Korea	-	1	-	-	-	7	-	-	-	-	-	8
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	16	129	-	-	-	12	-	-	-	-	16	141
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	5	231	-	-	2	20	-	-	-	-	7	251
Taiwan	0	200	-	-	0	0	-	1	-	-	0	201
Thailand	-	1	-	-	5	8	-	-	-	-	5	9
Vietnam	-	0	-	-	-	-	-	-	-	-	-	0
<b>Far East - Total</b>	<b>553</b>	<b>14,147</b>	<b>418</b>	<b>5,001</b>	<b>19</b>	<b>151</b>	<b>3</b>	<b>17</b>	<b>-</b>	<b>1</b>	<b>992</b>	<b>19,317</b>
<b>Far East - %</b>	<b>9%</b>	<b>27%</b>	<b>0%</b>	<b>69%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>12%</b>	<b>27%</b>

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>EU15</b>												
Austria	1	1	-	-	-	-	0	0	-	-	2	2
Belgium	-	13	-	-	32	91	22	108	-	-	54	211
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	20	-	-	-	19	20	122	-	-	20	161
Germany	472	2,896	-	-	383	1,955	160	620	-	2	1,015	5,474
Greece	-	-	-	44	-	-	-	-	-	-	-	44
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	279	-	1,106	229	855	13	20	-	7	242	2,266
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	0	0	-	-	0	0
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	174	539	-	-	4	9	1	3	-	-	180	552
Sweden	-	2	-	-	-	-	-	-	-	-	-	2
UK	0	0	-	-	0	30	-	-	-	1	0	32
EEC	-	-	-	-	-	-	-	-	-	-	-	-
<b>EU15 - Total</b>	<b>648</b>	<b>3,751</b>	<b>-</b>	<b>1,150</b>	<b>649</b>	<b>2,960</b>	<b>216</b>	<b>873</b>	<b>-</b>	<b>10</b>	<b>1,513</b>	<b>8,744</b>
<b>EU15 - %</b>	<b>11%</b>	<b>7%</b>	<b>0%</b>	<b>16%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>18%</b>	<b>12%</b>

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b><i>Middle East</i></b>												
Bahrain	13	58	-	-	-	2	-	2	-	-	13	61
Iraq	927	4,138	-	-	215	1,243	-	3	5	73	1,147	5,457
Jordan	25	390	-	-	-	41	-	-	-	-	25	431
Kuwait	30	383	-	-	2	118	0	1	-	1	32	503
Lebanon	42	353	-	32	17	218	-	-	-	5	60	608
Oman	-	14	-	-	-	-	-	5	-	-	-	18
Qatar	66	267	-	-	12	66	2	34	-	10	80	377
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	62	-	-	-	48	-	-	-	-	-	110
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
<b><i>Middle East - Total</i></b>	<b>1,102</b>	<b>5,665</b>	<b>-</b>	<b>32</b>	<b>246</b>	<b>1,735</b>	<b>2</b>	<b>45</b>	<b>5</b>	<b>89</b>	<b>1,356</b>	<b>7,566</b>
<b><i>Middle East - %</i></b>	<b>19%</b>	<b>11%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>16%</b>	<b>11%</b>
<b><i>Re-Export Markets</i></b>												
Turkey	267	2,035	24	1,005	78	573	5	14	1	1	374	3,627
UAE	723	3,080	-	25	187	1,468	23	145	-	36	934	4,753
<b><i>REM - Total</i></b>	<b>990</b>	<b>5,115</b>	<b>24</b>	<b>1,030</b>	<b>266</b>	<b>2,041</b>	<b>28</b>	<b>158</b>	<b>1</b>	<b>37</b>	<b>1,308</b>	<b>8,380</b>
<b><i>REM - %</i></b>	<b>17%</b>	<b>10%</b>	<b>0%</b>	<b>14%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>16%</b>	<b>12%</b>

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>Indian Subcontinent</b>												
Afghanistan	189	491	-	-	-	0	-	-	-	-	189	492
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	951	4,596	-	-	552	1,429	-	0	-	25	1,502	6,050
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	353	4,378	-	-	-	98	-	-	-	188	353	4,664
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
<b>Indian Subcontinent - Total</b>	<b>1,493</b>	<b>9,465</b>	<b>-</b>	<b>-</b>	<b>552</b>	<b>1,528</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>213</b>	<b>2,044</b>	<b>11,206</b>
<b>Indian Subcontinent - %</b>	<b>25%</b>	<b>18%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>24%</b>	<b>16%</b>
<b>CIS</b>												
Armenia	92	1,117	-	-	0	9	-	0	-	25	92	1,152
Azerbaijan	14	122	-	-	-	-	-	0	-	5	14	127
Georgia	-	163	-	-	-	-	-	-	-	-	-	163
Kazakhstan	48	1,046	-	-	-	4	-	-	-	22	48	1,073
Kyrgyzstan	309	4,259	-	-	-	20	-	-	-	150	309	4,429
Russia	446	4,923	-	-	6	117	-	12	-	-	452	5,052
Tajikistan	8	199	-	-	-	-	-	-	-	-	8	199
Turkmenistan	8	32	-	-	-	-	-	-	-	-	8	32
Uzbekistan	91	1,416	-	-	-	-	-	-	-	-	91	1,416
<b>CIS - Total</b>	<b>1,016</b>	<b>13,277</b>	<b>-</b>	<b>-</b>	<b>6</b>	<b>150</b>	<b>-</b>	<b>12</b>	<b>-</b>	<b>203</b>	<b>1,022</b>	<b>13,642</b>
<b>CIS - %</b>	<b>17%</b>	<b>25%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>12%</b>	<b>19%</b>

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>Other Europe</b>												
Albania	-	27	-	-	-	-	-	-	-	-	-	27
Belarus	-	176	-	-	-	-	-	-	-	-	-	176
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	22	-	-	-	-	-	-	-	-	-	22
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungry	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	20	-	-	-	-	-	-	-	-	-	20
Macedonia	9	59	-	-	-	-	-	-	-	-	9	59
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	-	3	-	-	-	-	-	-	-	5	-	8

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	112	-	-	-	29	-	-	-	-	-	140
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	2	108	-	-	-	5	-	-	-	-	2	113
Slovakia	-	61	-	-	-	5	-	-	-	-	-	66
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	1	11	-	-	-	1	-	2	-	-	1	14
Ukraine	-	463	-	-	-	18	-	-	-	43	-	524
<b>Other Europe - Total</b>	<b>12</b>	<b>1,063</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>58</b>	<b>-</b>	<b>2</b>	<b>-</b>	<b>48</b>	<b>12</b>	<b>1,170</b>
<b>Other Europe - %</b>	<b>0%</b>	<b>2%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>2%</b>
<b>North America</b>												
Canada	14	316	-	-	17	210	-	3	20	41	51	570
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
<b>North America - Total</b>	<b>14</b>	<b>316</b>	<b>-</b>	<b>-</b>	<b>17</b>	<b>210</b>	<b>-</b>	<b>3</b>	<b>20</b>	<b>41</b>	<b>51</b>	<b>570</b>
<b>North America - %</b>	<b>0%</b>	<b>1%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>1%</b>	<b>1%</b>



**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>South America</b>												
Brazil	15	56	-	-	10	73	-	-	-	-	25	129
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
<b>South America - Total</b>	<b>15</b>	<b>56</b>	<b>-</b>	<b>-</b>	<b>10</b>	<b>73</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>25</b>	<b>129</b>
<b>South America - %</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>1%</b>	<b>1%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>
<b>North Africa</b>												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	33	212	-	-	-	16	-	-	-	-	33	228
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
<b>North Africa - Total</b>	<b>33</b>	<b>212</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>16</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>33</b>	<b>228</b>
<b>North Africa - %</b>	<b>1%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

**Monthly and YTD Export Shipments - Product / Country Breakdown in Tons**

Marketing Month: 6											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<b>Other</b>												
Australia	6	52	-	-	-	22	-	-	-	-	6	74
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	1	1	-	-	2	2	-	-	0	0	3	3
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other - Total</b>	<b>7</b>	<b>54</b>	<b>-</b>	<b>-</b>	<b>2</b>	<b>24</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>9</b>	<b>78</b>
<b>Other - %</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>
<b>Total Iranian Export</b>	<b>5,882</b>	<b>53,119</b>	<b>442</b>	<b>7,213</b>	<b>1,766</b>	<b>8,944</b>	<b>249</b>	<b>1,110</b>	<b>26</b>	<b>642</b>	<b>8,365</b>	<b>71,029</b>

Compiled by: IPA based on IRI Customs Administration raw data