

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 10		Crop: 2022
Carry in from previous year		15,000
Total Production		106,000
Gross Inventory		121,000
Domestic Consumption		(13,000)
Export Shipments		(50,000)
Export Adjustments/Losses*		(14,000)
Total Consumption		(77,000)
Ending Inventory		44,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 10		Crop: 2022
Crop	Monthly	YTD
2022	3,371	50,107
2021	2,858	82,462
2020	10,415	184,746
2019	13,164	119,951

Market Analysis

1. Export shipments volume in the 10th marketing month has been around 3,000 MT. Several factors have hindered Iranian pistachio exports in recent months, with limited supply throughout the current marketing year being the most significant challenge; the transformation of pistachio from being a consumer good to an investment asset is a result of the high inflation rate in Iran.

2. Considering the low volume of trade and supply in the local market even after the news of limited spring frost damage, some observers believe that the actual remaining inventory of Iranian pistachio is lower than the figure shown in the opposite table. This might be the result of an overestimation of the 2022 crop. IPA will review its 2022 crop estimate in October 2023 when the export data for the whole marketing year is at hand.

3. IPA announced its official pre-harvest forecast of the Iranian 2023 pistachio crop at 210,000 MT of dried in-shell pistachios, with Kerman Province expecting to have 110,000 MT of production share.

4. There has been a recent slight increase in supply of Iranian pistachios resulting in a relatively limited adjustment in domestic prices. However, the volume of Iranian pistachio trade in global markets is still low, given the more competitive US pistachio prices during the current marketing year.

5. Global demand for premium Iranian Green Peeled Pistachio Kernels surpasses its supply. The trend of the past few years indicates a fast-growing demand for GPPK in the Middle East in addition to its well-established markets in Europe and Japan.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 10											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	1,416	16,694	-	-	47	254	1	2	27	915	1,491	17,864
Indian Subcontinent	121	6,071	-	-	32	3,197	-	0	-	319	153	9,587
Re-Export Markets	90	3,037	-	197	157	2,467	14	386	-	2	261	6,088
Middle East	102	3,928	2	3	109	1,912	2	69	0	44	215	5,957
Far East	667	2,751	149	1,935	13	100	3	53	0	5	832	4,844
EU-27	73	2,037	-	318	206	1,636	82	796	-	45	361	4,832
North America	10	211	-	-	21	177	0	8	-	-	31	395
Other Europe	-	174	-	-	13	34	-	8	5	20	18	235
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
South America	-	8	-	-	-	9	-	-	-	12	-	29
Other	9	54	-	-	-	44	-	0	-	3	9	101
Total	2,489	35,123	150	2,453	597	9,846	102	1,322	33	1,364	3,371	50,107

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 10											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	550	2,241	-	1,761	5	15	2	29	0	1	558	4,047
Hong Kong	50	50	149	174	-	6	0	3	-	-	199	233
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	4	39	1	20	-	-	5	59
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	43	168	-	-	0	10	-	0	-	4	43	183
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	24	292	-	-	2	18	-	-	-	-	26	310
Taiwan	-	-	-	-	0	0	-	-	-	-	0	0
Thailand	-	-	-	-	1	8	-	-	-	-	1	8
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	667	2,751	149	1,935	13	100	3	53	0	5	832	4,844
Far East - %	27%	8%	0%	79%	0%	0%	0%	0%	0%	0%	25%	10%
Indian Subcontinent												
Afghanistan	5	1,003	-	-	-	-	-	-	-	24	5	1,027
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	51	1,613	-	-	32	3,166	-	-	-	-	83	4,779
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	65	3,455	-	-	-	30	-	0	-	295	65	3,781
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	121	6,071	-	-	32	3,197	-	0	-	319	153	9,587
Indian Subcontinent - %	5%	17%	0%	0%	0%	0%	0%	0%	0%	0%	5%	19%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 10											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	18	81	-	-	18	81
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	0	-	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	14	-	-	-	-	-	8	-	-	-	22
Germany	22	1,166	-	-	142	1,283	64	671	-	45	228	3,165
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	318	21	171	-	33	-	-	21	521
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	1	-	-	-	-	-	-	-	-	-	1
Poland	-	12	-	-	-	-	-	-	-	-	-	12
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	51	843	-	-	43	181	-	3	-	-	94	1,027
Sweden	-	-	-	-	-	1	-	-	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	73	2,037	-	318	206	1,636	82	796	-	45	361	4,832
EU27 - %	3%	6%	0%	13%	0%	0%	0%	0%	0%	0%	11%	10%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 10											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	324	-	-	-	6	-	-	-	-	-	330
Azerbaijan	5	125	-	-	-	1	-	-	-	4	5	130
Georgia	-	60	-	-	-	-	-	-	-	-	-	60
Kazakhstan	67	965	-	-	-	9	-	-	-	10	67	985
Kyrgyzstan	167	3,882	-	-	-	6	-	-	27	695	195	4,582
Russia	947	7,360	-	-	47	231	1	2	-	131	994	7,724
Tajikistan	61	1,964	-	-	-	-	-	-	-	7	61	1,971
Turkmenistan	-	158	-	-	-	-	-	-	-	2	-	160
Uzbekistan	168	1,857	-	-	-	-	-	-	-	65	168	1,922
CIS - Total	1,416	16,694	-	-	47	254	1	2	27	915	1,491	17,864
CIS - %	57%	48%	0%	0%	0%	0%	0%	0%	0%	0%	44%	36%
Middle East												
Bahrain	-	41	-	-	-	0	-	2	0	0	0	43
Iraq	25	2,607	-	-	38	1,240	-	34	-	40	63	3,921
Jordan	-	163	-	-	-	75	-	-	-	-	-	237
Kuwait	17	203	2	3	38	126	-	2	-	0	56	335
Lebanon	12	445	-	-	33	247	-	-	-	-	46	692
Oman	-	60	-	-	-	-	-	-	-	0	-	60
Qatar	25	269	-	-	-	101	2	32	-	3	27	404
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	22	140	-	-	-	125	-	-	-	-	22	265
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	102	3,928	2	3	109	1,912	2	69	0	44	215	5,957
Middle East - %	4%	11%	0%	0%	0%	0%	0%	0%	0%	0%	6%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 10											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	51	1,173	-	172	-	532	-	28	-	-	51	1,905
UAE	39	1,864	-	25	157	1,935	14	358	-	2	210	4,183
REM - Total	90	3,037	-	197	157	2,467	14	386	-	2	261	6,088
REM - %	4%	9%	0%	8%	0%	0%	0%	0%	0%	0%	8%	12%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	9	-	-	-	-	-	-	-	-	-	9
Moldova	-	7	-	-	-	2	-	-	-	-	-	10
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	3	-	-	-	2	-	-	-	-	-	5
Switzerland	-	8	-	-	-	1	-	4	-	-	-	13
UK	-	-	-	-	11	11	-	3	-	15	11	29
Ukraine	-	38	-	-	2	18	-	-	5	5	7	60
Other Europe - Total	-	174	-	-	13	34	-	8	5	20	18	235
Other Europe - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
North America												
Canada	10	211	-	-	21	177	0	8	-	-	31	395
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	10	211	-	-	21	177	0	8	-	-	31	395
North America - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 10											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	9	-	-	-	12	-	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	9	-	-	-	12	-	29
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 10											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	9	54	-	-	-	42	-	0	-	3	9	99
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	-	-	-	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	2	-	-	-	-	-	2
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	9	54	-	-	-	44	-	0	-	3	9	101
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	2,489	35,124	150	2,453	597	9,846	102	1,322	33	1,364	3,371	50,107

Compiled by: IPA based on IRI Customs Administration raw data