

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 11		Crop: 2022
Carry in from previous year		15,000
Total Production		106,000
Gross Inventory		121,000
Domestic Consumption		(14,000)
Export Shipments		(53,000)
Export Adjustments/Losses*		(15,000)
Total Consumption		(82,000)
Ending Inventory		39,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 11		Crop: 2022
Crop	Monthly	YTD
2022	2,588	52,695
2021	2,686	85,149
2020	7,959	192,703
2019	9,899	129,850

Market Analysis

1. Export shipment volume during the 11th marketing month has been close to 3,000 tons (in shell equivalent). Year-to-date shipments (as of August 22) barely touched 70,000 tons of pistachios (in shell equivalent), which show a 31% decline compared to last year for the same period. Government-imposed foreign exchange regulation is still the main challenge that has restricted Iranian pistachio exports throughout the current marketing year.
2. The inventory at the end of the 11th marketing month stands at 39,000 tons, 32% of this year's opening marketable inventory of 121,000 tons. Some observers believe that the actual remaining inventory of Iranian pistachio is lower than this figure. This might be the result of an overestimation of the 2022 crop. IPA will review its 2022 crop estimate in October 2023 when the export data for the whole marketing year is at hand.
3. IPA announced its official pre-harvest forecast of the Iranian 2023 pistachio crop at 210,000 MT of dried in-shell pistachios, with Kerman Province expected to have 110,000 MT of production share. Harvest is underway in many producing regions. We are expecting normal harvest timing this year. It is still soon to comment on the quality of the new crop.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 11											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	904	17,598	-	-	1	254	-	2	44	959	949	18,813
Indian Subcontinent	403	6,474	-	-	76	3,273	-	0	13	333	492	10,079
Re-Export Markets	59	3,096	-	197	95	2,562	7	392	2	3	162	6,251
Middle East	121	4,048	-	3	106	2,019	-	69	37	81	264	6,221
Far East	87	2,838	275	2,210	6	106	4	57	-	4	372	5,215
EU-27	50	2,087	-	318	176	1,812	72	867	-	45	297	5,129
North America	25	236	-	-	21	198	0	8	-	-	46	442
Other Europe	-	174	-	-	-	34	-	8	-	20	-	235
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
South America	-	8	-	-	-	9	-	-	-	12	-	29
Other	5	59	-	-	-	44	-	0	-	3	5	106
Total	1,653	36,777	275	2,728	481	10,327	82	1,404	96	1,460	2,588	52,695

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 11											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	75	2,316	225	1,986	4	19	4	33	-	0	308	4,355
Hong Kong	-	50	50	224	-	6	-	3	-	-	50	283
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	39	-	20	-	-	-	59
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	168	-	-	1	11	-	0	-	4	1	183
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	12	304	-	-	-	18	-	-	-	-	12	322
Taiwan	-	-	-	-	-	0	-	-	-	-	-	0
Thailand	-	-	-	-	1	9	-	-	-	-	1	9
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	87	2,838	275	2,210	6	106	4	57	-	4	372	5,215
Far East - %	5%	8%	0%	81%	0%	0%	0%	0%	0%	0%	14%	10%
Indian Subcontinent												
Afghanistan	-	1,003	-	-	-	-	-	-	-	24	-	1,027
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	307	1,920	-	-	72	3,238	-	-	-	-	379	5,159
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	96	3,551	-	-	4	34	-	0	13	309	113	3,894
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	403	6,474	-	-	76	3,273	-	0	13	333	492	10,079
Indian Subcontinent - %	24%	18%	0%	0%	0%	0%	0%	0%	0%	0%	19%	19%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 11											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	81	-	-	-	81
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	0	-	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	0	14	-	-	-	-	-	8	-	-	0	22
Germany	-	1,166	-	-	154	1,437	72	743	-	45	226	3,391
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	318	-	171	-	33	-	-	-	521
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	1	-	-	-	-	-	-	-	-	-	1
Poland	-	12	-	-	-	-	-	-	-	-	-	12
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	50	893	-	-	22	203	-	3	-	-	72	1,099
Sweden	-	-	-	-	-	1	-	-	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	50	2,087	-	318	176	1,812	72	867	-	45	297	5,129
EU27 - %	3%	6%	0%	12%	0%	0%	0%	0%	0%	0%	11%	10%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 11											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	2	326	-	-	1	7	-	-	-	-	2	333
Azerbaijan	-	125	-	-	-	1	-	-	-	4	-	130
Georgia	-	60	-	-	-	-	-	-	-	-	-	60
Kazakhstan	-	965	-	-	0	10	-	-	-	10	0	985
Kyrgyzstan	392	4,273	-	-	-	6	-	-	22	717	414	4,996
Russia	431	7,791	-	-	-	231	-	2	-	131	431	8,155
Tajikistan	55	2,019	-	-	-	-	-	-	-	7	55	2,026
Turkmenistan	-	158	-	-	-	-	-	-	-	2	-	160
Uzbekistan	24	1,881	-	-	-	-	-	-	22	87	46	1,968
CIS - Total	904	17,598	-	-	1	254	-	2	44	959	949	18,813
CIS - %	55%	48%	0%	0%	0%	0%	0%	0%	0%	0%	37%	36%
Middle East												
Bahrain	-	41	-	-	-	0	-	2	-	0	-	43
Iraq	68	2,674	-	-	64	1,304	-	34	35	76	167	4,088
Jordan	25	188	-	-	-	75	-	-	-	-	25	262
Kuwait	7	210	-	3	5	131	-	2	1	2	14	349
Lebanon	8	453	-	-	37	284	-	-	-	-	45	737
Oman	-	60	-	-	-	-	-	-	-	0	-	60
Qatar	13	282	-	-	-	101	-	32	1	3	13	417
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	140	-	-	-	125	-	-	-	-	-	265
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	121	4,048	-	3	106	2,019	-	69	37	81	264	6,221
Middle East - %	7%	11%	0%	0%	0%	0%	0%	0%	0%	0%	10%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 11											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	16	1,189	-	172	-	532	-	28	-	-	16	1,921
UAE	43	1,907	-	25	95	2,030	7	364	2	3	146	4,329
REM - Total	59	3,096	-	197	95	2,562	7	392	2	3	162	6,251
REM - %	4%	8%	0%	7%	0%	0%	0%	0%	0%	0%	6%	12%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	9	-	-	-	-	-	-	-	-	-	9
Moldova	-	7	-	-	-	2	-	-	-	-	-	10
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	3	-	-	-	2	-	-	-	-	-	5
Switzerland	-	8	-	-	-	1	-	4	-	-	-	13
UK	-	-	-	-	-	11	-	3	-	15	-	29
Ukraine	-	38	-	-	-	18	-	-	-	5	-	60
Other Europe - Total	-	174	-	-	-	34	-	8	-	20	-	235
Other Europe - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North America												
Canada	25	236	-	-	21	198	0	8	-	-	46	442
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	25	236	-	-	21	198	0	8	-	-	46	442
North America - %	2%	1%	0%	0%	0%	0%	0%	0%	0%	0%	2%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 11											Crop: 2022	
Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	9	-	-	-	12	-	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	9	-	-	-	12	-	29
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 11											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	5	58	-	-	-	42	-	0	-	3	5	103
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	-	-	-	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	2	-	-	-	-	-	2
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	5	59	-	-	-	44	-	0	-	3	5	106
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	1,653	36,777	275	2,728	481	10,327	82	1,404	96	1,460	2,588	52,695

Compiled by: IPA based on IRI Customs Administration raw data