

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 12	Crop: 2022
Carry in from previous year	15,000
Total Production	92,000
Gross Inventory	107,000
Domestic Consumption	(15,000)
Export Shipments	(56,000)
Export Adjustments/Losses*	(16,000)
Total Consumption	(87,000)
Ending Inventory	20,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 12	Crop: 2022	
Crop	Monthly	YTD
2022	3,406	56,100
2021	2,657	87,806
2020	13,032	205,733
2019	10,336	140,186

Market Analysis

2022 Crop Wrap-Up

- IPA's post-harvest estimate of Iran's pistachio production in 2022 stood at 106,000 MT of dried in-shell pistachios. However, considering an estimated carry-over of 20,000 tons, we are finalizing our year end shipment/inventory report by adjusting the 2022 crop production estimate from 106,000 to 92,000 tons.

- Iran's total exports for the 2022/23 marketing year, stood at 72,000 tons (in-shell equivalent), 48% less than the average figure of the past 4 years. Factors such as government-imposed restrictions on transfer and exchange of foreign currencies, price disparity between domestic and international markets of Iranian pistachios and stagnating foreign currency exchange rates in the presence of a very high inflation rate within Iran's economy restricted Iranian pistachio shipments to world markets.

- Kernels and Green Kernels amounted to 28% (if we include closed shell as raw material for kernels) of this year's export shipments, as compared to the 4-year average figure of 23%.

2023 Crop Report

- According to Iran Pistachio Association's pre-harvest forecast, 2023 crop was expected to yield around 210,000 MT of dried in-shell pistachios. However, as implied by post-harvest reports from different producing regions, the crop production estimate is expected to be at least 15% lower than the initial forecast. IPA's post-harvest estimate for the new crop will be published in November.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 12											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	1,202	18,800	-	-	39	294	-	2	-	959	1,241	20,054
Indian Subcontinent	729	7,203	-	-	307	3,580	-	0	-	333	1,037	11,116
Re-Export Markets	126	3,221	-	197	228	2,791	-	392	0	3	354	6,605
Middle East	90	4,138	-	3	220	2,239	0	70	20	101	330	6,551
Far East	128	2,966	25	2,235	7	113	4	61	-	4	164	5,380
EU-27	96	2,183	-	318	66	1,878	76	944	2	47	240	5,369
North America	5	241	-	-	24	222	-	8	0	0	30	472
Other Europe	-	174	-	-	-	34	-	8	0	20	0	235
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
South America	-	8	-	-	-	9	-	-	-	12	-	29
Other	6	65	-	-	-	44	3	4	-	3	9	116
Total	2,382	39,159	25	2,753	893	11,220	84	1,487	22	1,482	3,406	56,100

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	125	2,441	-	1,986	5	24	-	33	-	0	130	4,485
Hong Kong	-	50	-	224	0	6	-	3	-	-	0	283
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	39	4	24	-	-	4	63
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	0	168	-	-	1	12	-	0	-	4	2	185
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	3	307	-	-	-	18	-	-	-	-	3	325
Taiwan	-	-	-	-	-	0	0	0	-	-	0	0
Thailand	-	-	-	-	1	10	-	-	-	-	1	10
Vietnam	-	-	25	25	-	-	-	-	-	-	25	25
Far East - Total	128	2,966	25	2,235	7	113	4	61	-	4	164	5,380
Far East - %	5%	8%	0%	81%	0%	0%	0%	0%	0%	0%	5%	10%
Indian Subcontinent												
Afghanistan	84	1,086	-	-	6	6	-	-	-	24	90	1,117
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	329	2,249	-	-	296	3,535	-	-	-	-	625	5,784
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	316	3,867	-	-	5	39	-	0	-	309	321	4,216
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	729	7,203	-	-	307	3,580	-	0	-	333	1,037	11,116
Indian Subcontinent - %	31%	18%	0%	0%	0%	0%	0%	0%	0%	0%	30%	20%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	81	-	-	-	81
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	0	-	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	14	-	-	-	-	-	8	-	-	-	22
Germany	72	1,238	-	-	45	1,482	54	797	1	45	171	3,562
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	318	-	171	22	55	-	-	22	543
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	1	-	-	-	-	-	-	1	1	1	2
Poland	-	12	-	-	-	-	-	-	-	-	-	12
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	24	917	-	-	22	224	-	3	-	-	46	1,144
Sweden	-	-	-	-	-	1	-	-	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	96	2,183	-	318	66	1,878	76	944	2	47	240	5,369
EU27 - %	4%	6%	0%	12%	0%	0%	0%	0%	0%	0%	7%	10%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	326	-	-	1	8	-	-	-	-	1	334
Azerbaijan	10	135	-	-	-	1	-	-	-	4	10	140
Georgia	20	80	-	-	-	-	-	-	-	-	20	80
Kazakhstan	-	965	-	-	-	10	-	-	-	10	-	985
Kyrgyzstan	653	4,926	-	-	-	6	-	-	-	717	653	5,648
Russia	358	8,148	-	-	38	269	-	2	-	131	396	8,551
Tajikistan	129	2,149	-	-	-	-	-	-	-	7	129	2,156
Turkmenistan	10	168	-	-	-	-	-	-	-	2	10	170
Uzbekistan	22	1,903	-	-	-	-	-	-	-	87	22	1,990
CIS - Total	1,202	18,800	-	-	39	294	-	2	-	959	1,241	20,054
CIS - %	50%	48%	0%	0%	0%	0%	0%	0%	0%	0%	36%	36%
Middle East												
Bahrain	-	41	-	-	-	0	-	2	1	1	1	44
Iraq	84	2,759	-	-	166	1,470	-	34	17	93	268	4,355
Jordan	-	188	-	-	25	100	-	-	-	-	25	287
Kuwait	-	210	-	3	-	131	-	2	1	3	1	350
Lebanon	-	453	-	-	24	308	-	-	-	-	24	761
Oman	-	60	-	-	-	-	-	-	-	0	-	60
Qatar	5	287	-	-	5	105	0	32	0	3	11	428
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	140	-	-	-	125	-	-	-	-	-	265
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	90	4,138	-	3	220	2,239	0	70	20	101	330	6,551
Middle East - %	4%	11%	0%	0%	0%	0%	0%	0%	0%	0%	10%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	54	1,242	-	172	80	613	-	28	-	-	134	2,055
UAE	72	1,979	-	25	148	2,178	-	364	0	3	220	4,549
REM - Total	126	3,221	-	197	228	2,791	-	392	0	3	354	6,605
REM - %	5%	8%	0%	7%	0%	0%	0%	0%	0%	0%	10%	12%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	9	-	-	-	-	-	-	-	-	-	9
Moldova	-	7	-	-	-	2	-	-	-	-	-	10
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	3	-	-	-	2	-	-	-	-	-	5
Switzerland	-	8	-	-	-	1	-	4	-	-	-	13
UK	-	-	-	-	-	11	-	3	0	15	0	29
Ukraine	-	38	-	-	-	18	-	-	-	5	-	60
Other Europe - Total	-	174	-	-	-	34	-	8	0	20	0	235
Other Europe - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North America												
Canada	5	241	-	-	24	222	-	8	0	0	30	472
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	5	241	-	-	24	222	-	8	0	0	30	472
North America - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2022	
Product Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	9	-	-	-	12	-	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	9	-	-	-	12	-	29
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 12											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	6	64	-	-	-	42	3	4	-	3	9	113
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	0	0	-	-	-	-	-	-	-	-	0	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	2	-	-	-	-	-	2
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	6	65	-	-	-	44	3	4	-	3	9	116
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	2,382	39,159	25	2,753	893	11,220	84	1,487	22	1,482	3,406	56,100

Compiled by: IPA based on IRI Customs Administration raw data