

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 1	Crop: 2022
Carry in from previous year	15,000
Total Production	106,000
Gross Inventory	121,000
Domestic Consumption	(1,000)
Export Shipments	(6,000)
Export Adjustments/Losses*	(1,000)
Total Consumption	(8,000)
Ending Inventory	113,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 1	Crop: 2022	
Crop	Monthly	YTD
2022	5,879	5,879
2021	16,765	16,765
2020	25,150	25,150
2019	10,164	10,164

Market Analysis

1. According to Iran Pistachio Association's post-harvest estimate, 2022 crop has yielded 106,000 MT of dried in-shell pistachios. With an estimated carry-over of 15,000 tons from the 2021 crop, Iran's estimated gross inventory at the beginning of the current marketing year stands at 121,000 tons.
2. Considering the fact that a higher share of the new crop is coming from new producing regions where the long varieties are dominant, it is estimated that 65% of the new crop will be of long varieties.
3. 7% of this year's estimated gross inventory has been exported during the first month of the current marketing year, whereas this ratio stood at 14% during the same month of the previous year.
4. The global demand for Iranian pistachios has been under pressure due to the price disparity between domestic and export markets. This disparity needs to be resolved for the new crop to move to export markets.
5. September shipments to the CIS countries and Indian Subcontinent have been relatively strong as compared to other destinations.
6. Worldwide demand for Iranian natural pistachio kernel is strong due to its exquisite quality and price competitiveness.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 1											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	2,051	2,051	-	-	2	2	-	-	1	1	2,054	2,054
Indian Subcontinent	1,105	1,105	-	-	283	283	-	-	24	24	1,412	1,412
Middle East	567	567	-	-	255	255	1	1	35	35	858	858
Far East	503	503	303	303	4	4	3	3	-	-	812	812
Re-Export Markets	232	232	-	-	124	124	20	20	-	-	377	377
EU-27	228	228	-	-	21	21	40	40	1	1	290	290
North Africa	50	50	-	-	-	-	-	-	-	-	50	50
Other Europe	26	26	-	-	-	-	-	-	-	-	26	26
North America	-	-	-	-	-	-	-	-	-	-	-	-
South America	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	1	1	-	-	-	-	1	1
Total	4,762	4,762	303	303	690	690	64	64	61	61	5,879	5,879

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	425	425	303	303	2	2	-	-	-	-	729	729
Hong Kong	-	-	-	-	-	-	3	3	-	-	3	3
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	-	-	-	-	-	-	-
Korea	-	-	-	-	-	-	-	-	-	-	-	-
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	-	-	-	-	-	-	-	-	-	-	-
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	78	78	-	-	2	2	-	-	-	-	80	80
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-
Thailand	-	-	-	-	-	-	-	-	-	-	-	-
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	503	503	303	303	4	4	3	3	-	-	812	812
Far East - %	11%	11%	0%	100%	0%	0%	0%	0%	0%	0%	14%	14%
Indian Subcontinent												
Afghanistan	88	88	-	-	-	-	-	-	-	-	88	88
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	278	278	-	-	283	283	-	-	-	-	561	561
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	739	739	-	-	-	-	-	-	24	24	763	763
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,105	1,105	-	-	283	283	-	-	24	24	1,412	1,412
Indian Subcontinent - %	23%	23%	0%	0%	0%	0%	0%	0%	0%	0%	24%	24%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	18	18	-	-	18	18
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	-	-	-	-	-	-	-	-
Germany	108	108	-	-	21	21	22	22	1	1	152	152
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	-	-	-	-	-	-	-	-	-	-	-
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	120	120	-	-	-	-	-	-	-	-	120	120
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	228	228	-	-	21	21	40	40	1	1	290	290
EU27 - %	5%	5%	0%	0%	0%	0%	0%	0%	0%	0%	5%	5%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	118	118	-	-	1	1	-	-	-	-	119	119
Azerbaijan	25	25	-	-	-	-	-	-	-	-	25	25
Georgia	-	-	-	-	-	-	-	-	-	-	-	-
Kazakhstan	119	119	-	-	0	0	-	-	-	-	120	120
Kyrgyzstan	696	696	-	-	1	1	-	-	-	-	697	697
Russia	564	564	-	-	-	-	-	-	-	-	564	564
Tajikistan	130	130	-	-	-	-	-	-	1	1	131	131
Turkmenistan	-	-	-	-	-	-	-	-	-	-	-	-
Uzbekistan	398	398	-	-	-	-	-	-	-	-	398	398
CIS - Total	2,051	2,051	-	-	2	2	-	-	1	1	2,054	2,054
CIS - %	43%	43%	0%	0%	0%	0%	0%	0%	0%	0%	35%	35%
Middle East												
Bahrain	-	-	-	-	-	-	-	-	-	-	-	-
Iraq	410	410	-	-	183	183	-	-	33	33	627	627
Jordan	-	-	-	-	-	-	-	-	-	-	-	-
Kuwait	50	50	-	-	11	11	-	-	0	0	61	61
Lebanon	58	58	-	-	9	9	-	-	-	-	67	67
Oman	-	-	-	-	-	-	-	-	-	-	-	-
Qatar	48	48	-	-	1	1	1	1	2	2	52	52
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	-	-	-	50	50	-	-	-	-	50	50
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	567	567	-	-	255	255	1	1	35	35	858	858
Middle East - %	12%	12%	0%	0%	0%	0%	0%	0%	0%	0%	15%	15%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	91	91	-	-	-	-	3	3	-	-	94	94
UAE	141	141	-	-	124	124	17	17	-	-	283	283
REM - Total	232	232	-	-	124	124	20	20	-	-	377	377
REM - %	5%	5%	0%	0%	0%	0%	0%	0%	0%	0%	6%	6%
Other Europe												
Albania	-	-	-	-	-	-	-	-	-	-	-	-
Belarus	22	22	-	-	-	-	-	-	-	-	22	22
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	3	3	-	-	-	-	-	-	-	-	3	3
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	1	1	-	-	-	-	-	-	-	-	1	1
UK	-	-	-	-	-	-	-	-	-	-	-	-
Ukraine	-	-	-	-	-	-	-	-	-	-	-	-
Other Europe - Total	26	26	-	-	-	-	-	-	-	-	26	26
Other Europe - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North America												
Canada	-	-	-	-	-	-	-	-	-	-	-	-
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	-	-	-	-	-	-	-	-	-	-	-	-
North America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	-	-	-	-	-	-	-	-	-	-	-
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	50	50	-	-	-	-	-	-	-	-	50	50
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	50	50	-	-	-	-	-	-	-	-	50	50
North Africa - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	-	-	-	-	1	1	-	-	-	-	1	1
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	-	-	-	-	1	1	-	-	-	-	1	1
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	4,762	4,762	303	303	690	690	64	64	61	61	5,879	5,879

Compiled by: IPA based on IRI Customs Administration raw data