

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 5		Crop: 2022
Carry in from previous year		15,000
Total Production		106,000
Gross Inventory		121,000
Domestic Consumption		(7,000)
Export Shipments		(32,000)
Export Adjustments/Losses*		(8,000)
Total Consumption		(47,000)
Ending Inventory		74,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 5		Crop: 2022
Crop	Monthly	YTD
2022	5,077	32,257
2021	7,403	62,664
2020	16,388	121,935
2019	12,757	70,599

Market Analysis

1. Export shipments during the 5th marketing month stood at 7,000 tons in-shell equivalent, a 22% decrease compared to the previous crop year. Year-to-date shipments (as of February 19) reached around 40,000 tons of pistachios (in shell equivalent), which show a 44% decline compared to last year for the same period. Factors such as government imposed foreign exchange regulation, high domestic prices and Iranian currency volatility have restricted Iranian pistachio exports in the past months.
2. In the 5th marketing month, the in-shell equivalent weight of kernel exports has surpassed the weight of in-shell pistachio export shipments! Also interesting, is the fact that except for the CIS countries the same pattern can be seen in most major markets. If not a historical first, this trend is extraordinary.
3. EU's share of the GPPK shipments has dropped to 60%. This is mostly due to demand growth for this product in non-EU markets, notably the Middle East.
4. Although it is still too soon to talk about the new crop volume, if not affected by spring frost damage, 2023 is expected to be an on-year for most pistachio producing regions in Iran.
5. The remaining inventory at the end of the 5th marketing month stood at 74,000 tons, 61% of this year's opening marketable inventory of 121,000 tons.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 5											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	1,203	9,539	-	-	11	59	-	-	412	458	1,626	10,056
Indian Subcontinent	446	4,808	-	-	737	2,356	-	-	111	256	1,294	7,420
Re-Export Markets	412	2,267	-	175	425	1,557	50	222	-	1	887	4,223
Middle East	261	2,762	-	-	191	1,205	2	43	-	44	455	4,054
Far East	143	1,718	8	1,511	24	46	13	25	4	4	192	3,304
EU-27	312	1,403	-	118	95	632	126	455	-	23	533	2,630
Other Europe	-	131	-	-	8	10	3	3	-	-	11	144
North America	16	100	-	-	5	71	-	6	-	-	21	178
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
South America	8	8	-	-	9	9	-	-	12	12	29	29
Other	7	13	-	-	19	30	-	-	3	3	29	45
Total	2,808	22,908	8	1,804	1,524	5,990	194	754	542	801	5,077	32,257

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	129	1,466	8	1,511	-	2	2	9	-	-	139	2,989
Hong Kong	-	-	-	-	3	3	-	3	-	-	3	6
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	21	23	11	12	-	-	32	35
Korea	-	-	-	-	0	0	-	-	-	-	0	0
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	14	100	-	-	-	10	0	0	4	4	18	114
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	-	152	-	-	-	6	-	-	-	-	-	158
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-
Thailand	-	-	-	-	-	1	-	-	-	-	-	1
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	143	1,718	8	1,511	24	46	13	25	4	4	192	3,304
Far East - %	5%	8%	0%	84%	0%	0%	0%	0%	0%	0%	4%	10%
Indian Subcontinent												
Afghanistan	87	498	-	-	-	-	-	-	-	-	87	498
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	172	1,222	-	-	737	2,345	-	-	-	-	909	3,567
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	187	3,089	-	-	0	11	0	0	111	256	298	3,356
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	446	4,808	-	-	737	2,356	0	0	111	256	1,294	7,420
Indian Subcontinent - %	16%	21%	0%	0%	0%	0%	0%	0%	0%	0%	25%	23%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	54	-	-	-	54
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	0	0	0	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	1	-	-	-	-	-	1	-	-	-	2
Germany	192	874	-	-	53	561	115	387	-	22	359	1,844
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	118	42	42	11	11	-	-	53	171
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	-	-	-	-	-	-	-	-	-	-	-
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	120	528	-	-	-	28	-	3	-	-	120	559
Sweden	-	-	-	-	1	1	-	-	-	-	1	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	312	1,403	-	118	95	632	126	455	0	23	533	2,630
EU27 - %	11%	6%	0%	7%	0%	0%	0%	0%	0%	0%	11%	8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	322	-	-	-	4	-	-	-	-	-	325
Azerbaijan	33	106	-	-	-	1	-	-	-	2	33	109
Georgia	-	20	-	-	-	-	-	-	-	-	-	20
Kazakhstan	79	687	-	-	4	4	-	-	-	-	84	691
Kyrgyzstan	65	2,793	-	-	-	6	-	-	301	345	366	3,144
Russia	705	3,512	-	-	7	44	-	-	81	81	793	3,637
Tajikistan	178	1,292	-	-	-	-	-	-	7	7	185	1,299
Turkmenistan	1	99	-	-	-	-	-	-	2	2	3	101
Uzbekistan	142	708	-	-	-	-	-	-	21	21	163	729
CIS - Total	1,203	9,539	-	-	11	59	-	-	412	458	1,626	10,056
CIS - %	43%	42%	0%	0%	0%	0%	0%	0%	0%	0%	32%	31%
Middle East												
Bahrain	4	39	-	-	-	-	1	2	-	-	5	41
Iraq	172	1,842	-	-	76	800	1	34	-	40	250	2,717
Jordan	16	163	-	-	-	75	-	-	-	-	16	237
Kuwait	26	105	-	-	22	56	0	2	-	0	48	163
Lebanon	29	358	-	-	42	94	-	-	-	-	71	452
Oman	-	24	-	-	-	-	-	-	-	0	-	24
Qatar	15	147	-	-	26	67	-	5	-	3	41	222
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	84	-	-	25	113	-	-	-	-	25	197
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	261	2,762	-	-	191	1,205	2	43	-	44	455	4,054
Middle East - %	9%	12%	0%	0%	0%	0%	0%	0%	0%	0%	9%	13%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	79	964	-	150	81	457	-	25	-	-	160	1,596
UAE	333	1,304	-	25	344	1,100	50	197	-	1	727	2,627
REM - Total	412	2,267	-	175	425	1,557	50	222	-	1	887	4,223
REM - %	15%	10%	0%	10%	0%	0%	0%	0%	0%	0%	17%	13%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	6	-	-	-	-	-	-	-	-	-	6
Moldova	0	0	-	-	0	0	-	-	-	-	1	1
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	-	-	-	1	1	-	-	-	-	1	1
Switzerland	-	8	-	-	-	1	3	3	-	-	3	12
UK	-	-	-	-	-	-	-	-	-	-	-	-
Ukraine	-	8	-	-	7	8	-	-	-	-	7	16
Other Europe - Total	0	131	-	-	8	10	3	3	-	-	11	144
Other Europe - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North America												
Canada	16	100	-	-	5	71	0	6	-	-	21	178
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	16	100	-	-	5	71	0	6	-	-	21	178
North America - %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	8	8	-	-	9	9	-	-	12	12	29	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	8	8	-	-	9	9	-	-	12	12	29	29
South America - %	0%	0%	0%	0%	1%	0%	0%	0%	2%	1%	1%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	7	13	-	-	19	30	-	-	3	3	29	45
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	-	-	-	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	7	13	-	-	19	30	-	-	3	3	29	45
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
Total Iranian Export	2,808	22,909	8	1,804	1,526	5,989	194	755	541	800	5,077	32,257

Compiled by: IPA based on IRI Customs Administration raw data