

**Year-To-Date Shipment / Inventory Report
In Tons**

Marketing Month: 7		Crop: 2022
Carry in from previous year		15,000
Total Production		106,000
Gross Inventory		121,000
Domestic Consumption		(11,000)
Export Shipments		(39,000)
Export Adjustments/Losses*		(11,000)
Total Consumption		(61,000)
Ending Inventory		60,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

**Monthly and YTD Export Shipments Compared
to Last 4 Years- In Tons**

Marketing Month: 7		Crop: 2022
Crop	Monthly	YTD
2022	2,038	39,138
2021	2,901	73,930
2020	7,209	151,603
2019	2,642	87,737

Market Analysis

1. Export shipments volume in the 7th marketing month has been around 2,000 MT. Since this month coincides with the Iranian New Year holidays, shipments are few and incidental and would recover in the 8th month. The remaining inventory at the end of the 7th marketing month is half of this year's opening inventory. This percentage is not in par with the multi-year average; Factors such as government imposed foreign exchange regulation, the price mismatch between domestic and the global market, 2022 small crop and Iranian currency volatility have restricted Iranian pistachio exports in the past months.
2. The CIS countries have been the main destination for Iranian pistachios through April (13,000 MT). In spite of this year's higher prices, Iranian pistachio export to this destination has remained almost the same as the previous crop year for the same period; Russia's sanctions against the US pistachios have contributed to this.
3. Indian Subcontinent (quality and variety-oriented) has been the second top market for Iranian pistachios through April (9,000 MT). However, its import figure is 25% less than the previous crop for the same period.
4. This year's share of Iranian pistachio shipments to the EU through April (4,000 MT) has dropped 56% compared to its figure in the previous crop. Almost half of the shipments exported to this destination has been reported to be kernels and green kernels.
5. Worldwide demand for Iranian natural pistachio kernel has been very strong due to its exquisite quality and price competitiveness. Kernels and green kernels amount to 23% of this year's total tonnage of YTD pistachio export shipments at the end of the seventh marketing month as compared to 15% for the same period last year.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 7											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	989	11,801	-	-	41	139	-	1	-	590	1,031	12,531
Indian Subcontinent	76	5,314	-	-	55	2,992	-	0	-	294	131	8,600
Re-Export Markets	101	2,674	-	175	199	2,016	23	309	-	1	323	5,175
Middle East	134	3,310	-	-	102	1,563	3	57	-	44	239	4,973
EU-27	49	1,723	22	230	177	1,101	-	629	-	23	248	3,705
Far East	10	1,826	-	1,536	4	64	2	33	-	4	16	3,463
North America	19	146	-	-	23	106	-	6	-	-	42	259
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
Other Europe	3	141	-	-	-	11	-	3	-	-	3	156
South America	-	8	-	-	-	9	-	-	-	12	-	29
Other	5	28	-	-	-	42	-	-	-	3	5	73
Total	1,386	27,130	22	1,941	602	8,059	28	1,038	-	970	2,038	39,138

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 7											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	-	1,516	-	1,536	-	2	2	15	-	-	2	3,069
Hong Kong	-	-	-	-	-	3	-	3	-	-	-	6
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	2	29	-	15	-	-	2	44
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	112	-	-	-	10	-	0	-	4	-	126
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	10	198	-	-	2	10	-	-	-	-	12	208
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-
Thailand	-	-	-	-	-	7	-	-	-	-	-	7
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	10	1,826	-	1,536	4	64	2	33	-	4	16	3,463
Far East - %	1%	7%	0%	79%	0%	0%	0%	0%	0%	0%	1%	9%
Indian Subcontinent												
Afghanistan	42	772	-	-	-	-	-	-	-	-	42	772
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	30	1,399	-	-	55	2,981	-	-	-	-	85	4,380
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	4	3,142	-	-	-	11	-	0	-	294	4	3,448
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	76	5,314	-	-	55	2,992	-	0	-	294	131	8,600
Indian Subcontinent - %	5%	20%	0%	0%	0%	0%	0%	0%	0%	0%	6%	22%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 7											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	63	-	-	-	63
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	0	-	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	1	14	-	-	-	-	-	1	-	-	1	15
Germany	24	1,024	-	-	111	898	-	530	-	22	135	2,474
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	22	230	44	108	-	33	-	-	66	370
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	12	-	-	-	-	-	-	-	-	-	12
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	24	672	-	-	22	94	-	3	-	-	46	769
Sweden	-	-	-	-	-	1	-	-	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	49	1,723	22	230	177	1,101	-	629	-	23	248	3,705
EU27 - %	4%	6%	0%	12%	0%	0%	0%	0%	0%	0%	12%	9%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 7											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	322	-	-	-	4	-	-	-	-	-	325
Azerbaijan	8	120	-	-	-	1	-	-	-	4	8	125
Georgia	-	40	-	-	-	-	-	-	-	-	-	40
Kazakhstan	21	740	-	-	-	9	-	-	-	-	21	750
Kyrgyzstan	173	3,123	-	-	-	6	-	-	-	455	173	3,584
Russia	343	4,627	-	-	41	119	-	1	-	101	385	4,849
Tajikistan	181	1,615	-	-	-	-	-	-	-	7	181	1,622
Turkmenistan	-	99	-	-	-	-	-	-	-	2	-	101
Uzbekistan	263	1,115	-	-	-	-	-	-	-	21	263	1,136
CIS - Total	989	11,801	-	-	41	139	-	1	-	590	1,031	12,531
CIS - %	71%	43%	0%	0%	0%	0%	0%	0%	0%	0%	51%	32%
Middle East												
Bahrain	-	41	-	-	-	0	-	2	-	-	-	43
Iraq	100	2,203	-	-	101	1,066	-	34	-	40	201	3,343
Jordan	-	163	-	-	-	75	-	-	-	-	-	237
Kuwait	4	133	-	-	-	60	-	2	-	0	4	196
Lebanon	-	420	-	-	-	149	-	-	-	-	-	570
Oman	-	24	-	-	-	-	-	-	-	0	-	25
Qatar	30	208	-	-	1	88	3	19	-	3	34	317
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	118	-	-	-	125	-	-	-	-	-	243
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	134	3,310	-	-	102	1,563	3	57	-	44	239	4,973
Middle East - %	10%	12%	0%	0%	0%	0%	0%	0%	0%	0%	12%	13%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 7											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	47	1,056	-	150	24	513	-	28	-	-	70	1,747
UAE	55	1,618	-	25	175	1,503	23	281	-	1	253	3,428
REM - Total	101	2,674	-	175	199	2,016	23	309	-	1	323	5,175
REM - %	7%	10%	0%	9%	0%	0%	0%	0%	0%	0%	16%	13%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	3	9	-	-	-	-	-	-	-	-	3	9
Moldova	-	7	-	-	-	0	-	-	-	-	-	8
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	-	-	-	-	1	-	-	-	-	-	1
Switzerland	-	8	-	-	-	1	-	3	-	-	-	12
UK	-	-	-	-	-	-	-	-	-	-	-	-
Ukraine	-	8	-	-	-	9	-	-	-	-	-	17
Other Europe - Total	3	141	-	-	-	11	-	3	-	-	3	156
Other Europe - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North America												
Canada	19	146	-	-	23	106	-	6	-	-	42	259
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	19	146	-	-	23	106	-	6	-	-	42	259
North America - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	2%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 7											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	9	-	-	-	12	-	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	9	-	-	-	12	-	29
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	#DIV/0!	1%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 7											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	5	27	-	-	-	40	-	-	-	3	5	70
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	-	-	-	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	2	-	-	-	-	-	2
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	5	28	-	-	-	42	-	-	-	3	5	73
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	1,386	27,130	22	1,941	602	8,059	28	1,038	-	970	2,038	39,138

Compiled by: IPA based on IRI Customs Administration raw data