

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 9		Crop: 2022
Carry in from previous year		15,000
Total Production		106,000
Gross Inventory		121,000
Domestic Consumption		(13,000)
Export Shipments		(47,000)
Export Adjustments/Losses*		(13,000)
Total Consumption		(73,000)
Ending Inventory		48,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 9		Crop: 2022
Crop	Monthly	YTD
2022	3,808	46,736
2021	3,266	79,604
2020	12,279	174,331
2019	9,841	106,787

Market Analysis

1. Export shipments volume in the 9th marketing month has been around 4,000 MT. Several factors have hindered Iranian pistachio exports in recent months, with limited supply throughout the current marketing year being the most significant challenge; the transformation of pistachio from being a consumer good to an investment asset is a result of the high inflation rate in Iran.
2. Considering the low volume of trade and supply in the local market even after the news of limited spring frost damage, some observers believe that the actual remaining inventory of Iranian pistachio is lower than the figure shown in the opposite table. This might be the result of an overestimation of the 2022 crop. IPA will review its 2022 crop estimate in October 2023 when the export data for the whole marketing year is at hand.
3. IPA announced its official pre-harvest forecast of the Iranian 2023 pistachio crop at 210,000 MT of dried in-shell pistachios, with Kerman Province expecting to have 110,000 MT of production share.
4. There has been a recent slight increase in supply of Iranian pistachios resulting in a relatively limited adjustment in domestic prices. However, the volume of Iranian pistachio trade in global markets is still low, given the more competitive US pistachio prices during the current marketing year.
5. Global demand for premium Iranian Green Peeled Pistachio Kernels surpasses its supply. The trend of the past few years indicates a fast-growing demand for GPPK in the Middle East in addition to its well-established markets in Europe and Japan.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 9											Crop: 2022	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	1,658	15,278	-	-	39	207	-	1	86	887	1,783	16,373
Indian Subcontinent	292	5,950	-	-	83	3,165	-	0	24	319	399	9,434
Re-Export Markets	111	2,946	22	197	154	2,311	25	371	-	2	312	5,827
Middle East	290	3,826	2	2	96	1,803	6	68	-	44	394	5,742
EU-27	98	1,964	-	318	220	1,430	63	714	23	45	403	4,471
Far East	211	2,084	150	1,786	14	87	15	50	0	4	391	4,012
North America	54	200	-	-	28	156	0	8	-	-	82	364
Other Europe	20	174	-	-	2	21	3	8	15	15	40	217
North Africa	-	159	-	-	-	15	-	-	-	-	-	174
South America	-	8	-	-	-	9	-	-	-	12	-	29
Other	3	45	-	-	2	44	0	0	-	3	5	92
Total	2,736	32,634	174	2,303	637	9,249	114	1,219	148	1,331	3,808	46,736

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 9											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	175	1,691	125	1,761	6	10	11	27	0	0	317	3,489
Hong Kong	-	-	25	25	0	6	-	3	-	-	25	34
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	6	35	4	19	-	-	10	54
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	125	-	-	-	10	-	0	-	4	-	139
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	36	268	-	-	2	16	-	-	-	-	38	284
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-
Thailand	-	-	-	-	-	7	-	-	-	-	-	7
Vietnam	-	-	-	-	-	-	-	-	-	-	-	-
Far East - Total	211	2,084	150	1,786	14	87	15	50	0	4	391	4,012
Far East - %	8%	6%	0%	78%	0%	0%	0%	0%	0%	0%	10%	9%
Indian Subcontinent												
Afghanistan	127	998	-	-	-	-	-	-	24	24	151	1,022
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	118	1,562	-	-	82	3,135	-	-	-	-	200	4,697
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	47	3,390	-	-	0	30	-	0	-	295	47	3,716
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	292	5,950	-	-	83	3,165	-	0	24	319	399	9,434
Indian Subcontinent - %	11%	18%	0%	0%	0%	0%	0%	0%	0%	0%	10%	20%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 9											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	-	63	-	-	-	63
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	0	-	0
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	14	-	-	-	-	8	8	-	-	8	22
Germany	24	1,144	-	-	156	1,141	56	607	23	45	258	2,937
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	318	20	150	-	33	-	-	20	500
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	1	1	-	-	-	-	-	-	-	-	1	1
Poland	-	12	-	-	-	-	-	-	-	-	-	12
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	72	793	-	-	44	138	-	3	-	-	116	934
Sweden	-	-	-	-	-	1	-	-	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	98	1,964	-	318	220	1,430	63	714	23	45	403	4,471
EU27 - %	4%	6%	0%	14%	0%	0%	0%	0%	0%	0%	11%	10%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 9											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	324	-	-	2	6	-	-	-	-	2	330
Azerbaijan	-	120	-	-	-	1	-	-	-	4	-	125
Georgia	20	60	-	-	-	-	-	-	-	-	20	60
Kazakhstan	68	897	-	-	-	9	-	-	10	10	78	917
Kyrgyzstan	401	3,714	-	-	-	6	-	-	44	667	444	4,387
Russia	1,031	6,413	-	-	37	185	-	1	10	131	1,078	6,729
Tajikistan	113	1,903	-	-	-	-	-	-	-	7	113	1,910
Turkmenistan	-	158	-	-	-	-	-	-	-	2	-	160
Uzbekistan	24	1,689	-	-	-	-	-	-	22	65	46	1,754
CIS - Total	1,658	15,278	-	-	39	207	-	1	86	887	1,783	16,373
CIS - %	61%	47%	0%	0%	0%	0%	0%	0%	0%	0%	47%	35%
Middle East												
Bahrain	-	41	-	-	-	0	-	2	-	-	-	43
Iraq	247	2,582	-	-	55	1,202	-	34	-	40	302	3,857
Jordan	-	163	-	-	-	75	-	-	-	-	-	237
Kuwait	8	186	2	2	-	88	-	2	-	0	10	278
Lebanon	12	432	-	-	40	214	-	-	-	-	52	646
Oman	-	60	-	-	-	-	-	-	-	0	-	60
Qatar	22	244	-	-	1	101	6	30	-	3	30	377
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	118	-	-	-	125	-	-	-	-	-	243
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	290	3,826	2	2	96	1,803	6	68	-	44	394	5,742
Middle East - %	11%	12%	0%	0%	0%	0%	0%	0%	0%	0%	10%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 9											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	15	1,121	22	172	19	532	-	28	-	-	56	1,854
UAE	96	1,825	-	25	135	1,778	25	343	-	2	257	3,974
REM - Total	111	2,946	22	197	154	2,311	25	371	-	2	312	5,827
REM - %	4%	9%	0%	9%	0%	0%	0%	0%	0%	0%	8%	12%
Other Europe												
Albania	-	5	-	-	-	-	-	-	-	-	-	5
Belarus	-	104	-	-	-	-	-	-	-	-	-	104
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	9	-	-	-	-	-	-	-	-	-	9
Moldova	-	7	-	-	1	2	-	-	-	-	1	10
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	3	-	-	1	2	-	-	-	-	1	5
Switzerland	-	8	-	-	-	1	-	4	-	-	-	13
UK	-	-	-	-	-	-	3	3	15	15	18	18
Ukraine	20	38	-	-	-	16	-	-	-	-	20	53
Other Europe - Total	20	174	-	-	2	21	3	8	15	15	40	217
Other Europe - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
North America												
Canada	54	200	-	-	28	156	0	8	-	-	82	364
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	54	200	-	-	28	156	0	8	-	-	82	364
North America - %	2%	1%	0%	0%	0%	0%	0%	0%	0%	0%	2%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 9											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	9	-	-	-	12	-	29
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	9	-	-	-	12	-	29
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	159	-	-	-	15	-	-	-	-	-	174
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	159	-	-	-	15	-	-	-	-	-	174
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 9											Crop: 2022	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	3	44	-	-	2	42	0	0	-	3	5	89
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	1	-	-	-	-	-	-	-	-	-	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	0	-	-	-	-	-	-	-	-	-	0
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	2	-	-	-	-	-	2
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	3	45	-	-	2	44	0	0	-	3	5	92
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	2,736	32,635	174	2,303	637	9,249	114	1,219	148	1,331	3,808	46,736

Compiled by: IPA based on IRI Customs Administration raw data