

| Complete Monthly and YTD Export Shipments Compared to Last 6 Years in Tons |         |        |        |        |         |         |         |         |         |         |         |            |         |
|----------------------------------------------------------------------------|---------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|------------|---------|
| Marketing Month: 7                                                         |         |        |        |        |         |         |         |         |         |         |         | Crop: 2023 |         |
| Crop                                                                       | Month   | 1      | 2      | 3      | 4       | 5       | 6       | 7       | 8       | 9       | 10      | 11         | 12      |
|                                                                            |         |        |        |        |         |         |         |         |         |         |         |            |         |
| 2023                                                                       | Monthly | 11,580 | 14,781 | 12,781 | 8,249   | 8,597   | 11,240  | 2,982   |         |         |         |            |         |
|                                                                            | YTD     | 11,580 | 26,362 | 39,143 | 47,393  | 55,990  | 67,229  | 70,211  |         |         |         |            |         |
| 2022                                                                       | Monthly | 5,879  | 8,570  | 8,008  | 4,723   | 5,077   | 4,843   | 2,038   | 3,789   | 3,808   | 3,371   | 2,588      | 3,406   |
|                                                                            | YTD     | 5,879  | 14,449 | 22,457 | 27,180  | 32,257  | 37,100  | 39,138  | 42,927  | 46,735  | 50,106  | 52,694     | 56,100  |
| 2021                                                                       | Monthly | 16,765 | 17,909 | 12,322 | 8,267   | 7,403   | 8,365   | 2,901   | 2,409   | 3,266   | 2,858   | 2,686      | 2,657   |
|                                                                            | YTD     | 16,765 | 34,673 | 46,995 | 55,262  | 62,664  | 71,029  | 73,930  | 76,338  | 79,604  | 82,462  | 85,149     | 87,806  |
| 2020                                                                       | Monthly | 25,150 | 38,518 | 25,242 | 16,638  | 16,388  | 22,460  | 7,209   | 10,448  | 12,279  | 10,415  | 7,959      | 13,032  |
|                                                                            | YTD     | 25,150 | 63,668 | 88,910 | 105,548 | 121,935 | 144,395 | 151,603 | 162,053 | 174,331 | 184,746 | 192,703    | 205,733 |
| 2019                                                                       | Monthly | 10,164 | 19,693 | 14,226 | 13,760  | 12,757  | 14,495  | 2,642   | 9,209   | 9,841   | 13,164  | 9,899      | 10,336  |
|                                                                            | YTD     | 10,164 | 29,856 | 44,082 | 57,842  | 70,599  | 85,094  | 87,737  | 96,946  | 106,787 | 119,951 | 129,850    | 140,186 |
| 2018                                                                       | Monthly | 3,540  | 4,671  | 3,211  | 3,310   | 2,581   | 4,503   | 1,618   | 5,794   | 4,205   | 4,972   | 3,628      | 3,359   |
|                                                                            | YTD     | 3,540  | 8,211  | 11,422 | 14,733  | 17,314  | 21,817  | 23,435  | 29,229  | 33,434  | 38,406  | 42,034     | 45,393  |
| 2017                                                                       | Monthly | 18,611 | 31,365 | 25,158 | 13,282  | 10,120  | 10,866  | 3,628   | 5,818   | 4,384   | 5,586   | 4,216      | 3,946   |
|                                                                            | YTD     | 18,611 | 49,977 | 75,132 | 88,415  | 98,535  | 109,403 | 113,031 | 118,856 | 123,241 | 128,827 | 133,043    | 136,989 |
| 2016                                                                       | Monthly | 21,742 | 26,054 | 18,134 | 10,757  | 9,500   | 11,123  | 2,817   | 6,129   | 4,882   | 2,768   | 2,329      | 2,089   |
|                                                                            | YTD     | 21,742 | 47,791 | 65,918 | 76,650  | 86,150  | 97,273  | 100,090 | 106,218 | 111,100 | 113,869 | 116,198    | 118,287 |

Source: IRI Customs Administration

| Complete Monthly and YTD Export Shipments - Product Breakdown in Tons |         |        |        |        |        |        |        |        |   |   |    |            |    |
|-----------------------------------------------------------------------|---------|--------|--------|--------|--------|--------|--------|--------|---|---|----|------------|----|
| Marketing Month: 7                                                    |         |        |        |        |        |        |        |        |   |   |    | Crop: 2023 |    |
| Product                                                               | Month   | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8 | 9 | 10 | 11         | 12 |
|                                                                       |         |        |        |        |        |        |        |        |   |   |    |            |    |
| Open In-Shell                                                         | Monthly | 8,426  | 9,725  | 4,724  | 5,188  | 5,799  | 7,520  | 2,086  |   |   |    |            |    |
|                                                                       | YTD     | 8,426  | 18,151 | 18,303 | 31,213 | 37,011 | 44,532 | 46,618 |   |   |    |            |    |
| Closed Shell                                                          | Monthly | 872    | 2,156  | 379    | 587    | 626    | 856    | 50     |   |   |    |            |    |
|                                                                       | YTD     | 872    | 3,028  | 1,057  | 5,393  | 6,020  | 6,876  | 6,926  |   |   |    |            |    |
| Kernel                                                                | Monthly | 1,481  | 1,884  | 2,516  | 2,278  | 2,141  | 2,603  | 822    |   |   |    |            |    |
|                                                                       | YTD     | 1,481  | 3,365  | 5,858  | 8,167  | 10,308 | 12,908 | 13,732 |   |   |    |            |    |
| GPPK & Split Kernel                                                   | Monthly | 119    | 218    | 149    | 197    | 32     | 260    | 23     |   |   |    |            |    |
|                                                                       | YTD     | 119    | 336    | 479    | 692    | 725    | 984    | 1,007  |   |   |    |            |    |
| Others                                                                | Monthly | 683    | 798    | 434    | -      | -      | -      | 1      |   |   |    |            |    |
|                                                                       | YTD     | 683    | 1,481  | 1,916  | 1,927  | 1,927  | 1,927  | 1,928  |   |   |    |            |    |
| Total                                                                 | Monthly | 11,580 | 14,781 | 12,781 | 8,249  | 8,597  | 11,240 | 2,982  |   |   |    |            |    |
|                                                                       | YTD     | 11,580 | 26,362 | 39,143 | 47,393 | 55,990 | 67,229 | 70,211 |   |   |    |            |    |

Compiled by: IPA based on IRI Customs Administration raw data

| Complete Monthly Export Shipments - Country Breakdown in Tons |       |       |       |       |       |       |     |   |   |    |    |    |            |
|---------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-----|---|---|----|----|----|------------|
| Marketing Month: 7                                            |       |       |       |       |       |       |     |   |   |    |    |    | Crop: 2023 |
| Month<br>Country                                              | 1     | 2     | 3     | 4     | 5     | 6     | 7   | 8 | 9 | 10 | 11 | 12 | YTD        |
| Far East                                                      |       |       |       |       |       |       |     |   |   |    |    |    |            |
| China                                                         | 1,730 | 3,482 | 4,380 | 482   | 1,404 | 1,344 | 27  |   |   |    |    |    | 12,848     |
| Hong Kong                                                     | 490   | 600   | 50    | 24    | 1     | 427   | 50  |   |   |    |    |    | 1,642      |
| Indonesia                                                     | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Japan                                                         | 1     | 3     | 6     | 8     | 8     | 5     | -   |   |   |    |    |    | 32         |
| Korea                                                         | -     | -     | -     | -     | 4     | -     | -   |   |   |    |    |    | 4          |
| Macao                                                         | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Malaysia                                                      | -     | 17    | 12    | 17    | 15    | 32    | 0   |   |   |    |    |    | 93         |
| Philippines                                                   | -     | 2     | -     | -     | -     | -     | -   |   |   |    |    |    | 2          |
| Singapore                                                     | 24    | 51    | 50    | -     | 12    | 44    | -   |   |   |    |    |    | 181        |
| Taiwan                                                        | 0     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | 0          |
| Thailand                                                      | 2     | 1     | 4     | 2     | 4     | 4     | 1   |   |   |    |    |    | 17         |
| Vietnam                                                       | 225   | 325   | 75    | 100   | 50    | -     | -   |   |   |    |    |    | 775        |
| Far East - Total                                              | 2,472 | 4,480 | 4,578 | 633   | 1,498 | 1,855 | 77  |   |   |    |    |    | 15,594     |
| Far East - %                                                  | 21%   | 30%   | 36%   | 8%    | 17%   | 17%   | 3%  |   |   |    |    |    | 22%        |
| Indian Subcontinent                                           |       |       |       |       |       |       |     |   |   |    |    |    |            |
| Afghanistan                                                   | 178   | 399   | 183   | 185   | 272   | 198   | 33  |   |   |    |    |    | 1,448      |
| Bangladesh                                                    | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| India                                                         | 933   | 1,152 | 1,183 | 1,280 | 1,301 | 1,706 | 562 |   |   |    |    |    | 8,117      |
| Nepal                                                         | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Pakistan                                                      | 1,462 | 812   | 577   | 1,263 | 428   | 271   | 103 |   |   |    |    |    | 4,916      |
| Sri Lanka                                                     | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Indian Subcontinent - Total                                   | 2,573 | 2,363 | 1,943 | 2,729 | 2,001 | 2,175 | 697 |   |   |    |    |    | 14,481     |
| Indian Subcontinent - %                                       | 22%   | 16%   | 15%   | 33%   | 23%   | 19%   | 23% |   |   |    |    |    | 21%        |

| Complete Monthly Export Shipments - Country Breakdown in Tons |     |       |       |     |     |     |     |   |   |    |    |    |            |
|---------------------------------------------------------------|-----|-------|-------|-----|-----|-----|-----|---|---|----|----|----|------------|
| Marketing Month: 7                                            |     |       |       |     |     |     |     |   |   |    |    |    | Crop: 2023 |
| Month<br>Country                                              | 1   | 2     | 3     | 4   | 5   | 6   | 7   | 8 | 9 | 10 | 11 | 12 | YTD        |
| EU27                                                          |     |       |       |     |     |     |     |   |   |    |    |    |            |
| Austria                                                       | -   | -     | -     | -   | -   | 4   | -   |   |   |    |    |    | 4          |
| Belgium                                                       | 20  | 40    | 20    | -   | -   | 20  | -   |   |   |    |    |    | 100        |
| Bulgaria                                                      | -   | -     | -     | -   | -   | -   | 22  |   |   |    |    |    | 22         |
| Croatia                                                       | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Cyprus                                                        | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Czech Republic                                                | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Denmark                                                       | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Estonia                                                       | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Finland                                                       | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| France                                                        | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Germany                                                       | 262 | 479   | 572   | 454 | 443 | 684 | 200 |   |   |    |    |    | 3,094      |
| Greece                                                        | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Hungary                                                       | -   | -     | 1     | -   | -   | -   | 1   |   |   |    |    |    | 2          |
| Ireland                                                       | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Italy                                                         | 44  | 494   | 421   | 440 | 80  | 92  | -   |   |   |    |    |    | 1,571      |
| Latvia                                                        | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Lithuania                                                     | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Luxembourg                                                    | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Malta                                                         | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Netherland                                                    | -   | -     | 5     | -   | -   | 1   | 4   |   |   |    |    |    | 9          |
| Poland                                                        | -   | -     | 22    | -   | -   | 22  | -   |   |   |    |    |    | 44         |
| Portugal                                                      | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Romania                                                       | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Slovakia                                                      | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Slovenia                                                      | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| Spain                                                         | 118 | 94    | 128   | 70  | 46  | 115 | 46  |   |   |    |    |    | 616        |
| Sweden                                                        | -   | -     | -     | -   | 8   | -   | -   |   |   |    |    |    | 8          |
| EEC                                                           | -   | -     | -     | -   | -   | -   | -   |   |   |    |    |    | -          |
| EU27 - Total                                                  | 444 | 1,107 | 1,169 | 964 | 577 | 937 | 272 |   |   |    |    |    | 5,470      |
| EU27 - %                                                      | 4%  | 7%    | 9%    | 12% | 7%  | 8%  | 9%  |   |   |    |    |    | 8%         |

| Complete Monthly Export Shipments - Country Breakdown in Tons |              |              |              |              |              |              |              |   |   |    |    |            |               |
|---------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---|---|----|----|------------|---------------|
| Marketing Month: 7                                            |              |              |              |              |              |              |              |   |   |    |    | Crop: 2023 |               |
| Country \ Month                                               | 1            | 2            | 3            | 4            | 5            | 6            | 7            | 8 | 9 | 10 | 11 | 12         | YTD           |
| <b>CIS</b>                                                    |              |              |              |              |              |              |              |   |   |    |    |            |               |
| Armenia                                                       | -            | 50           | 31           | 2            | 3            | -            | -            |   |   |    |    |            | 85            |
| Azerbaijan                                                    | 11           | 43           | 14           | 7            | 20           | 42           | 4            |   |   |    |    |            | 140           |
| Georgia                                                       | 20           | 20           | 20           | 20           | 68           | 108          | -            |   |   |    |    |            | 256           |
| Kazakhstan                                                    | 351          | 487          | 403          | 396          | 364          | 711          | 356          |   |   |    |    |            | 3,068         |
| Kyrgyzstan                                                    | 1,478        | 862          | 561          | 426          | 357          | 744          | 478          |   |   |    |    |            | 4,906         |
| Russia                                                        | 1,340        | 2,129        | 811          | 247          | 561          | 611          | 226          |   |   |    |    |            | 5,926         |
| Tajikistan                                                    | 255          | 212          | 230          | 342          | 214          | 214          | 99           |   |   |    |    |            | 1,565         |
| Turkmenistan                                                  | 15           | 25           | 32           | 14           | 20           | 15           | -            |   |   |    |    |            | 121           |
| Uzbekistan                                                    | 96           | 382          | 358          | 48           | 96           | 96           | 24           |   |   |    |    |            | 1,100         |
| <b>CIS - Total</b>                                            | <b>3,567</b> | <b>4,210</b> | <b>2,459</b> | <b>1,502</b> | <b>1,702</b> | <b>2,541</b> | <b>1,186</b> |   |   |    |    |            | <b>17,166</b> |
| <b>CIS - %</b>                                                | <b>31%</b>   | <b>28%</b>   | <b>19%</b>   | <b>18%</b>   | <b>20%</b>   | <b>23%</b>   | <b>40%</b>   |   |   |    |    |            | <b>24%</b>    |
| <b>Middle East</b>                                            |              |              |              |              |              |              |              |   |   |    |    |            |               |
| Bahrain                                                       | 0            | 1            | -            | 1            | 24           | 1            | 24           |   |   |    |    |            | 51            |
| Iraq                                                          | 544          | 314          | 264          | 289          | 265          | 903          | 201          |   |   |    |    |            | 2,781         |
| Jordan                                                        | 42           | 60           | 86           | 68           | 142          | 77           | 6            |   |   |    |    |            | 481           |
| Kuwait                                                        | 29           | 69           | 78           | 112          | 94           | 186          | 39           |   |   |    |    |            | 606           |
| Lebanon                                                       | 143          | 161          | 117          | 238          | 141          | 155          | 72           |   |   |    |    |            | 1,028         |
| Oman                                                          | 8            | 24           | -            | 17           | 12           | 28           | -            |   |   |    |    |            | 88            |
| Qatar                                                         | 42           | 59           | 15           | 60           | 24           | 73           | 10           |   |   |    |    |            | 283           |
| Saudi Arabia                                                  | -            | -            | -            | -            | -            | -            | -            |   |   |    |    |            | -             |
| Syria                                                         | 55           | 75           | 50           | 51           | 100          | 145          | -            |   |   |    |    |            | 477           |
| Yemen                                                         | -            | -            | -            | -            | -            | -            | -            |   |   |    |    |            | -             |
| <b>Middle East - Total</b>                                    | <b>863</b>   | <b>764</b>   | <b>610</b>   | <b>836</b>   | <b>803</b>   | <b>1,569</b> | <b>352</b>   |   |   |    |    |            | <b>5,796</b>  |
| <b>Middle East - %</b>                                        | <b>7%</b>    | <b>5%</b>    | <b>5%</b>    | <b>10%</b>   | <b>9%</b>    | <b>14%</b>   | <b>12%</b>   |   |   |    |    |            | <b>8%</b>     |

| Complete Monthly Export Shipments - Country Breakdown in Tons |       |       |       |       |       |       |     |   |   |    |    |    |            |
|---------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-----|---|---|----|----|----|------------|
| Marketing Month: 7                                            |       |       |       |       |       |       |     |   |   |    |    |    | Crop: 2023 |
| Month<br>Country                                              | 1     | 2     | 3     | 4     | 5     | 6     | 7   | 8 | 9 | 10 | 11 | 12 | YTD        |
| Re-Export Markets                                             |       |       |       |       |       |       |     |   |   |    |    |    |            |
| Turkey                                                        | 897   | 1,196 | 962   | 652   | 815   | 878   | 105 |   |   |    |    |    | 5,504      |
| UAE                                                           | 657   | 450   | 792   | 736   | 1,072 | 919   | 198 |   |   |    |    |    | 4,824      |
| REM - Total                                                   | 1,553 | 1,646 | 1,753 | 1,388 | 1,887 | 1,797 | 303 |   |   |    |    |    | 10,328     |
| REM - %                                                       | 13%   | 11%   | 14%   | 17%   | 22%   | 16%   | 10% |   |   |    |    |    | 15%        |
| Other Europe                                                  |       |       |       |       |       |       |     |   |   |    |    |    |            |
| Albania                                                       | 5     | 21    | -     | -     | -     | 22    | -   |   |   |    |    |    | 48         |
| Belarus                                                       | 22    | 21    | 56    | 40    | 45    | 21    | 41  |   |   |    |    |    | 246        |
| Bosnia                                                        | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Iceland                                                       | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Kosovo                                                        | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Macedonia                                                     | 6     | 8     | -     | -     | -     | 12    | -   |   |   |    |    |    | 26         |
| Moldova                                                       | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Montenegro                                                    | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Norway                                                        | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| Serbia                                                        | 3     | -     | -     | 5     | -     | 15    | -   |   |   |    |    |    | 23         |
| Switzerland                                                   | 1     | 6     | 2     | 0     | -     | 2     | -   |   |   |    |    |    | 10         |
| UK                                                            | 2     | 3     | -     | 20    | -     | 0     | -   |   |   |    |    |    | 25         |
| Ukraine                                                       | 1     | -     | -     | 3     | -     | 18    | -   |   |   |    |    |    | 22         |
| Other Europe - Total                                          | 41    | 57    | 58    | 68    | 45    | 90    | 41  |   |   |    |    |    | 400        |
| Other Europe - %                                              | 0%    | 0%    | 0%    | 1%    | 1%    | 1%    | 1%  |   |   |    |    |    | 1%         |
| North America                                                 |       |       |       |       |       |       |     |   |   |    |    |    |            |
| Canada                                                        | 1     | 111   | 133   | 65    | 48    | 199   | 26  |   |   |    |    |    | 583        |
| Mexico                                                        | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| USA                                                           | -     | -     | -     | -     | -     | -     | -   |   |   |    |    |    | -          |
| North America - Total                                         | 1     | 111   | 133   | 65    | 48    | 199   | 26  |   |   |    |    |    | 583        |
| North America - %                                             | 0%    | 1%    | 1%    | 1%    | 1%    | 2%    | 1%  |   |   |    |    |    | 1%         |

| Complete Monthly Export Shipments - Country Breakdown in Tons |    |    |    |    |    |    |    |   |   |    |    |    |            |
|---------------------------------------------------------------|----|----|----|----|----|----|----|---|---|----|----|----|------------|
| Marketing Month: 7                                            |    |    |    |    |    |    |    |   |   |    |    |    | Crop: 2023 |
| Month<br>Country                                              | 1  | 2  | 3  | 4  | 5  | 6  | 7  | 8 | 9 | 10 | 11 | 12 | YTD        |
| South America                                                 |    |    |    |    |    |    |    |   |   |    |    |    |            |
| Brazil                                                        | -  | -  | 10 | -  | 8  | 10 | -  |   |   |    |    |    | 28         |
| Chile                                                         | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Argentina                                                     | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Colombia                                                      | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Ecuador                                                       | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Paraguay                                                      | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Uruguay                                                       | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Venezuela                                                     | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| South America - Total                                         | -  | -  | 10 | -  | 8  | 10 | -  |   |   |    |    |    | 28         |
| South America - %                                             | 0% | 0% | 0% | 0% | 0% | 0% | 0% |   |   |    |    |    | 0%         |
| North Africa                                                  |    |    |    |    |    |    |    |   |   |    |    |    | -          |
| Algeria                                                       | -  | -  | -  | -  | 12 | -  | -  |   |   |    |    |    | 12         |
| Egypt                                                         | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Ethiopia                                                      | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Libya                                                         | 63 | 38 | 50 | 24 | 12 | 61 | 15 |   |   |    |    |    | 263        |
| Morocco                                                       | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Nigeria                                                       | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Sudan                                                         | -  | -  | -  | -  | -  | -  | -  |   |   |    |    |    | -          |
| Tunisia                                                       | -  | -  | 10 | -  | -  | -  | -  |   |   |    |    |    | 10         |
| North Africa - Total                                          | 63 | 38 | 60 | 24 | 24 | 61 | 15 |   |   |    |    |    | 285        |
| North Africa - %                                              | 1% | 0% | 0% | 0% | 0% | 1% | 1% |   |   |    |    |    | 0%         |

| Complete Monthly Export Shipments - Country Breakdown in Tons |        |        |        |       |       |        |       |   |   |    |    |    |            |
|---------------------------------------------------------------|--------|--------|--------|-------|-------|--------|-------|---|---|----|----|----|------------|
| Marketing Month: 7                                            |        |        |        |       |       |        |       |   |   |    |    |    | Crop: 2023 |
| Month<br>Country                                              | 1      | 2      | 3      | 4     | 5     | 6      | 7     | 8 | 9 | 10 | 11 | 12 | YTD        |
| Other                                                         |        |        |        |       |       |        |       |   |   |    |    |    |            |
| Australia                                                     | 3      | 6      | 9      | 15    | 5     | 5      | 13    |   |   |    |    |    | 55         |
| Dominican Republic                                            | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Kenya                                                         | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Liberia                                                       | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Mozambique                                                    | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| New Zealand                                                   | 1      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | 1          |
| Nicaragua                                                     | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Other_1                                                       | -      | -      | -      | 26    | -     | -      | -     |   |   |    |    |    | 26         |
| Other_2                                                       | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Other_3                                                       | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Other_4                                                       | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Panama                                                        | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Senegal                                                       | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| South Africa                                                  | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Tanzania                                                      | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Zambia                                                        | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Zimbabwe                                                      | -      | -      | -      | -     | -     | -      | -     |   |   |    |    |    | -          |
| Other - Total                                                 | 4      | 6      | 9      | 40    | 5     | 5      | 13    |   |   |    |    |    | 81         |
| Other - %                                                     | 0%     | 0%     | 0%     | 0%    | 0%    | 0%     | 0%    |   |   |    |    |    | 0%         |
| Total Iranian Export                                          | 11,580 | 14,781 | 12,781 | 8,249 | 8,597 | 11,240 | 2,982 |   |   |    |    |    | 70,211     |
| Compiled by: IPA based on IRI Customs Administration raw data |        |        |        |       |       |        |       |   |   |    |    |    |            |



| Complete Monthly and YTD Export Shipments - Destination Breakdown in Tons |         |        |        |        |        |        |        |        |   |   |    |            |    |
|---------------------------------------------------------------------------|---------|--------|--------|--------|--------|--------|--------|--------|---|---|----|------------|----|
| Marketing Month: 7                                                        |         |        |        |        |        |        |        |        |   |   |    | Crop: 2023 |    |
| Destination                                                               | Month   | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8 | 9 | 10 | 11         | 12 |
|                                                                           |         |        |        |        |        |        |        |        |   |   |    |            |    |
| CIS                                                                       | Monthly | 3,567  | 4,210  | 2,459  | 1,502  | 1,702  | 2,541  | 1,186  |   |   |    |            |    |
|                                                                           | YTD     | 3,567  | 7,776  | 10,236 | 11,737 | 13,439 | 15,981 | 17,166 |   |   |    |            |    |
| Far East                                                                  | Monthly | 2,472  | 4,480  | 4,578  | 633    | 1,498  | 1,855  | 77     |   |   |    |            |    |
|                                                                           | YTD     | 2,472  | 6,953  | 11,529 | 12,164 | 13,662 | 15,517 | 15,594 |   |   |    |            |    |
| Indian Subcontinent                                                       | Monthly | 2,573  | 2,363  | 1,943  | 2,729  | 2,001  | 2,175  | 697    |   |   |    |            |    |
|                                                                           | YTD     | 2,573  | 4,936  | 6,879  | 9,607  | 11,608 | 13,783 | 14,480 |   |   |    |            |    |
| Re-Export Markets                                                         | Monthly | 1,553  | 1,646  | 1,753  | 1,388  | 1,887  | 1,797  | 303    |   |   |    |            |    |
|                                                                           | YTD     | 1,553  | 3,199  | 4,952  | 6,340  | 8,227  | 10,024 | 10,328 |   |   |    |            |    |
| Middle East                                                               | Monthly | 863    | 764    | 610    | 836    | 803    | 1,569  | 352    |   |   |    |            |    |
|                                                                           | YTD     | 863    | 1,626  | 2,236  | 3,072  | 3,875  | 5,443  | 5,795  |   |   |    |            |    |
| EU-27                                                                     | Monthly | 444    | 1,107  | 1,169  | 964    | 577    | 937    | 272    |   |   |    |            |    |
|                                                                           | YTD     | 444    | 1,551  | 2,720  | 3,684  | 4,261  | 5,198  | 5,470  |   |   |    |            |    |
| North America                                                             | Monthly | 1      | 111    | 133    | 65     | 48     | 199    | 26     |   |   |    |            |    |
|                                                                           | YTD     | 1      | 112    | 245    | 310    | 358    | 557    | 584    |   |   |    |            |    |
| Other Europe                                                              | Monthly | 41     | 57     | 58     | 69     | 45     | 90     | 41     |   |   |    |            |    |
|                                                                           | YTD     | 41     | 98     | 155    | 224    | 269    | 359    | 400    |   |   |    |            |    |
| North Africa                                                              | Monthly | 63     | 38     | 60     | 24     | 24     | 61     | 15     |   |   |    |            |    |
|                                                                           | YTD     | 63     | 101    | 161    | 185    | 209    | 270    | 285    |   |   |    |            |    |
| South America                                                             | Monthly | -      | -      | 10     | -      | 10     | 10     | -      |   |   |    |            |    |
|                                                                           | YTD     | -      | -      | 10     | 10     | 28     | 28     | 28     |   |   |    |            |    |
| Others                                                                    | Monthly | 4      | 6      | 9      | 40     | 5      | 5      | 13     |   |   |    |            |    |
|                                                                           | YTD     | 4      | 10     | 9      | 59     | 69     | 69     | 82     |   |   |    |            |    |
| Total                                                                     | Monthly | 11,580 | 14,781 | 12,781 | 8,249  | 11,240 | 11,240 | 2,982  |   |   |    |            |    |
|                                                                           | YTD     | 11,580 | 26,362 | 39,143 | 47,393 | 67,229 | 67,229 | 70,211 |   |   |    |            |    |

Compiled by: IPA based on IRI Customs Administration raw data