

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 1		Crop: 2023
Carry in from previous year		20,000
Total Production		210,000
Gross Inventory		230,000
Domestic Consumption		(2,000)
Export Shipments		(12,000)
Export Adjustments/Losses*		(2,000)
Total Consumption		(16,000)
Ending Inventory		214,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 3 Years- In Tons

Marketing Month: 1		Crop: 2023
Crop	Monthly	YTD
2023	11,580	11,580
2022	5,879	5,879
2021	16,765	16,765
2020	25,150	25,150

Market Analysis

1. According to Iran Pistachio Association's pre-harvest forecast, 2023 crop was expected to yield around 210,000 MT of dried in-shell pistachios. However, as implied by post-harvest reports from different producing regions, the crop production estimate is expected to be lower than the initial forecast, which can be attributed to a high percentage of blanks in some producing areas and intense summer heat in some others. IPA's post-harvest estimate for the new crop will be published in late November.

2. First month shipments stood at 14,000 MT of in-shell equivalent pistachios, 6% of the predicted marketable inventory, which is lower than the four-year average figure (9%). Government imposed restrictions on export revenue is still acting as an obstacle for Iranian pistachio exports.

3. Iranian pistachio kernels are in high demand which has resulted in a de facto price floor for Iranian in-shell pistachios. During the first marketing month, Kernels and Green Kernels amounted to 21% (if we include close shells as raw material for kernels) of this month's export shipments, as compared to the four-year average figure of 17% for the same month.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 1											Crop: 2023	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS	3,186	3,186	-	-	48	48	-	-	334	334	3,567	3,567
Indian Subcontinent	1,875	1,875	-	-	376	376	-	-	322	322	2,573	2,573
Far East	1,661	1,661	800	800	9	9	3	3	-	-	2,472	2,472
Re-Export Markets	894	894	72	72	541	541	47	47	-	-	1,553	1,553
Middle East	465	465	-	-	369	369	3	3	25	25	863	863
EU-27	242	242	-	-	137	137	65	65	1	1	444	444
North Africa	63	63	-	-	-	-	-	-	-	-	63	63
Other Europe	36	36	-	-	2	2	1	1	2	2	41	41
North America	1	1	-	-	-	-	0	0	-	-	1	1
South America	-	-	-	-	-	-	-	-	-	-	-	-
Other	4	4	-	-	-	-	-	-	-	-	4	4
Total	8,426	8,426	872	872	1,481	1,481	119	119	683	683	11,580	11,580

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	1,425	1,425	300	300	4	4	1	1	-	-	1,730	1,730
Hong Kong	112	112	375	375	3	3	-	-	-	-	490	490
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	-	-	-	-	-	-	1	1	-	-	1	1
Korea	-	-	-	-	-	-	-	-	-	-	-	-
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	-	-	-	-	-	-	-	-	-	-	-
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	24	24	-	-	-	-	-	-	-	-	24	24
Taiwan	-	-	-	-	-	-	0	0	-	-	0	0
Thailand	-	-	-	-	2	2	-	-	-	-	2	2
Vietnam	100	100	125	125	-	-	-	-	-	-	225	225
Far East - Total	1,661	1,661	800	800	9	9	3	3	-	-	2,472	2,472
Far East - %	20%	20%	0%	92%	0%	0%	0%	0%	0%	0%	21%	21%
Indian Subcontinent												
Afghanistan	153	153	-	-	17	17	-	-	9	9	178	178
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	606	606	-	-	326	326	-	-	-	-	933	933
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	1,116	1,116	-	-	33	33	-	-	313	313	1,462	1,462
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,875	1,875	-	-	376	376	-	-	322	322	2,573	2,573
Indian Subcontinent - %	22%	22%	0%	0%	0%	0%	0%	0%	0%	0%	22%	22%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	-	20	20	-	-	20	20
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	-	-	-	-	-	-	-	-
Germany	145	145	-	-	71	71	45	45	0	0	262	262
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	-	-	44	44	-	-	-	-	44	44
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	-	-	-	-	-	-	-	-	-	-	-
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	96	96	-	-	22	22	-	-	0	0	118	118
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	242	242	-	-	137	137	65	65	1	1	444	444
EU27 - %	3%	3%	0%	0%	0%	0%	0%	0%	0%	0%	4%	4%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	-	-	-	-	-	-	-	-	-	-	-
Azerbaijan	2	2	-	-	1	1	-	-	8	8	11	11
Georgia	20	20	-	-	-	-	-	-	-	-	20	20
Kazakhstan	351	351	-	-	-	-	-	-	-	-	351	351
Kyrgyzstan	1,153	1,153	-	-	5	5	-	-	321	321	1,478	1,478
Russia	1,298	1,298	-	-	42	42	-	-	-	-	1,340	1,340
Tajikistan	255	255	-	-	1	1	-	-	-	-	255	255
Turkmenistan	10	10	-	-	-	-	-	-	5	5	15	15
Uzbekistan	96	96	-	-	-	-	-	-	-	-	96	96
CIS - Total	3,186	3,186	-	-	48	48	-	-	334	334	3,567	3,567
CIS - %	38%	38%	0%	0%	0%	0%	0%	0%	0%	0%	31%	31%
Middle East												
Bahrain	-	-	-	-	-	-	-	-	0	0	0	0
Iraq	365	365	-	-	157	157	-	-	22	22	544	544
Jordan	-	-	-	-	42	42	-	-	-	-	42	42
Kuwait	20	20	-	-	7	7	-	-	2	2	29	29
Lebanon	39	39	-	-	103	103	-	-	-	-	143	143
Oman	6	6	-	-	2	2	-	-	-	-	8	8
Qatar	24	24	-	-	15	15	3	3	0	0	42	42
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	12	12	-	-	43	43	-	-	-	-	55	55
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	465	465	-	-	369	369	3	3	25	25	863	863
Middle East - %	6%	6%	0%	0%	0%	0%	0%	0%	0%	0%	7%	7%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	506	506	72	72	298	298	20	20	-	-	897	897
UAE	387	387	-	-	243	243	27	27	-	-	657	657
REM - Total	894	894	72	72	541	541	47	47	-	-	1,553	1,553
REM - %	11%	11%	0%	8%	0%	0%	0%	0%	0%	0%	13%	13%
Other Europe												
Albania	5	5	-	-	-	-	-	-	-	-	5	5
Belarus	22	22	-	-	-	-	-	-	-	-	22	22
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	6	6	-	-	-	-	-	-	-	-	6	6
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	3	3	-	-	-	-	-	-	-	-	3	3
Switzerland	-	-	-	-	1	1	-	-	0	0	1	1
UK	-	-	-	-	-	-	1	1	2	2	2	2
Ukraine	-	-	-	-	1	1	-	-	-	-	1	1
Other Europe - Total	36	36	-	-	2	2	1	1	2	2	41	41
Other Europe - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North America												
Canada	1	1	-	-	-	-	0	0	-	-	1	1
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	1	1	-	-	-	-	0	0	-	-	1	1
North America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	-	-	-	-	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	-	-	-	-	-	-	-	-	-	-	-
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	63	63	-	-	-	-	-	-	-	-	63	63
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	63	63	-	-	-	-	-	-	-	-	63	63
North Africa - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 1											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	3	3	-	-	-	-	-	-	-	-	3	3
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	1	1	-	-	-	-	-	-	-	-	1	1
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	-	-	-	-	-	-	-	-	-	-	-
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	4	4	-	-	-	-	-	-	-	-	4	4
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	8,426	8,426	872	872	1,481	1,481	119	119	683	683	11,580	11,580

Compiled by: IPA based on IRI Customs Administration raw data