

**Year-To-Date Shipment / Inventory Report
In Tons**

Marketing Month: 4		Crop: 2023
Carry in from previous year		20,000
Total Production		180,000
Gross Inventory		200,000
Domestic Consumption		(8,000)
Export Shipments		(47,000)
Export Adjustments/Losses*		(10,000)
Total Consumption		(65,000)
Ending Inventory		135,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

**Monthly and YTD Export Shipments Compared
to Last 3 Years- In Tons**

Marketing Month: 4		Crop: 2023
Crop	Monthly	YTD
2023	8,249	47,393
2022	4,723	27,180
2021	8,267	55,262
2020	16,638	105,548

Market Analysis

1. Year-to-date export shipments by the 4th marketing month has reached 57,000 MT of in-shell equivalent pistachios. With an estimated 8,000 MT of domestic consumption, the remaining marketable inventory at the end of the 4th marketing month is estimated to be 135,000 MT of dried in-shell pistachios.
2. During this period, Kernels and Green Kernels amounted to 42% of export shipments (in-shell equivalent, if we include closed shells as raw material for kernels) as compared to the four-year average figure of 15% for the same period.
3. Demand for Iranian pistachio kernels is strong. This can be partially attributed to the limited uncommitted inventory of US kernels and closed shell pistachios. However, the supply of US shelling stock may increase as the season goes on.
4. Iranian Green Peeled Pistachio Kernels are in very high demand. As GPPK supply from other origins was limited in the Middle East market, Iranian GPPKs are in more demand in this market compared to previous years.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 4											Crop: 2023	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	392	8,114	225	3,975	8	39	9	26	-	11	633	12,164
CIS	1,458	10,359	-	-	39	392	4	11	-	976	1,502	11,737
Indian Subcontinent	1,817	6,131	-	-	911	2,615	-	-	-	861	2,729	9,607
Re-Export Markets	694	3,246	117	684	539	2,254	38	141	-	15	1,388	6,340
EU-27	239	1,181	220	710	365	1,286	140	498	-	9	964	3,684
Middle East	445	1,572	25	25	361	1,415	6	12	-	49	836	3,072
North America	45	188	-	-	20	121	-	1	-	0	65	310
Other Europe	45	190	-	-	24	27	0	2	-	6	69	224
North Africa	24	180	-	-	-	5	-	-	-	-	24	185
South America	-	8	-	-	-	2	-	-	-	-	-	10
Other	28	44	-	-	12	12	0	2	-	0	40	59
Total	5,188	31,213	587	5,393	2,278	8,167	197	692	-	1,927	8,249	47,393

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 4											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	300	7,251	175	2,800	1	11	6	12	-	-	482	10,074
Hong Kong	23	385	-	775	0	3	1	1	-	-	24	1,164
Indonesia	-	-	-	-	-	-	-	-	-	-	-	-
Japan	4	4	-	-	2	2	2	12	-	-	8	19
Korea	-	-	-	-	-	-	-	-	-	-	-	-
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	15	39	-	-	2	7	-	0	-	-	17	46
Philippines	-	-	-	-	-	2	-	-	-	-	-	2
Singapore	-	110	-	-	-	4	-	-	-	11	-	125
Taiwan	-	-	-	-	-	-	-	0	-	-	-	0
Thailand	-	-	-	-	2	9	-	-	-	-	2	9
Vietnam	50	325	50	400	-	-	-	-	-	-	100	725
Far East - Total	392	8,114	225	3,975	8	39	9	26	-	11	633	12,164
Far East - %	8%	26%	0%	74%	0%	0%	0%	0%	0%	0%	8%	26%
Indian Subcontinent												
Afghanistan	176	804	-	-	9	114	-	-	-	28	185	945
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	415	2,154	-	-	865	2,395	-	-	-	-	1,280	4,548
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	1,227	3,174	-	-	37	107	-	-	-	833	1,263	4,114
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,817	6,131	-	-	911	2,615	-	-	-	861	2,729	9,607
Indian Subcontinent - %	35%	20%	0%	0%	0%	0%	0%	0%	0%	0%	33%	20%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 4											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	-	-	-	-	-	30	-	50	-	-	-	80
Bulgaria	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	-	-	-	-	-	-	-	-	-	-	-
Germany	191	781	-	-	123	566	140	420	-	1	454	1,767
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	1	-	-	-	0	-	1
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	84	220	710	220	583	-	22	-	-	440	1,399
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	-	4	-	-	-	1	-	-	-	-	-	5
Poland	-	-	-	-	-	15	-	-	-	7	-	22
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	48	312	-	-	22	91	-	5	-	1	70	409
Sweden	-	-	-	-	-	-	-	-	-	-	-	-
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	239	1,181	220	710	365	1,286	140	498	-	9	964	3,684
EU27 - %	5%	4%	0%	13%	0%	0%	0%	0%	0%	0%	12%	8%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 4											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	1	71	-	-	1	3	-	-	-	8	2	82
Azerbaijan	6	40	-	-	1	1	-	-	-	33	7	74
Georgia	20	80	-	-	-	-	-	-	-	-	20	80
Kazakhstan	396	1,563	-	-	-	44	-	-	-	30	396	1,637
Kyrgyzstan	420	2,460	-	-	2	26	4	4	-	837	426	3,328
Russia	213	4,290	-	-	35	231	-	6	-	1	247	4,528
Tajikistan	340	966	-	-	1	63	-	-	-	10	342	1,039
Turkmenistan	14	51	-	-	-	-	-	-	-	35	14	86
Uzbekistan	48	837	-	-	-	24	-	-	-	23	48	884
CIS - Total	1,458	10,359	-	-	39	392	4	11	-	976	1,502	11,737
CIS - %	28%	33%	0%	0%	0%	0%	0%	0%	0%	0%	18%	25%
Middle East												
Bahrain	1	1	-	-	-	-	-	1	-	0	1	2
Iraq	206	789	-	-	84	578	-	0	-	45	289	1,412
Jordan	37	112	-	-	32	145	-	-	-	-	68	256
Kuwait	51	149	-	-	60	134	2	2	-	3	112	287
Lebanon	91	305	25	25	122	329	-	-	-	-	238	659
Oman	17	47	-	-	-	2	-	-	-	-	17	48
Qatar	43	133	-	-	13	34	4	9	-	0	60	176
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	37	-	-	51	195	-	-	-	-	51	231
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	445	1,572	25	25	361	1,415	6	12	-	49	836	3,072
Middle East - %	9%	5%	0%	0%	0%	0%	0%	0%	0%	0%	10%	6%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 4											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	310	1,820	117	684	220	1,159	5	28	-	15	652	3,706
UAE	383	1,426	-	-	320	1,095	32	113	-	-	736	2,634
REM - Total	694	3,246	117	684	539	2,254	38	141	-	15	1,388	6,340
REM - %	13%	10%	0%	13%	0%	0%	0%	0%	0%	0%	17%	13%
Other Europe												
Albania	-	26	-	-	-	-	-	-	-	-	-	26
Belarus	41	137	-	-	-	1	-	-	-	2	41	139
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	14	-	-	-	-	-	-	-	-	-	14
Moldova	-	-	-	-	-	-	-	-	-	-	-	-
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	4	7	-	-	1	1	-	-	-	-	5	8
Switzerland	-	6	-	-	-	2	0	1	-	0	0	9
UK	-	-	-	-	20	20	-	1	-	4	20	25
Ukraine	-	-	-	-	3	4	-	-	-	-	3	4
Other Europe - Total	45	190	-	-	24	27	0	2	-	6	69	224
Other Europe - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
North America												
Canada	45	188	-	-	20	121	-	1	-	0	65	310
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	45	188	-	-	20	121	-	1	-	0	65	310
North America - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 4											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	8	-	-	-	2	-	-	-	-	-	10
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	8	-	-	-	2	-	-	-	-	-	10
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	#DIV/0!	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	24	170	-	-	-	5	-	-	-	-	24	175
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	10	-	-	-	-	-	-	-	-	-	10
North Africa - Total	24	180	-	-	-	5	-	-	-	-	24	185
North Africa - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 4											Crop: 2023	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	14	30	-	-	-	0	0	2	-	0	15	32
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	1	-	-	-	-	-	-	-	-	-	1
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	14	14	-	-	12	12	-	-	-	-	26	26
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	28	44	-	-	12	12	0	2	-	0	40	59
Other - %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	5,188	31,213	587	5,393	2,278	8,167	197	692	-	1,927	8,249	47,393

Compiled by: IPA based on IRI Customs Administration raw data