

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 8		Crop: 2024
Carry in from previous year		30,000
Total Production		200,000
Gross Inventory		230,000
Domestic Consumption		(24,000)
Export Shipments		(132,000)
Export Adjustments/Losses*		(28,000)
Total Consumption		(184,000)
Ending Inventory		46,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 8			Crop: 2024
Crop	Monthly	YTD	
2024	10,180	132,293	
2023	8,053	78,265	
2022	3,789	42,927	
2021	2,409	76,338	
2020	10,448	162,053	

Market Analysis

1. Export shipments in the 8th marketing month (April 21st - May 21st) surpassed 10,000 MT. Open in-shell pistachio exports were high (around 7,000 MT) despite their limited supply and relatively high prices (caused by strengthening of Iranian Rial).
2. CIS countries were the top destination for Iranian open in-shell pistachios (3,000 MT) during this month as it coincides with their high season demand. As of May 15, the free trade agreement between Iran and the EurAsian Economic Union has taken effect, removing tariffs on most of traded goods, including pistachios, which can now enter EAEU countries tariff-free.
3. Roughly 1,700 MT of open in-shell pistachios were exported to Indian Subcontinent during this month. These shipments consisted of both earlier contractual commitments and spot sales to cover summer and Diwali demand.
4. Kernel market, remained robust, with growing demand and rising prices.
5. The closure of Bandar Abbas Rajaei Customs after the explosion incident had no significant operational impact. Shipments resumed swiftly within some days. Rajaei port handles all shipments to China and India, while some exports to other destinations are transported overland.
6. YTD export shipments reached 160,000 MT of in-shell equivalent pistachios; a 68% increase compared to the previous year. The year-to-date "export to opening inventory ratio" stands at 70%, promising an exceptional marketing year for Iranian pistachio industry. Competitive prices of Iranian pistachios, limited supply from other origins, and a fast increase in worldwide consumption of Iranian pistachio kernels by the global food industry have been the main reasons for this achievement.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons												
Marketing Month: 8											Crop: 2024	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	114	24,220	25	10,887	49	526	12	109	4	23	203	35,765
Re-Export Markets	824	14,140	327	7,042	1,492	9,201	94	769	2	308	2,738	31,460
Indian Subcontinent	1,693	17,461	-	100	643	5,927	-	53	-	-	2,336	23,541
CIS	3,019	22,374	-	-	27	842	1	17	1	23	3,047	23,256
Middle East	896	7,317	-	223	413	4,481	2	79	-	104	1,310	12,204
EU-27	24	361	23	281	230	1,412	43	1,151	-	0	320	3,205
Other Europe	62	810	-	-	12	211	2	6	-	1	76	1,028
North America	25	367	-	-	29	516	1	8	-	-	55	892
North Africa	18	440	21	21	5	145	-	-	-	-	44	606
South America	-	68	-	-	-	41	-	-	-	-	-	109
Other	27	106	-	-	24	105	1	15	-	2	51	228
Total	6,701	87,665	397	18,554	2,923	23,405	154	2,208	6	460	10,180	132,293

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8										Crop: 2024		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	25	18,295	-	8,650	31	310	8	73	-	3	64	27,331
Hong Kong	28	4,536	25	1,913	5	78	0	7	0	0	59	6,533
Indonesia	11	68	-	-	6	19	3	3	-	1	19	90
Japan	-	9	-	-	-	-	1	24	-	-	1	33
Korea	-	-	-	-	-	3	-	-	-	-	-	3
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	107	-	-	0	30	0	1	1	3	1	141
Philippines	-	-	-	-	-	-	-	-	3	16	3	16
Singapore	-	171	-	-	-	34	-	-	-	0	-	205
Taiwan	-	35	-	-	-	-	-	1	-	0	-	36
Thailand	-	-	-	-	7	52	-	-	-	-	7	52
Vietnam	50	1,000	-	325	-	-	-	-	-	-	50	1,325
Far East - Total	114	24,220	25	10,887	49	526	12	109	4	23	203	35,765
Far East - %	2%	28%	0%	59%	0%	0%	0%	0%	0%	0%	2%	27%
Indian Subcontinent												
Afghanistan	395	2,071	-	-	-	34	-	1	-	-	395	2,106
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	1,133	9,440	-	100	598	5,478	-	41	-	-	1,731	15,059
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	165	5,950	-	-	45	414	-	11	-	-	210	6,376
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,693	17,461	-	100	643	5,927	-	53	-	-	2,336	23,541
Indian Subcontinent - %	25%	20%	0%	1%	0%	0%	0%	0%	0%	0%	23%	18%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU27												
Austria	1	6	-	-	-	-	-	-	-	-	1	6
Belgium	-	-	-	-	-	7	-	93	-	-	-	100
Bulgaria	-	-	-	-	-	1	-	-	-	-	-	1
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	0	-	-	-	-	-	-	-	-	-	0
Germany	23	270	-	98	175	823	43	1,050	-	0	241	2,241
Greece	-	14	-	-	-	5	-	3	-	-	-	22
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	-	-	23	183	12	217	-	-	-	-	35	400
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-	-	-	-	-	-
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	-	-	-	-	-
Poland	-	-	-	-	-	44	-	-	-	-	-	44
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Slovakia	-	-	-	-	-	-	-	-	-	-	-	-
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Spain	-	72	-	-	43	314	-	5	-	-	43	391
Sweden	-	-	-	-	-	1	-	0	-	-	-	1
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU27 - Total	24	361	23	281	230	1,412	43	1,151	-	0	320	3,205
EU27 - %	0%	0%	0%	2%	0%	0%	0%	0%	0%	0%	3%	2%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8										Crop: 2024		
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
CIS												
Armenia	-	96	-	-	-	13	1	1	-	-	1	109
Azerbaijan	-	137	-	-	-	-	-	-	-	-	-	137
Georgia	68	589	-	-	-	21	-	-	-	-	68	610
Kazakhstan	648	6,444	-	-	7	269	-	4	-	22	655	6,739
Kyrgyzstan	637	5,500	-	-	1	16	-	-	-	-	638	5,516
Russia	1,182	5,281	-	-	18	522	-	13	1	1	1,201	5,816
Tajikistan	128	1,147	-	-	-	-	-	-	-	-	128	1,147
Turkmenistan	34	650	-	-	-	-	-	-	-	-	34	650
Uzbekistan	324	2,531	-	-	-	-	-	-	-	-	324	2,531
CIS - Total	3,019	22,374	-	-	27	842	1	17	1	23	3,047	23,256
CIS - %	45%	26%	0%	0%	0%	0%	0%	0%	0%	0%	30%	18%
Middle East												
Bahrain	-	58	-	-	-	1	-	1	-	1	-	61
Iraq	610	5,246	-	199	179	2,762	-	2	-	90	789	8,299
Jordan	8	327	-	-	28	440	0	0	-	-	36	767
Kuwait	-	653	-	-	-	312	-	17	-	4	-	986
Lebanon	158	391	-	24	134	619	-	24	-	-	293	1,058
Oman	14	135	-	-	6	36	-	6	-	-	19	177
Qatar	47	261	-	-	-	83	1	29	-	9	49	382
Saudi Arabia	-	161	-	-	-	-	-	-	-	-	-	161
Syria	59	84	-	-	66	228	-	-	-	-	124	312
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
Middle East - Total	896	7,317	-	223	413	4,481	2	79	-	104	1,310	12,204
Middle East - %	13%	8%	0%	1%	0%	0%	0%	0%	0%	0%	13%	9%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Re-Export Markets												
Turkey	385	9,080	261	5,813	655	4,029	47	306	-	287	1,348	19,515
UAE	439	5,060	66	1,229	836	5,172	47	464	2	21	1,389	11,945
REM - Total	824	14,140	327	7,042	1,492	9,201	94	769	2	308	2,738	31,460
REM - %	12%	16%	0%	38%	0%	0%	0%	0%	0%	0%	27%	24%
Other Europe												
Albania	-	100	-	-	-	7	-	-	-	-	-	107
Belarus	-	123	-	-	-	-	-	-	-	-	-	123
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Macedonia	-	40	-	-	-	-	-	-	-	-	-	40
Moldova	4	9	-	-	-	1	-	-	-	-	4	10
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	50	336	-	-	2	35	-	-	-	-	52	371
Switzerland	-	5	-	-	-	-	-	1	-	-	-	6
UK	-	81	-	-	10	126	2	5	-	1	12	213
Ukraine	8	116	-	-	-	41	-	-	-	-	8	158
Other Europe - Total	62	810	-	-	12	211	2	6	-	1	76	1,028
Other Europe - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%
North America												
Canada	25	330	-	-	29	458	1	8	-	-	55	796
Mexico	-	38	-	-	-	58	-	-	-	-	-	95
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	25	367	-	-	29	516	1	8	-	-	55	892
North America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons												
Marketing Month: 8											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	-	47	-	-	-	39	-	-	-	-	-	86
Chile	-	21	-	-	-	2	-	-	-	-	-	23
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	-	68	-	-	-	41	-	-	-	-	-	109
South America - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	45	-	-	-	-	-	-	-	-	-	45
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	18	395	-	-	5	145	-	-	-	-	23	540
Morocco	-	-	21	21	-	-	-	-	-	-	21	21
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	18	440	21	21	5	145	-	-	-	-	44	606
North Africa - %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

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Marketing Month: 8											Crop: 2024	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	17	76	-	-	-	25	1	2	-	2	17	104
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-	-
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	10	30	-	-	24	71	-	-	-	-	34	101
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	0	-	-	-	9	-	13	-	-	-	22
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	27	106	-	-	24	105	1	15	-	2	51	228
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
Total Iranian Export	6,701	87,665	397	18,554	2,923	23,405	154	2,208	6	460	10,180	132,293

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