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# Acknowledgements

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Aegean Exporters Association

AEOFRUSE

Almond Board of Australia

Almond Board of California

Australian Cashew Association

Australian Macadamia Society

Australian Nut Industry Council

Australian Pistachio Growers Association

Brazilian Association of Nuts and Dried Fruits

California Prune Board

California Walnut Board and Commission

Chile Prunes Association

Chilean Walnut Commission

Chilenut

China Chamber of Commerce for Imports and Exports of Foodstuffs, Native Produce and Animal By-products

Global Cashew Council

Greek Nuts & Fruits Trade Association

Hazelnut Processors and Exporters Association of Georgia

Iran Dried Fruits Exporters Association

Iran Pistachio Association

Macadamia Council

Macadamias South Africa (SAMAC)

National Table of Spanish Nut Production Organizations

Nut Processors Association of Kenya

Spanish Almond Board-Almendrave

Tree Nut Growers Association of Malawi

Ukrainian Walnut Association

Vietnam Macadamia Association





# INTRODUCTION

The International Nut and Dried Fruit Council Foundation (INC), founded in 1983, is the international source for information on Nuts and Dried Fruits for Health, Nutrition, Statistics, Food Safety, Government Standards and Regulations regarding Trade Barriers and Agricultural Quality Standards.

The INC mission is to stimulate and facilitate sustainable growth in the global Nut and Dried Fruit Industry, providing new opportunities for increasing global consumption of almonds, Amazonia (Brazil) nuts, cashews, hazelnuts, macadamias, pecans, pine nuts, pistachios, walnuts, peanuts, dates, dried apricots, dried figs, prunes, dried cranberries, raisins, sultanas and currants.

This statistical yearbook provides an overview of the latest statistics on nuts and dried fruits production, trade and consumption globally. The statistical data have been gathered from different information sources, countries and formats.

Statistics are classified by product, which in turn are classified by:

- Production: total metric tons produced from 2009/2010 to 2019/2020, top producing countries in 2019/20 and five-year average share.
- Exports: total metric tons exported, and eventually re-exported from transit countries from 2008 to 2018, top exporting countries and five-year average share.
- Imports: total metric tons imported by the twenty largest importers between 2008 and 2018.
  - Some countries are identified as transit points or processors, e.g., the Netherlands and Germany are big re-exporters to the rest of Europe, and Vietnam and India are important processing countries of raw cashew nuts.
- Consumption: estimated for the twenty leading consuming countries from 2008 to 2018 as the apparent availability annually, which may generate discrepancies with the real consumption per capita. The consumption survey is presented in:
  - Estimated total metric tons consumed between 2014 and 2018.
  - Consumption per capita in kilograms per year: total volume consumed throughout the total population of the country.
  - Estimated consumption per capita in kilograms per year: total volume consumed by the estimated percentage of population that is considered regular consumer of the specific nut or dried fruit.

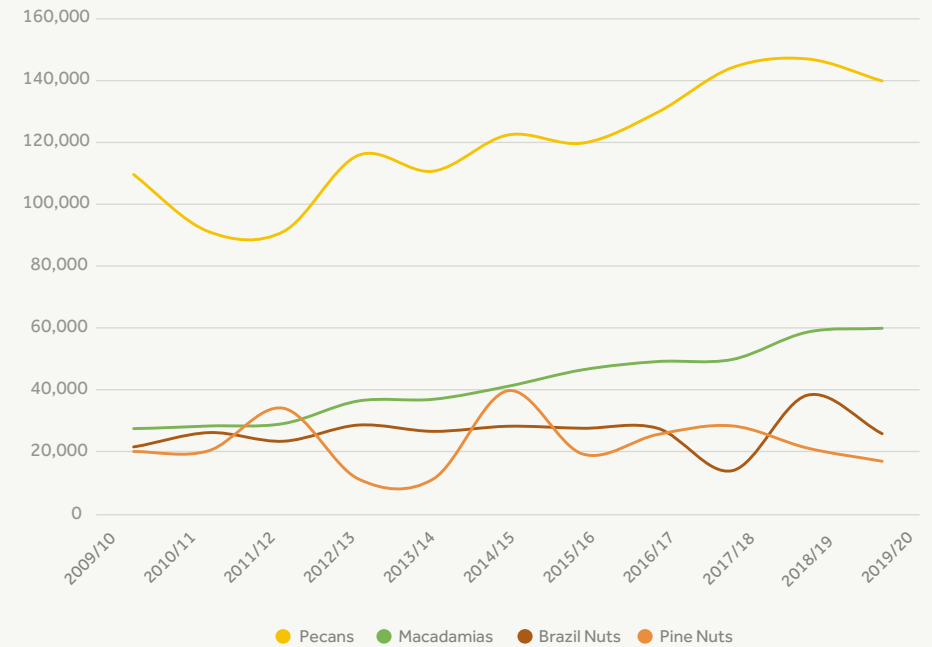
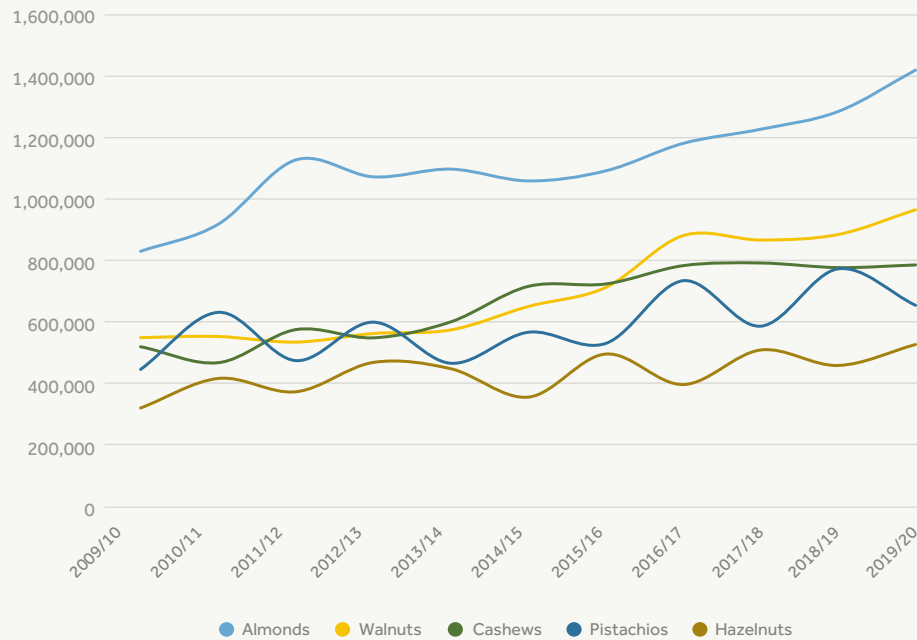
Data sources: INC Database; DESA/UNSD United Nations Comtrade Database; European Commission Trade Helpdesk (Comext); United Nations Department of Economic and Social Affairs (Population Division), World Population Prospects 2019, Online Edition; U.S. Department of Agriculture and the World Bank.

Disclaimer: The compilation of data is intended to give a general overview for the reader's best interest, who accepts full responsibility for its usage. Consequently, the INC cannot admit any liability from any loss or damage arising from any decision taken in accordance with this data.

# WORLD PRODUCTION



**WORLD TREE NUT PRODUCTION (Metric Tons)**  
Kernel basis, except pistachios in-shell



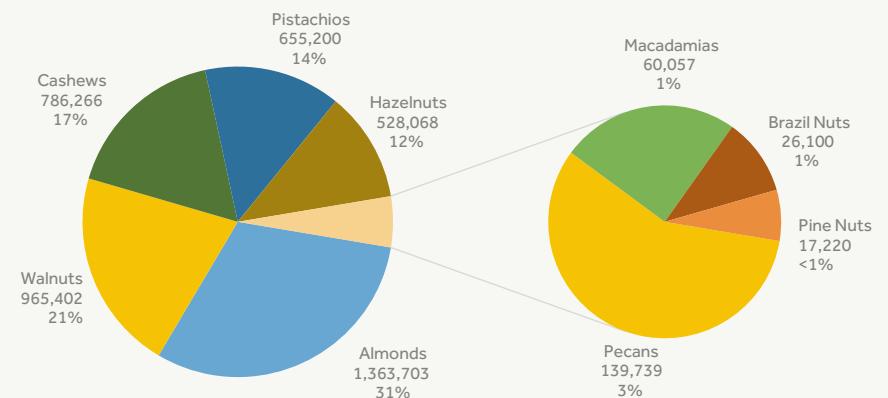
Global tree nut production kept growing at a steady pace over the last decade, reaching around 4.6 million metric tons in season 2019/2020. Almond and walnut were the top produced crops, accounting for 31% and 21% of the world share followed by cashews (17%), pistachios (14%) and hazelnuts (12%). The remaining 5% was distributed among pecans, macadamias, Brazil nuts and pine nuts.

macadamia, walnut, cashew, almond and pecan crops presented the most significant linear increments ( $R^2 > 0.8$ ) with the following annual growth rates:

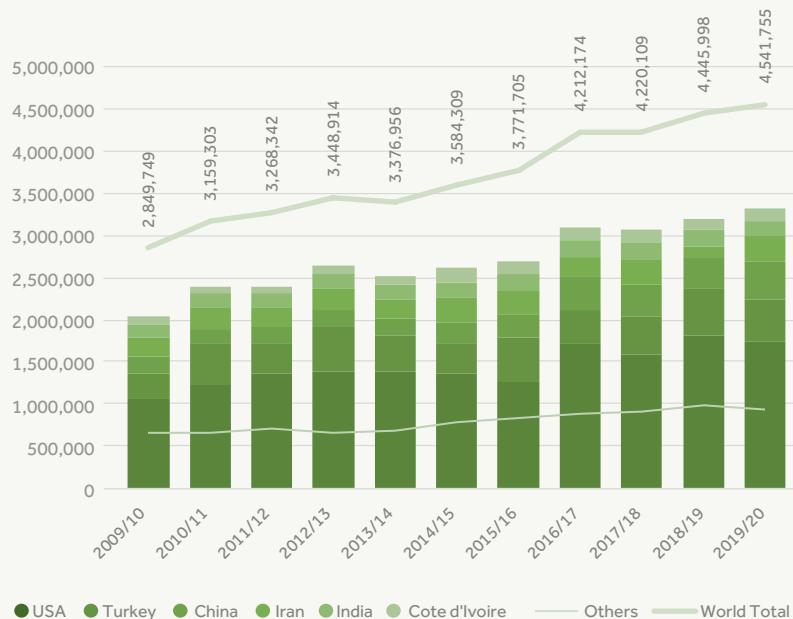
- Macadamias: 3,459 MT/year ( $R^2$  0.98)
- Walnuts: 46,932 MT/year ( $R^2$  0.89)
- Cashews: 34,491 MT/year ( $R^2$  0.88)
- Almonds: 44,687 MT/year ( $R^2$  0.83)
- Pecans: 5,184 MT/year ( $R^2$  0.81)

Analyzing the crop growing trends over the previous 10 years, it can be observed that, in relative terms,

**2019/20 WORLD TREE NUT PRODUCTION (Metric Tons)**  
Kernel basis, except pistachios in-shell



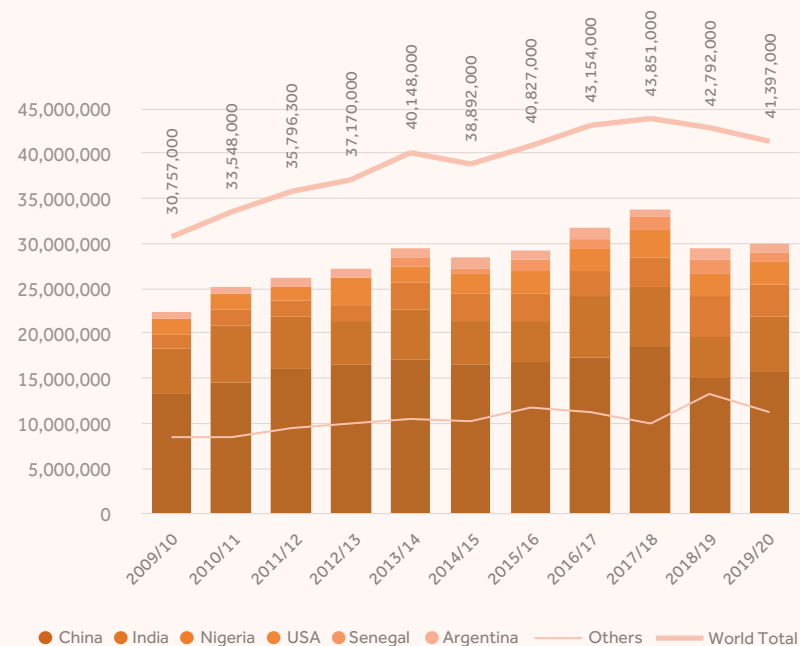
## WORLD TREE NUT PRODUCTION (Metric Tons) Kernel basis, except pistachios in-shell



With 38% of share in 2018/2019, the USA kept leading world tree nut production. Almonds (62% of the country share), pistachios (19%) and walnuts (15%) were the most produced crops. Turkey produced 11% of the world tree nut crops. Hazelnuts accounted for 78% of Turkish tree nut production, followed by pistachios (17%). The third biggest producing country was China, which added up to 10% of the world share. Walnuts amounted to 96% of the country's tree nut production.

Iran, India and Cote d'Ivoire accounted for the following 6%, 4% and 3% of the global production respectively. Iran stood for its pistachio production and India and Cote d'Ivoire for their cashew crops.

## WORLD PEANUT PRODUCTION (Metric Tons) In-shell basis

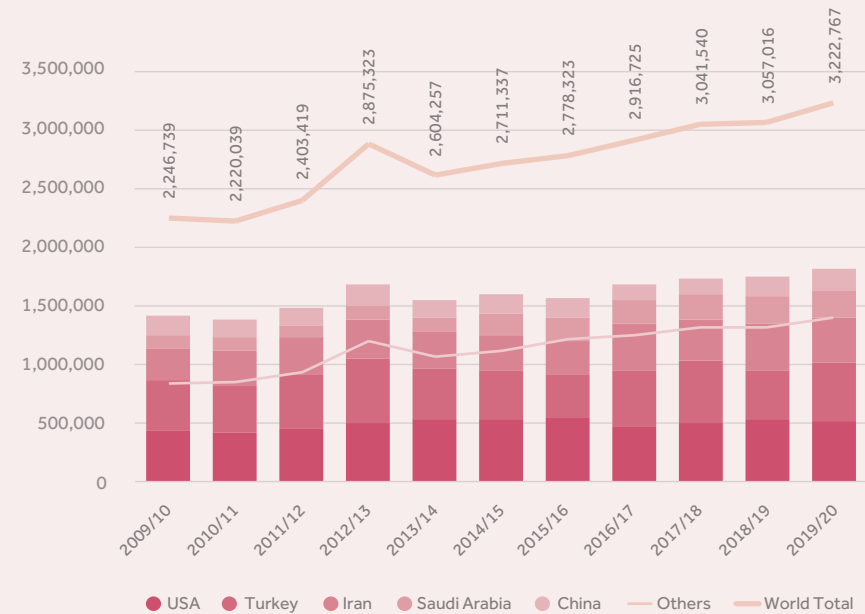
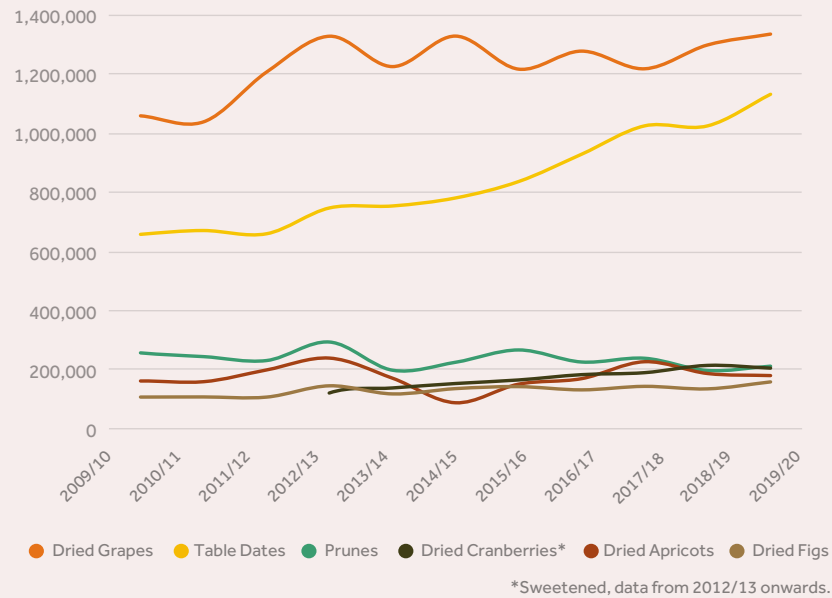


World peanut production reached over 41 million metric tons in 2019/20 and China accounted for 38% of the world peanut crop, followed by India with 15%. The next 20% was produced by Nigeria (8%), the USA (6%), Senegal (3%) and Argentina (3%).

Although 2019/20 global peanut crop was 3% down from the previous season, it was 7% above the prior 10-year average reflecting the total production growing trend observed over the last decade. The average growth rate for this period was estimated at over 1.1 million metric tons/year.



## WORLD DRIED FRUIT PRODUCTION (Metric Tons)



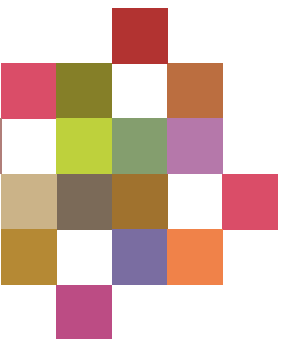
Estimations over the last decade show a positive trend in dried fruit production, which was increased by 976,000 metric tons between 2009/10 and 2019/20, amounting to 3.2 million metric tons. Dried grapes (Raisins, Sultanas and Currants) remained as the most produced dried fruit volume-wise reaching over 1.3 million metric tons in 2019/20, which represents 41% of the world share. Table dates accounted for the following 35% with over 1.1 million MT of production and also showed the most significant growing trend throughout the prior ten years; on average, its production was increased at a rate of 48,355 MT/year from 2009/10 to 2019/20.

The remaining 23% was distributed among prunes (7%), sweetened dried cranberries (6%), dried apricots (6%) and figs (5%).

At a country level, the USA, Turkey and Iran have been leading the world dried fruit production over the prior 10 years, with shares of 16%, 15% and 12% in 2019/20, respectively. Saudi Arabia and China accounted for the ensuing 7% and 6%.

The USA was the biggest producer of prunes and sweetened dried cranberries globally, and the top second dried grape producing country. Turkey remained as the world top supplier of Sultana raisins, dried apricots and figs. Iran was second world producer of table dates and dried figs, and the third and fourth supplier of dried apricots and grapes, respectively.

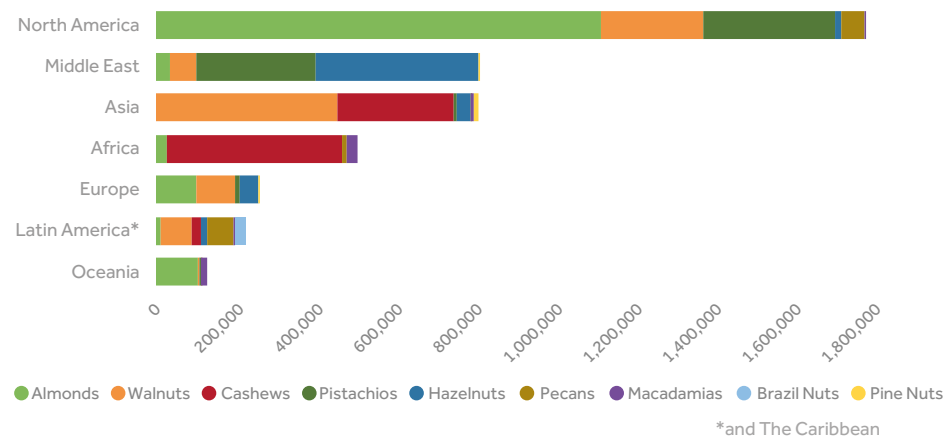
Saudi Arabia stood out for being the first producer of table dates and China for its dried grape production (third in the 2019/20 world ranking).



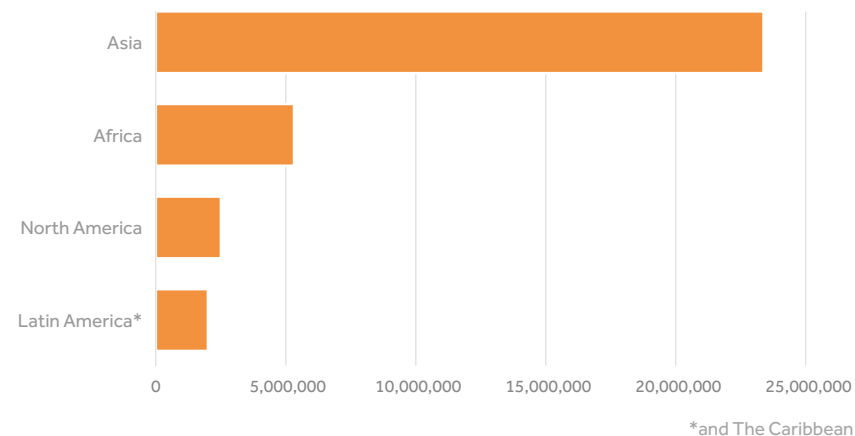




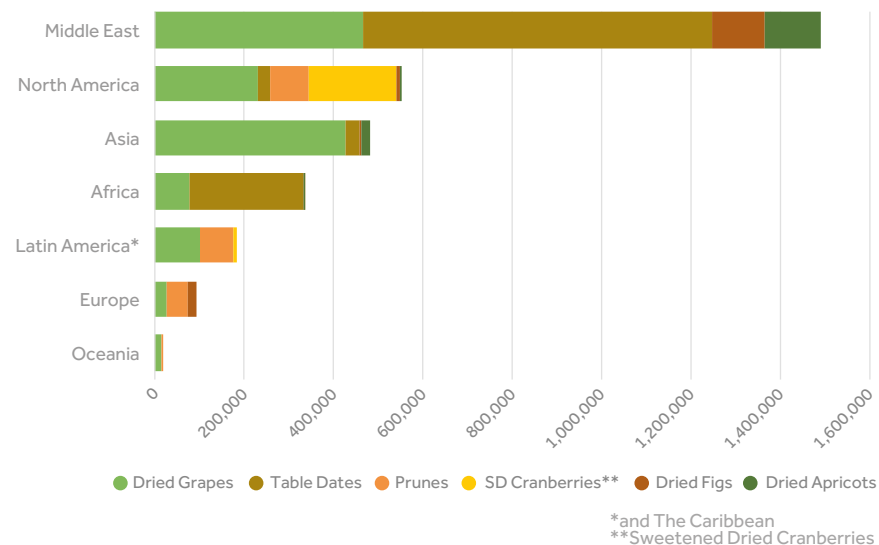
### 2019/20 WORLD TREE NUT PRODUCTION BY REGION (Metric Tons) Kernel basis, except pistachios in-shell



### 2019/20 WORLD PEANUT PRODUCTION BY REGION (Metric Tons) In-shell basis



### 2019/20 WORLD DRIED FRUIT PRODUCTION BY REGION (Metric Tons)



Accounting for 40% of the world share in 2019/2020, North America was the biggest tree nut producer worldwide, followed by the Middle East (18% of global volume), which production consisted of mainly hazelnuts (50% of the region share) and pistachios (37%). In Asia, tree nut production was dominated by walnuts (56%) and cashews (36%), while cashews amounted to 88% of the African crop.

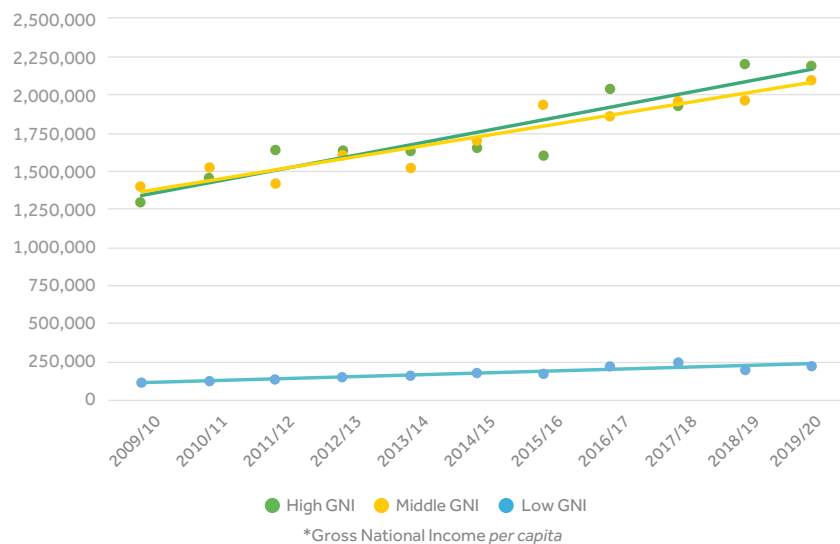
As for peanuts, 70% of world production was concentrated in Asia (mostly China with 67% of the region share and India with 27%).

With 47% of the world share, the Middle East kept leading the global dried fruit production in 2019/20, being table dates and dried grapes 52% and 31% of the region production, respectively. North America, Asia and Africa added up to the following 17%, 15% and 11% of the world dried fruit production.

# PRODUCTION TRENDS



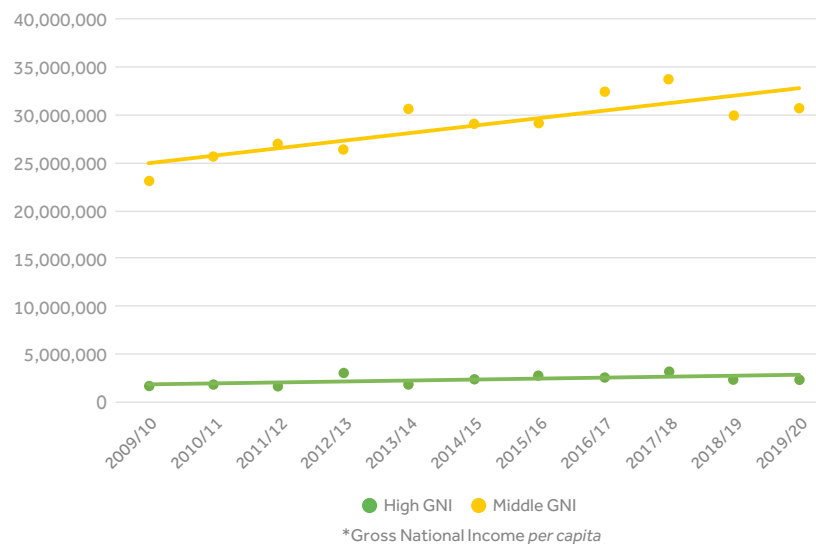
**WORLD TREE NUT PRODUCTION BY GNI\* (Metric Tons)**  
Kernel basis, except pistachios in-shell



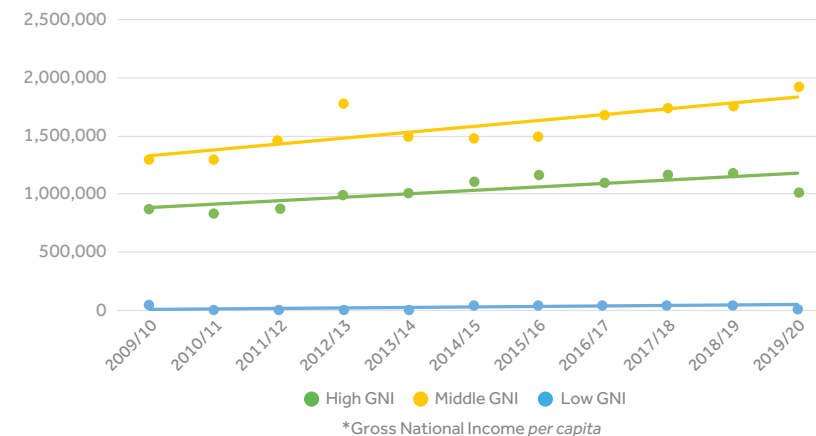
To the analysis of these trends, producing countries were classified by income groups, according to their gross national income (GNI) per capita, Atlas method (current US\$) as per the World Bank World Development Indicators: **High-Income Economies** (GNI per capita of \$12,376 or more), **Middle-Income Economies**: (including Lower-Middle-Income Economies and Upper-Middle-Income Economies, from \$1,026 to \$12,375) and **Low-Income Economies** (\$1,025 or less).

During the last decade, tree nut production was mostly concentrated in high and middle-income economies, and it kept growing at an average rate of 82,623 metric tons/year and 71,605 MT/year, respectively. As for peanuts, in 2019/20, 92% of this crop was produced in middle GNI origins, also showing a positive growth of 783,100 MT/year between 2009/10 and 2019/20. Regarding dried fruits, they were primarily produced in middle- and high-income economies; accounting for 65% and 34% of the world production, respectively. Production in both groups grew significantly over the prior 10 years as well (50,426 MT/year in middle GNI and 29,586 MT/year in high GNI origins).

**WORLD PEANUT PRODUCTION BY GNI\* (Metric Tons)**  
In-shell basis

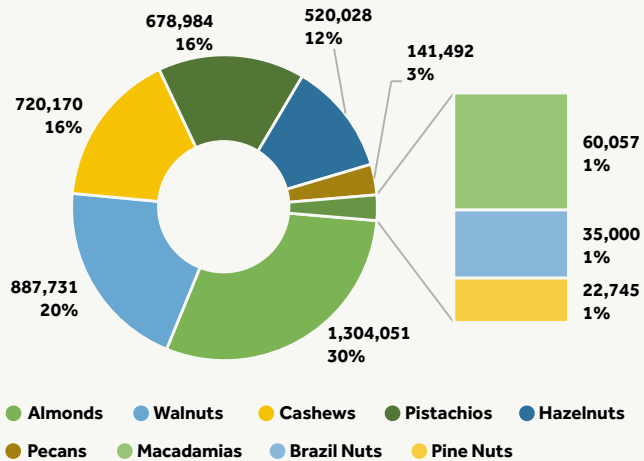


**WORLD DRIED FRUIT PRODUCTION BY GNI\* (Metric Tons)**

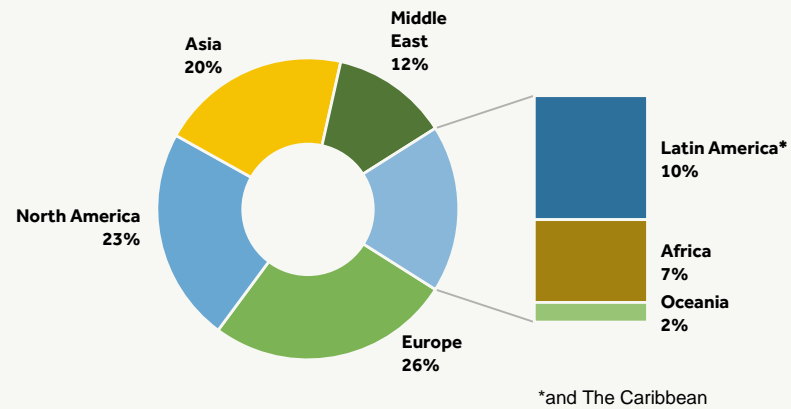


# WORLD CONSUMPTION

**2018 WORLD TREE NUT ESTIMATED CONSUMPTION (Metric Tons)**

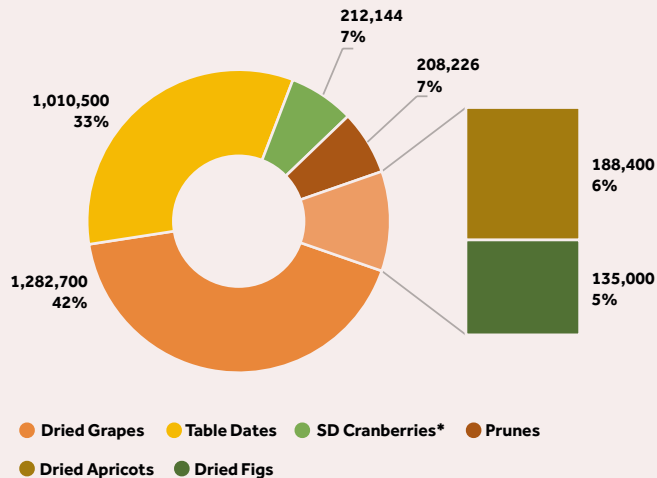


**2018 WORLD TREE NUT ESTIMATED CONSUMPTION BY REGION**

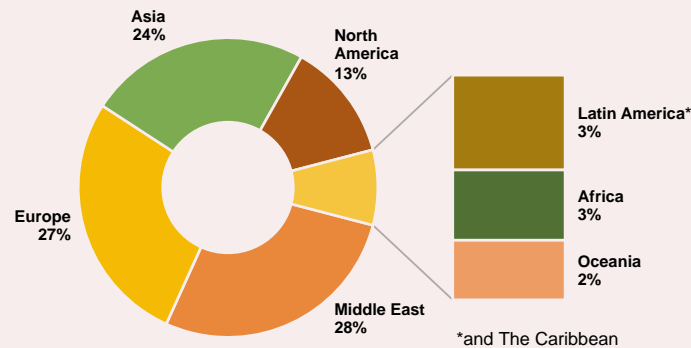


Almonds and walnuts accounted for half of the total tree nut estimated consumption worldwide in 2018 (30% and 20% of the world share, respectively), followed by cashews and pistachios with 16% each one. After Europe, which was the chief consumer, North America and Asia were the second and third biggest consuming regions with similar shares.

**2018 WORLD DRIED FRUIT ESTIMATED CONSUMPTION (Metric Tons)**



**2018 WORLD DRIED FRUIT ESTIMATED CONSUMPTION BY REGION**



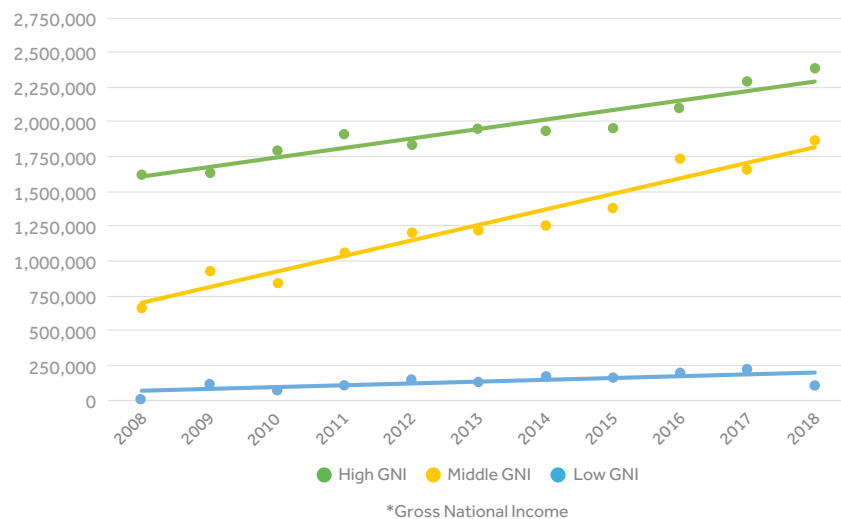
As for world dried fruit consumption, dried grapes (Raisins, Sultanas and Currants) amounted to a significant 42% of the share in 2018. Along with table dates, they added up to 75% of global consumption. The Middle East and Europe concentrated over half of the world share, closely followed by Asia.

\*Sweetened Dried Cranberries



# CONSUMPTION TRENDS

**WORLD TREE NUT ESTIMATED CONSUMPTION BY GNI\* (Metric Tons)**  
Kernel basis, except pistachios in-shell

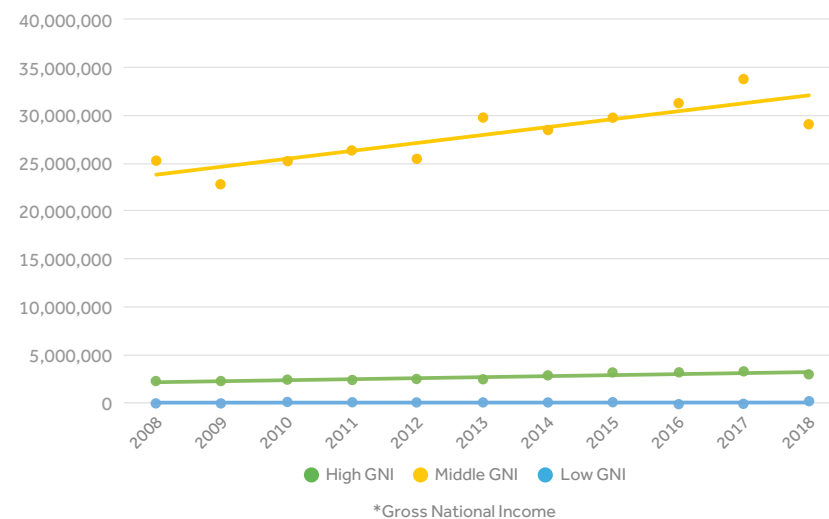


Over the 2008-2018 period, both tree nuts and dried fruits were more consumed in high- and middle-income economies (55% and 43% of the 2018 world share for tree nuts and 56% and 42% for dried fruits), while peanuts were mostly consumed in middle-income countries, adding up to 91% of global consumption.

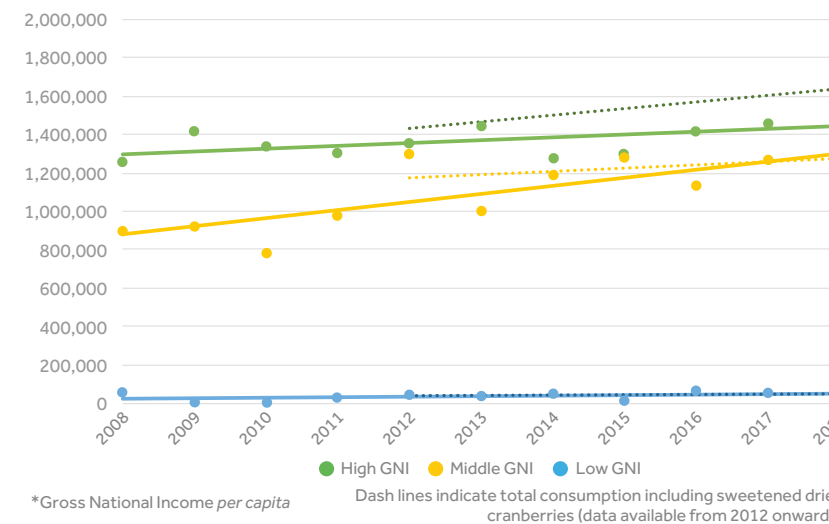
Tree nut consumption showed the most significant increment (over the analyzed period) in countries with middle GNI, which average growth rate was of 111,724 metric tons/year. High-income economies were the following sector showing a positive trend while growing pace in low GNI origins was less pronounced. Similarly, the same trend was observed for dried fruits, for which the increment rate averaged 41,952 MT/year in middle-income economies.

Interestingly, peanut consumption in high-income economies, although still low in volume, has also noticeable increased over the 10-year period at an estimate rate of 105,919 MT/year.

**WORLD PEANUT ESTIMATED CONSUMPTION BY GNI\* (Metric Tons)**

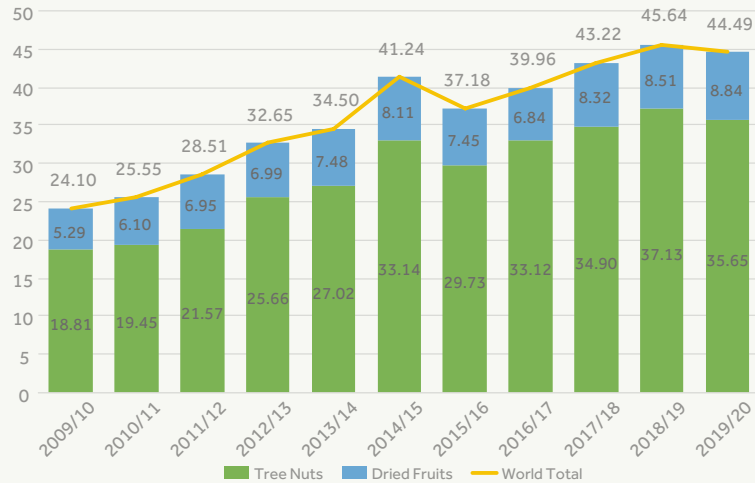


**WORLD DRIED FRUIT ESTIMATED CONSUMPTION BY GNI\* (Metric Tons)**

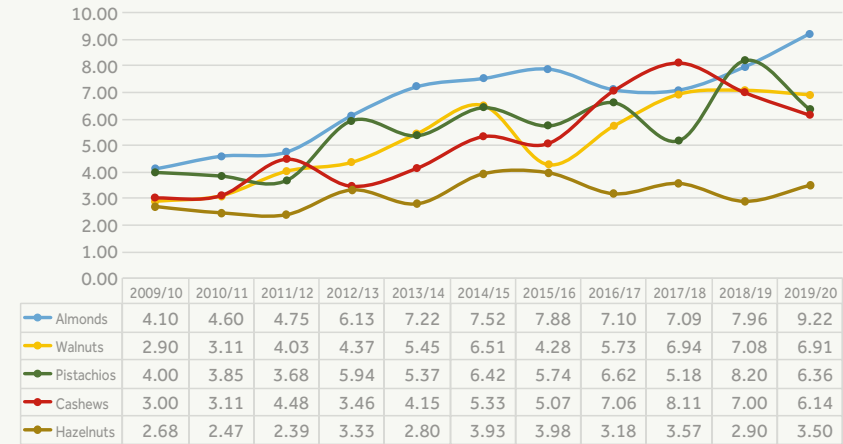


# SUPPLY VALUE

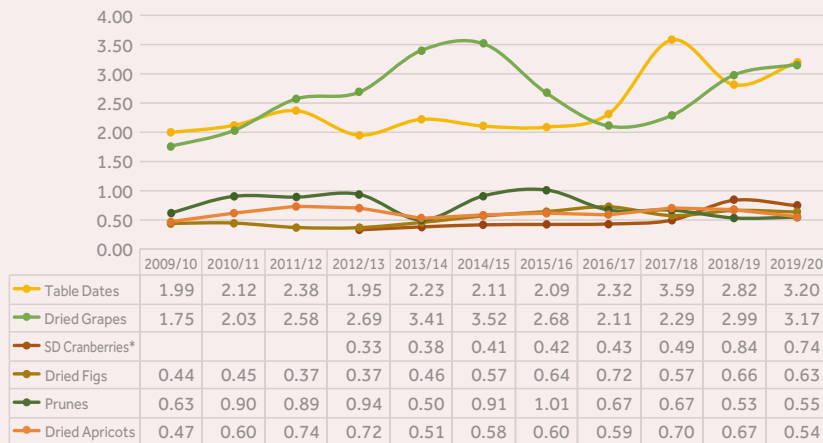
## TREE NUT AND DRIED FRUIT SUPPLY VALUE (Billion \$)



## TREE NUT SUPPLY VALUE (Billion \$) Kernel basis, except pistachios in-shell

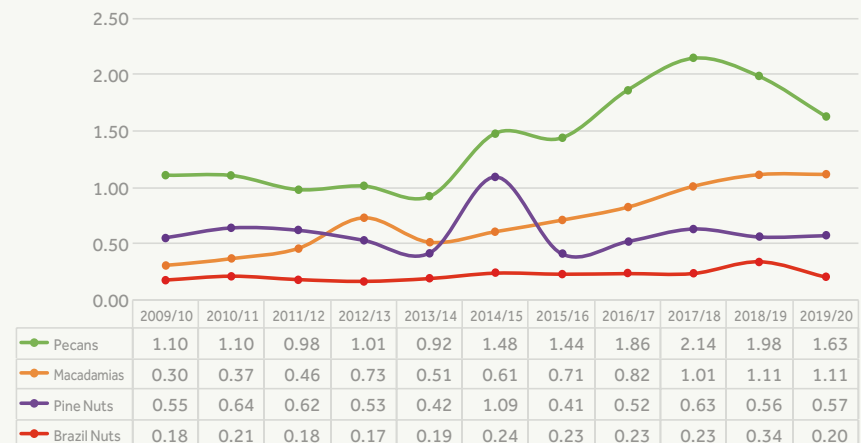


## DRIED FRUIT SUPPLY VALUE (Billion \$)



\*Sweetened Dried Cranberries, Data available from 2012 onwards.

## TREE NUT SUPPLY VALUE (Billion \$) Kernel basis



Tree nut and dried fruit supply value is estimated as the production per its unitary monthly price averaged annually (customs paid upon arrival in Europe). Overall tree nut supply value increased at a steady pace over the previous 10 years, at an average rate of \$1.93 billion per year, reaching \$35.65 billion in 2019/20.

Similarly, dried fruit supply value added up to \$8.84 billion in 2019/20 following the increasing trend observed throughout the last decade, with an average annual growth rate of \$0.28 billion.



# ALMONDS

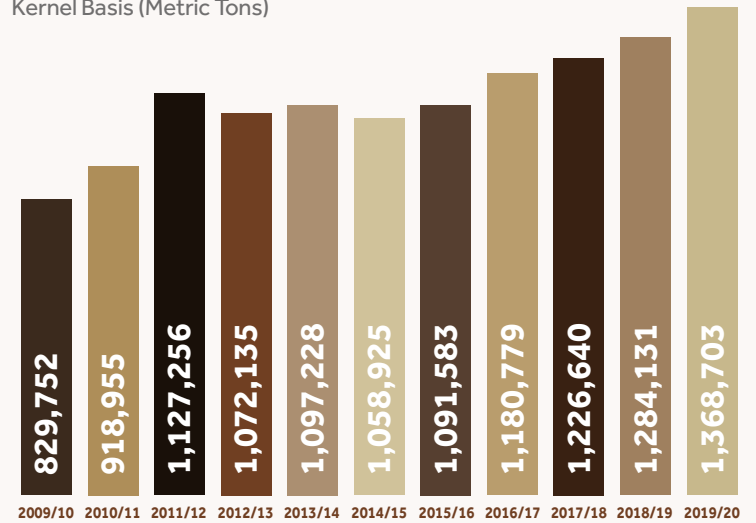
## PRODUCTION



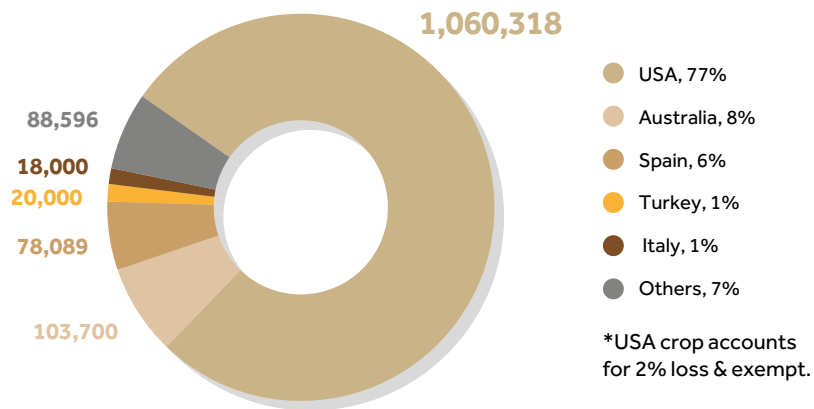
Almond production keeps increasing year on year. 2019/2020 crop added up to over 1.36 million metric tons (kernel basis), 7% up from the previous season and 26% above the previous 10-year average.

The USA continues to lead the production, accounting for 77% of the world crop share in 2019/20. Australia and Spain followed with 8% and 6% of the share, respectively. Over the last 10 years, Australia has doubled up its almond production, which has already surpassed the 100,000 MT threshold. Spanish almond crop has kept an increasing and steady growing pace during the last 4 seasons, reaching over 78,000 MT in 2019/20.

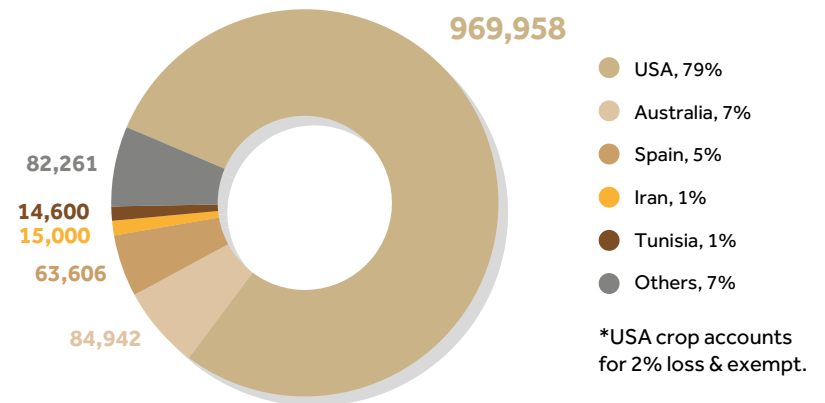
**WORLD ALMOND PRODUCTION**  
Kernel Basis (Metric Tons)



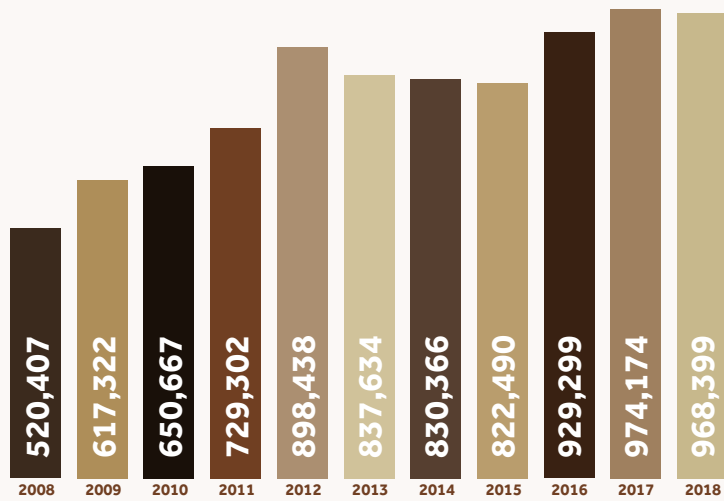
**2019/20 ALMOND PRODUCTION**  
Kernel Basis (Metric Tons)



**5-YEAR AVERAGE ALMOND PRODUCTION**  
Kernel Basis (Metric Tons)



**WORLD ALMOND EXPORTS**  
Kernel equivalent\* / (Metric Tons)



\*Shelled + in-shell converted to kernel basis based on 35% shell.

The USA keeps leading the world almond shipments. In 2018 it exported 534,128 metric tons of shelled almonds mainly to the European Union (49%) and Asia (27%), being Spain, Germany, China, Japan and the Netherlands among the top destinations. India added up to more than half (53%) of the 203,938 MT of in-shell exports, followed by China (22%) and Vietnam (12%).

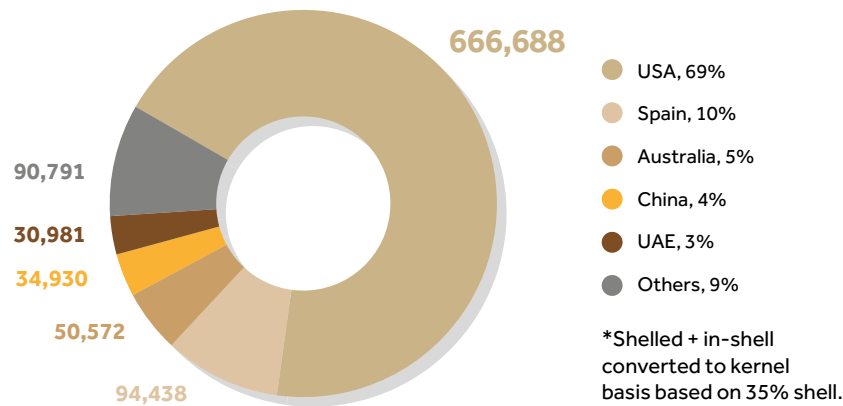
Spanish exports of shelled almonds were mainly bound to the rest of EU, where Germany, France and Italy were the main markets and accounted for 56% of the country share.

Australia top destinations for shelled almonds (27,781 MT) were Asia (43%) –mainly China– and the European Union (36%) led by Germany. Australia also exported a significant amount of in-shell almonds (35,064 MT) to India (50%), Vietnam (24%) and China (17%).

**EXPORTS**



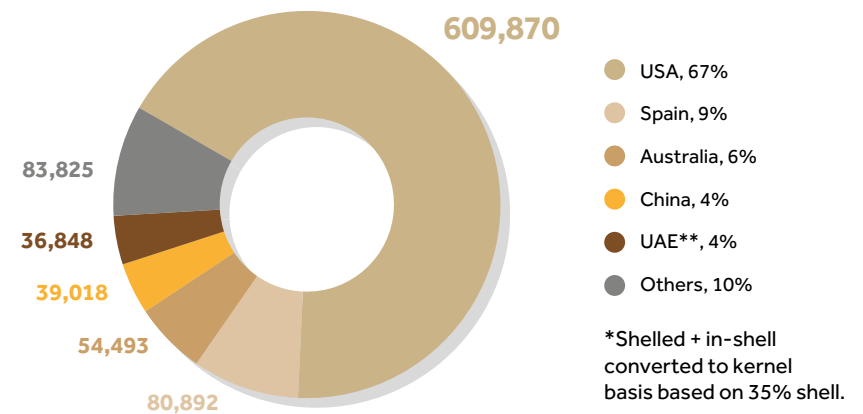
**2018 WORLD ALMOND EXPORTS**  
Kernel equivalent\* / (Metric Tons)



\*Shelled + in-shell converted to kernel basis based on 35% shell.

\*\*Transit country.

**5-YEAR AVERAGE ALMOND EXPORTS**  
Kernel equivalent\* / (Metric Tons)

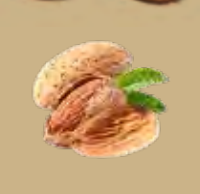


\*Shelled + in-shell converted to kernel basis based on 35% shell.

\*\*Transit country.



# ALMONDS



WORLD ALMOND IMPORTS / Kernel equivalent* / (Metric Tons)												
COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Spain</b>	69,244	75,869	63,025	77,358	70,164	84,413	84,964	85,871	101,070	111,288	99,562	30,318
<b>India</b>	34,358	36,506	42,595	50,962	94,566	46,580	60,482	78,386	83,148	110,662	99,048	64,690
<b>China</b>	33,728	46,246	46,060	57,699	120,417	47,466	50,807	54,719	80,677	76,916	85,814	52,086
<b>Germany</b>	72,715	74,029	79,856	82,541	83,502	91,760	88,938	85,398	86,835	92,237	84,579	11,864
<b>Vietnam</b>	4,982	13,040	7,518	19,494	32,731	14,743	31,161	38,850	71,124	46,383	59,721	54,739
<b>Italy</b>	24,203	28,417	29,849	35,109	33,677	39,024	39,465	41,992	44,601	45,751	48,988	24,786
<b>France</b>	29,466	33,058	31,741	31,130	32,280	40,527	35,946	38,620	38,095	41,764	43,380	13,914
<b>Netherlands</b>	18,741	22,654	24,412	25,113	25,622	30,835	28,339	24,969	28,337	36,418	41,846	23,105
<b>Japan</b>	27,378	22,549	25,602	25,154	32,868	32,707	28,681	38,134	28,059	33,573	37,186	9,808
<b>UAE</b>	15,763	31,520	34,832	36,435	38,706	41,699	49,815	49,949	42,251	39,007	36,542	20,779
<b>Canada</b>	19,171	20,491	21,132	25,235	24,639	25,429	26,235	26,383	30,291	29,816	30,496	11,325
<b>UK</b>	15,609	12,020	16,884	15,620	20,133	21,648	22,616	25,077	25,439	31,355	26,434	10,825
<b>Korea Rep</b>	6,533	10,467	10,817	14,233	22,031	21,520	25,364	20,010	23,962	25,610	22,927	16,394
<b>Turkey</b>	10,952	14,917	19,903	19,843	36,506	23,723	18,044	15,359	27,436	24,218	18,286	7,334
<b>Belgium</b>	16,504	12,043	14,405	13,658	13,371	14,671	15,177	15,724	15,812	16,001	14,344	-2,160
<b>Saudi Arabia</b>	3,805	4,733	6,061	7,042	9,132	6,414	7,619	7,771	9,945	11,002	11,177	7,372
<b>USA</b>	1,366	1,496	1,680	4,131	7,160	4,260	12,850	11,416	9,126	8,097	10,687	9,321
<b>Mexico</b>	4,638	6,848	7,800	6,984	8,532	9,758	8,974	11,063	9,654	9,801	10,447	5,809
<b>Pakistan</b>	926	2,372	3,846	2,837	1,735	740	364	3,662	17,670	17,054	8,056	7,130
<b>Greece</b>	9,116	8,176	5,460	6,614	6,120	6,107	6,560	4,927	6,689	7,743	7,393	-1,723
<b>Others</b>	101,211	139,873	157,189	172,109	184,545	233,609	187,965	144,211	149,076	159,479	171,486	70,274
<b>WORLD TOTAL</b>	<b>520,407</b>	<b>617,322</b>	<b>650,667</b>	<b>729,302</b>	<b>898,438</b>	<b>837,634</b>	<b>830,366</b>	<b>822,490</b>	<b>929,299</b>	<b>974,174</b>	<b>968,399</b>	<b>447,992</b>

\*Shelled + in-shell converted to kernel basis based on 35% shell.





### WORLD ALMOND ESTIMATED CONSUMPTION (Kernel Basis)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>USA</b>	278,435	0.95	1.91	257,919	0.88	1.76	315,736	0.98	1.96	346,925	1.07	2.14	335,313	1.03	2.05
<b>India</b>	60,180	0.05	0.09	81,573	0.06	0.12	85,945	0.06	0.13	114,373	0.09	0.17	98,644	0.07	0.15
<b>Germany</b>	74,725	0.92	1.84	71,470	0.89	1.77	73,154	0.89	1.79	78,067	0.95	1.90	68,261	0.82	1.64
<b>Spain</b>	78,977	1.67	3.35	64,705	1.40	2.81	73,002	1.58	3.15	81,960	1.77	2.95	66,985	1.43	2.39
<b>Vietnam</b>	31,161	0.35	0.80	38,850	0.42	0.96	71,104	0.75	1.50	46,409	0.49	0.97	59,721	0.63	1.25
<b>China</b>	20,921	0.02	0.06	19,846	0.01	0.04	21,829	0.02	0.05	40,713	0.03	0.09	50,884	0.03	0.11
<b>Italy</b>	38,600	0.65	1.30	39,778	0.67	1.33	41,434	0.70	1.39	42,879	0.72	1.45	47,256	0.78	1.56
<b>France</b>	34,494	0.52	1.04	36,911	0.57	1.15	35,945	0.56	1.11	39,401	0.61	1.21	41,274	0.64	1.27
<b>Japan</b>	28,679	0.23	0.30	38,131	0.30	0.40	28,059	0.22	0.29	33,573	0.26	0.35	37,185	0.29	0.39
<b>Iran</b>	15,272	0.19	0.35	43,164	0.55	0.99	31,182	0.39	0.71	29,481	0.36	0.66	32,285	0.39	0.72
<b>Canada</b>	26,103	0.74	1.48	26,113	0.73	1.45	29,741	0.82	1.64	29,678	0.81	1.62	30,475	0.82	1.64
<b>Turkey</b>	21,821	0.29	1.15	24,104	0.31	1.23	34,741	0.44	1.75	24,885	0.31	1.23	29,349	0.36	1.43
<b>Australia</b>	22,032	0.93	1.69	22,916	0.97	1.76	25,192	1.04	1.90	26,680	1.09	1.98	29,230	1.17	2.13
<b>Netherlands</b>	15,162	0.90	1.81	14,668	0.87	1.73	15,056	0.89	1.77	21,684	1.27	2.55	26,102	1.53	3.06
<b>UK</b>	18,187	0.28	0.57	22,466	0.35	0.69	23,243	0.35	0.71	29,350	0.44	0.89	24,253	0.36	0.72
<b>Korea Rep</b>	25,342	0.50	2.01	19,946	0.40	1.59	23,824	0.47	1.88	25,573	0.50	2.01	22,859	0.45	1.79
<b>Morocco</b>	9,110	0.27	0.54	9,957	0.29	0.58	10,101	0.29	0.57	11,977	0.33	0.67	16,736	0.46	0.93
<b>Tunisia</b>	15,560	1.41	2.02	15,657	1.39	1.99	19,124	1.68	2.40	15,656	1.36	1.94	16,459	1.42	2.03
<b>Greece</b>	10,224	0.92	1.41	8,044	0.73	1.13	12,146	1.09	1.67	10,577	0.95	1.46	14,956	1.42	2.19
<b>Saudi Arabia</b>	7,619	0.26	0.35	9,509	0.30	0.40	10,945	0.34	0.45	11,792	0.36	0.48	11,110	0.33	0.44
<b>WORLD TOTAL</b>	<b>1,049,081</b>	<b>0.15</b>		<b>1,075,294</b>	<b>0.15</b>		<b>1,185,966</b>	<b>0.16</b>		<b>1,241,949</b>	<b>0.16</b>		<b>1,304,051</b>	<b>0.17</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# BRAZIL NUTS

## PRODUCTION

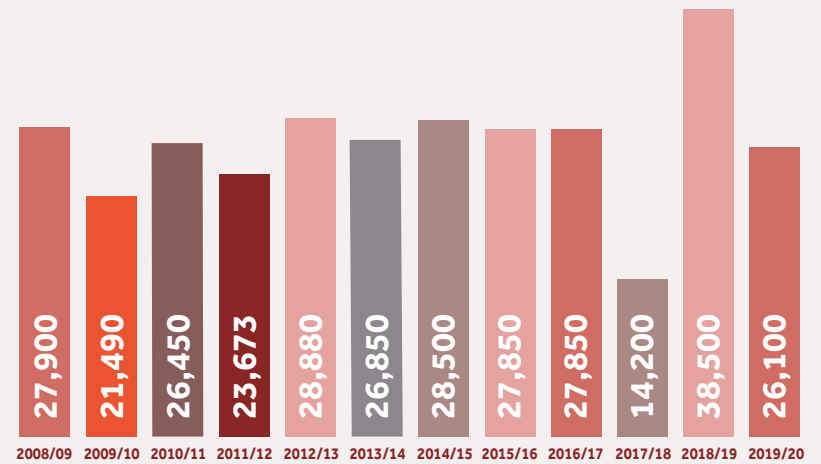


Amazonia (Brazil) nuts are gathered from the Amazonian rainforest, thus its annual availability is subject to environmental, economic and political conditions of the area, which can make their supply variable year on year.

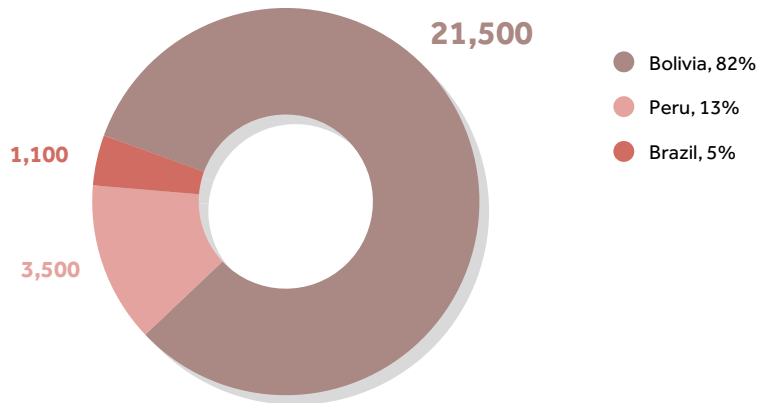
Following the 2017/2018 exceptionally short crop due to weather disruptions and the 2018/19 record crop of 38,500 metric tons, the 2019/20 crop remained within the prior decade normal range totaling 26,100 MT.

Accounting for 82% of the world share in 2019/20 season, Bolivia keeps leading the world production.

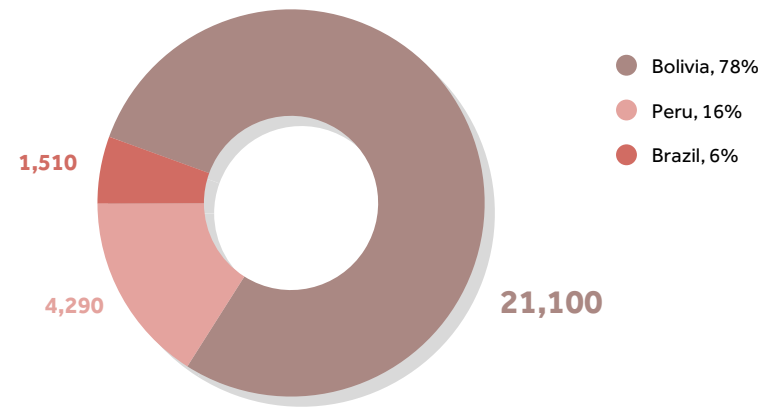
**WORLD BRAZIL NUT PRODUCTION**  
Kernel Basis (Metric Tons)



**2019/20 BRAZIL NUT PRODUCTION**  
Kernel Basis (Metric Tons)



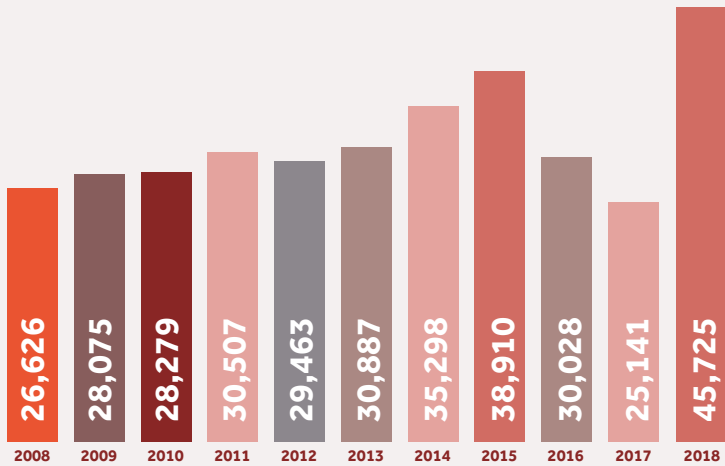
**5-YEAR AVERAGE BRAZIL NUT PRODUCTION**  
Kernel Basis (Metric Tons)



# EXPORTS



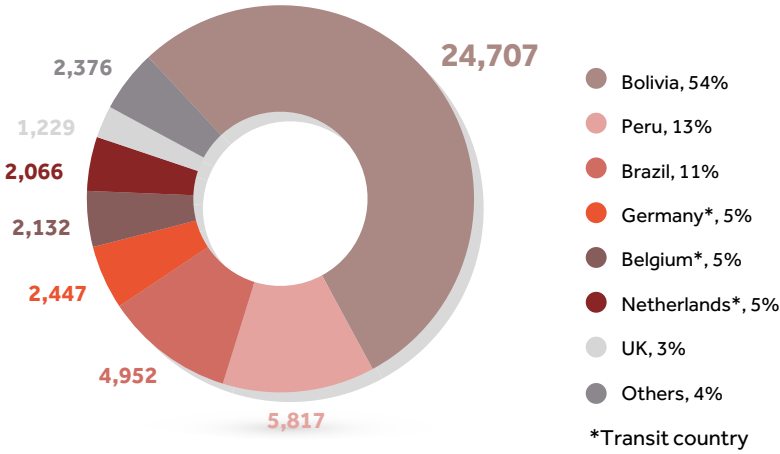
**WORLD BRAZIL NUT EXPORTS**  
Shelled (Metric Tons)



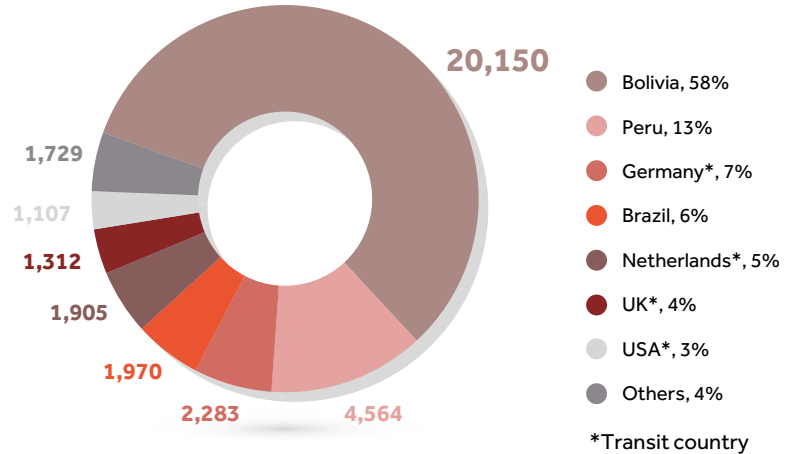
Brazil nut shelled exports (including re-exports) hit the last decade record in 2018, adding up to 45,725 metric tons. The three producing origins accounted for 78% of the world share. European countries such as Germany, Belgium, the Netherlands and the UK along with the USA accounted for the remaining 22%.

The top Bolivia kernel markets were the European Union + the UK (66%) and North America –mainly the USA– (16%), while South Korea led the Asian market with the following 9%. South Korea was also the top destination for Peruvian shipments, totaling 70% and followed by the USA with 15%. Similarly, 75% of Brazil's shipments were bound to North America (32%), the EU + the UK (28%) and South Korea (15%).

**2018 WORLD BRAZIL NUT EXPORTS**  
Shelled (Metric Tons)



**5-YEAR AVERAGE BRAZIL NUT EXPORTS**  
Shelled (Metric Tons)



# BRAZIL NUTS



## WORLD BRAZIL NUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Korea Rep</b>	0	0	0	4	0	0	39	2	189	2,855	7,109	7,109
<b>Germany*</b>	1,446	2,595	4,888	5,204	3,978	5,430	5,768	6,089	7,172	3,772	6,578	5,132
<b>USA*</b>	8,140	8,848	7,732	6,553	7,969	7,647	8,622	9,127	3,709	4,159	5,666	-2,474
<b>Netherlands*</b>	1,516	2,474	1,888	2,548	2,275	2,634	3,525	4,752	2,083	1,926	5,587	4,071
<b>UK*</b>	7,548	7,123	6,956	6,836	5,382	6,203	6,680	7,361	7,248	4,080	5,453	-2,095
<b>Belgium*</b>	577	712	808	224	274	316	385	528	447	752	3,455	2,878
<b>Canada</b>	600	593	738	739	788	948	996	1,669	1,014	1,397	1,612	1,012
<b>Australia</b>	1,399	1,381	1,350	1,111	1,631	1,572	1,491	1,446	514	620	1,016	-383
<b>Italy</b>	847	950	879	791	640	738	965	828	1,339	412	981	134
<b>Colombia</b>	537	726	600	595	735	743	651	813	75	446	967	430
<b>France</b>	250	317	358	698	336	365	498	686	817	781	884	634
<b>Israel</b>	328	160	160	253	441	250	425	320	368	159	708	380
<b>Russian Fed.</b>	841	427	495	519	910	747	587	408	278	230	626	-215
<b>Spain</b>	648	663	507	414	520	289	461	550	470	303	478	-170
<b>Poland</b>	62	81	402	186	96	167	250	434	529	272	429	367
<b>Lithuania</b>	149	73	45	90	142	394	178	145	218	139	324	175
<b>Ireland</b>	217	189	274	176	124	140	174	257	258	303	279	62
<b>Czech Republic</b>	105	168	140	87	90	112	219	166	199	222	270	165
<b>New Zealand</b>	223	191	348	235	299	375	454	491	286	202	261	38
<b>South Africa</b>	249	194	317	167	317	193	205	266	259	51	251	2
<b>Others</b>	944	210	2,914	3,077	2,516	1,622	2,724	2,574	2,553	2,059	2,793	1,849
<b>WORLD TOTAL</b>	<b>26,626</b>	<b>28,075</b>	<b>31,799</b>	<b>30,507</b>	<b>29,463</b>	<b>30,887</b>	<b>35,298</b>	<b>38,910</b>	<b>30,028</b>	<b>25,141</b>	<b>45,725</b>	<b>19,099</b>

\* Transit country



### WORLD BRAZIL NUT ESTIMATED CONSUMPTION (Kernel Basis)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>Korea Rep</b>	39	0.001	0.001	2			186	0.004	0.005	2,855	0.056	0.075	7,106	0.139	0.185
<b>USA</b>	7,858	0.025	0.075	8,002	0.025	0.075	2,755	0.009	0.026	2,567	0.008	0.024	4,566	0.014	0.042
<b>UK</b>	5,247	0.082	0.248	6,362	0.098	0.298	5,658	0.086	0.261	2,771	0.042	0.127	4,224	0.063	0.191
<b>Germany</b>	4,219	0.052	0.173	3,714	0.046	0.153	4,448	0.054	0.181	1,452	0.018	0.059	4,132	0.050	0.166
<b>Canada</b>	946	0.027	0.268	1,550	0.043	0.431	876	0.024	0.241	1,100	0.030	0.300	1,413	0.038	0.381
<b>Belgium</b>	362	0.033	0.109	280	0.025	0.083	410	0.036	0.120	609	0.053	0.178	1,322	0.115	0.384
<b>Australia</b>	1,462	0.063	0.252	1,390	0.058	0.232	442	0.018	0.073	608	0.025	0.099	1,000	0.040	0.161
<b>Colombia</b>	642	0.013	0.131	806	0.017	0.167	67	0.001	0.014	446	0.009	0.091	948	0.019	0.191
<b>Italy</b>	383	0.006	0.064	618	0.010	0.103	1,137	0.019	0.191	261	0.004	0.044	853	0.014	0.141
<b>France</b>	426	0.006	0.215	601	0.009	0.311	719	0.011	0.370	716	0.011	0.368	808	0.012	0.414
<b>Israel</b>	425	0.053	0.212	320	0.040	0.159	368	0.045	0.449	159	0.019	0.191	708	0.084	0.844
<b>Russian Fed.</b>	584	0.004	0.041	406	0.003	0.028	277	0.002	0.019	230	0.002	0.016	625	0.004	0.043
<b>Spain</b>	408	0.009	0.029	481	0.010	0.035	416	0.009	0.030	212	0.005	0.015	426	0.009	0.030
<b>Poland</b>	245	0.006	0.064	425	0.011	0.110	526	0.014	0.138	239	0.006	0.063	381	0.010	0.100
<b>Ireland</b>	171	0.036	0.143	256	0.055	0.218	257	0.054	0.181	292	0.061	0.204	273	0.057	0.189
<b>New Zealand</b>	443	0.098	0.390	491	0.108	0.433	273	0.059	0.234	193	0.041	0.164	251	0.053	0.212
<b>South Africa</b>	200	0.004	0.038	265	0.005	0.049	253	0.005	0.018	31	0.001	0.002	250	0.004	0.017
<b>Czech Republic</b>	187	0.018	0.175	139	0.013	0.132	166	0.016	0.157	188	0.018	0.177	244	0.023	0.229
<b>Lithuania</b>	56	0.019	0.185	67	0.023	0.234	179	0.062	0.615	112	0.039	0.386	241	0.086	0.861
<b>Austria</b>	95	0.011	0.037	185	0.022	0.072	200	0.023	0.077	209	0.024	0.080	190	0.021	0.071
<b>WORLD TOTAL</b>	<b>29,550</b>	<b>0.004</b>		<b>29,150</b>	<b>0.004</b>		<b>26,960</b>	<b>0.004</b>		<b>16,840</b>	<b>0.002</b>		<b>35,000</b>	<b>0.005</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# CASHEWS

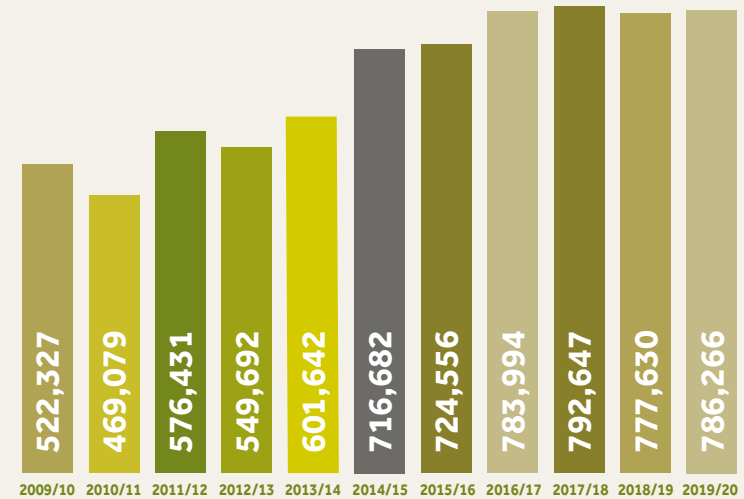
## PRODUCTION



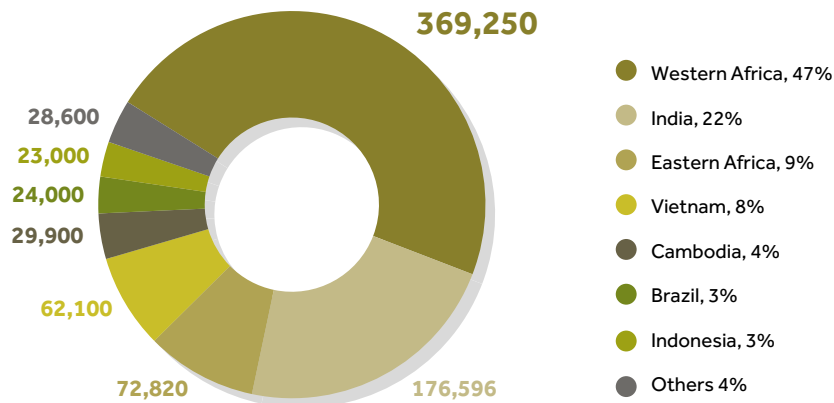
Cashew global production reached 786,266 metric tons (kernel basis) in 2019/2020, around 3.6 million MT of raw cashew nuts.

With a crop estimated at 176,600 MT (kernel basis) in 2019/20, India was the top producing origin. Cote d'Ivoire remains as the biggest producing country from Western Africa; in 2019/20 its crop amounted to 136,000 MT, followed by Ghana (65,340 MT) and Vietnam (62,100 MT). Estimated at 55,000 MT, Tanzania led the production in Eastern Africa.

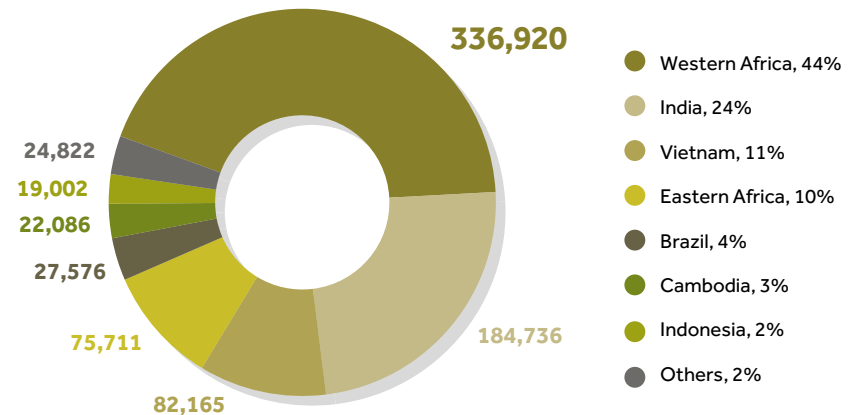
**WORLD CASHEW PRODUCTION**  
Kernel Basis (Metric Tons)



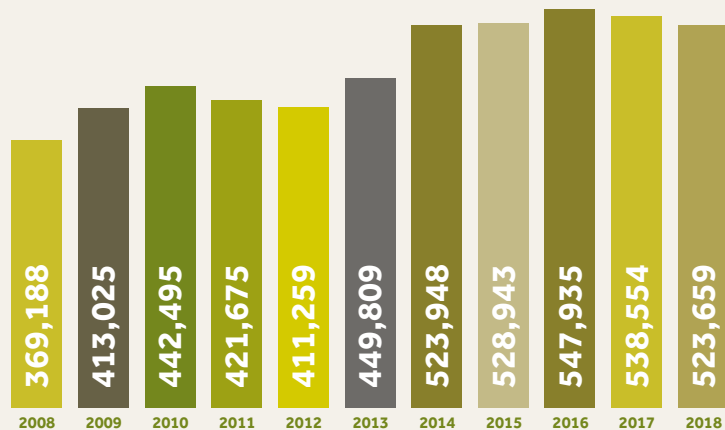
**2019/20 CASHEW PRODUCTION**  
Kernel Basis (Metric Tons)



**5-YEAR AVERAGE CASHEW PRODUCTION**  
Kernel Basis (Metric Tons)



### WORLD CASHEW EXPORTS Shelled (Metric Tons)



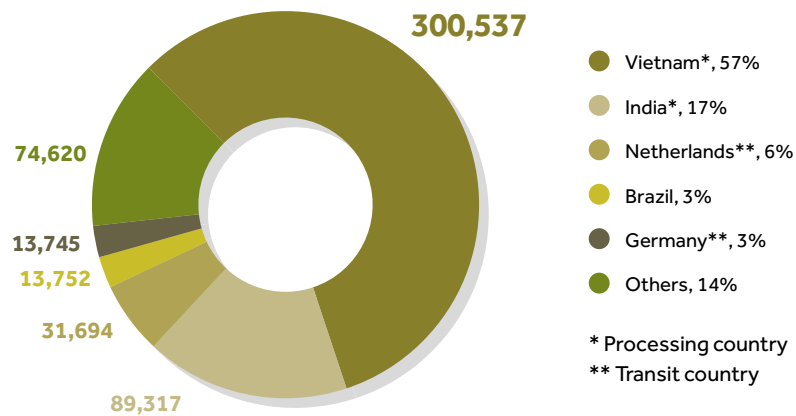
From the 1.6 million metric tons of raw cashew nuts that were shipped in 2018, India imported 993,021 MT mainly from Western Africa (78%) and Eastern Africa (10%) to be processed therein. Likewise, Vietnam imported 522,198 MT, from which 87% came from Western Africa and 12% from the South eastern Asian origins and India.

In turn, cashew kernel shipments were led by Vietnam, which accounted for 57% of the world share, followed by India with 17%. The USA and the European Union + the UK were the main export markets for Vietnam, accounting for 43% and 32% of the country share, respectively. India top markets were the EU+UK (42%) and the UAE (19%).

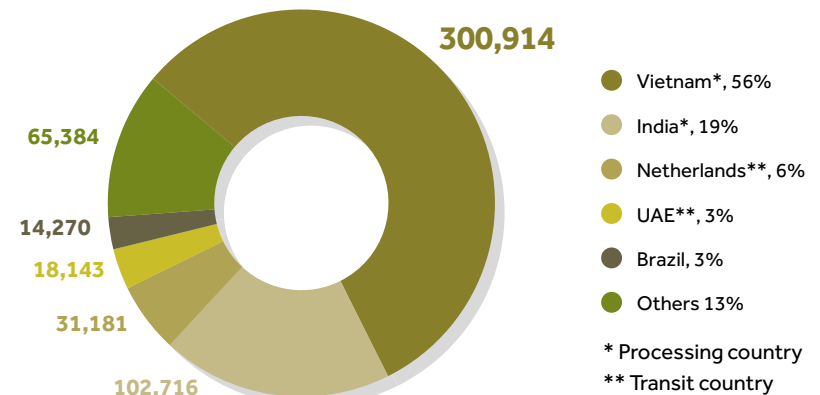
### EXPORTS



### 2018 WORLD CASHEW EXPORTS Shelled (Metric Tons)



### 5-YEAR AVERAGE CASHEW EXPORTS Shelled (Metric Tons)





# CASHEWS

## WORLD CASHEW IMPORTS / Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008 -2018
<b>USA</b>	112,800	124,768	132,458	114,832	111,322	131,419	136,673	146,695	147,658	155,293	154,155	41,355
<b>Germany*</b>	15,598	19,690	22,521	23,694	30,271	27,928	31,006	35,960	46,587	72,009	65,151	49,553
<b>Netherlands*</b>	39,675	41,654	42,985	45,741	41,794	31,160	47,222	55,270	49,740	45,859	40,158	483
<b>UAE*</b>	17,399	22,835	21,714	35,427	14,085	25,113	25,161	25,091	25,557	27,079	23,549	6,150
<b>UK</b>	14,297	15,996	15,523	12,974	14,135	14,035	17,931	21,861	21,903	24,891	20,917	6,620
<b>France</b>	10,312	8,471	8,316	9,588	8,498	9,044	10,343	10,642	9,814	14,048	14,952	4,640
<b>China</b>	27,615	40,011	42,504	41,332	51,156	53,291	52,280	50,272	51,720	6,365	13,144	-14,471
<b>Belgium*</b>	3,477	5,630	4,764	5,037	3,767	6,894	5,375	6,189	9,369	11,277	12,260	8,783
<b>Australia</b>	14,075	13,759	14,158	14,160	15,695	15,794	16,725	16,940	16,637	15,350	11,640	-2,435
<b>Japan</b>	6,180	6,232	7,590	8,018	7,580	8,146	11,523	11,235	8,042	10,247	10,428	4,248
<b>Thailand</b>	2,322	3,210	3,119	4,542	5,964	7,369	8,188	8,874	7,776	8,993	9,092	6,770
<b>Italy</b>	3,628	4,506	5,765	5,344	5,856	5,269	8,019	7,580	7,810	7,598	8,892	5,264
<b>Saudi Arabia</b>	3,458	5,139	5,273	4,447	6,339	5,563	8,196	9,212	8,523	8,175	8,125	4,667
<b>Russian Fed.</b>	8,893	5,894	6,351	8,542	10,184	10,082	12,466	3,887	5,914	7,060	7,979	-914
<b>Spain</b>	3,075	4,996	4,726	5,064	4,781	5,079	4,746	5,621	3,714	6,294	7,649	4,574
<b>Poland</b>	1,122	1,223	1,245	892	928	1,514	2,990	3,482	3,851	6,582	7,325	6,203
<b>Iran</b>	6,286	558	538	643	7,904	9,598	16,169	13,843	12,372	10,922	6,506	220
<b>India</b>	13,082	7,204	9,294	21,997	11,701	6,736	4,302	4,593	4,984	4,629	5,330	-7,752
<b>Luxembourg</b>	3,089	2,725	3,040	2,347	2,170	2,289	3,004	3,326	6,518	5,918	4,983	1,894
<b>Vietnam</b>	787	3,860	9,004	3,511	1,698	4,594	6,407	3,853	4,922	3,526	4,850	4,063
<b>Others</b>	62,018	74,664	81,607	53,543	55,432	68,892	95,221	84,518	94,523	86,442	86,576	24,558
<b>WORLD TOTAL</b>	<b>369,188</b>	<b>413,025</b>	<b>442,495</b>	<b>421,675</b>	<b>411,259</b>	<b>449,809</b>	<b>523,948</b>	<b>528,943</b>	<b>547,935</b>	<b>538,554</b>	<b>523,659</b>	<b>154,471</b>

\*Transit country





### WORLD CASHEW ESTIMATED CONSUMPTION (Kernel Basis)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>India</b>	224,384	0.18	0.36	257,190	0.20	0.41	301,719	0.23	0.46	253,768	0.19	0.38	329,427	0.24	0.49
<b>USA</b>	128,342	0.40	1.22	141,119	0.44	1.33	143,256	0.44	1.35	150,230	0.46	1.40	151,087	0.46	1.40
<b>Germany</b>	23,016	0.28	1.13	23,810	0.30	1.18	35,930	0.44	1.10	56,955	0.69	1.73	51,405	0.62	1.87
<b>Brazil</b>	8,061	0.04	0.08	20,288	0.10	0.20	10,341	0.05	0.10	13,720	0.07	0.13	18,277	0.09	0.17
<b>UK</b>	16,052	0.25	0.76	19,854	0.31	0.93	16,772	0.25	0.77	19,857	0.30	0.91	17,329	0.26	0.78
<b>Indonesia</b>	4,747	0.02	0.04	6,853	0.03	0.05	13,089	0.05	0.10	15,127	0.06	0.11	15,580	0.06	0.12
<b>France</b>	10,027	0.15	0.61	10,418	0.16	0.65	8,649	0.13	0.53	12,788	0.20	0.79	14,015	0.22	0.86
<b>China</b>	52,159	0.04	0.12	49,925	0.04	0.11	50,051	0.03	0.11	47,549	0.03	0.10	12,407	0.01	0.03
<b>Australia</b>	16,572	0.71	1.43	15,893	0.66	1.33	16,471	0.68	1.37	15,084	0.62	1.23	11,560	0.46	0.93
<b>Japan</b>	11,523	0.09	0.17	11,235	0.09	0.16	8,040	0.06	0.11	10,245	0.08	0.15	10,401	0.08	0.16
<b>UAE</b>	4,925	0.52	0.70	5,055	0.55	0.74	6,703	0.72	0.96	9,041	0.96	1.28	9,999	1.04	1.38
<b>Netherlands</b>	20,796	1.24	1.55	23,536	1.39	1.74	17,236	1.01	1.27	10,417	0.61	0.77	8,464	0.50	0.66
<b>Saudi Arabia</b>	7,977	0.27	0.82	8,541	0.27	0.82	7,854	0.24	0.74	7,716	0.23	0.71	7,986	0.24	0.72
<b>Russian Fed.</b>	12,161	0.09	0.34	3,604	0.03	0.10	5,830	0.04	0.16	6,978	0.05	0.19	7,897	0.05	0.22
<b>Italy</b>	7,000	0.12	0.78	6,745	0.11	0.75	7,060	0.12	0.79	6,522	0.11	0.73	7,760	0.13	0.85
<b>Thailand</b>	2,860	0.04	0.11	2,294	0.03	0.09	2,371	0.03	0.09	3,978	0.05	0.15	7,558	0.11	0.15
<b>Spain</b>	4,511	0.10	0.38	5,303	0.11	0.46	3,498	0.08	0.30	5,649	0.12	0.49	7,057	0.15	0.60
<b>Poland</b>	2,938	0.08	0.31	3,404	0.09	0.35	2,166	0.06	0.23	6,172	0.16	0.65	7,033	0.19	0.74
<b>Belgium</b>	1,467	0.13	0.18	1,391	0.12	0.16	5,972	0.53	0.70	6,450	0.56	0.75	6,888	0.60	0.80
<b>Iran</b>	16,169	0.21	0.62	13,843	0.17	0.53	12,003	0.15	0.45	10,833	0.13	0.40	6,504	0.08	0.24
<b>WORLD TOTAL</b>	<b>601,642</b>	<b>0.09</b>		<b>716,682</b>	<b>0.10</b>		<b>724,556</b>	<b>0.10</b>		<b>771,847</b>	<b>0.10</b>		<b>720,170</b>	<b>0.09</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition, Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# HAZELNUTS

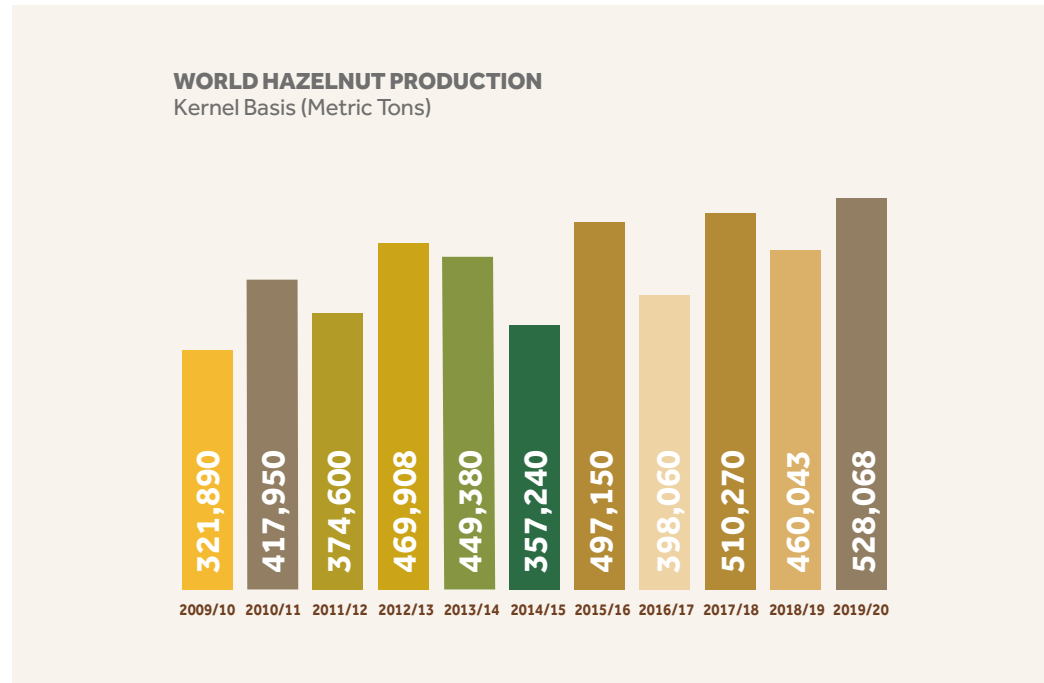
## PRODUCTION



World hazelnut crop added up to over 528,000 metric tons (kernel basis), the highest production of the last decade.

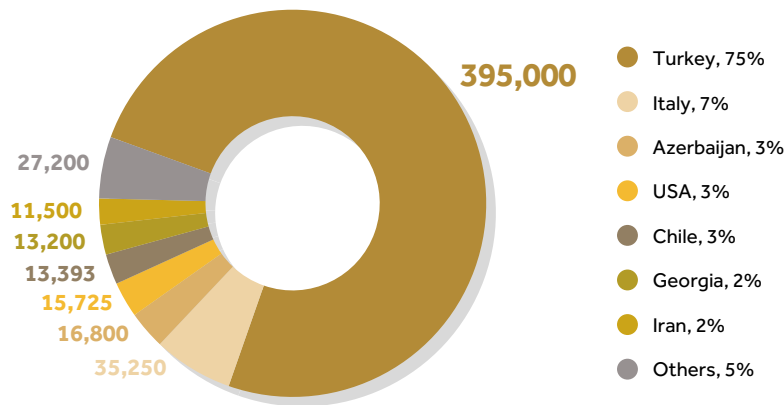
With 75% of the world share, Turkey crop experienced a very good season and it was estimated at 395,000 MT. Italy 2019/20 crop was exceptionally low due to seasonal weather conditions, however it surpassed the 60,000 MT threshold over the last 5 seasons.

Planted area in Chile has been growing during the last years and subsequently production was increased by 17% from the previous season and by 57% from the prior 5-year average.



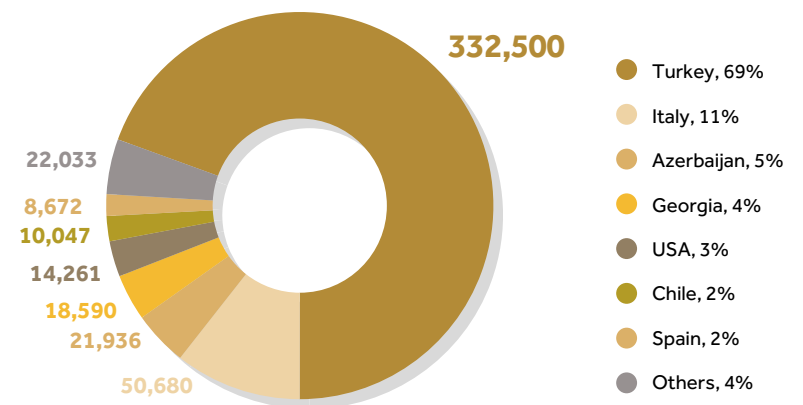
### 2019/20 HAZELNUT PRODUCTION

Kernel Basis (Metric Tons)



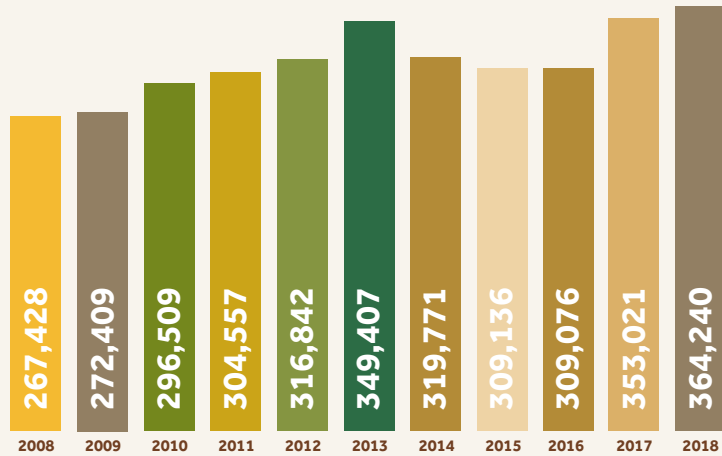
### 5-YEAR AVERAGE HAZELNUT PRODUCTION

Kernel Basis (Metric Tons)



### WORLD HAZELNUT EXPORTS\*

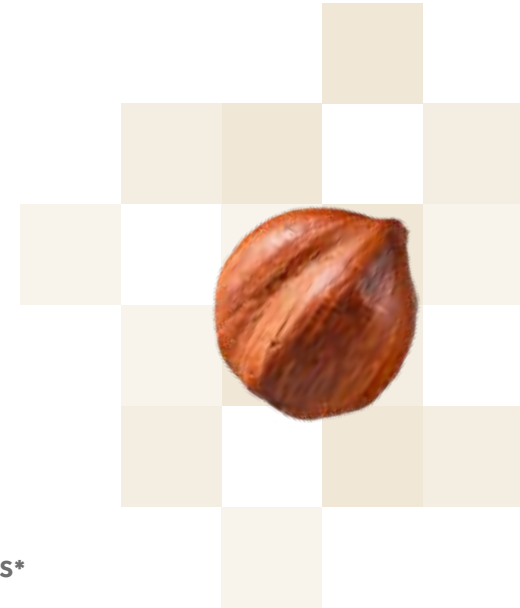
Shelled (Metric Tons)



Total hazelnut exports totaled 364,240 metric tons in 2018. Turkey continued to be the top exporter with over 76% of the world share. The main destination for Turkish shipments was the European Union + the UK (74%) with Germany and Italy adding up to for 44% of the country share. Italy exports for the most part (96%) were bound to EU countries, mainly to Germany (43%), France (25%) and Poland (15%).

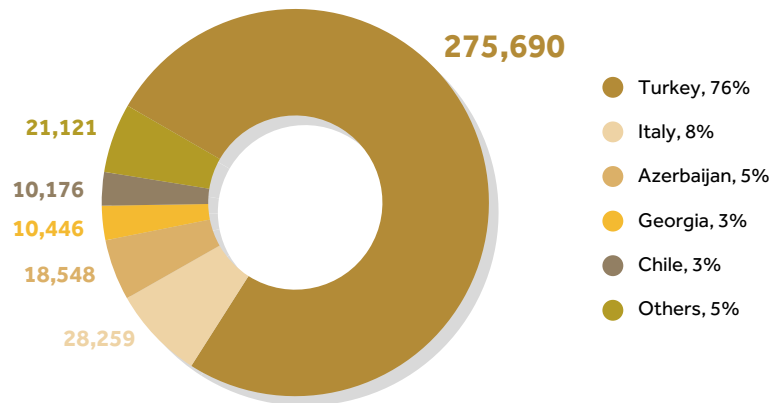
From the 31,615 MT of in-shell hazelnuts traded in 2018, the USA accounted for 17,909 MT, which represents 57% of the world share. The top destination countries were China (Mainland 51% + Hong Kong 17%) and Vietnam (25%).

## EXPORTS



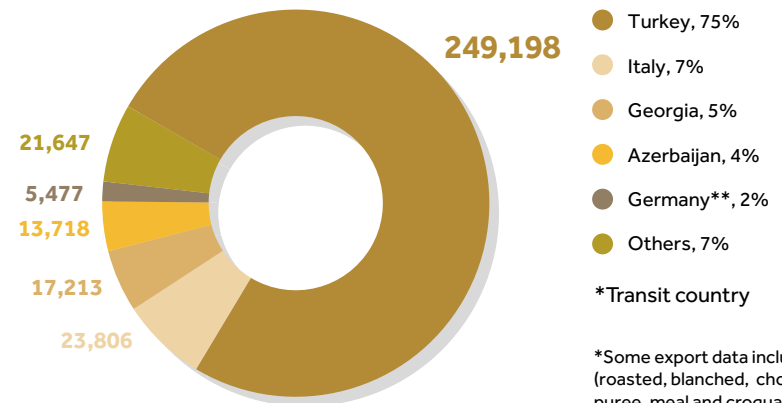
### 2018 WORLD HAZELNUT EXPORTS\*

Shelled (Metric Tons)



### 5-YEAR AVERAGE HAZELNUT EXPORTS\*

Shelled (Metric Tons)



\*Transit country

\*Some export data include processed hazelnuts (roasted, blanched, chopped, sliced, paste, puree, meal and croquant).

\*\*Transit country.



# HAZELNUTS

## WORLD HAZELNUT IMPORTS\*/ Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Germany</b>	67,555	69,368	70,572	73,392	68,881	82,090	76,840	83,980	77,087	93,044	91,491	23,937
<b>Italy</b>	54,711	52,481	45,927	50,095	52,720	57,940	64,325	61,591	70,000	70,504	68,632	13,921
<b>France</b>	19,816	23,390	35,737	35,042	35,795	35,222	27,600	28,617	27,923	29,378	27,803	7,988
<b>Russian Fed.</b>	13,431	11,900	13,719	15,383	15,015	11,645	13,388	7,923	6,229	12,300	15,986	2,556
<b>Poland</b>	6,084	7,812	8,733	9,056	12,235	11,056	9,888	13,214	12,320	14,125	14,805	8,721
<b>Netherlands</b>	7,458	7,212	7,739	8,088	7,613	8,705	8,677	9,525	8,639	12,204	11,668	4,210
<b>Belgium</b>	13,800	12,108	12,566	13,279	11,979	11,996	12,249	11,779	11,390	11,402	11,287	-2,512
<b>Switzerland</b>	11,609	11,659	11,221	10,887	10,125	11,585	11,287	9,962	10,554	11,344	11,125	-484
<b>Austria</b>	8,561	9,856	10,284	10,408	10,729	12,223	12,458	10,226	10,277	10,563	10,740	2,178
<b>Canada</b>	5,378	4,966	8,449	9,947	11,136	10,278	10,541	13,023	11,727	12,139	10,170	4,791
<b>Spain</b>	5,745	6,669	6,696	6,116	6,571	7,618	7,346	6,230	6,373	7,214	9,283	3,538
<b>USA</b>	4,749	3,163	4,704	3,661	5,400	5,859	3,882	2,384	3,780	5,498	7,660	2,911
<b>China</b>	1,009	1,350	2,246	1,651	2,243	2,351	1,829	3,879	4,248	7,928	7,293	6,284
<b>UK</b>	5,168	5,520	5,802	5,833	5,602	6,279	5,794	5,550	5,958	5,973	5,830	662
<b>Brazil</b>	1,772	2,152	2,289	2,570	2,858	2,378	2,967	3,049	2,661	3,114	4,082	2,310
<b>Egypt</b>	2,990	3,409	4,741	2,903	4,613	3,996	3,143	2,939	2,829	2,391	3,778	787
<b>Ukraine</b>	6,165	6,182	7,318	8,457	8,309	8,949	4,538	1,606	1,829	2,504	3,652	-2,513
<b>Australia</b>	1,752	1,812	2,756	2,518	3,163	3,212	2,948	2,891	3,125	3,285	3,395	1,642
<b>Greece</b>	2,920	3,069	2,847	2,800	2,802	2,693	2,373	1,856	1,822	2,538	2,898	-22
<b>Czech Republic</b>	1,789	2,060	2,149	2,644	2,506	3,100	2,757	2,546	3,561	2,979	2,645	857
<b>Others</b>	24,966	26,270	30,016	29,828	36,547	50,231	34,940	26,366	26,744	32,596	40,017	15,050
<b>WORLD TOTAL</b>	<b>267,428</b>	<b>272,409</b>	<b>296,509</b>	<b>304,557</b>	<b>316,842</b>	<b>349,407</b>	<b>319,771</b>	<b>309,136</b>	<b>309,076</b>	<b>353,021</b>	<b>364,240</b>	<b>96,812</b>

\*Some import data include processed hazelnuts (roasted, blanched, chopped, sliced, paste, puree, meal and croquant).  
World hazelnut imports grew, on average, 33% between 2008 and 2018 at an average rate of 9,821 MT/year.



### WORLD HAZELNUT ESTIMATED CONSUMPTION\* (Kernel Basis)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>Italy</b>	83,809	1.407	1.876	91,506	1.530	2.040	103,969	1.749	2.333	88,139	1.487	1.983	100,098	1.651	2.201
<b>Germany</b>	70,945	0.873	1.746	78,390	0.972	1.943	71,209	0.869	1.739	87,760	1.069	2.138	86,755	1.044	2.087
<b>Turkey</b>	20,599	0.272	0.543	65,393	0.831	1.663	55,043	0.692	1.385	67,706	0.834	1.668	75,458	0.916	1.833
<b>France</b>	31,824	0.481	1.923	32,947	0.512	2.047	32,144	0.497	1.987	31,049	0.478	1.913	30,352	0.467	0.934
<b>USA</b>	4,477	0.014	0.043	2,979	0.009	0.028	6,712	0.021	0.063	5,250	0.016	0.049	16,913	0.052	0.157
<b>Russian Fed.</b>	13,335	0.095	0.378	7,105	0.050	0.198	6,167	0.043	0.171	12,271	0.085	0.341	15,882	0.109	0.436
<b>Spain</b>	14,046	0.297	0.595	15,367	0.333	0.666	13,413	0.289	0.579	14,396	0.310	0.621	15,314	0.328	0.656
<b>Poland</b>	9,647	0.253	1.012	13,124	0.340	1.360	12,065	0.316	1.263	13,792	0.362	1.446	14,451	0.381	1.524
<b>Iran</b>	4,646	0.059	0.066	4,418	0.056	0.062	4,605	0.057	0.064	5,928	0.073	0.081	11,679	0.143	0.159
<b>China</b>	4,079	0.003	0.012	6,116	0.004	0.018	6,410	0.004	0.018	10,467	0.007	0.029	11,170	0.008	0.031
<b>Switzerland</b>	11,178	1.376	1.835	9,732	1.173	1.564	10,312	1.227	1.636	10,730	1.268	1.691	10,718	1.257	1.676
<b>Belgium</b>	12,062	1.088	1.451	10,720	0.949	1.265	11,056	0.973	1.298	9,720	0.850	1.134	10,628	0.926	1.234
<b>Austria</b>	11,596	1.364	2.728	9,900	1.159	2.317	10,054	1.154	2.308	10,406	1.195	2.390	10,512	1.182	4.729
<b>Azerbaijan</b>	1,683	0.178	0.198	8,407	0.862	0.958	9,942	1.022	1.136	6,082	0.618	0.687	10,444	1.050	1.166
<b>Canada</b>	9,934	0.281	0.853	12,928	0.360	1.090	11,682	0.322	0.976	12,109	0.331	1.002	9,987	0.269	0.816
<b>Netherlands</b>	5,192	0.310	0.619	5,955	0.352	0.704	5,389	0.317	0.634	5,527	0.325	0.650	5,383	0.316	0.631
<b>UK</b>	5,321	0.083	0.252	4,948	0.076	0.232	4,780	0.073	0.220	5,343	0.081	0.245	5,256	0.078	0.237
<b>Brazil</b>	2,967	0.015	0.059	3,049	0.015	0.059	2,647	0.013	0.051	3,114	0.015	0.060	4,082	0.019	0.078
<b>Egypt</b>	3,143	0.038	0.151	2,939	0.032	0.128	2,829	0.030	0.118	2,391	0.024	0.098	3,778	0.038	0.154
<b>Australia</b>	2,913	0.126	0.381	2,846	0.119	0.360	3,105	0.129	0.390	3,235	0.132	0.401	3,372	0.135	0.410
<b>WORLD TOTAL</b>	<b>380,915</b>	<b>0.052</b>		<b>436,015</b>	<b>0.059</b>		<b>424,139</b>	<b>0.057</b>		<b>466,594</b>	<b>0.062</b>		<b>520,028</b>	<b>0.068</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.

\* Including processed hazelnuts (roasted, blanched, chopped, sliced, paste, puree, meal and croquant) from some origins.



# MACADAMIAS

## PRODUCTION

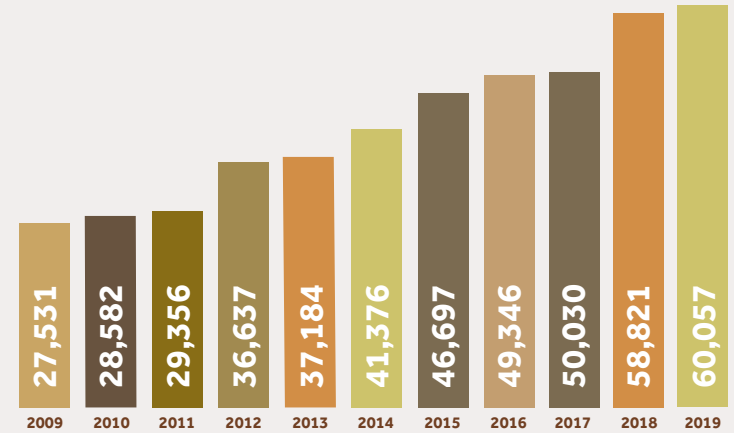


Global macadamia production keeps increasing year on year. 2019 total crops amounted to over 60,000 metric tons.

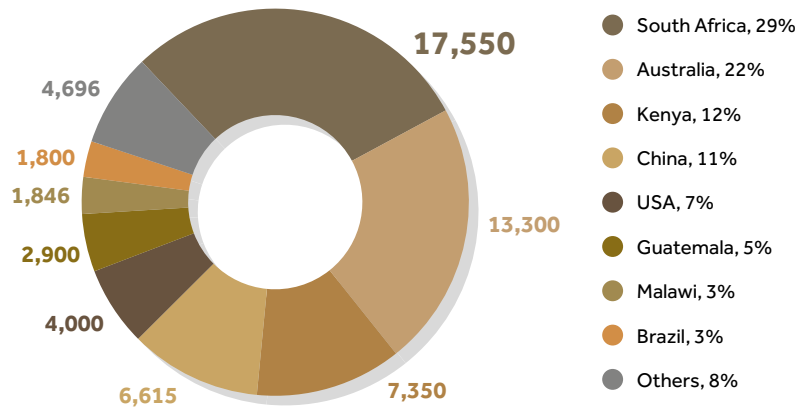
World production is led by South Africa and Australia that accounted for 29% and 22% of the world share in 2019, respectively.

Following the growing pace observed over the previous 10 years, 2019 crops were increased compared to the prior season in most of the producing origins: Guatemala (35%), Vietnam (21%), Brazil (16%), Malawi (12%), China (10%) and Kenya (2%).

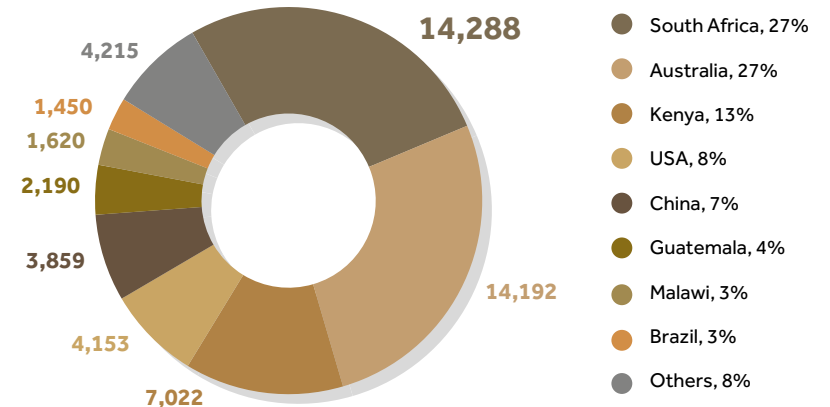
**WORLD MACADAMIA PRODUCTION**  
Kernel Basis (Metric Tons)



**2019 MACADAMIA PRODUCTION**  
Kernel Basis (Metric Tons)



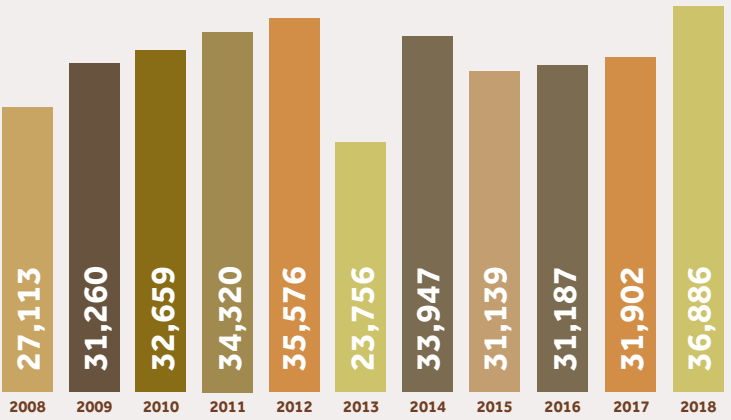
**5-YEAR AVERAGE MACADAMIA PRODUCTION**  
Kernel Basis (Metric Tons)



# EXPORTS



## WORLD MACADAMIA EXPORTS Shelled (Metric Tons)

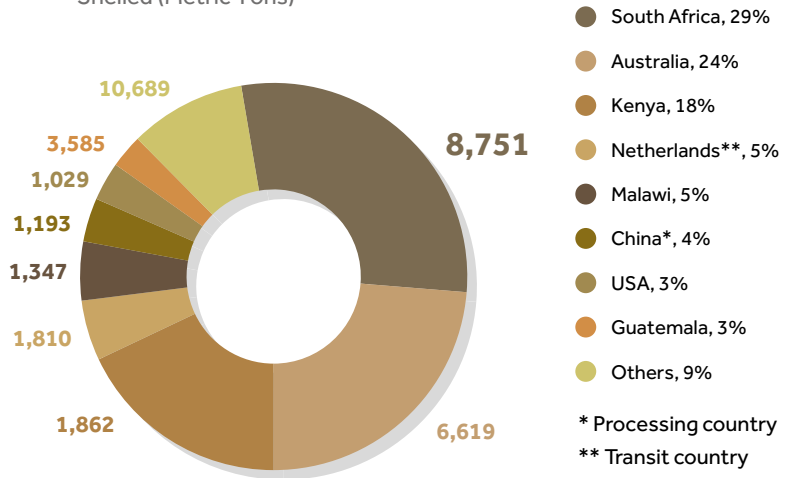


World macadamia kernel shipments reached the highest level of the previous 10 years in 2018, amounting to 36,886 metric tons.

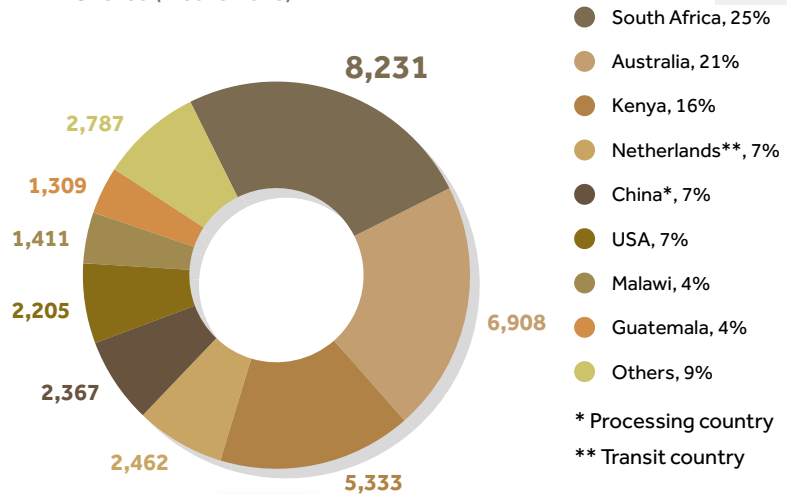
South Africa and Australia were the top exporters with similar shares, 29% and 24%, respectively. The USA accounted for almost half (47%) of the South African overseas shipments, followed by the European Union (33%). The top markets for Australian macadamias were the European Union (27%), China (20%), Japan (19%) and USA (15%).

Additionally, over 69,000 MT of in-shell macadamias were traded in 2018, from which around 36% and 18% were shipped from South Africa and Australia, respectively, and destined mostly to China and Vietnam.

## 2018 WORLD MACADAMIA EXPORTS Shelled (Metric Tons)



## 5-YEAR AVERAGE MACADAMIA EXPORTS Shelled (Metric Tons)





# MACADAMIAS

## WORLD MACADAMIA IMPORTS / Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>USA</b>	6,994	8,034	6,810	3,827	6,464	6,675	9,332	7,408	7,233	9,000	12,058	7,233
<b>Germany**</b>	3,394	3,638	4,721	4,005	1,503	2,022	2,394	2,946	3,046	2,240	5,004	-1,154
<b>Netherlands**</b>	2,180	2,017	1,985	3,011	1,247	1,151	1,675	2,294	2,854	2,188	2,845	8
<b>China*</b>	3,727	5,229	7,459	7,937	10,207	3,941	4,264	2,549	4,028	3,921	2,780	194
<b>Japan</b>	2,278	2,840	2,374	2,104	2,187	2,001	1,976	2,250	3,233	3,116	2,773	838
<b>Vietnam*</b>	1,520	3,267	2,514	5,780	6,944	322	1,648	957	1,628	2,666	1,353	1,146
<b>Spain</b>	1,528	424	610	809	210	256	2,651	290	615	536	932	-992
<b>Korea Rep</b>	67	194	452	186	301	196	306	508	668	665	894	598
<b>Canada</b>	291	765	1,182	835	1,334	974	2,154	1,212	1,035	1,104	837	813
<b>Belgium</b>	572	128	80	355	394	640	559	712	677	447	768	-125
<b>Luxembourg</b>	698	772	685	978	494	522	640	633	717	750	583	52
<b>South Africa</b>	147	158	619	699	896	103	672	760	176	282	558	135
<b>UK</b>	736	561	579	481	311	316	494	659	486	552	553	-184
<b>France</b>	145	225	149	445	159	127	187	210	237	315	521	170
<b>Thailand</b>	118	169	146	225	384	35	27	93	214	255	468	137
<b>Italy</b>	220	328	527	434	200	246	217	316	269	266	423	46
<b>UAE</b>	24	3	12	3	70	28	46	67	79	51	341	317
<b>Australia</b>	1,074	991	1,260	1,069	592	1,714	2,194	1,429	1,524	1,676	340	602
<b>Malaysia</b>	107	144	172	95	174	129	145	197	222	269	340	162
<b>Israel</b>	46	18	43	60	41	110	29	102	127	74	264	218
<b>Others</b>	1,247	1,355	280	982	1,464	2,249	2,337	5,548	2,120	1,528	2,251	4,784
<b>WORLD TOTAL</b>	<b>27,113</b>	<b>31,260</b>	<b>32,659</b>	<b>34,320</b>	<b>35,576</b>	<b>23,756</b>	<b>33,947</b>	<b>31,139</b>	<b>31,187</b>	<b>31,902</b>	<b>36,886</b>	<b>9,773</b>

\* Processing country

\*\*Transit country





### WORLD MACADAMIA ESTIMATED CONSUMPTION (Kernel Basis)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>USA</b>	10,269	0.033	0.133	9,907	0.031	0.123	8,829	0.027	0.110	11,319	0.035	0.140	15,104	0.046	0.185
<b>China</b>	2,401	0.002	0.018	1,619	0.001	0.012	4,055	0.003	0.028	4,131	0.003	0.029	7,433	0.005	0.051
<b>Australia</b>	3,157	0.136	0.272	3,255	0.136	0.272	3,374	0.140	0.280	3,204	0.131	0.262	4,212	0.051	0.253
<b>Germany</b>	1,222	0.015	0.075	1,869	0.023	0.116	2,011	0.025	0.123	1,219	0.015	0.074	3,999	0.161	0.321
<b>Japan</b>	1,976	0.016	0.047	2,250	0.018	0.054	3,233	0.025	0.077	3,116	0.024	0.074	2,772	0.022	0.066
<b>Brazil</b>	1,054	0.005	0.052	1,328	0.006	0.064	1,431	0.007	0.069	797	0.004	0.038	1,048	0.005	0.050
<b>Spain</b>	358	0.008	0.025	284	0.006	0.021	613	0.013	0.044	519	0.011	0.037	892	0.019	0.058
<b>Korea Rep</b>	306	0.006	0.061	504	0.010	0.100	667	0.013	0.131	663	0.013	0.130	879	0.017	0.172
<b>Canada</b>	2,130	0.060	0.121	991	0.028	0.055	1,001	0.028	0.055	1,066	0.029	0.058	797	0.021	0.043
<b>France</b>	173	0.003	0.010	205	0.003	0.013	157	0.002	0.010	285	0.004	0.018	509	0.008	0.031
<b>UK</b>	472	0.007	0.037	639	0.010	0.049	436	0.007	0.033	504	0.008	0.038	471	0.007	0.035
<b>Thailand</b>	27	0.000	0.004	77	0.001	0.011	209	0.003	0.030	255	0.004	0.037	454	0.007	0.065
<b>Italy</b>	146	0.002	0.010	244	0.004	0.016	198	0.003	0.013	162	0.003	0.011	320	0.005	0.021
<b>Malaysia</b>	138	0.005	0.018	185	0.006	0.024	225	0.007	0.029	267	0.008	0.034	279	0.009	0.035
<b>Israel</b>	29	0.004	0.024	110	0.014	0.091	127	0.016	0.104	74	0.009	0.059	264	0.032	0.210
<b>Switzerland</b>	121	0.015	0.020	142	0.017	0.023	213	0.025	0.034	241	0.029	0.038	224	0.026	0.035
<b>Poland</b>	223	0.006	0.029	74	0.002	0.010	140	0.004	0.018	123	0.003	0.016	220	0.006	0.029
<b>UAE</b>	46	0.005	0.049	67	0.007	0.073	67	0.007	0.072	51	0.005	0.054	205	0.021	0.212
<b>Norway</b>	121	0.024	0.119	87	0.017	0.083	94	0.018	0.089	89	0.017	0.084	148	0.028	0.138
<b>Saudi Arabia</b>	106	0.004	0.036	99	0.003	0.031	139	0.004	0.043	121	0.004	0.037	137	0.004	0.041
<b>WORLD TOTAL</b>	<b>41,311</b>	<b>0.006</b>		<b>46,747</b>	<b>0.006</b>		<b>49,893</b>	<b>0.007</b>		<b>50,030</b>	<b>0.007</b>		<b>60,057</b>	<b>0.008</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition, Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



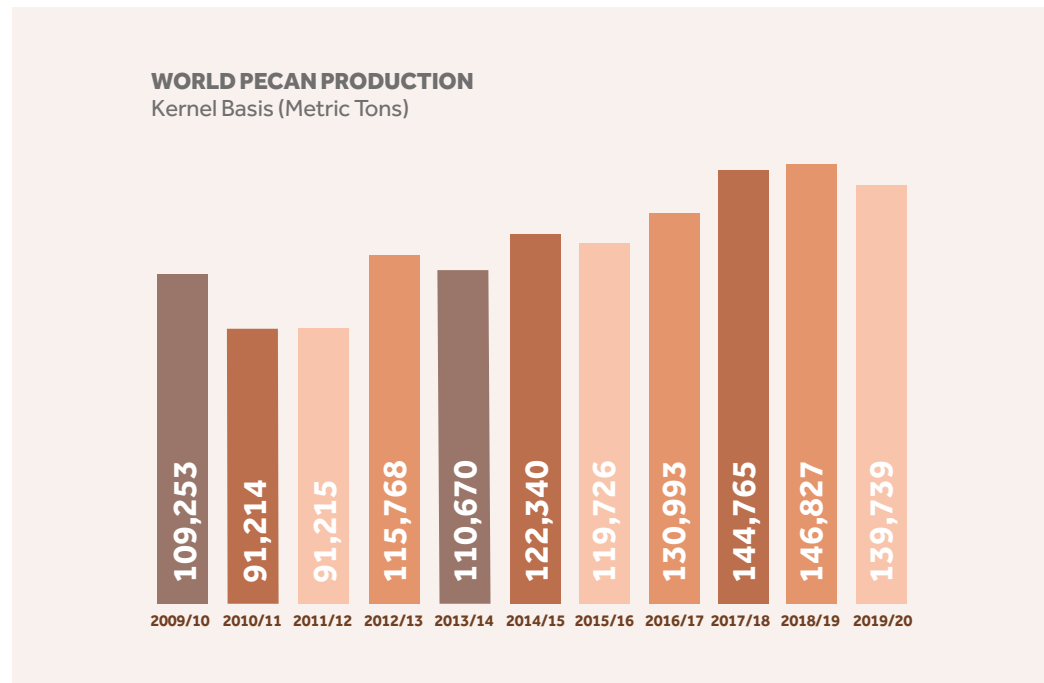
# PECANS

## PRODUCTION

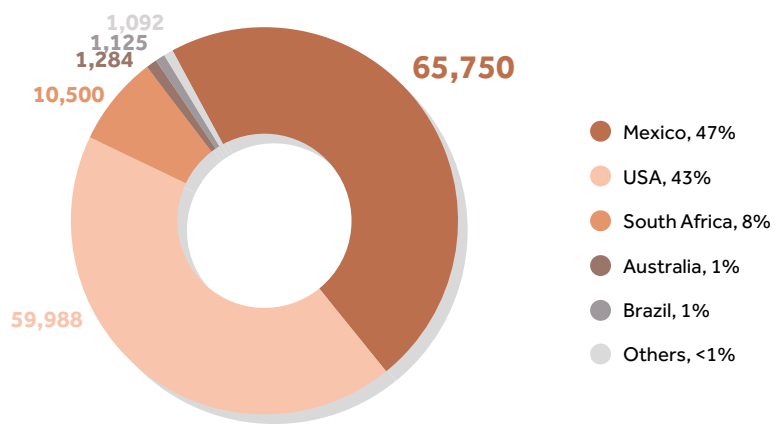


World pecan 2019/2020 crop was estimated at 139,739 metric tons. Production was led by Mexico and the USA with very similar shares, 47% and 43% respectively. South Africa, Australia, and Brazil accounted for the following 10%.

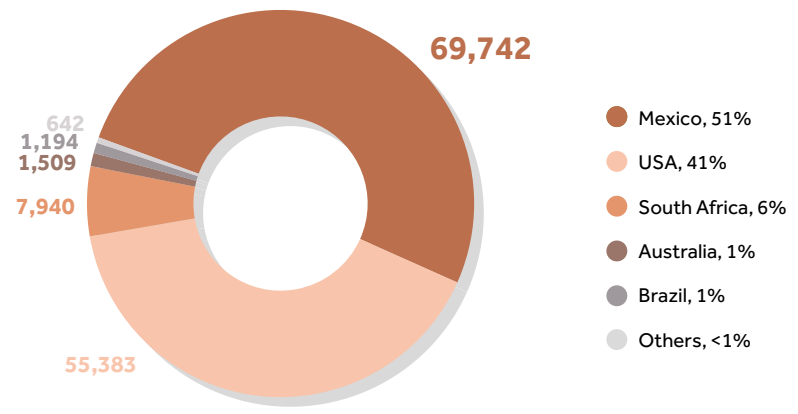
South African production keeps growing at a steady pace as new plantings begin to bear nuts. In 2019/20 the crop was increased by 5% compared with the previous season and doubled up from the prior 10 years average.



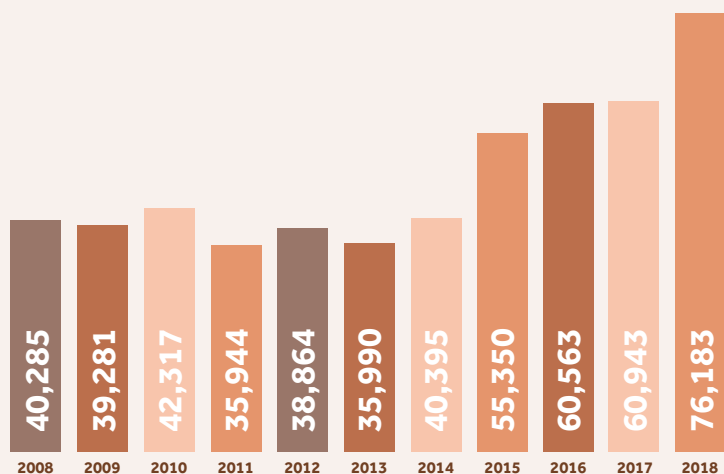
**2019/20 PECAN PRODUCTION**  
Kernel Basis (Metric Tons)



**5-YEAR AVERAGE PECAN PRODUCTION**  
Kernel Basis (Metric Tons)



**WORLD PECAN EXPORTS**  
Shelled (Metric Tons)



Following the increasing trend from the last decade, in 2018 a record of 76,183 metric tons of shelled pecans were traded worldwide.

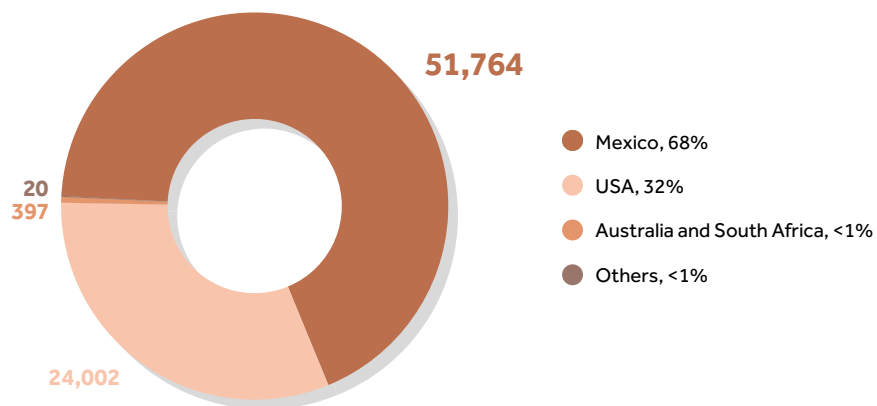
Mexico and the USA remain as the top world pecan suppliers, accounting for virtually 100% of the world exports. Over 99% of Mexican exports were bound to the USA. The main markets for the USA were the European Union + the UK (49%) and Canada (23%).

Moreover, 159,534 MT of in-shell pecans were exported in 2018: 47% by Mexico, 33% by the USA and 11% by South Africa, being Mexico, the USA and China the main destination countries.

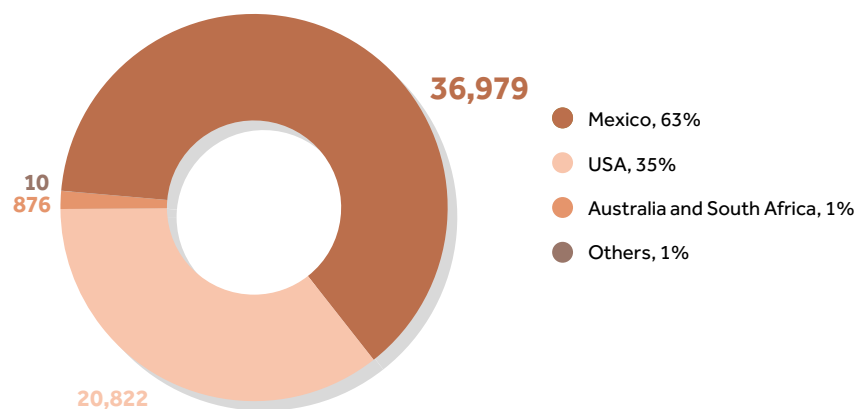
**EXPORTS**



**2018 WORLD PECAN EXPORTS**  
Shelled (Metric Tons)



**5-YEAR AVERAGE PECAN EXPORTS**  
Shelled (Metric Tons)





# PECANS

## WORLD PECAN IMPORTS / Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>USA</b>	26,489	22,634	29,089	20,441	22,636	18,448	22,972	35,252	38,397	37,993	51,767	25,278
<b>Canada</b>	4,299	3,687	3,794	4,186	4,554	4,330	4,173	4,997	5,510	5,628	5,425	1,126
<b>Netherlands</b>	2,427	2,027	2,480	2,851	2,216	2,408	2,845	3,346	4,156	4,897	4,183	1,756
<b>UK</b>	1,716	1,388	1,263	1,898	2,445	2,235	2,478	2,974	2,560	2,744	2,643	927
<b>Germany</b>	0	39	11	46	214	189	657	1,186	833	1,829	2,304	2,304
<b>Israel</b>	1,352	989	978	1,197	949	1,572	1,571	1,316	1,531	1,681	2,077	725
<b>Mexico</b>	933	667	1,195	2,046	3,165	2,238	1,649	1,250	779	596	1,688	755
<b>France</b>	931	673	846	1,065	813	837	645	825	999	1,027	1,195	264
<b>Korea Rep</b>	128	50	132	166	145	284	406	453	610	650	683	555
<b>China</b>	934	3,707	1,436	361	393	180	133	889	2,155	690	611	-323
<b>Belgium</b>	18	104	110	239	152	123	161	228	373	455	598	580
<b>Saudi Arabia</b>	69	3	23	44	48	107	122	184	135	299	367	298
<b>Spain</b>	44	30	31	73	44	72	73	130	191	158	345	301
<b>Japan</b>	174	154	147	198	153	153	141	247	245	211	313	139
<b>UAE</b>	42	35	59	32	53	98	101	161	147	210	195	153
<b>Australia</b>	0	2	85	65	77	31	60	162	57	138	160	160
<b>Kuwait</b>	41	33	21	36	49	49	30	57	54	108	117	76
<b>Peru</b>	0	0	0	0	16	15	21	43	92	84	102	102
<b>Italy</b>	109	102	67	155	119	115	209	227	306	346	81	-28
<b>Switzerland</b>	55	12	18	78	60	109	213	168	231	271	74	19
<b>Others</b>	524	2,946	532	767	563	2,397	1,736	1,258	1,202	930	1,255	731
<b>WORLD TOTAL</b>	<b>40,285</b>	<b>39,281</b>	<b>42,317</b>	<b>35,944</b>	<b>38,864</b>	<b>35,990</b>	<b>40,395</b>	<b>55,350</b>	<b>60,563</b>	<b>60,943</b>	<b>76,183</b>	<b>35,898</b>



### WORLD PECAN ESTIMATED CONSUMPTION (Kernel Basis)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
USA	71,503	0.224	0.897	65,139	0.202	0.810	64,988	0.202	0.807	72,937	0.225	0.900	78,941	0.241	0.965
Mexico	41,123	0.332	0.664	26,700	0.210	0.420	33,358	0.262	0.523	36,132	0.279	0.559	26,274	0.208	0.416
Canada	4,173	0.118	0.236	4,997	0.139	0.278	5,509	0.152	0.304	5,615	0.153	0.307	5,425	0.146	0.293
Netherlands	2,845	0.170	0.848	3,346	0.198	0.988	4,156	0.245	1.223	4,897	0.288	1.439	4,183	0.245	1.226
UK	2,478	0.039	0.155	2,974	0.046	0.184	2,560	0.039	0.156	2,744	0.041	0.166	2,643	0.039	0.157
Germany	657	0.008	0.081	1,186	0.015	0.147	833	0.010	0.102	1,829	0.022	0.223	2,300	0.028	0.277
Israel	1,571	0.196	0.392	1,316	0.163	0.326	1,531	0.187	0.374	1,681	0.202	0.404	2,075	0.248	0.495
Australia	1,200	0.052	0.207	998	0.042	0.167	892	0.037	0.148	1,584	0.065	0.259	1,372	0.055	0.220
France	645	0.010	0.049	825	0.013	0.064	999	0.015	0.077	1,027	0.016	0.079	1,195	0.018	0.092
South Africa	710	0.014	0.027	740	0.014	0.027	500	0.009	0.018	750	0.013	0.027	1,109	0.019	0.038
China	133	<0.000	0.001	889	0.001	0.006	2,155	0.002	0.015	736	0.001	0.005	686	<0.000	0.004
Korea Rep	406	0.008	0.081	453	0.009	0.090	610	0.012	0.120	650	0.013	0.128	683	0.013	0.134
Belgium	161	0.015	0.145	228	0.020	0.202	373	0.033	0.328	455	0.040	0.398	598	0.052	0.520
Saudi Arabia	122	0.004	0.041	184	0.006	0.058	135	0.004	0.042	299	0.009	0.091	367	0.011	0.109
Spain	73	0.002	0.015	130	0.003	0.028	191	0.004	0.041	158	0.003	0.034	345	0.007	0.074
Japan	141	0.001	0.011	247	0.002	0.019	245	0.002	0.019	211	0.002	0.017	313	0.002	0.025
UAE	101	0.011	0.021	161	0.018	0.035	147	0.016	0.032	210	0.022	0.045	195	0.020	0.040
Lithuania	123	0.041	0.414	114	0.038	0.384	129	0.044	0.442	150	0.053	0.526	176	0.063	0.628
Kuwait	30	0.009	0.017	57	0.015	0.500	54	0.013	0.500	108	0.026	0.053	117	0.028	0.056
Peru	21	0.001	0.001	43	0.001	0.003	92	0.003	0.006	84	0.003	0.005	102	0.003	0.006
<b>WORLD TOTAL</b>	<b>135,506</b>	<b>0.019</b>		<b>117,064</b>	<b>0.016</b>		<b>125,496</b>	<b>0.017</b>		<b>141,928</b>	<b>0.019</b>		<b>141,492</b>	<b>0.019</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# PINE NUTS

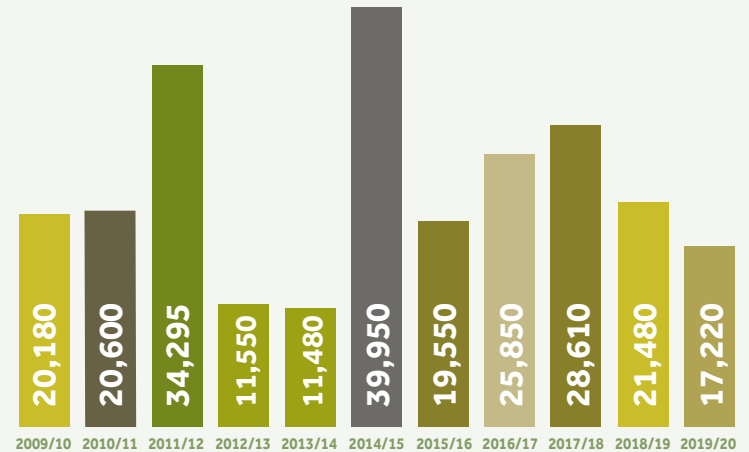
## PRODUCTION



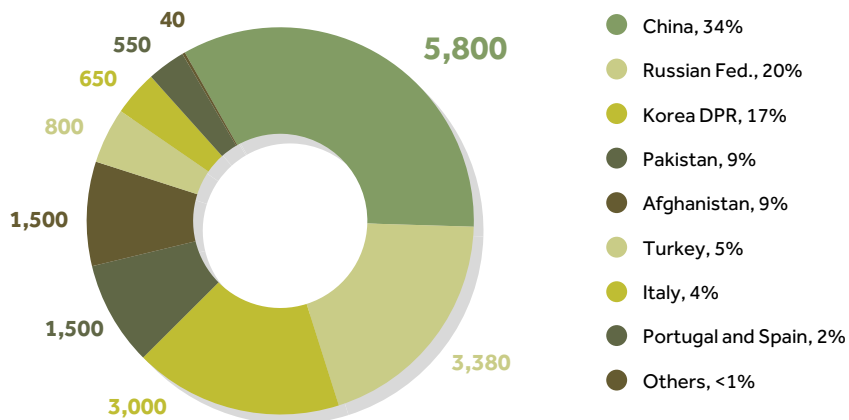
Since most marketable pine nuts come from natural forests and due to the crop special features, production is highly variable year on year. In 2019/2020 season world pine nut crop amounted to 17,220 metric tons.

China, Russia and North Korea led the Asian pine nut production, with 71% of the world share. Turkey, Italy, Portugal and Spain were the top producing countries of Mediterranean pine nut, accounting for 11% of the world crop.

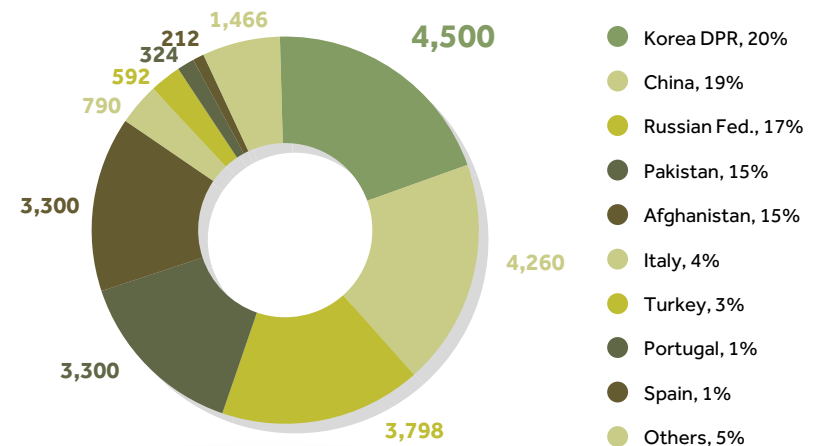
**WORLD PINE NUT PRODUCTION**  
Kernel Basis (Metric Tons)



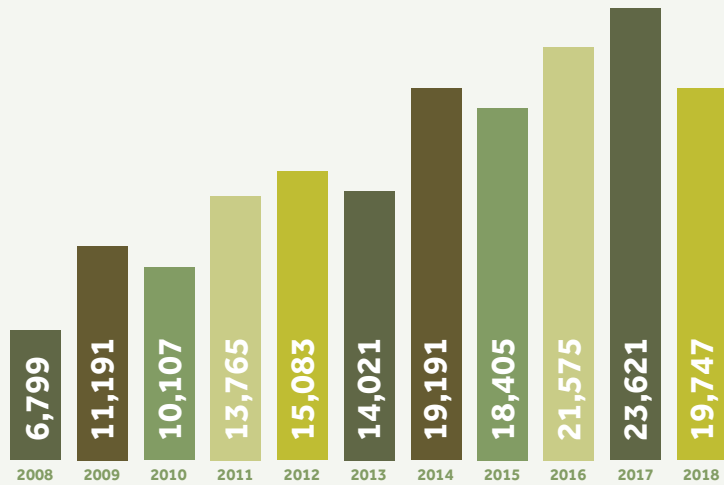
**2019/20 PINE NUT PRODUCTION**  
Kernel Basis (Metric Tons)



**5-YEAR AVERAGE PINE NUT PRODUCTION**  
Kernel Basis (Metric Tons)



### WORLD PINE NUT EXPORTS Shelled (Metric Tons)



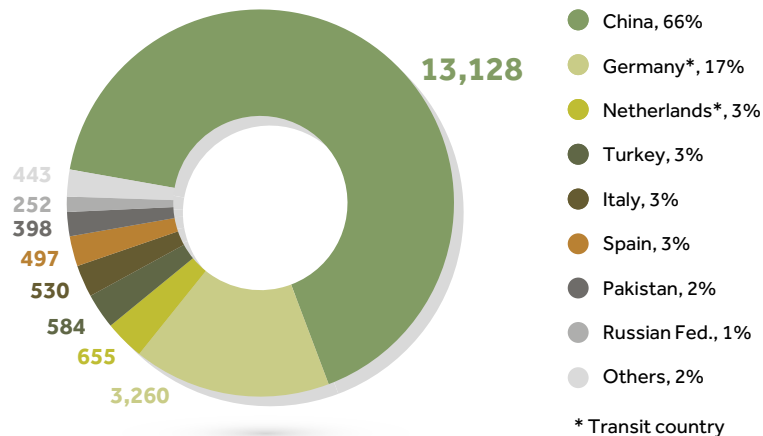
Total shelled pine nut shipments in 2018 totaled 19,747 metric tons, 16% below the prior year, which reached the highest amount of the last decade.

China kept leading pine nut global shipments, being the European Union countries + the UK the main destinations (58%) followed by the USA (27%). In turn, Germany and the Netherlands re-export a significant amount of the pine nut imported from China into the rest of the EU. Among the others producing origins, Turkey, Italy, Spain, Pakistan and Russia accounted for 12% of global exports.

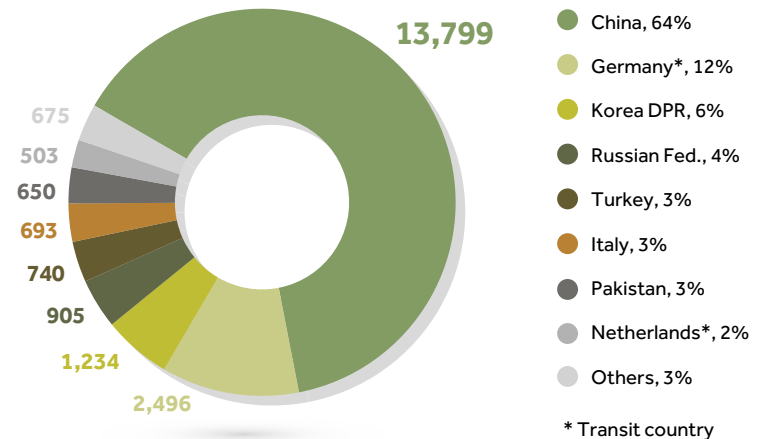
## EXPORTS



### 2018 WORLD PINE NUT EXPORTS Shelled (Metric Tons)



### 5-YEAR AVERAGE PINE NUT EXPORTS Shelled (Metric Tons)





## PINE NUTS

### WORLD PINE NUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Germany</b>	654	1,657	1,781	2,361	2,449	2,259	2,365	5,334	5,138	7,365	4,867	4,213
<b>USA</b>	1,496	2,438	2,214	3,010	3,718	3,144	3,350	3,879	3,670	3,619	3,536	2,040
<b>Italy*</b>	1,284	1,514	1,308	965	850	1,978	1,786	1,949	2,170	1,922	2,202	918
<b>Netherlands</b>	219	1,262	1,316	955	1,933	1,414	1,563	1,392	2,054	2,083	2,156	1,937
<b>France</b>	246	325	323	219	246	787	863	914	933	1,202	1,322	1,076
<b>UK</b>	249	527	413	636	471	710	398	448	1,082	1,319	1,198	949
<b>Spain</b>	114	175	255	200	232	91	587	160	502	675	562	448
<b>Australia</b>	174	515	427	636	860	610	622	722	902	808	498	324
<b>Israel</b>	128	302	228	529	384	361	375	359	634	820	386	258
<b>Belgium</b>	42	145	55	37	283	295	265	345	304	420	293	251
<b>Switzerland</b>	71	2	14	44	25	72	257	230	237	260	273	202
<b>Others</b>	2,122	2,329	1,773	4,173	3,632	2,300	6,760	2,674	3,949	3,129	2,453	331
<b>WORLD TOTAL</b>	<b>6,799</b>	<b>11,191</b>	<b>10,107</b>	<b>13,765</b>	<b>15,083</b>	<b>14,021</b>	<b>19,191</b>	<b>18,405</b>	<b>21,575</b>	<b>23,621</b>	<b>19,747</b>	<b>12,947</b>

\*Processing for pesto sauce.





### WORLD PINE NUT ESTIMATED CONSUMPTION (KERNEL BASIS)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>China</b>	8,882	0.006	0.020	1,261	0.001	0.003	2,940	0.002	0.006	3,207	0.002	0.007	3,474	0.002	0.007
<b>USA</b>	3,350	0.011	0.042	3,871	0.012	0.048	3,659	0.011	0.045	3,617	0.011	0.045	3,498	0.011	0.043
<b>Italy</b>	1,636	0.027	0.110	2,026	0.034	0.136	2,214	0.037	0.149	1,520	0.026	0.103	3,162	0.052	0.209
<b>Russian Fed.</b>	2,550	0.018	0.181	3,920	0.027	0.273	3,304	0.023	0.230	1,534	0.011	0.107	2,548	0.017	0.175
<b>Germany</b>	2,365	0.029	0.162	4,717	0.058	0.325	2,294	0.028	0.156	4,101	0.050	0.278	1,607	0.019	0.107
<b>Netherlands</b>	1,563	0.093	0.373	1,275	0.075	0.301	1,545	0.091	0.364	1,354	0.080	0.318	1,501	0.088	0.352
<b>France</b>	863	0.013	0.065	912	0.014	0.071	891	0.014	0.069	1,137	0.018	0.088	1,248	0.019	0.096
<b>Korea DPR</b>	1,329	0.056	0.225	2,318	0.092	0.369	3,868	0.152	0.610	1,111	0.044	0.174	1,172	0.046	0.183
<b>UK</b>	398	0.006	0.025	440	0.007	0.027	1,006	0.015	0.061	1,256	0.019	0.076	1,090	0.016	0.065
<b>Australia</b>	622	0.027	0.107	722	0.030	0.120	902	0.037	0.150	808	0.033	0.132	498	0.020	0.080
<b>Portugal</b>	112	0.011	0.021	137	0.013	0.026	396	0.038	0.076	277	0.027	0.054	463	0.045	0.090
<b>Israel</b>	375	0.047	0.187	359	0.045	0.178	634	0.077	0.310	820	0.098	0.393	386	0.046	0.184
<b>Switzerland</b>	257	0.032	0.127	220	0.027	0.106	234	0.028	0.111	251	0.030	0.119	273	0.032	0.128
<b>Spain</b>	698	0.015	0.074	348	0.008	0.038	630	0.014	0.068	755	0.016	0.081	245	0.005	0.026
<b>Belgium</b>	265	0.024	0.133	336	0.030	0.165	286	0.025	0.140	410	0.036	0.199	244	0.021	0.118
<b>WORLD TOTAL</b>	<b>34,065</b>	<b>0.005</b>		<b>28,950</b>	<b>0.004</b>		<b>28,690</b>	<b>0.004</b>		<b>32,223</b>	<b>0.004</b>		<b>22,745</b>	<b>0.003</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# PISTACHIOS

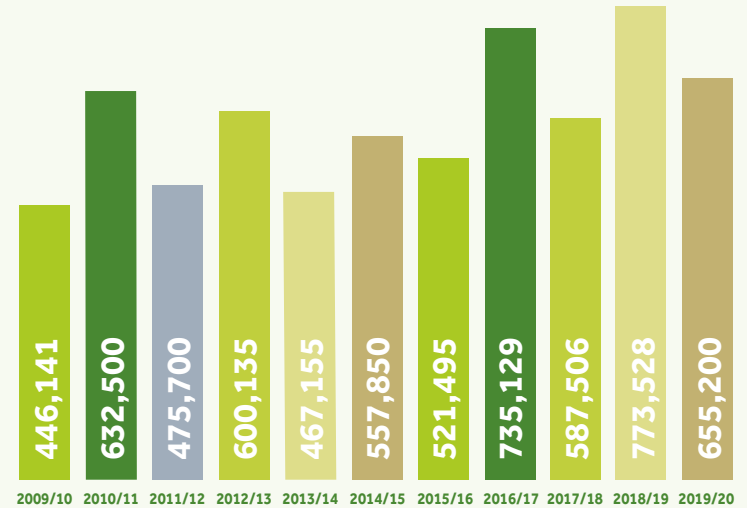
## PRODUCTION



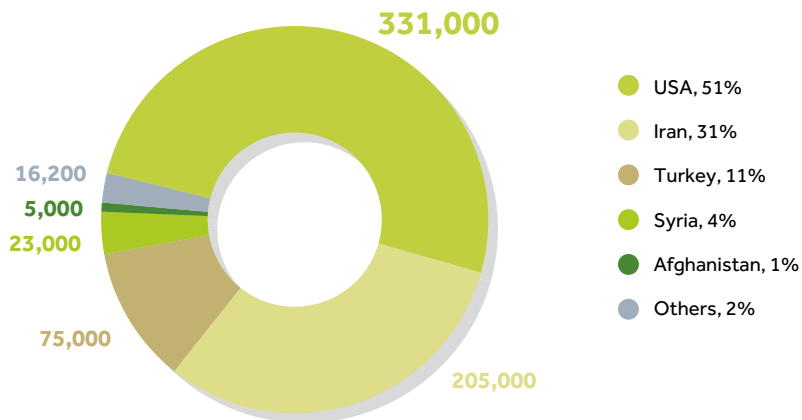
Season 2019/2020 was an “off year” for US and Turkish pistachios, while Iran experienced an “on year” after overcoming the short crop of the prior season. Consequently, world production added up to 655,200 metric tons (in-shell basis), 15% down from the previous year, yet 12% above 2017/18, the last predominantly off season.

The USA and Iran led global production, accounting for 51% and 31% of the world share, respectively. Along with Turkey they represent 93% of the pistachio world supply.

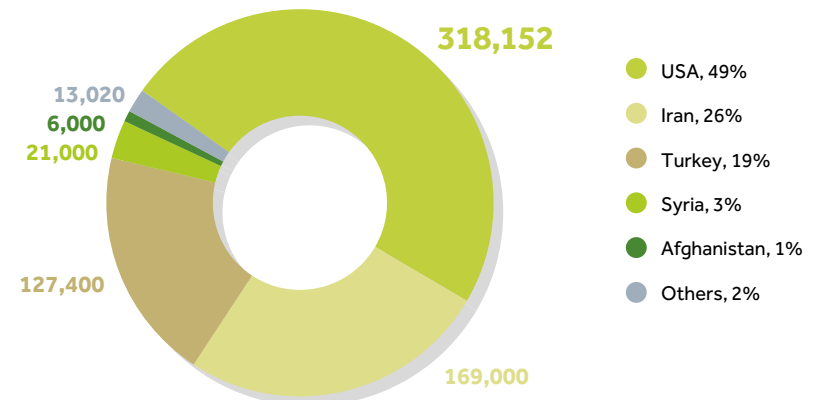
**WORLD PISTACHIO PRODUCTION**  
In-shell (Metric Tons)



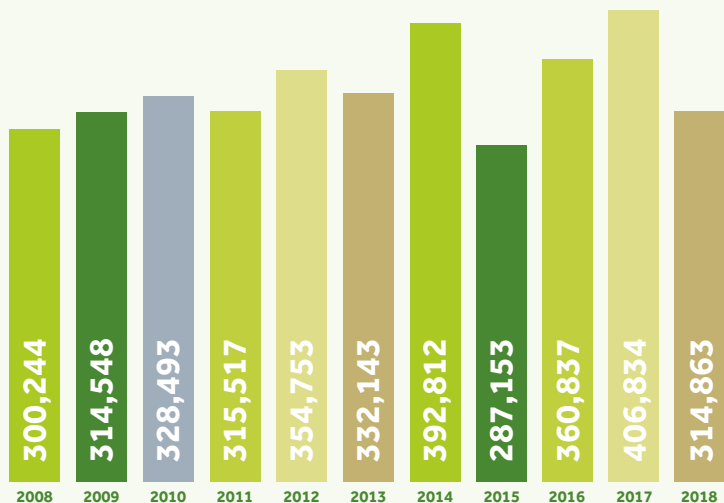
**2019/20 PISTACHIO PRODUCTION**  
In-shell Basis (Metric Tons)



**5-YEAR AVERAGE PISTACHIO PRODUCTION**  
In-shell Basis (Metric Tons)



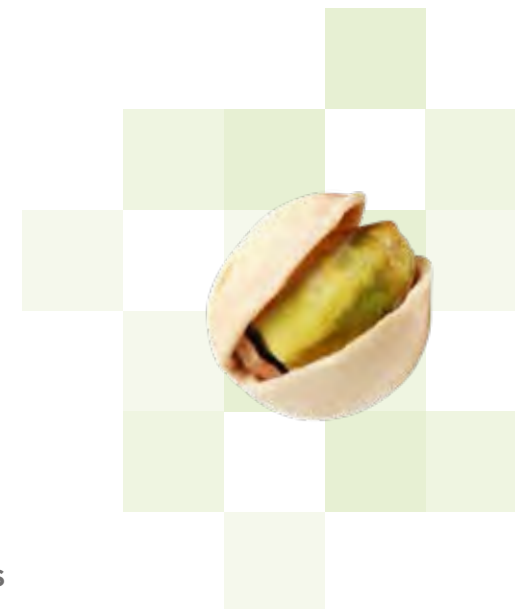
**WORLD PISTACHIO EXPORTS**  
In-shell (Metric Tons)



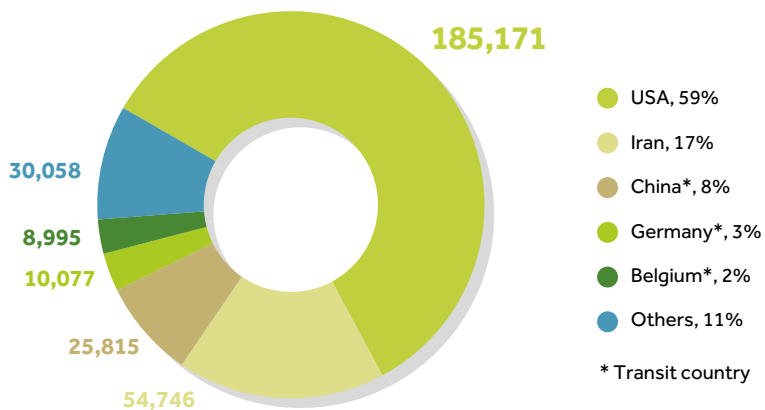
The USA led 2018 pistachio in-shell shipments, adding up to 185,171 metric tons, 59% of the world share. The top destinations were China (43% of the country share) and the European Union + the UK (34%).

2018 Iranian exports were below the average of the last decade yet they accounted for the following 17% of the global share. Iranian shipments were mainly bound to the EU countries (34%) followed by China (18%).

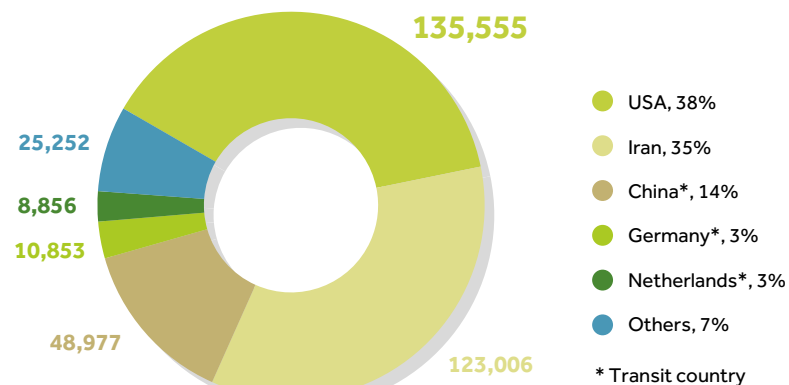
**EXPORTS**



**2018 WORLD PISTACHIO EXPORTS**  
In-shell (Metric Tons)



**5-YEAR AVERAGE PISTACHIO EXPORTS**  
In-shell (Metric Tons)



# PISTACHIOS

## WORLD PISTACHIO IMPORTS / In-shell (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>China*</b>	43,215	78,549	94,089	72,912	119,647	86,550	102,859	67,198	100,082	117,861	91,120	47,905
<b>Germany**</b>	37,146	37,112	32,931	28,529	38,608	44,586	23,630	28,237	28,743	41,786	37,947	801
<b>Vietnam*</b>	9,037	15,475	9,074	28,021	43,724	36,174	52,941	59,935	89,138	69,925	27,669	18,632
<b>Belgium**</b>	16,589	22,447	20,247	13,116	14,044	12,318	17,958	17,826	8,161	16,627	17,377	788
<b>Spain</b>	8,484	9,844	9,797	10,381	9,362	8,670	7,824	7,133	8,869	11,753	13,090	4,606
<b>Netherlands**</b>	16,105	14,955	15,462	11,851	15,554	10,118	11,948	10,077	9,492	10,708	10,341	-5,764
<b>Turkey</b>	2,531	2,317	3,056	6,921	1,558	1,457	1,098	4,929	6,126	7,936	10,318	7,787
<b>UAE**</b>	15,543	21,408	19,205	16,875	5,844	23,014	16,327	13,910	10,909	12,923	9,538	-6,005
<b>Italy</b>	8,361	9,290	9,480	10,399	8,107	6,746	6,654	7,467	8,736	10,209	8,709	348
<b>India</b>	4,414	7,709	6,416	6,564	7,437	12,055	5,406	6,241	8,106	12,284	8,519	4,105
<b>France</b>	11,330	10,802	13,121	14,088	13,166	8,813	8,544	6,928	7,151	7,334	8,342	-2,988
<b>Russian Fed.</b>	22,110	11,233	11,902	17,811	18,132	15,663	4,282	1,906	2,707	5,507	7,198	-14,912
<b>Saudi Arabia</b>	4,262	539	221	1,573	731	5,001	1,043	6,752	4,004	5,261	6,094	1,832
<b>UK</b>	3,704	3,675	7,456	4,094	3,879	2,547	3,247	3,796	3,668	4,067	5,065	1,361
<b>Poland</b>	2,203	1,618	3,172	1,465	2,420	1,874	2,360	1,697	2,137	2,700	4,091	1,888
<b>Israel</b>	436	2,444	4,598	3,918	3,694	2,923	4,141	2,376	2,685	4,107	3,291	2,855
<b>Iraq</b>	6,300	5,771	5,975	7,032	261	8,986	3,663	5,481	7,935	9,939	2,327	-3,973
<b>Lebanon</b>	2,822	2,903	2,663	2,965	2,729	4,870	1,603	1,529	2,137	3,407	1,798	1,888
<b>Lithuania</b>	1,465	598	386	961	819	1,173	987	894	1,203	1,750	1,534	69
<b>Australia</b>	2,052	2,676	3,361	4,806	3,468	2,148	1,618	1,410	907	2,698	1,488	-564
<b>Others</b>	82,135	53,183	55,881	51,235	41,569	36,457	114,678	31,430	47,940	48,052	39,008	-43,127
	<b>300,244</b>	<b>314,548</b>	<b>328,493</b>	<b>315,517</b>	<b>354,753</b>	<b>332,143</b>	<b>392,812</b>	<b>287,153</b>	<b>360,837</b>	<b>406,834</b>	<b>314,863</b>	<b>14,619</b>

\* Processing country

\*\* Transit country



WORLD PISTACHIO ESTIMATED CONSUMPTION (IN-SHELL BASIS)															
COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>USA</b>	69,218	0.22	0.43	75,449	0.23	0.47	144,509	0.45	0.90	14,099	0.04	0.09	164,453	0.50	1.01
<b>Turkey</b>	70,229	0.93	1.54	119,256	1.52	2.53	130,202	1.64	2.73	102,606	1.26	2.11	146,348	1.78	2.96
<b>China</b>	42,591	0.03	0.12	21,928	0.02	0.06	35,838	0.02	0.10	75,642	0.05	0.21	68,505	0.05	0.19
<b>Germany</b>	14,102	0.17	0.53	17,910	0.22	0.67	14,468	0.18	0.54	31,726	0.39	1.17	27,870	0.34	1.02
<b>Vietnam</b>	52,941	0.59	0.65	59,935	0.64	0.71	89,138	0.94	1.05	69,925	0.73	0.81	27,669	0.29	0.32
<b>Iran</b>	40,000	0.51	0.85	40,000	0.51	0.84	48,631	0.61	1.01	61,554	0.76	1.26	22,552	0.28	0.46
<b>Syria</b>	20,000	0.91	1.21	25,148	1.36	1.02	20,400	1.11	1.48	17,630	0.98	1.31	20,009	1.18	1.57
<b>Spain</b>	7,200	0.15	0.61	6,491	0.14	0.56	8,281	0.18	0.71	11,118	0.24	0.96	13,143	0.28	1.13
<b>Italy</b>	9,075	0.15	0.61	9,880	0.17	0.66	11,190	0.19	0.75	12,334	0.21	0.83	11,083	0.18	0.73
<b>India</b>	5,346	0.00	0.04	6,218	0.00	0.05	8,042	0.01	0.06	12,276	0.01	0.09	8,478	0.01	0.06
<b>France</b>	8,212	0.12	0.38	6,812	0.11	0.32	7,020	0.11	0.33	7,119	0.11	0.33	8,183	0.13	0.38
<b>Russian Fed.</b>	4,183	0.03	0.06	1,863	0.01	0.03	2,669	0.02	0.04	5,494	0.04	0.08	7,178	0.05	0.10
<b>Saudi Arabia</b>	1,043	0.04	0.06	6,407	0.20	0.34	4,004	0.12	0.21	5,261	0.16	0.27	6,018	0.18	0.30
<b>Afghanistan</b>	10,000	0.32	0.64	7,045	0.22	0.43	6,706	0.19	0.39	11,553	0.32	0.65	5,098	0.14	0.27
<b>UK</b>	3,150	0.05	0.15	3,710	0.06	0.17	3,609	0.05	0.17	4,001	0.06	0.18	4,744	0.07	0.21
<b>Greece</b>	4,367	0.39	0.56	3,724	0.34	0.49	2,034	0.18	0.26	3,810	0.34	0.49	4,316	0.41	0.59
<b>Poland</b>	2,352	0.06	0.19	1,688	0.04	0.13	2,134	0.06	0.17	2,666	0.07	0.21	4,060	0.11	0.32
<b>Israel</b>	4,141	0.52	1.57	2,376	0.29	0.89	2,685	0.33	0.99	4,107	0.49	1.49	3,234	0.39	1.17
<b>Iraq</b>	3,663	0.11	0.18	5,481	0.15	0.25	7,935	0.21	0.36	9,939	0.26	0.43	2,327	0.06	0.10
<b>Australia</b>	3,454	0.15	0.30	3,445	0.14	0.29	3,318	0.14	0.28	3,662	0.15	0.30	2,297	0.09	0.18
<b>WORLD TOTAL</b>	<b>454,562</b>	<b>0.06</b>		<b>506,560</b>	<b>0.06</b>		<b>669,987</b>	<b>0.09</b>		<b>673,894</b>	<b>0.09</b>		<b>678,984</b>	<b>0.09</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# WALNUTS

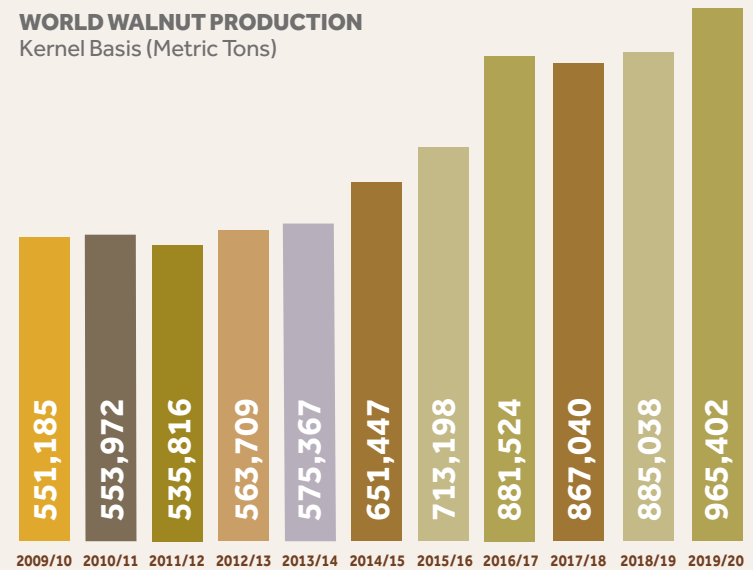
## PRODUCTION



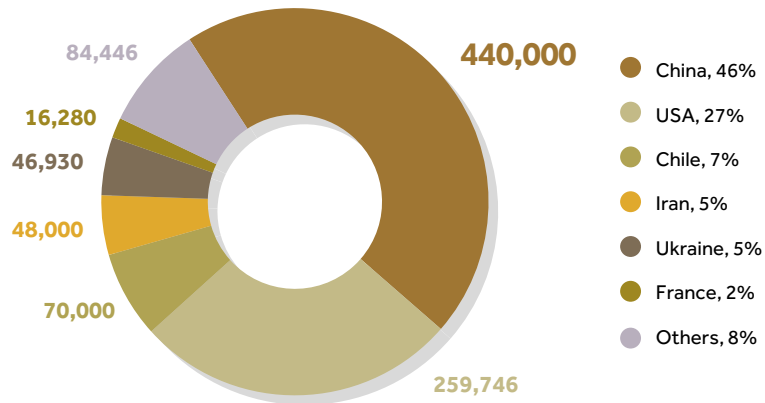
2019/2020 overall walnut production reached 965,402 metric tons (kernel basis), up by 9% from the prior season and the highest level from the previous decade.

With a crop increased by 26% from the prior year, China was the top producing country, accounting for 46% of the world share followed by the USA with 27%. Chilean production keeps growing year on year and has hit the 70,000 MT threshold in 2019/20.

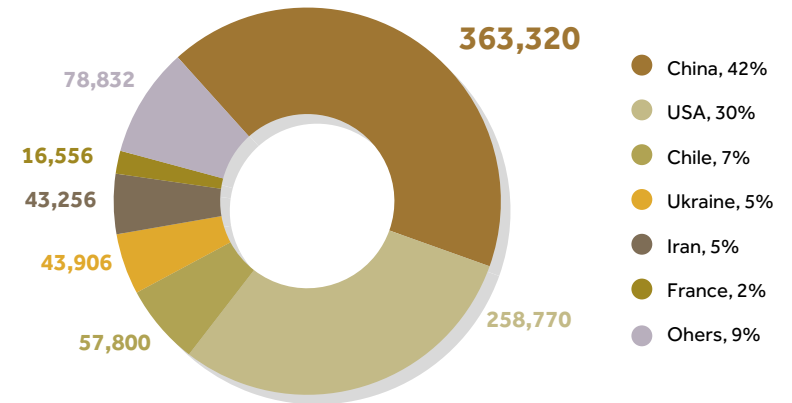
**WORLD WALNUT PRODUCTION**  
Kernel Basis (Metric Tons)



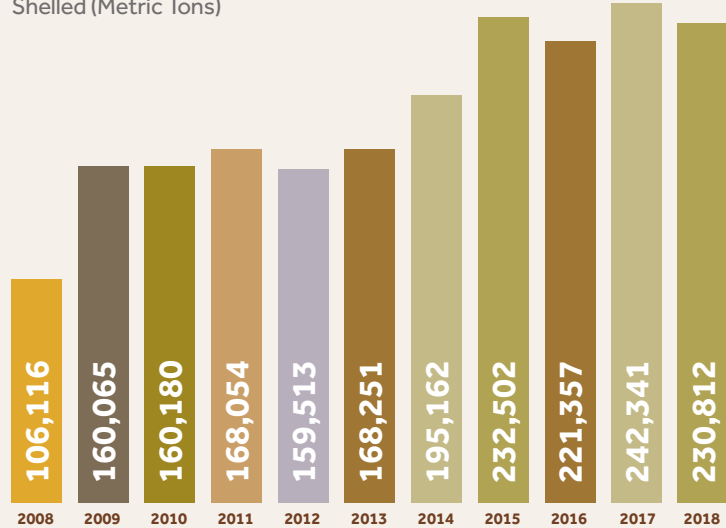
**2019/20 WALNUT PRODUCTION**  
Kernel Basis (Metric Tons)



**5-YEAR AVERAGE WALNUT PRODUCTION**  
Kernel Basis (Metric Tons)



**WORLD WALNUT EXPORTS**  
Shelled (Metric Tons)



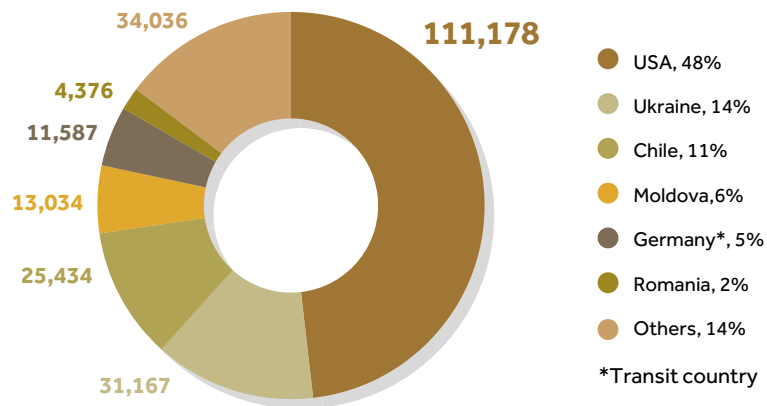
Total shelled walnut shipments amounted to 230,812 metric tons in 2018. The USA was the top exporter, accounting for 48% of the world share. Top markets for the USA were the European Union + the UK (42% of the country share), mainly Germany and Spain, followed by Japan (15%) and South Korea (11%). The EU was also the main destination for Ukraine and Chile exports.

Furthermore, there were 277,941 MT of in-shell walnut traded worldwide in 2018, from which 47% were shipped out of the USA and 23% out of Chile. Turkey and the EU were the main importers for both the USA and Chile.

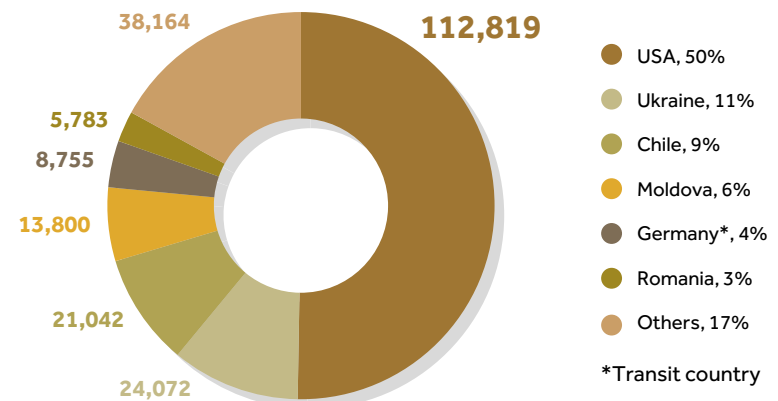
**EXPORTS**



**2018 WORLD WALNUT EXPORTS**  
Shelled (Metric Tons)



**5-YEAR AVERAGE WALNUT EXPORTS**  
Shelled (Metric Tons)





# WALNUTS

## WORLD WALNUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Germany</b>	10,703	13,272	16,461	18,260	15,777	16,339	19,959	24,815	25,978	32,667	35,259	24,556
<b>Japan</b>	7,653	8,839	13,224	13,006	12,409	11,870	15,046	14,918	18,392	21,172	17,038	9,385
<b>Spain</b>	8,541	8,719	9,660	9,677	9,087	9,735	9,872	12,204	14,709	14,745	15,962	7,421
<b>Netherlands</b>	2,840	3,761	3,977	5,504	4,584	6,026	8,167	14,026	12,691	17,579	14,308	11,468
<b>Korea Rep</b>	6,445	10,352	9,262	9,815	12,433	11,025	13,141	12,631	16,130	12,685	12,459	6,014
<b>France</b>	5,248	7,546	7,073	7,372	3,914	6,354	4,621	10,179	9,768	13,181	11,212	5,964
<b>Canada</b>	6,257	6,507	6,748	7,183	8,398	8,704	9,221	9,386	10,862	10,287	11,160	4,903
<b>Turkey</b>	3,342	8,483	3,517	4,994	7,340	2,251	3,653	7,827	3,892	6,632	9,093	5,751
<b>UK</b>	4,917	3,434	5,456	6,681	5,600	5,731	7,162	8,617	9,559	10,552	8,892	3,975
<b>Italy</b>	5,466	4,588	3,944	4,037	3,766	4,241	3,801	6,116	7,630	7,633	7,459	1,993
<b>Israel</b>	4,292	4,334	3,510	3,893	3,341	3,667	3,135	4,810	5,170	5,139	5,614	1,322
<b>Austria</b>	1,731	2,055	2,288	2,969	2,128	2,493	2,349	3,654	3,621	4,773	5,033	3,302
<b>Australia</b>	3,982	4,611	3,857	4,253	6,159	4,396	4,923	5,117	4,660	5,527	4,086	104
<b>Iraq</b>	1,294	3,819	5,543	3,140	8,889	4,949	3,590	6,463	1,947	4,680	3,869	2,575
<b>China</b>	485	5,154	5,409	3,936	5,400	2,947	6,661	8,555	11,007	3,842	3,588	3,103
<b>Brazil</b>	2,795	1,909	2,801	2,653	3,351	2,864	3,134	2,659	3,187	3,287	3,583	788
<b>Greece</b>	2,307	3,138	2,402	2,443	1,232	1,667	1,546	2,670	2,681	3,188	3,508	1,201
<b>UAE</b>	761	2,289	2,315	2,127	1,449	1,907	2,683	3,709	4,347	3,898	3,334	2,573
<b>Switzerland</b>	1,935	1,615	1,670	2,087	1,931	1,829	1,547	2,254	2,298	2,302	2,668	733
<b>Azerbaijan</b>	397	1,403	1,249	1,715	2,485	1,462	1,423	1,611	1,872	2,951	2,580	2,184
<b>Others</b>	24,725	54,237	49,814	52,309	39,841	57,794	69,529	70,281	50,956	55,621	50,106	25,382
<b>WORLD TOTAL</b>	<b>106,116</b>	<b>160,065</b>	<b>160,180</b>	<b>168,054</b>	<b>159,513</b>	<b>168,251</b>	<b>195,162</b>	<b>232,502</b>	<b>221,357</b>	<b>242,341</b>	<b>230,812</b>	<b>124,697</b>





### WORLD WALNUT ESTIMATED CONSUMPTION (Kernel Basis)

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>China</b>	206,670	0.15	0.34	249,579	0.18	0.45	403,719	0.28	0.56	362,383	0.25	0.50	364,030	0.25	0.50
<b>USA</b>	130,768	0.41	1.02	124,270	0.39	0.97	160,220	0.50	1.24	132,236	0.41	1.02	159,687	0.49	1.22
<b>Iran</b>	44,855	0.57	0.88	51,966	0.66	1.01	41,836	0.52	0.80	41,555	0.51	0.79	49,518	0.61	0.93
<b>Germany</b>	14,763	0.18	0.55	17,922	0.22	0.67	16,856	0.21	0.62	21,691	0.26	0.80	23,709	0.29	0.86
<b>France</b>	18,333	0.28	0.84	24,998	0.39	1.18	21,680	0.33	1.02	27,064	0.42	1.26	22,930	0.35	1.07
<b>Turkey</b>	29,195	0.38	0.77	13,754	0.17	0.35	9,918	0.12	0.25	16,453	0.20	0.41	17,463	0.21	0.42
<b>Japan</b>	15,046	0.12	0.18	14,906	0.12	0.18	18,392	0.14	0.22	21,172	0.17	0.26	17,038	0.13	0.21
<b>Ukraine</b>	7,119	0.16	0.32	19,698	0.44	0.88	14,302	0.32	0.64	17,845	0.40	0.81	15,836	0.36	0.72
<b>Spain</b>	8,815	0.19	0.57	11,173	0.24	0.73	13,746	0.30	0.90	13,649	0.29	0.89	15,206	0.33	0.99
<b>Korea Rep</b>	13,107	0.26	0.79	12,601	0.25	0.76	16,091	0.32	0.96	12,651	0.25	0.75	12,422	0.24	0.74
<b>Italy</b>	8,707	0.15	0.29	12,748	0.21	0.43	13,829	0.23	0.47	14,947	0.25	0.50	11,942	0.20	0.39
<b>India</b>	13,097	0.01	0.04	17,934	0.01	0.05	14,751	0.01	0.04	9,131	0.01	0.03	11,897	0.01	0.04
<b>Canada</b>	8,860	0.25	0.50	6,402	0.18	0.36	10,650	0.29	0.59	9,260	0.25	0.51	10,948	0.30	0.59
<b>Netherlands</b>	4,455	0.27	0.80	9,894	0.58	1.77	8,197	0.48	1.46	14,066	0.83	1.65	10,362	0.61	1.21
<b>Romania</b>	3,734	0.19	0.37	6,997	0.36	0.72	6,778	0.34	0.69	7,946	0.40	0.81	10,115	0.52	1.04
<b>Australia</b>	9,322	0.40	0.80	9,517	0.40	0.79	7,377	0.31	0.61	10,361	0.42	0.85	8,448	0.34	0.68
<b>UK</b>	6,711	0.10	0.32	8,225	0.13	0.39	9,001	0.14	0.41	9,953	0.15	0.46	8,285	0.12	0.37
<b>Israel</b>	3,116	0.39	0.78	4,810	0.60	1.19	4,931	0.60	1.20	5,139	0.62	1.23	5,614	0.67	1.34
<b>Hungary</b>	5,741	0.58	1.16	6,852	0.70	1.39	2,738	0.28	0.56	3,524	0.36	0.73	5,153	0.53	1.06
<b>Iraq</b>	3,590	0.10	0.31	6,463	0.18	0.54	1,947	0.05	0.16	4,680	0.12	0.37	3,869	0.10	0.31
<b>WORLD TOTAL</b>	<b>632,313</b>	<b>0.09</b>		<b>707,802</b>	<b>0.10</b>		<b>888,672</b>	<b>0.12</b>		<b>862,698</b>	<b>0.11</b>		<b>887,731</b>	<b>0.12</b>	

<sup>1</sup>Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup>Based on the estimated percentage of population consuming the specific product.



# PEANUTS (GROUNDNUTS)

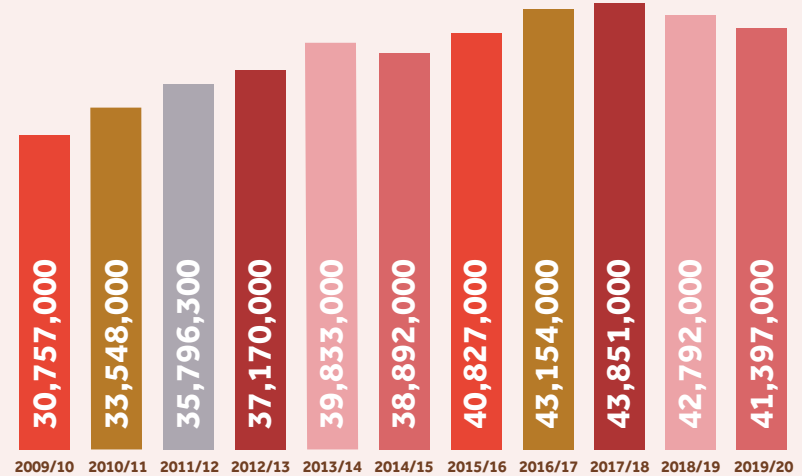
## PRODUCTION



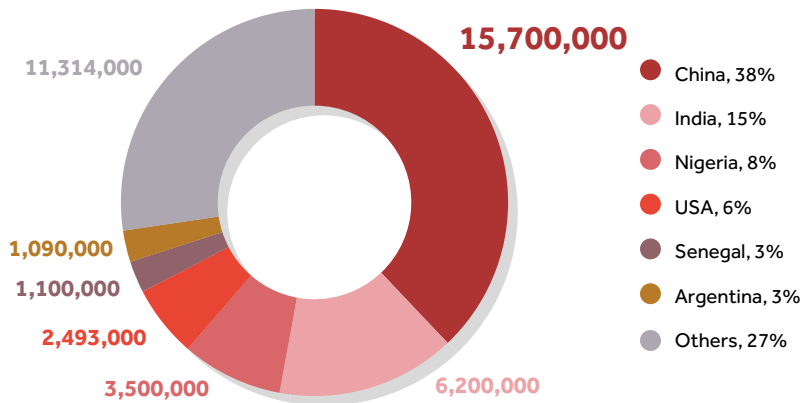
Season 2019/2020 world peanut crop (in-shell basis) totaled ca. 41.4 million metric tons, slightly down compared to the previous season.

Production was led by China, with a crop 4% above the prior year, followed by India which crop was increased by 32% vs. 2018/19. In other top producing origins –Nigeria, Senegal and Argentina– crops were down between 21% and 24% from the previous year while USA remained at the same level.

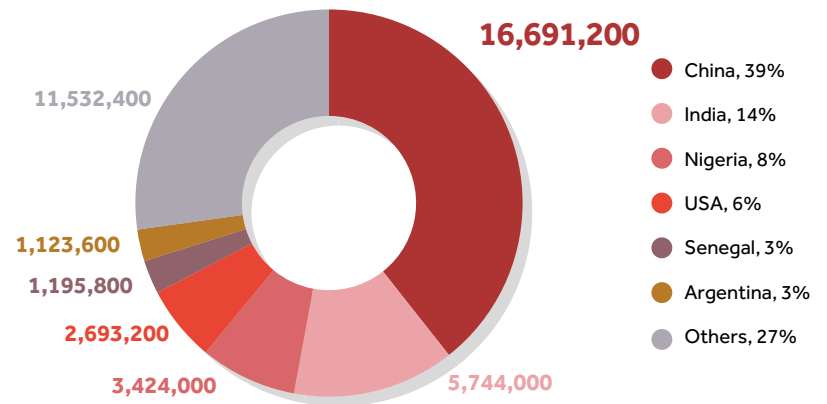
**WORLD PEANUT PRODUCTION**  
In-shell Basis (Metric Tons)



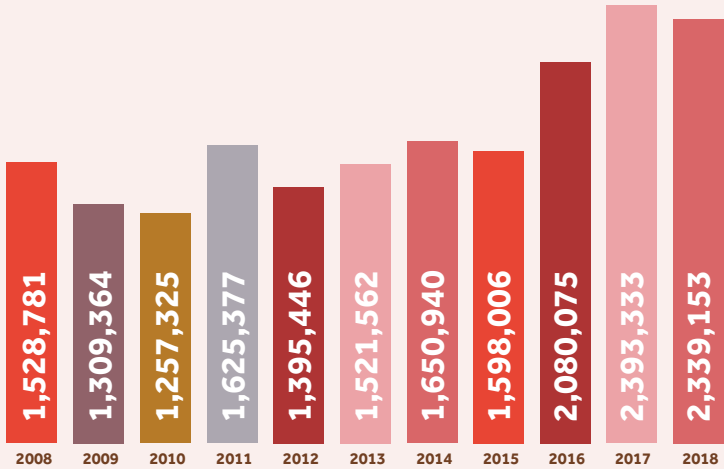
**2019/20 ESTIMATED PEANUT PRODUCTION**  
In-shell Basis (Metric Tons)



**5-YEAR AVERAGE PEANUT PRODUCTION**  
In-shell Basis (Metric Tons)



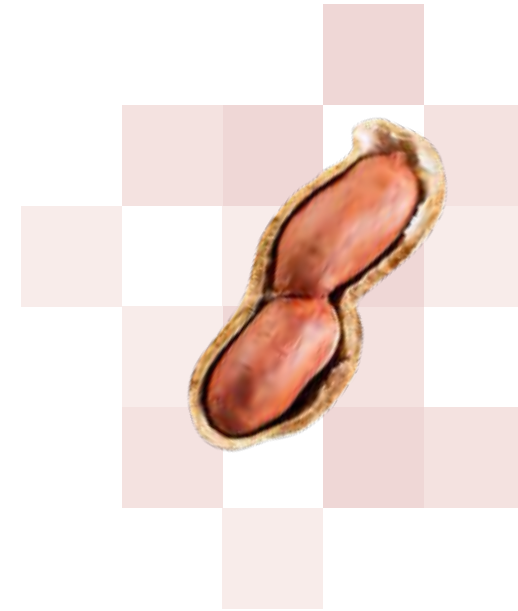
**WORLD PEANUT EXPORTS**  
Shelled (Metric Tons)



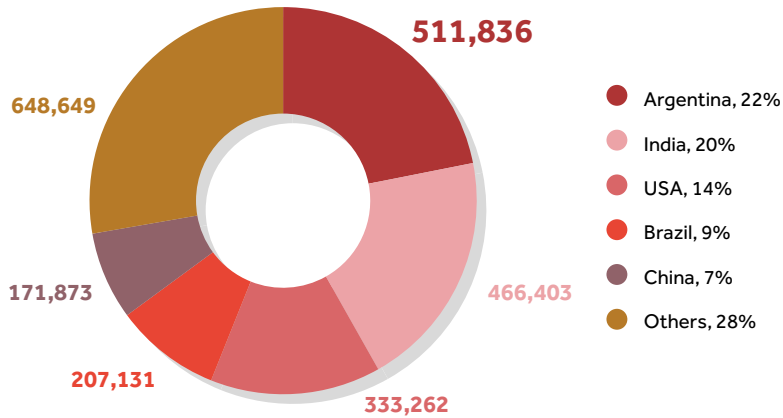
Reaching similar levels to the previous year record, total peanut (shelled) shipments amounted to over 2.3 million metric tons in 2018.

Both in 2018 and over the last 5 years, Argentina and India were the top exporting origins, accounting for 22% and 20% of the world share in 2018, respectively. The European Union + the UK were the main destinations for Argentina (81% of the country share), while South eastern Asia countries were Indian top markets in 2018 (73% of the country share). The USA was the third top exporter, with 14% of the global share and 55% of its shipments bound to Mexico and Canada.

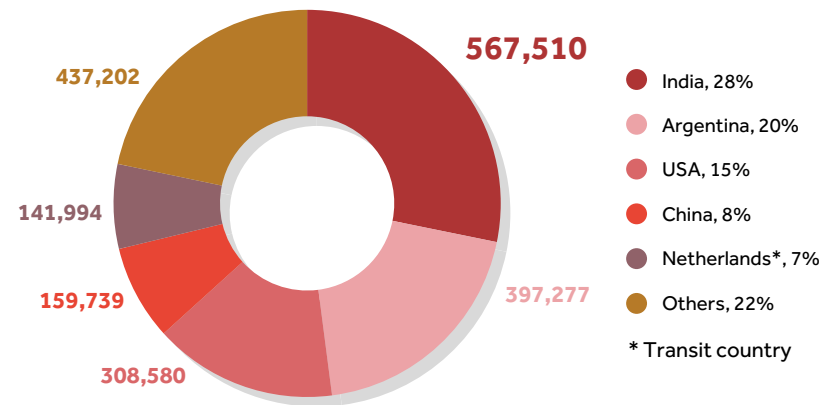
**EXPORTS**



**2018 WORLD PEANUT EXPORTS**  
Shelled (Metric Tons)



**5-YEAR AVERAGE PEANUT EXPORTS**  
Shelled (Metric Tons)



\* Transit country

# PEANUTS (GROUNDNUTS)



## WORLD PEANUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Netherlands*</b>	273,279	244,298	154,346	156,494	135,722	171,769	180,147	161,992	310,163	320,682	294,364	21,085
<b>Indonesia</b>	145,366	133,681	216,273	280,231	161,035	208,082	205,031	174,925	190,745	274,303	252,555	107,189
<b>Germany</b>	51,951	31,051	41,295	65,787	83,512	96,545	92,024	107,175	106,722	175,734	189,213	137,262
<b>China</b>	15,963	7,582	16,854	49,607	17,628	20,435	36,848	64,715	170,012	119,805	137,529	121,566
<b>Mexico</b>	67,893	95,246	83,740	107,079	93,720	95,967	109,787	122,744	100,868	141,317	133,689	65,796
<b>Russian Fed.</b>	54,712	69,672	61,084	73,750	47,998	66,059	71,198	64,720	78,583	129,813	125,935	71,223
<b>Vietnam</b>	2,692	1,564	2,102	149,310	259,703	130,212	168,599	103,994	217,865	178,421	107,136	104,444
<b>UK</b>	71,059	71,294	57,820	76,726	47,560	71,772	69,123	70,907	85,601	83,982	102,960	31,901
<b>Canada</b>	115,405	83,388	73,929	87,221	74,326	83,369	87,595	91,612	95,925	107,765	99,455	-15,950
<b>Poland</b>	28,788	30,649	16,096	20,339	24,829	31,139	28,810	23,506	47,206	67,542	77,207	48,419
<b>Philippines</b>	35,444	42,424	57,760	54,273	58,043	57,764	70,390	62,357	61,106	87,405	70,764	35,320
<b>Algeria</b>	23,202	44,898	23,370	30,607	15,375	41,177	40,354	33,027	50,698	51,565	49,760	26,558
<b>Thailand</b>	27,866	25,874	31,790	36,547	25,915	29,536	36,235	69,513	75,663	23,698	46,265	18,399
<b>Malaysia</b>	48,352	47,711	93,477	99,836	76,303	58,365	72,336	85,653	72,107	61,334	39,024	-9,328
<b>Italy</b>	27,040	12,544	3,834	2,471	3,803	5,860	9,065	4,223	21,473	20,085	38,277	11,237
<b>Japan</b>	38,513	28,962	27,626	29,203	13,030	25,912	29,087	26,026	29,322	47,485	38,142	-371
<b>France</b>	36,732	23,572	10,905	15,220	12,346	14,777	17,815	16,492	26,133	33,735	33,901	-2,831
<b>Belgium</b>	13,893	12,026	6,629	8,373	5,116	8,000	12,808	6,742	22,620	28,343	29,380	15,487
<b>Australia</b>	8,126	9,921	3,478	4,816	5,650	3,978	4,773	5,720	1,949	10,432	27,690	19,564
<b>Ukraine</b>	23,484	15,585	25,273	25,583	12,958	21,090	14,903	13,103	12,463	22,327	25,901	2,417
<b>Others</b>	419,021	277,422	249,644	251,904	220,874	279,753	294,011	288,860	302,853	407,561	420,005	984
<b>WORLD TOTAL</b>	<b>1,528,781</b>	<b>1,309,364</b>	<b>1,257,325</b>	<b>1,625,377</b>	<b>1,395,446</b>	<b>1,521,562</b>	<b>1,650,940</b>	<b>1,598,006</b>	<b>2,080,075</b>	<b>2,393,333</b>	<b>2,339,153</b>	<b>810,372</b>

\*Transit country



## WORLD PEANUT ESTIMATED CONSUMPTION

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>China</b>	16,636,003	12.14	13.49	16,682,808	12.05	13.39	17,371,242	12.11	13.45	19,173,504	13.31	14.79	14,934,656	10.23	11.37
<b>India</b>	4,247,948	3.35	3.72	4,093,543	3.12	3.47	5,627,940	4.25	4.72	5,945,293	4.44	4.93	4,683,487	3.46	3.85
<b>Nigeria</b>	2,999,992	16.81	18.67	3,000,000	16.47	18.29	3,000,025	16.13	17.92	3,218,740	16.85	18.72	3,806,972	19.44	21.60
<b>USA</b>	2,213,880	6.94	7.71	2,614,629	8.13	9.03	2,313,684	7.18	7.98	2,348,027	7.24	8.05	2,296,667	7.02	7.80
<b>Indonesia</b>	1,367,024	5.41	6.01	1,324,925	5.14	5.72	1,310,520	5.02	5.58	1,364,007	5.16	5.74	1,189,344	4.44	4.94
<b>Vietnam</b>	648,599	7.19	14.38	574,994	6.15	12.31	669,618	7.08	14.16	669,526	7.01	14.02	575,343	6.02	12.04
<b>Brazil</b>	287,614	1.42	1.58	348,459	1.68	1.86	329,803	1.59	1.76	360,591	1.72	1.91	269,349	1.29	1.43
<b>Germany</b>	82,574	1.02	3.08	97,628	1.21	3.67	92,375	1.13	3.42	161,501	1.97	5.96	170,409	2.05	6.21
<b>Mexico</b>	212,601	1.72	3.43	220,761	1.74	3.48	203,355	1.59	3.19	247,422	1.91	3.83	158,115	1.25	2.51
<b>Russian Fed.</b>	70,986	0.50	2.01	64,432	0.45	1.80	77,653	0.54	2.16	127,776	0.89	3.56	123,711	0.85	3.40
<b>UK</b>	68,396	1.07	2.14	70,334	1.09	2.17	85,099	1.29	2.59	83,417	1.26	2.52	100,856	1.50	3.00
<b>Canada</b>	87,543	2.48	4.96	91,485	2.55	5.09	95,797	2.64	5.28	107,642	2.94	5.88	99,424	2.68	5.36
<b>Poland</b>	28,276	0.74	0.82	22,772	0.59	0.66	46,257	1.21	1.34	66,597	1.75	1.94	75,408	1.99	2.21
<b>Philippines</b>	70,390	0.70	1.41	62,357	0.62	1.24	61,106	0.59	1.18	87,329	0.83	1.66	70,668	0.66	1.33
<b>Algeria</b>	40,354	1.01	2.02	33,027	0.83	1.67	50,698	1.25	2.50	51,565	1.24	2.49	49,760	1.18	2.36
<b>Thailand</b>	36,192	0.54	1.08	69,462	1.02	2.04	74,742	1.09	2.17	23,698	0.34	0.69	45,431	0.65	1.31
<b>Malaysia</b>	72,182	2.39	4.78	84,985	2.80	5.60	71,494	2.29	4.58	51,508	1.63	3.26	38,457	1.22	2.44
<b>Japan</b>	29,070	0.23	0.26	26,016	0.21	0.23	29,302	0.23	0.25	47,479	0.37	0.41	38,049	0.30	0.33
<b>France</b>	16,871	0.25	0.77	16,204	0.25	0.76	25,911	0.40	1.21	33,532	0.52	1.57	33,709	0.52	1.57
<b>South Africa</b>	78,697	1.50	3.00	35,946	0.66	1.32	136,168	2.43	4.86	82,153	1.45	2.90	26,886	0.47	0.93
<b>WORLD TOTAL</b>	<b>39,144,000</b>	<b>5.43</b>		<b>41,701,000</b>	<b>5.67</b>		<b>42,596,000</b>	<b>5.70</b>		<b>44,221,000</b>	<b>5.85</b>		<b>42,213,000</b>	<b>5.53</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



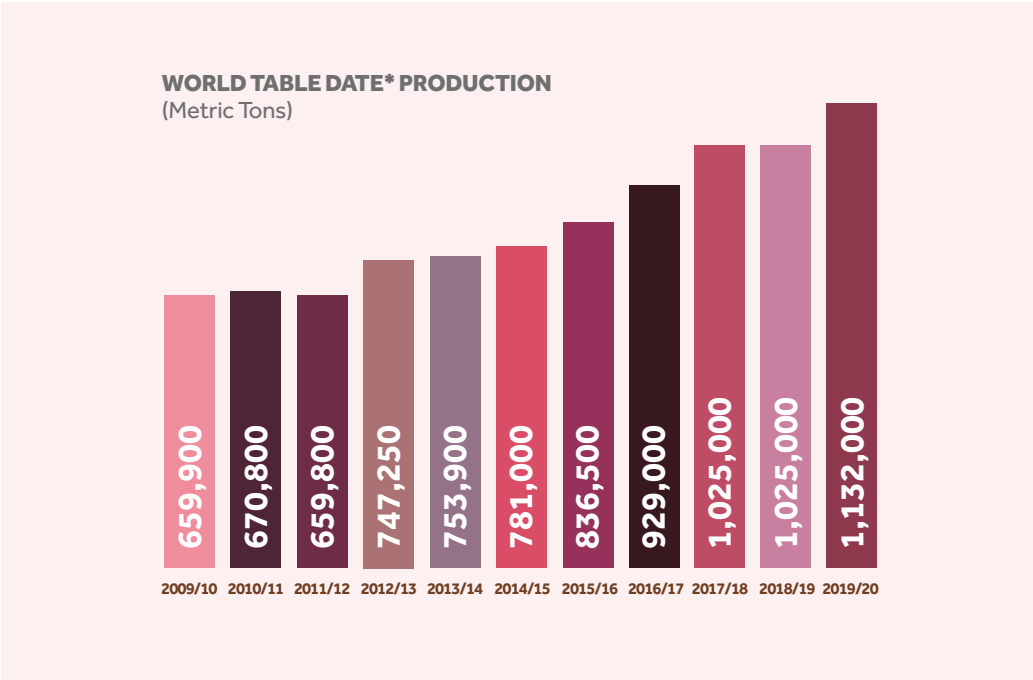
# DATES

## PRODUCTION

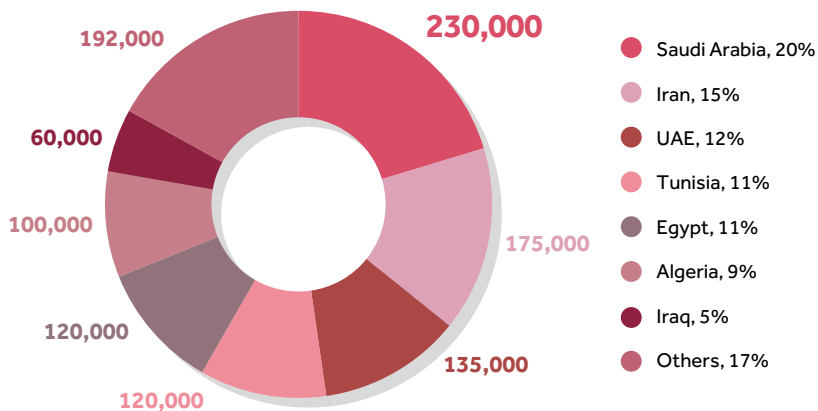


World table date production keeps increasing at a steady pace, reaching over 1.1 million metric tons in the 2019/2020 season, which represents an increment of 10% compared with the 2018/19 season.

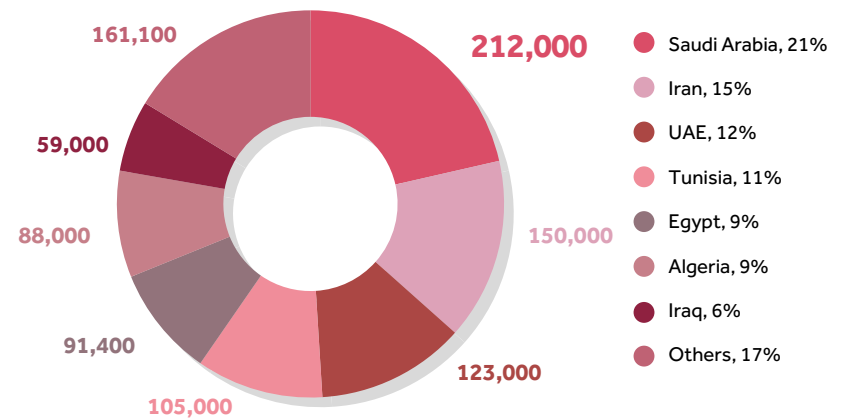
Saudi Arabia remains as the top producing country, accounting for 20% of the world share in 2019/20 and averaging 21% of the world production over the last 5 years. The other top producing origins for the same periods were Iran, the UAE, Tunisia, Egypt, Algeria and Iraq.



### 2019/20 TABLE DATE\* PRODUCTION (Metric Tons)

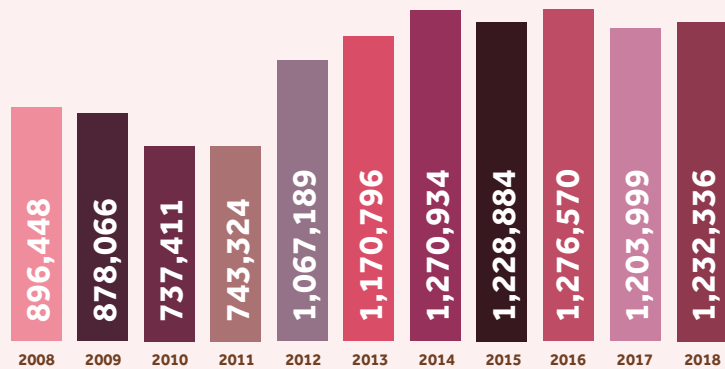


### 5-YEAR AVERAGE TABLE DATE\* PRODUCTION (Metric Tons)



\*Dates that have been packaged and presented for sale as such (approx.15% of raw dates global production). Dates consumed in bulk and those destined for processing are not included.

**WORLD DATE\* EXPORTS**  
(Metric Tons)



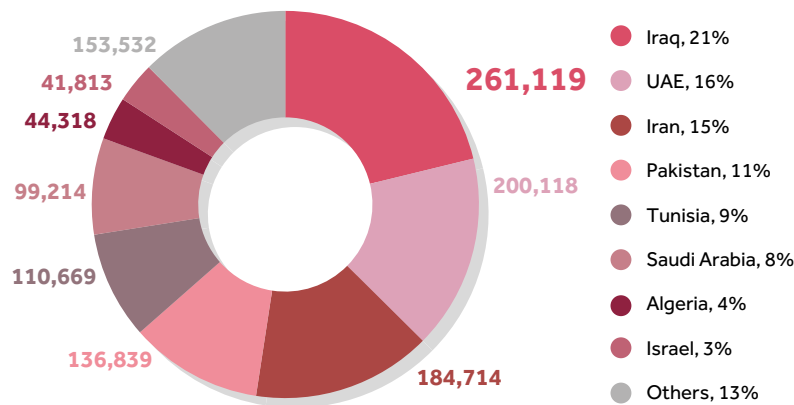
World date exports (including both table dates as those consumed in bulk or destined for processing) totaled over 1.2 million metric tons in 2018, among the highest amounts of the previous 10 years.

Iraq was the leading exporting origin accounting for 21% of the world share and with 95% of its shipments destined to India (61% of the country share) and the UAE (34%). In fact, India and the UAE were among the main destinations for all the rest of the top exporting countries.

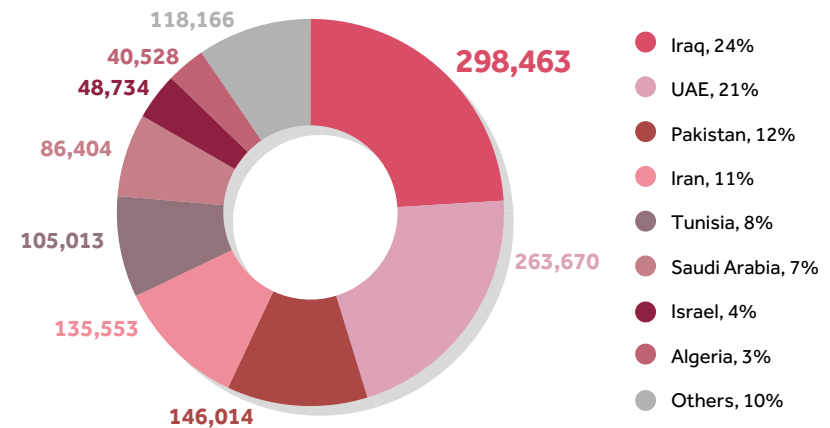
**EXPORTS**



**2018 WORLD DATE\* EXPORTS**  
(Metric Tons)



**5-YEAR AVERAGE DATE\* EXPORTS**  
(Metric Tons)



\*Accounting for table dates as well as those consumed in bulk or destined for processing.

# DATES

WORLD DATE* IMPORTS (Metric Tons)												
COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
India	257,369	305,156	294,898	273,017	321,883	331,192	337,208	452,078	458,208	441,948	385,173	127,804
UAE	226,764	16,138	38,892	45,493	241,525	215,909	241,767	170,253	212,605	109,150	151,635	-75,129
Morocco	30,122	34,158	29,926	29,640	4,394	34,987	53,849	61,915	72,088	57,221	82,057	51,935
Turkey	7,267	10,895	11,643	18,523	14,481	29,378	28,153	37,376	27,155	38,830	40,423	33,156
Indonesia	11,588	8,809	10,715	10,036	12,254	17,318	31,019	14,618	23,730	36,832	40,355	28,767
USA	7,939	12,395	7,457	9,963	6,053	13,883	25,480	18,529	28,560	21,812	37,756	29,817
France	18,226	24,023	28,927	26,712	27,449	33,536	38,468	35,490	34,227	40,589	33,682	15,456
Kazakhstan	2,278	1,923	2,694	3,130	3,557	9,794	10,904	18,411	22,938	25,672	32,738	30,460
Bangladesh	19,093	34,172	41,277	33,133	30,781	27,071	761	28,823	34,546	42,540	28,309	9,216
Russian Fed.	19,458	19,333	22,355	19,833	21,123	23,534	21,335	17,405	17,380	29,753	27,967	8,509
Germany	15,553	17,404	16,691	17,229	14,252	15,146	17,708	18,226	20,292	26,999	26,830	11,277
UK	14,225	11,852	14,365	13,984	13,876	22,673	27,444	24,462	18,978	28,759	20,533	6,308
Malaysia	10,522	8,722	11,583	8,976	11,342	12,887	17,756	14,293	18,442	26,199	19,380	8,858
Kuwait	5,758	2,586	2,921	3,943	4,860	6,651	12,477	12,400	10,848	13,696	18,447	12,689
Netherlands	6,798	7,012	7,775	10,643	6,354	15,209	18,375	16,433	13,125	20,612	17,612	10,814
Oman	6,194	11,747	11,511	8,899	4,696	9,129	10,659	19,316	20,076	7,037	16,678	10,484
Somalia	6,745	2,052	3,022	4,151	3,797	5,870	10,823	14,244	6,534	7,726	13,571	6,826
Jordan	9,909	4,943	8,048	9,608	10,854	7,025	16,582	10,828	10,730	12,175	13,487	3,578
Spain	8,759	7,096	9,553	9,542	6,384	9,818	11,347	12,242	9,717	16,653	13,125	4,366
Italy	7,567	8,984	9,254	10,070	7,316	10,041	11,488	12,228	9,579	12,952	12,397	4,830
Others	204,314	328,666	153,904	176,799	299,958	319,745	327,331	219,312	206,813	186,847	200,181	-4,133
<b>WORLD TOTAL</b>	<b>896,448</b>	<b>878,066</b>	<b>737,411</b>	<b>743,324</b>	<b>1,067,189</b>	<b>1,170,796</b>	<b>1,270,934</b>	<b>1,228,884</b>	<b>1,276,570</b>	<b>1,203,999</b>	<b>1,232,336</b>	<b>335,888</b>

\*Accounting for table dates as well as those consumed in bulk or destined for processing.





## WORLD TABLE DATE ESTIMATED CONSUMPTION

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>Saudi Arabia</b>	105,230	4.35	4.83	121,300	4.40	4.89	126,250	3.91	4.35	163,687	4.96	5.52	200,606	5.95	6.61
<b>Egypt</b>	85,000	1.08	1.20	86,800	1.10	1.22	88,630	0.93	1.03	88,000	0.90	1.00	90,926	0.92	1.03
<b>Iran</b>	72,000	0.97	1.94	73,600	0.93	1.86	75,000	0.93	1.87	74,300	0.91	1.83	79,800	0.98	1.95
<b>UAE</b>	75,000	9.08	10.09	76,300	9.23	10.26	77,720	8.38	9.32	77,200	8.19	9.10	67,017	6.96	7.73
<b>India</b>	53,885	0.04	0.05	72,280	0.03	0.03	73,252	0.06	0.06	70,613	0.05	0.06	61,365	0.05	0.05
<b>Algeria</b>	32,000	0.80	1.60	32,600	0.91	1.82	33,565	0.83	1.65	32,433	0.78	1.57	43,733	1.04	2.07
<b>Indonesia</b>	19,000	0.08	0.15	19,250	0.08	0.55	19,280	0.07	0.15	19,700	0.07	0.15	40,351	0.15	1.00
<b>Turkey</b>	24,459	0.18	0.72	37,376	0.18	0.72	24,336	0.31	1.22	34,140	0.42	1.68	34,638	0.42	1.68
<b>Morocco</b>	23,616	0.71	2.01	21,785	1.04	2.08	26,412	0.75	1.50	29,123	0.81	1.63	33,109	0.92	1.84
<b>Bangladesh</b>	39,211	0.25	0.27	28,823	0.18	0.20	34,546	0.21	0.24	42,539	0.26	0.29	28,308	0.18	0.19
<b>Russian Fed.</b>	21,185	0.15	0.60	17,208	0.12	0.48	17,338	0.12	0.48	29,398	0.20	0.82	27,595	0.19	0.76
<b>Kazakhstan</b>	9,746	0.57	2.29	18,411	1.04	4.18	22,846	1.27	5.08	22,002	1.21	4.83	27,467	1.50	6.00
<b>USA</b>	16,929	0.05	0.35	17,112	0.05	0.33	21,185	0.07	0.44	21,841	0.07	0.45	24,429	0.07	0.50
<b>Israel</b>	10,101	1.26	1.40	17,839	2.21	2.46	21,977	2.68	2.98	20,898	2.51	2.79	23,378	2.79	3.10
<b>France</b>	26,654	0.40	2.68	23,095	0.40	2.65	21,072	0.33	2.17	27,177	0.42	2.79	22,528	0.35	2.31
<b>Oman</b>	14,000	5.05	5.61	14,400	5.19	5.77	15,130	3.42	3.80	15,200	3.24	3.60	20,587	4.26	4.74
<b>Germany</b>	14,134	0.17	1.16	13,531	0.13	0.90	14,304	0.17	1.16	20,591	0.25	1.67	19,674	0.24	1.58
<b>UK</b>	26,305	0.41	1.28	22,585	0.19	1.27	16,650	0.25	1.69	26,283	0.40	2.65	18,832	0.28	1.87
<b>Malaysia</b>	13,721	0.45	0.91	11,571	0.38	0.76	18,363	0.59	1.18	22,700	0.72	1.44	16,399	0.52	1.04
<b>Kuwait</b>	12,247	3.52	3.91	11,836	3.04	3.38	10,728	2.65	2.94	12,172	2.97	3.30	14,504	3.51	3.90
<b>WORLD TOTAL</b>	<b>746,000</b>	<b>0.11</b>		<b>835,950</b>	<b>0.12</b>		<b>927,000</b>	<b>0.12</b>		<b>1,010,500</b>	<b>0.13</b>		<b>1,010,500</b>	<b>0.13</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# DRIED APRICOTS

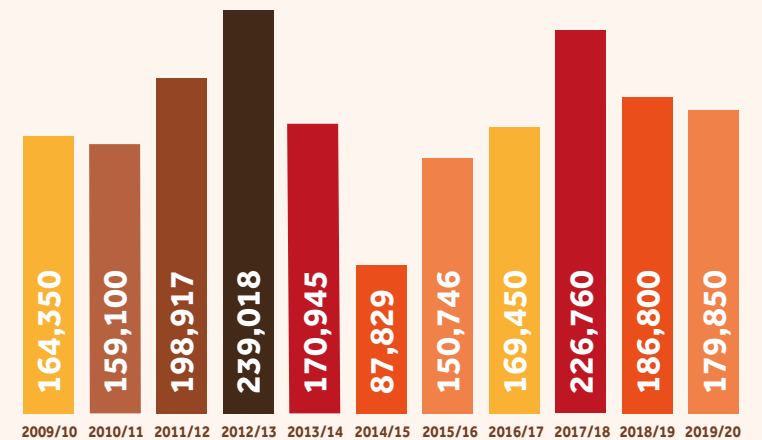
## PRODUCTION



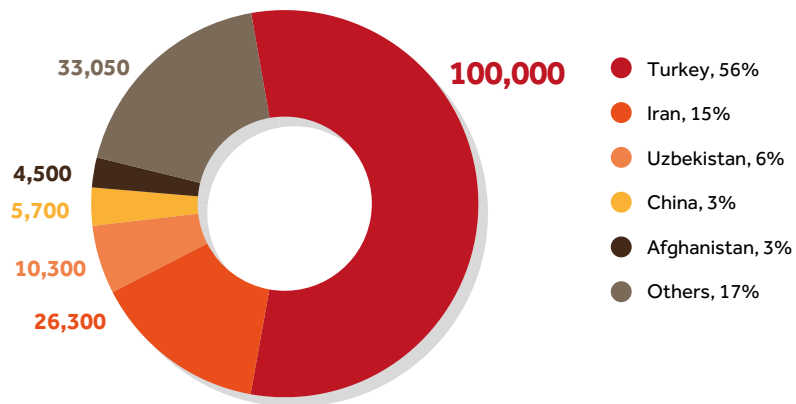
Total dried apricots production amounted to 179,850 metric tons in 2019/2020.

Turkey led world production both in 2019/20 and over the prior 5 years average, accounting for 56% and 58% of the world share, respectively. With 15% of the share in 2019/20 and a 13% 5-year average, Iran was the second world dried apricot producing country.

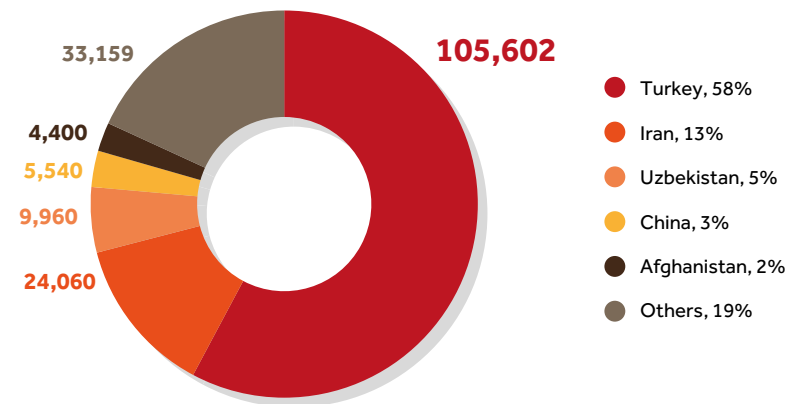
**WORLD DRIED APRICOT PRODUCTION**  
(Metric Tons)



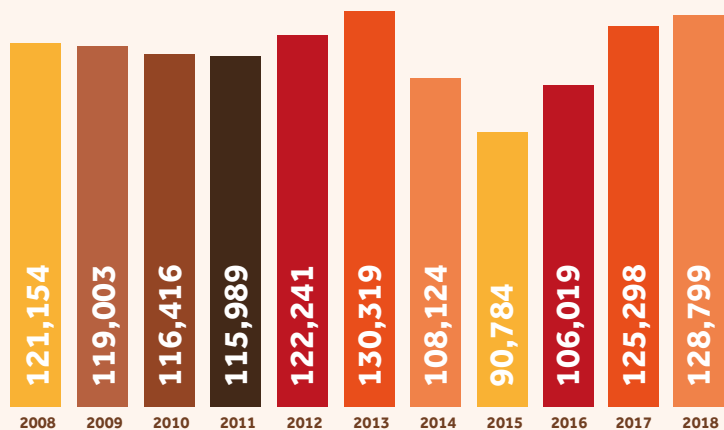
**2019/20 DRIED APRICOT PRODUCTION**  
(Metric Tons)



**5-YEAR AVERAGE DRIED APRICOT PRODUCTION**  
(Metric Tons)



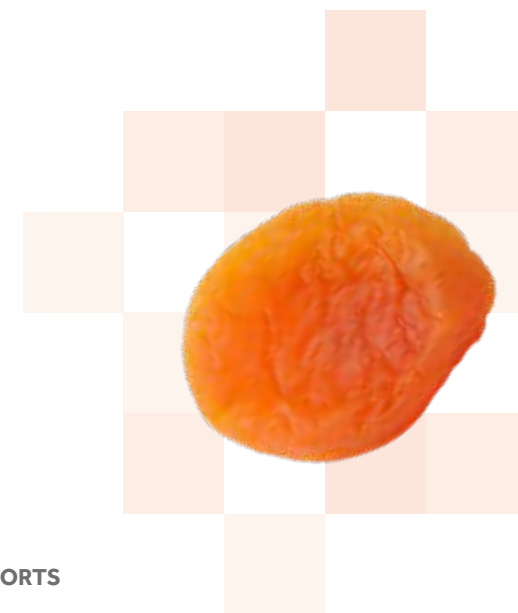
### WORLD DRIED APRICOT EXPORTS (Metric Tons)



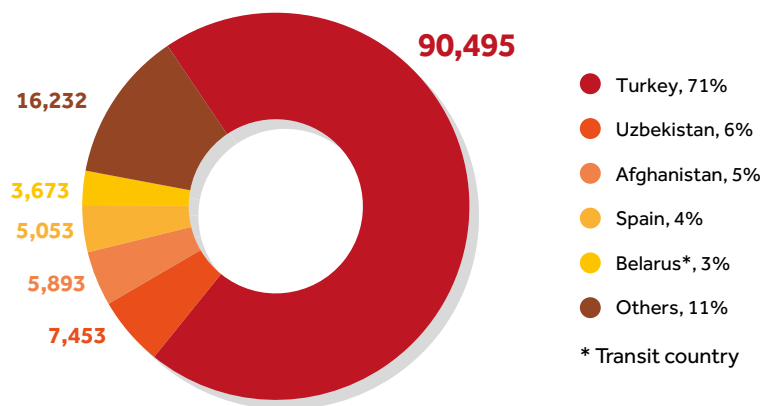
Following the growing trend of the last 3 years, global shipments of dried apricots continued to increase in 2018. Up by 3% from 2017, world exports reached 128,800 metric tons in 2018.

Turkey remains as the world top dried apricot exporting country, accounting for 71% of the global share in 2018. The main Turkish destinations were the European Union + the UK which added up to 38% of the country share followed by the USA with 12%. Uzbekistan destined 47% of its shipments to Kazakhstan, 11% to Russia and the rest to others countries in Central Asia.

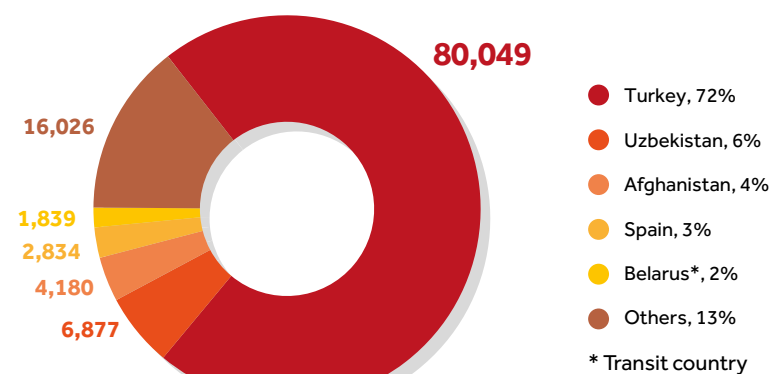
## EXPORTS



### 2018 WORLD DRIED APRICOT EXPORTS (Metric Tons)



### 5-YEAR AVERAGE DRIED APRICOT EXPORTS (Metric Tons)



# DRIED APRICOTS



## WORLD DRIED APRICOT IMPORTS (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>USA</b>	14,524	15,021	13,882	13,331	14,541	15,148	11,103	10,367	11,181	14,537	12,031	-2,493
<b>Russian Fed.</b>	17,045	14,392	14,392	18,364	15,059	25,390	15,133	6,310	7,666	10,366	11,365	-5,681
<b>France</b>	8,393	8,119	8,095	6,837	7,872	8,350	9,451	5,706	7,648	8,191	9,602	1,209
<b>Germany*</b>	9,547	9,545	10,170	10,013	8,080	9,729	8,777	5,679	7,426	7,528	8,895	-652
<b>UK</b>	10,321	9,389	9,127	8,738	7,798	8,485	7,869	5,779	6,647	6,524	6,950	-3,371
<b>Australia</b>	6,252	5,985	5,809	5,652	5,903	6,101	5,139	4,333	4,402	5,420	5,489	-763
<b>India</b>	3,794	2,847	3,116	2,727	2,162	4,709	3,370	3,861	2,271	4,990	5,319	1,524
<b>China</b>	199	339	563	495	547	406	338	1,335	1,565	3,178	5,116	4,917
<b>Brazil</b>	2,028	2,812	3,124	4,042	3,677	4,104	3,226	2,250	3,647	4,207	4,648	2,620
<b>Belarus*</b>	528	463	417	328	596	1,266	645	1,219	2,749	3,469	4,583	4,055
<b>Ukraine</b>	5,455	3,913	2,930	3,331	4,500	4,283	1,471	1,096	2,756	3,804	4,479	-976
<b>Kazakhstan</b>	96	742	3,597	24,876	33,450	31,431	34,662	5,701	6,661	8,508	3,798	3,702
<b>Netherlands*</b>	3,208	3,930	3,059	3,350	3,176	3,780	3,198	2,842	3,416	3,480	3,752	544
<b>Poland</b>	2,118	2,327	2,140	1,898	2,232	4,450	3,285	3,136	3,128	3,060	3,178	1,060
<b>Canada</b>	2,362	2,843	2,291	2,319	2,624	2,924	2,302	1,615	1,929	2,727	2,668	306
<b>Egypt</b>	1,688	2,302	1,680	1,681	2,676	3,162	2,428	2,501	1,861	1,124	2,364	676
<b>Italy</b>	1,781	1,778	1,743	1,954	1,719	2,281	1,945	1,950	2,376	2,015	2,358	577
<b>Spain</b>	1,745	1,709	1,806	1,921	2,327	2,730	1,959	2,061	1,922	2,625	2,119	374
<b>Algeria</b>	715	1,619	236	1,245	1,299	1,735	1,136	1,509	1,570	2,150	1,674	959
<b>Azerbaijan</b>	812	916	1,398	1,415	1,444	1,604	1,307	874	1,103	1,247	1,662	850
<b>Others</b>	28,543	28,012	26,841	1,472	559	-11,747	-10,619	20,661	24,094	26,150	26,749	-1,794
<b>WORLD TOTAL</b>	<b>121,154</b>	<b>119,003</b>	<b>116,416</b>	<b>115,989</b>	<b>122,241</b>	<b>130,319</b>	<b>108,124</b>	<b>90,784</b>	<b>106,019</b>	<b>125,298</b>	<b>128,799</b>	<b>7,645</b>

\*Transit country



## WORLD DRIED APRICOT ESTIMATED CONSUMPTION

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>Iran</b>	25,020	0.319	0.966	13,881	0.175	0.532	14,583	0.182	0.550	31,562	0.388	1.177	29,600	0.362	1.097
<b>Turkey</b>	7,000	0.092	0.154	22,268	0.283	0.472	17,520	0.220	0.367	46,119	0.568	0.947	13,048	0.158	0.264
<b>USA</b>	11,329	0.036	0.142	11,182	0.035	0.139	10,993	0.034	0.136	14,455	0.045	0.178	12,461	0.038	0.152
<b>Russian Fed.</b>	14,956	0.106	0.151	5,800	0.040	0.058	7,516	0.052	0.075	10,169	0.071	0.101	11,200	0.077	0.110
<b>China</b>	4,962	0.004	0.011	3,734	0.003	0.008	6,017	0.004	0.013	9,253	0.006	0.019	10,016	0.007	0.021
<b>Germany</b>	6,376	0.078	0.157	4,177	0.052	0.104	6,007	0.073	0.147	6,149	0.075	0.150	7,842	0.094	0.189
<b>France</b>	8,028	0.121	0.243	4,469	0.069	0.139	6,500	0.100	0.201	6,840	0.105	0.211	7,195	0.111	0.221
<b>UK</b>	7,444	0.116	0.352	5,264	0.081	0.247	6,253	0.095	0.288	6,205	0.094	0.284	6,491	0.097	0.293
<b>Australia</b>	5,118	0.221	0.467	4,268	0.178	0.377	4,328	0.179	0.380	5,321	0.218	0.461	5,301	0.213	0.451
<b>India</b>	3,106	0.002	0.007	3,859	0.003	0.009	2,266	0.002	0.005	4,950	0.004	0.011	5,265	0.004	0.012
<b>Brazil</b>	3,212	0.016	0.064	2,250	0.011	0.043	3,647	0.018	0.070	4,207	0.020	0.080	4,648	0.022	0.089
<b>Ukraine</b>	1,469	0.033	0.066	1,092	0.024	0.049	2,756	0.062	0.124	3,804	0.086	0.172	4,479	0.101	0.202
<b>Poland</b>	3,146	0.083	0.165	2,968	0.077	0.154	3,057	0.080	0.160	2,968	0.078	0.156	2,973	0.078	0.157
<b>Canada</b>	2,196	0.062	0.124	1,463	0.041	0.081	1,810	0.050	0.100	2,472	0.068	0.135	2,371	0.064	0.128
<b>Egypt</b>	2,408	0.029	0.115	2,393	0.026	0.105	1,819	0.019	0.076	1,109	0.011	0.045	2,364	0.024	0.096
<b>Italy</b>	1,552	0.026	0.104	1,646	0.028	0.110	1,953	0.033	0.131	1,524	0.026	0.103	1,933	0.032	0.128
<b>Algeria</b>	1,136	0.028	0.112	1,509	0.038	0.150	1,570	0.039	0.152	2,150	0.052	0.204	1,674	0.040	0.156
<b>Azerbaijan</b>	1,307	0.138	0.277	808	0.083	0.166	1,103	0.113	0.227	1,247	0.127	0.253	1,659	0.167	0.333
<b>Israel</b>	858	0.107	0.214	1,251	0.155	0.310	1,525	0.186	0.372	1,717	0.206	0.412	1,597	0.191	0.381
<b>Switzerland</b>	1,398	0.172	0.344	1,006	0.121	0.242	1,173	0.140	0.279	1,135	0.134	0.268	1,161	0.136	0.272
<b>WORLD TOTAL</b>	<b>133,249</b>	<b>0.018</b>		<b>147,846</b>	<b>0.021</b>		<b>159,900</b>	<b>0.021</b>		<b>220,510</b>	<b>0.029</b>		<b>188,400</b>	<b>0.025</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# DRIED CRANBERRIES

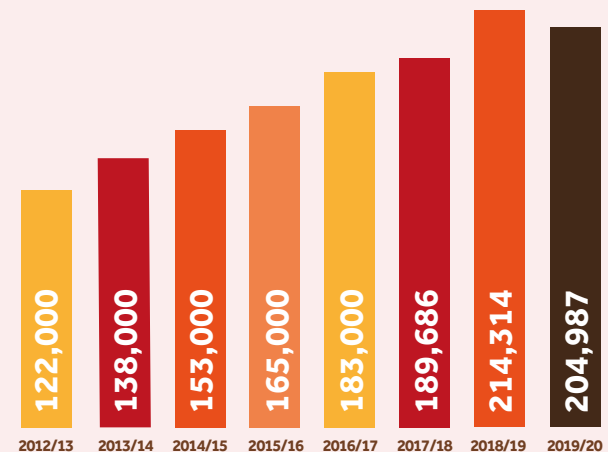
## PRODUCTION



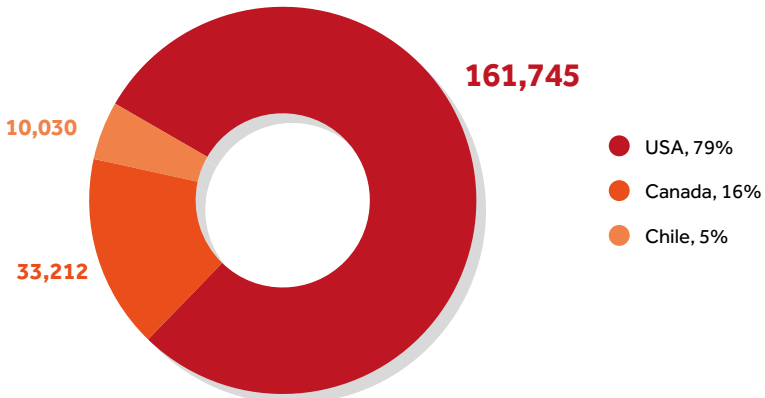
Although slightly below the previous season, sweetened dried cranberries production reach ca. 205.000 metric tons in the 2019/2020 season.

North America concentrated 95% of the world production both in 2019/20 and over the previous 5 years. The remaining 5% was produced in Chile, which production was increased by 23% in 2019/20 compared to 2018/19.

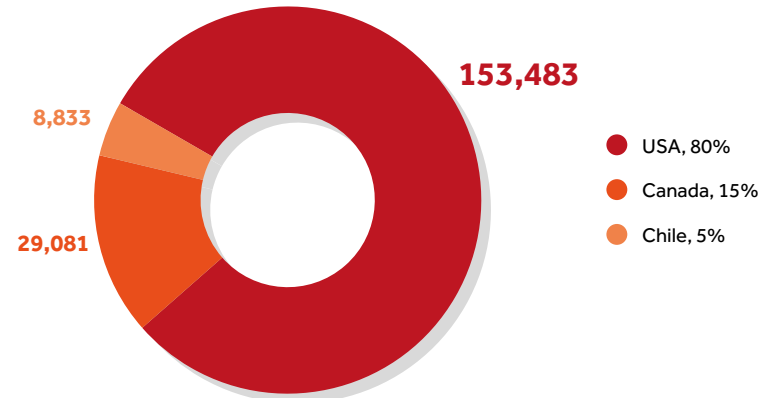
**WORLD SWEETENED DRIED CRANBERRIES PRODUCTION**  
(Metric Tons)



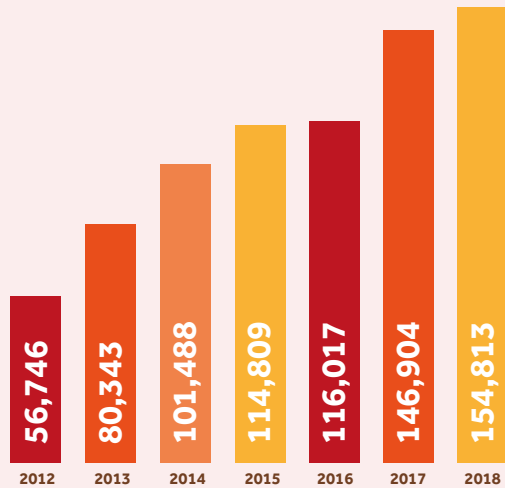
**2019/20 SWEETENED DRIED CRANBERRIES PRODUCTION**  
(Metric Tons)



**5-YEAR AVERAGE SWEETENED DRIED CRANBERRIES PRODUCTION**  
(Metric Tons)



**WORLD CRANBERRIES\* EXPORTS**  
(Metric Tons)



\* Prepared or preserved

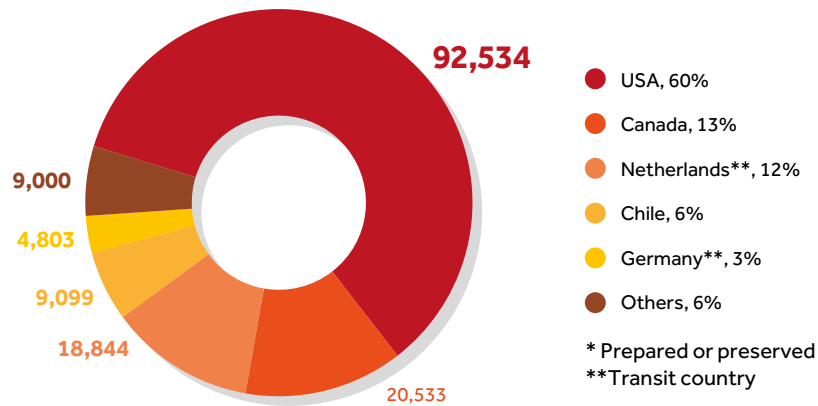
Global cranberry shipments (prepared or preserved, HS code 2008 93) keep increasing year on year. Up by 5% from 2017, world exports totaled 154,813 metric tons in 2018.

With a 60% of the world share, the USA continued to be the top world exporting country. The European Union + the UK accounted for 32% of US 2018 shipments, followed by China and Mexico with 22% and 11% of the country share, respectively. Top destinations for Canada were the EU + UK and the USA (42% each) and China (8%). Chile shipments were bound mostly to the EU + UK (70%), China (15%) and Brazil (5%).

**EXPORTS**

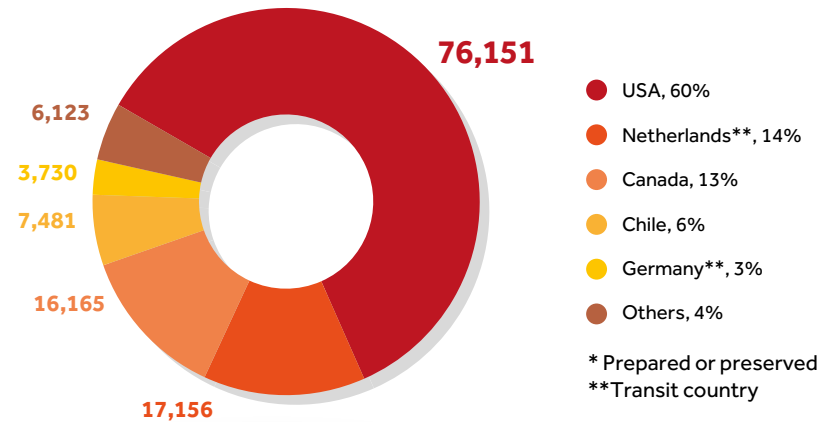


**2018 WORLD CRANBERRIES\* EXPORTS**  
(Metric Tons)



\* Prepared or preserved  
\*\*Transit country

**5-YEAR AVERAGE CRANBERRIES\* EXPORTS**  
(Metric Tons)



\* Prepared or preserved  
\*\*Transit country

# DRIED CRANBERRIES



WORLD CRANBERRIES* IMPORTS (Metric Tons)								
COUNTRY	2012	2013	2014	2015	2016	2017	2018	Growth 2012-2018
<b>Netherlands**</b>	10,662	16,900	22,455	23,513	22,880	26,626	28,520	17,858
<b>China</b>	2,210	2,434	5,143	6,920	13,725	19,073	25,451	23,241
<b>Mexico</b>	1,138	4,914	7,835	9,723	7,969	11,347	10,644	9,507
<b>Germany**</b>	5,076	6,540	4,654	5,928	5,595	10,140	9,290	4,213
<b>Canada</b>	8,417	8,677	10,095	11,170	8,205	9,098	8,747	330
<b>USA</b>	5,493	6,374	7,259	7,756	8,162	9,913	8,717	3,224
<b>Poland**</b>	3,732	5,687	5,240	7,365	6,113	8,484	8,150	4,419
<b>UK</b>	3,068	3,657	4,463	5,239	5,249	6,141	6,433	3,365
<b>Korea Rep</b>	458	1,628	3,619	5,433	2,403	4,618	4,879	4,420
<b>Australia</b>	2,414	2,834	2,948	3,879	4,032	4,234	4,798	2,383
<b>France</b>	1,376	2,492	2,378	2,267	2,825	3,501	3,953	2,576
<b>Russian Fed.</b>	608	910	1,719	1,485	1,598	3,006	3,945	3,337
<b>Italy</b>	508	894	1,822	2,069	2,142	1,952	2,206	1,699
<b>Malaysia</b>	102	181	299	486	532	956	1,991	1,889
<b>Spain</b>	708	1,364	1,552	1,303	1,260	1,544	1,922	1,213
<b>Israel</b>	150	650	1,839	1,184	2,286	2,527	1,870	1,721
<b>Japan</b>	652	992	1,611	1,631	1,378	1,654	1,655	1,004
<b>Vietnam</b>	9	38	50	25	496	1,031	1,574	1,565
<b>Colombia</b>	50	186	408	795	1,042	1,169	1,506	1,457
<b>New Zealand</b>	1,360	1,563	1,796	1,507	1,614	1,394	1,494	134
<b>Others</b>	8,557	11,428	14,304	15,130	16,511	18,496	17,067	8,510
<b>WORLD TOTAL</b>	<b>56,746</b>	<b>80,343</b>	<b>101,488</b>	<b>114,809</b>	<b>116,017</b>	<b>146,904</b>	<b>154,813</b>	<b>98,067</b>

\*Prepared or preserved

\*\*Transit country





## WORLD SWEETENED DRIED CRANBERRIES ESTIMATED CONSUMPTION

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>USA</b>	73,424	0.228	0.304	66,802	0.208	0.277	86,910	0.270	0.360	77,335	0.239	0.318	86,762	0.265	0.354
<b>China</b>	5,143	0.004	0.007	6,893	0.005	0.010	13,706	0.010	0.019	18,989	0.013	0.026	24,985	0.017	0.034
<b>Canada</b>	11,602	0.323	0.430	22,585	0.628	0.838	22,290	0.614	0.819	24,224	0.662	0.882	21,844	0.589	0.786
<b>Mexico</b>	7,822	0.062	0.123	9,717	0.076	0.153	7,905	0.062	0.124	11,332	0.088	0.175	10,635	0.084	0.169
<b>Netherlands</b>	9,291	0.549	0.732	8,757	0.517	0.690	6,440	0.379	0.505	4,051	0.238	0.317	9,676	0.567	0.756
<b>Poland</b>	5,095	0.132	0.264	6,674	0.173	0.346	5,260	0.138	0.275	8,175	0.214	0.429	7,781	0.205	0.410
<b>UK</b>	4,063	0.063	0.126	4,765	0.074	0.147	4,915	0.075	0.149	5,496	0.083	0.166	5,169	0.077	0.154
<b>Korea Rep</b>	3,611	0.072	0.144	5,426	0.108	0.216	2,400	0.047	0.094	4,615	0.091	0.181	4,846	0.095	0.189
<b>Australia</b>	2,946	0.123	0.246	3,857	0.161	0.322	3,971	0.165	0.329	4,211	0.172	0.344	4,672	0.188	0.375
<b>Germany</b>	959	0.012	0.024	2,506	0.031	0.062	2,605	0.032	0.064	6,401	0.078	0.156	4,487	0.054	0.108
<b>Russian Fed.</b>	1,682	0.012	0.016	1,437	0.010	0.013	1,566	0.011	0.015	2,912	0.020	0.027	3,877	0.027	0.035
<b>France</b>	1,697	0.026	0.105	1,664	0.026	0.103	2,677	0.041	0.165	3,360	0.052	0.207	3,561	0.055	0.219
<b>Italy</b>	1,571	0.026	0.105	1,749	0.029	0.117	1,820	0.031	0.123	1,652	0.028	0.112	1,925	0.032	0.127
<b>Israel</b>	1,833	0.227	0.303	1,184	0.147	0.196	2,286	0.279	0.372	2,522	0.303	0.404	1,870	0.223	0.298
<b>Japan</b>	1,611	0.013	0.051	1,631	0.013	0.052	1,378	0.011	0.043	1,654	0.013	0.052	1,655	0.013	0.052
<b>Spain</b>	1,185	0.026	0.103	1,245	0.027	0.108	1,149	0.025	0.099	1,441	0.031	0.124	1,501	0.032	0.129
<b>Colombia</b>	399	0.008	0.033	784	0.016	0.065	1,038	0.021	0.085	1,162	0.024	0.095	1,496	0.030	0.120
<b>New Zealand</b>	1,080	0.238	0.954	968	0.214	0.855	990	0.212	0.850	1,054	0.224	0.896	1,182	0.249	0.997
<b>Czech Republic</b>	1,227	0.116	0.465	1,113	0.106	0.422	1,340	0.126	0.505	1,558	0.147	0.588	1,016	0.095	0.381
<b>Greece</b>	893	0.082	0.326	844	0.077	0.308	964	0.086	0.345	1,014	0.091	0.363	1,004	0.095	0.382
<b>WORLD TOTAL</b>	<b>150,999</b>	<b>0.021</b>		<b>160,700</b>	<b>0.022</b>		<b>184,600</b>	<b>0.025</b>		<b>199,476</b>	<b>0.026</b>		<b>212,144</b>	<b>0.028</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



# DRIED FIGS

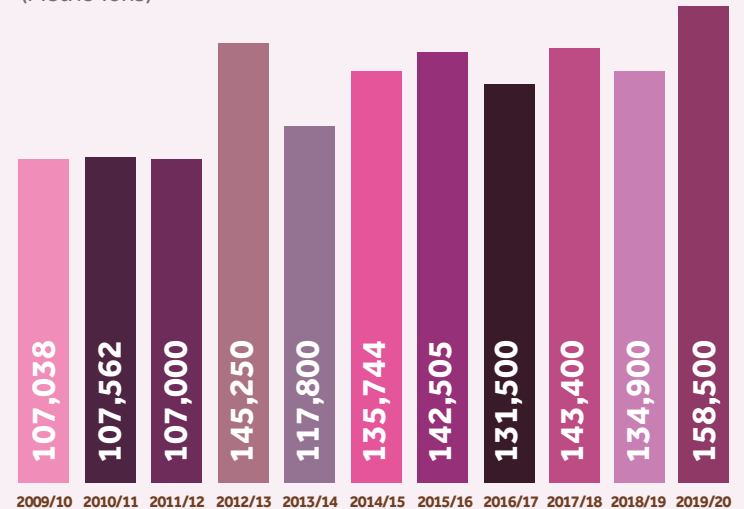
## PRODUCTION



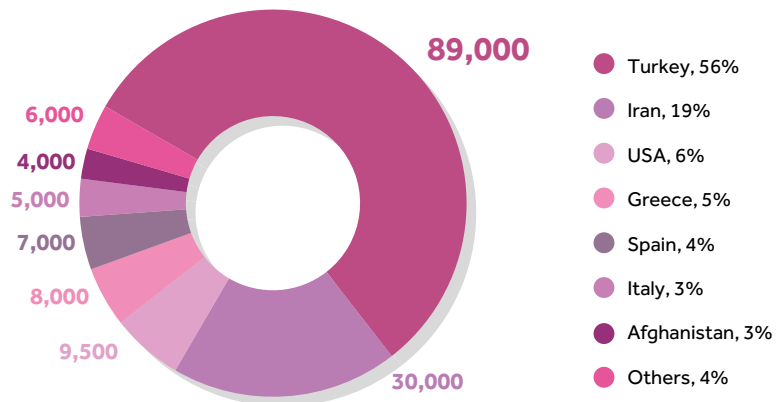
World dried fig production in 2019/2020 season was up by 17% compared to 2018/19, reaching 158,500 metric tons.

In 2019/20 Turkey kept ranking as the top dried fig producer, accounting for 56% of the world share, followed by Iran with 19%. The following 21% of the world production was distributed among USA, Greece, Spain, Italy and Afghanistan with shares ranging between 3% and 6%.

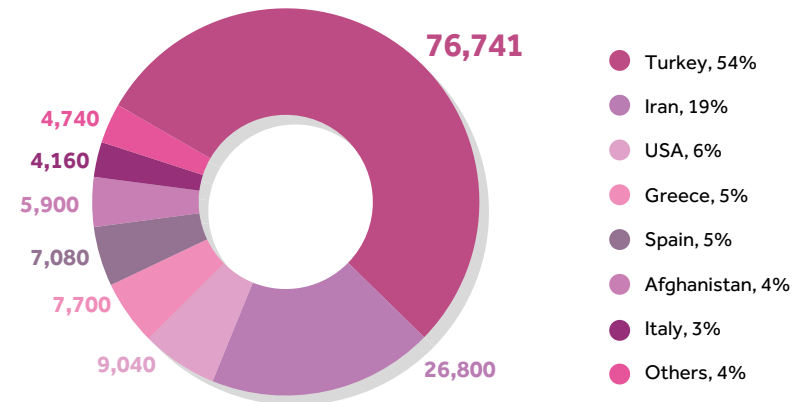
**WORLD DRIED FIG PRODUCTION**  
(Metric Tons)



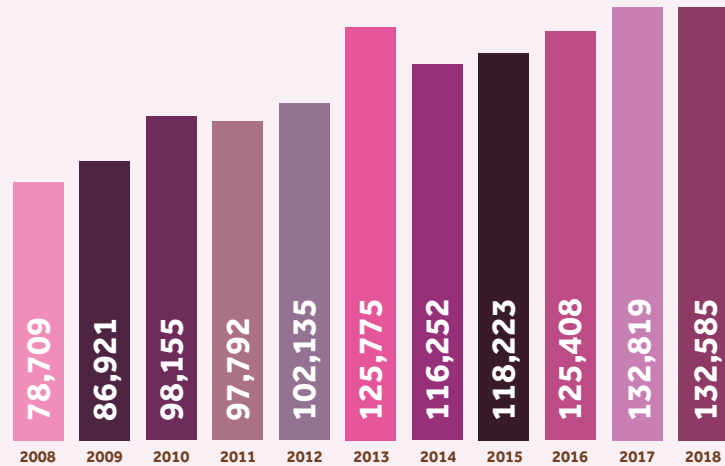
**2019/20 DRIED FIG PRODUCTION**  
(Metric Tons)



**5-YEAR AVERAGE DRIED FIG PRODUCTION**  
(Metric Tons)



**WORLD FIG EXPORTS**  
(Metric Tons)



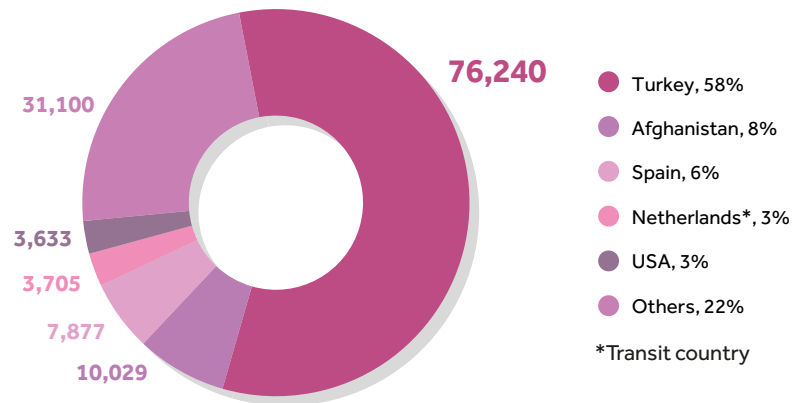
In 2018, global dried fig shipments remained at the same record level reached in 2017, adding up to ca. 132,600 metric tons.

Turkey continued to be the first world supplier of dried figs in 2018, amounting to 58% of the global exports. Top Turkey's destinations were the European Union countries + the UK (54% of the country share) among which Germany (13%), France (13%) and UK (6%) ranked as the leading importers. The following 9% was destined to the USA. Similarly, top Spanish importers were the EU+UK (79%) and the USA (19%). As for Afghanistan, 95% of its shipments were bound to India.

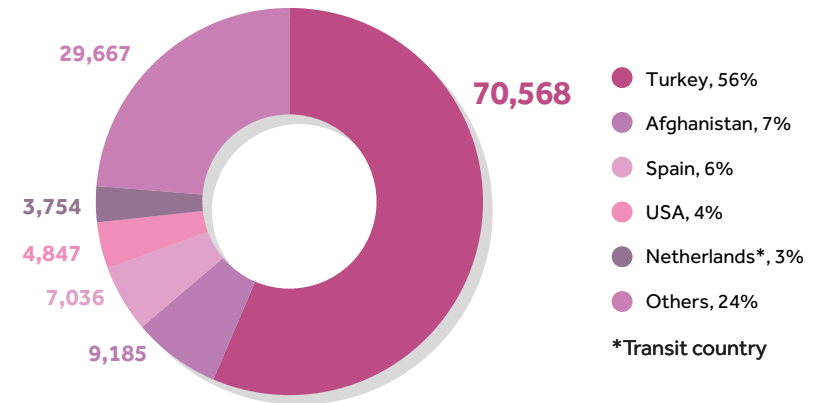
## EXPORTS



**2018 WORLD FIG EXPORTS**  
(Metric Tons)



**5-YEAR AVERAGE FIG EXPORTS**  
(Metric Tons)





# DRIED FIGS



## WORLD FIG IMPORTS (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Germany*</b>	11,380	13,942	14,053	14,554	14,758	16,275	16,468	16,368	16,297	16,084	19,297	7,917
<b>France</b>	12,400	13,160	15,945	13,690	13,741	16,661	15,753	15,041	15,090	14,402	14,862	2,462
<b>USA</b>	2,907	2,931	3,032	3,045	4,450	5,701	6,315	6,617	7,064	11,411	9,973	7,066
<b>India</b>	4,973	5,647	5,691	5,735	2,112	9,198	9,525	6,145	7,451	12,714	9,725	4,752
<b>UK</b>	3,868	4,094	3,730	4,842	4,606	6,193	6,192	5,906	6,484	7,321	7,003	3,135
<b>Netherlands*</b>	4,576	5,119	5,029	5,173	5,161	5,336	5,391	6,289	5,182	6,056	6,285	1,709
<b>Russian Fed.</b>	2,566	3,177	3,979	4,110	5,351	6,226	5,516	3,484	4,073	5,743	5,715	3,149
<b>Italy</b>	3,306	3,994	4,874	4,509	4,198	4,251	4,511	5,403	4,818	4,531	4,394	1,088
<b>Canada</b>	3,075	3,716	3,851	4,056	4,219	4,534	5,565	3,995	4,003	4,428	3,911	836
<b>Switzerland</b>	2,819	3,134	3,659	3,525	3,599	4,009	4,198	3,585	3,803	3,449	3,323	504
<b>Austria</b>	1,829	2,250	2,590	2,798	2,665	2,722	2,467	2,509	8,019	2,979	3,203	1,374
<b>China</b>	508	846	1,434	1,881	2,640	2,577	3,658	4,901	3,197	2,756	2,860	2,352
<b>Mexico</b>	1,817	3,448	3,346	1,791	2,769	1,887	2,203	1,560	1,655	3,931	2,833	1,016
<b>UAE</b>	461	612	975	853	1,100	1,526	1,722	2,226	2,300	2,268	2,781	2,320
<b>Belgium</b>	2,163	1,710	2,484	2,533	2,552	3,258	2,572	2,386	2,633	2,300	2,333	170
<b>Poland</b>	653	509	638	725	1,195	1,366	1,838	2,206	1,535	1,422	1,784	1,131
<b>Australia</b>	730	777	1,074	957	1,236	1,264	1,524	1,878	2,079	1,705	1,765	1,035
<b>Japan</b>	1,147	849	1,188	1,263	1,642	1,860	1,946	1,508	1,704	1,699	1,461	314
<b>Saudi Arabia</b>	1,097	1,367	1,485	981	1,030	1,128	1,258	1,161	1,882	1,826	1,308	211
<b>Sweden</b>	1,116	1,144	1,054	1,372	1,386	1,529	1,459	1,387	1,124	1,275	1,286	170
<b>Others</b>	15,318	14,495	18,044	19,399	21,725	28,276	16,172	23,668	25,015	24,519	26,482	11,164
<b>WORLD TOTAL</b>	<b>78,709</b>	<b>86,921</b>	<b>98,155</b>	<b>97,792</b>	<b>102,135</b>	<b>125,775</b>	<b>116,252</b>	<b>118,223</b>	<b>125,408</b>	<b>132,819</b>	<b>132,585</b>	<b>53,876</b>

\*Transit country



### WORLD DRIED FIG ESTIMATED CONSUMPTION

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>Iran</b>	27,826	0.355	1.075	29,986	0.379	1.149	18,634	0.232	0.703	15,318	0.188	0.571	27,473	0.336	1.018
<b>Germany</b>	12,230	0.151	0.602	12,518	0.155	0.621	12,921	0.158	0.631	12,972	0.158	0.632	15,809	0.190	0.761
<b>USA</b>	9,469	0.030	0.119	11,090	0.034	0.138	11,349	0.035	0.141	16,096	0.050	0.199	15,441	0.047	0.189
<b>France</b>	13,902	0.210	0.840	12,904	0.200	0.802	13,198	0.204	0.816	12,755	0.196	0.786	12,871	0.198	0.792
<b>India</b>	9,446	0.007	0.075	6,016	0.005	0.046	7,353	0.006	0.056	12,487	0.009	0.093	9,582	0.007	0.071
<b>UK</b>	5,781	0.090	0.361	5,532	0.085	0.342	6,163	0.094	0.375	6,952	0.105	0.420	6,617	0.099	0.394
<b>Russian Fed.</b>	5,503	0.039	0.390	3,456	0.024	0.241	4,049	0.028	0.281	5,706	0.040	0.397	5,681	0.039	0.390
<b>Italy</b>	5,077	0.085	0.341	5,272	0.088	0.353	4,883	0.082	0.329	5,155	0.087	0.348	5,272	0.087	0.348
<b>Greece</b>	5,030	0.452	0.904	4,428	0.404	0.808	4,440	0.397	0.794	3,117	0.279	0.558	4,656	0.442	0.885
<b>Canada</b>	5,546	0.157	0.628	3,986	0.111	0.444	3,914	0.108	0.431	4,351	0.119	0.475	3,653	0.099	0.394
<b>Turkey</b>	6,364	0.084	0.168	9,707	0.123	0.247	2,754	0.035	0.069	3,478	0.043	0.086	3,321	0.040	0.081
<b>Switzerland</b>	4,128	0.508	1.016	3,484	0.420	0.840	3,632	0.432	0.865	3,399	0.402	0.804	3,297	0.387	0.773
<b>China</b>	3,341	0.002	0.024	4,603	0.003	0.033	3,000	0.002	0.021	2,421	0.002	0.017	2,777	0.002	0.019
<b>Netherlands</b>	1,939	0.116	0.462	2,201	0.130	0.520	1,449	0.085	0.341	2,267	0.133	0.533	2,580	0.151	0.605
<b>Vietnam</b>	1,652	0.018	0.183	2,352	0.025	0.252	1,509	0.016	0.160	2,608	0.027	0.273	2,499	0.026	0.262
<b>UAE</b>	1,722	0.182	0.365	2,226	0.243	0.486	1,644	0.177	0.355	2,268	0.241	0.481	2,401	0.249	0.498
<b>Poland</b>	1,821	0.048	0.096	2,152	0.056	0.111	1,502	0.039	0.079	1,415	0.037	0.074	1,775	0.047	0.094
<b>Australia</b>	1,518	0.065	0.262	1,857	0.077	0.310	2,073	0.086	0.344	1,699	0.069	0.278	1,712	0.069	0.275
<b>Belgium</b>	1,654	0.149	0.597	1,507	0.133	0.534	1,474	0.130	0.519	1,191	0.104	0.417	1,619	0.141	0.564
<b>Japan</b>	1,938	0.015	0.061	1,508	0.012	0.048	1,704	0.013	0.053	1,699	0.013	0.053	1,461	0.011	0.046
<b>WORLD TOTAL</b>	<b>140,744</b>	<b>0.020</b>		<b>144,505</b>	<b>0.020</b>		<b>129,500</b>	<b>0.017</b>		<b>134,900</b>	<b>0.018</b>		<b>135,000</b>	<b>0.018</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



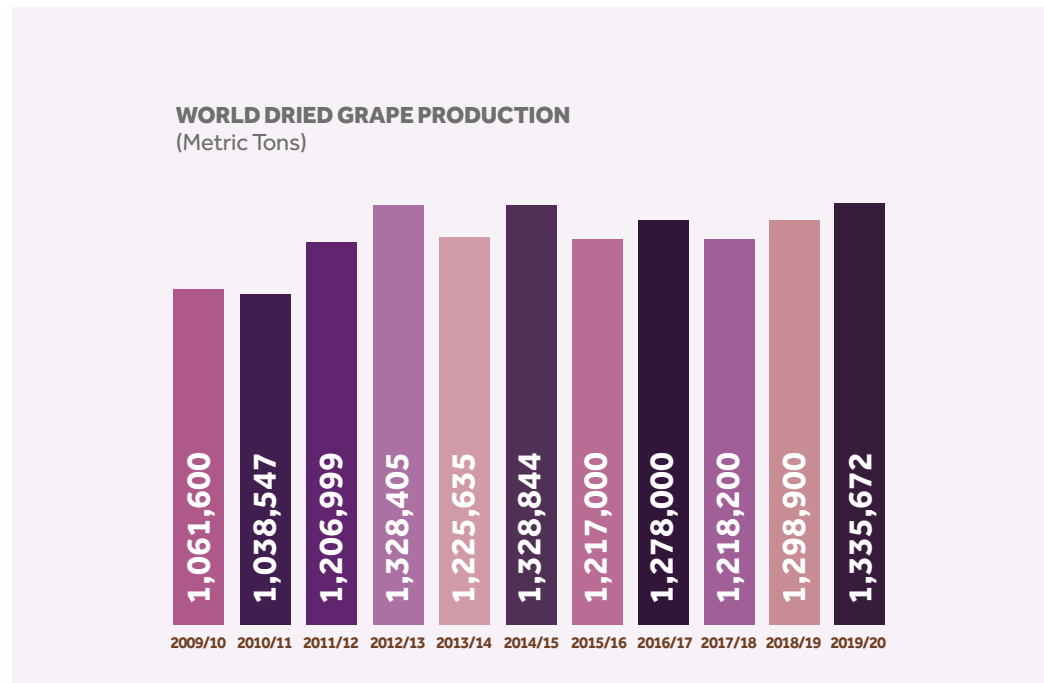
# DRIED GRAPES

## PRODUCTION

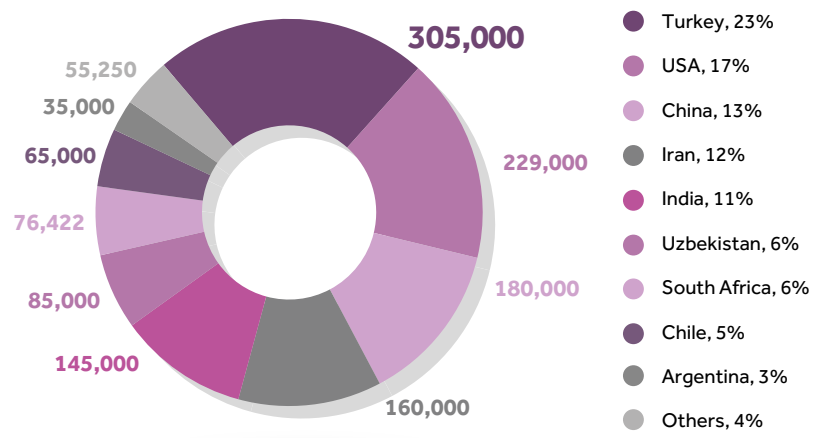


Increased by 3% from the previous season, 2019/2020 dried grape (raisins, sultanas and currants) production reached over 1.3 million metric tons, the highest level of the last decade.

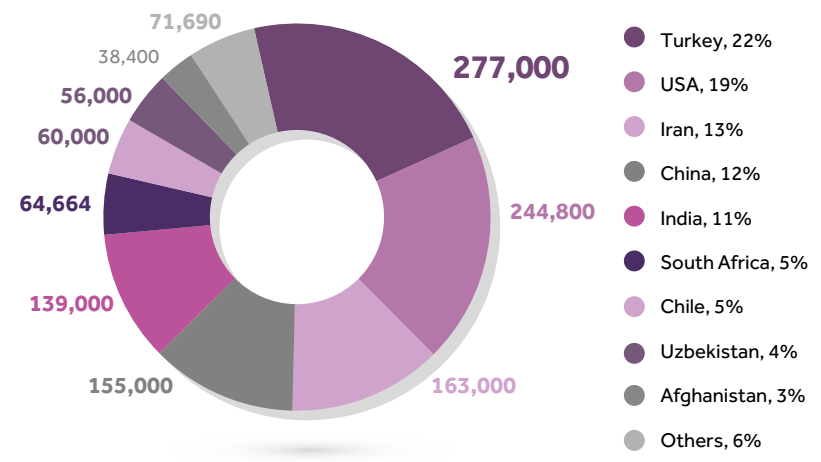
Turkish production was raised by 17% compared to 2018/19 and it accounted for 23% of the world production, followed by the USA, China, Iran and India with world shares ranging from 17% to 11%.



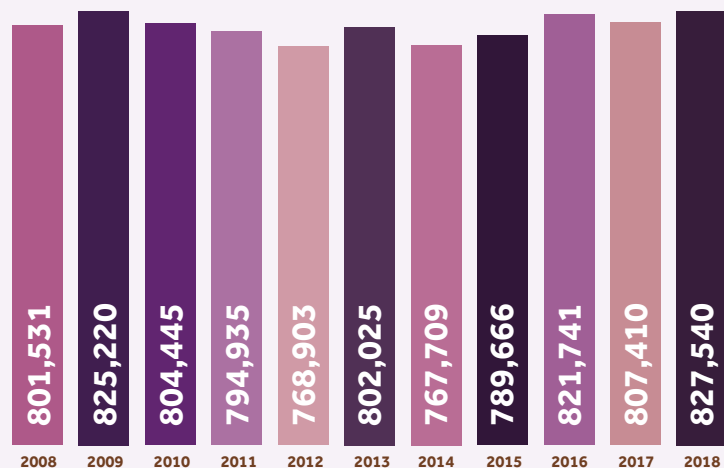
### 2019/20 DRIED GRAPE PRODUCTION (Metric Tons)



### 5-YEAR AVERAGE DRIED GRAPE PRODUCTION (Metric Tons)



**WORLD DRIED GRAPE EXPORTS**  
(Metric Tons)



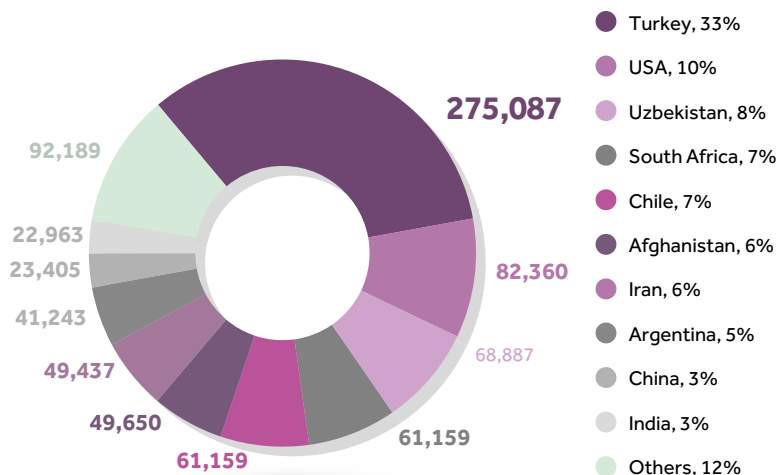
Global dried grape shipments reached 827,540 metric tons in 2018, the highest value over the prior 10 years.

Turkey remained as the leading exporting country and it accounted for 33% of the world share, followed by the USA with 10%. The European Union + the UK concentrated 79% of Turkish shipments, being the UK (26% of the country share), Germany (12%) and the Netherlands (11%) the main importers. The US top destinations were Japan (30%) and the EU + UK (16%).

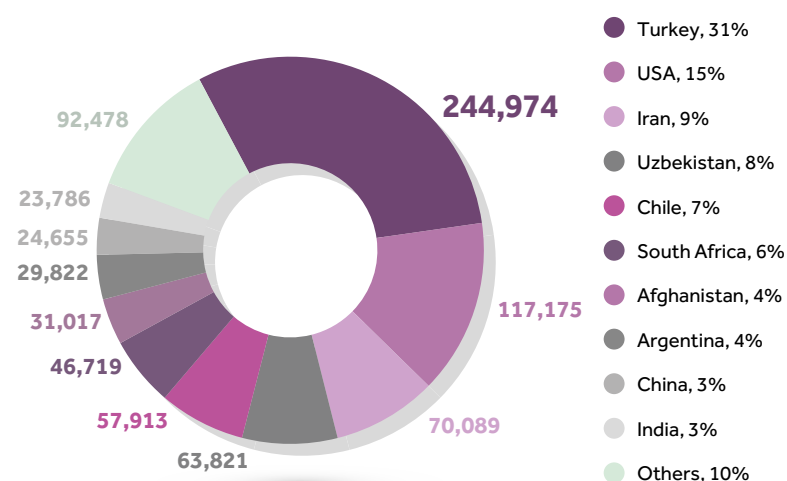
## EXPORTS



**2018 WORLD DRIED GRAPE EXPORTS**  
(Metric Tons)



**5-YEAR AVERAGE DRIED GRAPE EXPORTS**  
(Metric Tons)



# DRIED GRAPES

## WORLD DRIED GRAPE IMPORTS (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>UK</b>	109,197	112,450	115,501	110,629	105,343	115,226	106,251	103,610	105,762	100,534	96,159	-13,038
<b>Germany</b>	80,076	83,640	82,467	85,987	80,621	85,968	69,071	72,984	78,007	75,116	72,837	-7,239
<b>Netherlands</b>	44,360	53,730	49,295	45,406	51,082	58,343	47,617	50,116	50,341	51,684	51,791	7,431
<b>USA</b>	20,472	18,969	19,123	15,414	15,219	17,703	10,174	26,534	18,143	17,687	41,284	20,812
<b>China</b>	11,064	18,969	19,200	12,111	12,343	9,225	11,726	37,562	42,334	35,638	40,747	29,683
<b>Japan</b>	35,799	29,143	33,760	31,816	30,599	30,886	30,787	32,382	32,725	39,810	36,139	340
<b>Kazakhstan</b>	66	348	3,299	9,763	13,176	7,829	22,635	38,748	48,357	40,850	28,952	2,830
<b>France</b>	25,431	26,519	27,228	24,714	23,791	29,517	23,797	25,552	26,538	30,096	28,261	2,830
<b>Brazil</b>	18,272	23,061	22,716	22,677	24,109	25,047	21,711	24,505	27,977	23,814	26,661	8,389
<b>Russian Fed.</b>	62,448	43,608	36,177	29,288	36,133	33,722	10,276	20,569	30,128	23,734	25,630	-36,818
<b>Canada</b>	39,152	32,215	36,303	28,247	28,010	30,528	26,346	21,346	27,173	27,828	24,880	-14,272
<b>Italy</b>	19,198	19,626	21,719	20,191	19,801	21,853	20,013	22,010	23,178	23,466	23,128	3,930
<b>Australia</b>	26,487	27,456	20,939	31,202	23,573	22,680	22,080	19,794	21,287	23,874	21,886	-4,601
<b>India</b>	8,616	9,358	9,605	5,206	6,255	12,223	15,018	10,987	13,285	18,315	21,684	13,069
<b>UAE</b>	14,927	17,007	22,171	16,110	6,471	8,776	3,650	4,757	20,521	4,942	21,119	10,020
<b>Belgium</b>	14,773	19,138	21,267	20,868	19,356	22,514	19,815	17,101	17,936	17,287	18,274	3,501
<b>Spain</b>	5,971	8,739	8,463	9,837	13,141	17,394	11,130	16,175	10,828	17,745	15,991	10,020
<b>Poland</b>	11,876	15,354	14,137	11,257	13,033	16,146	13,082	14,091	17,983	16,462	13,517	1,641
<b>Mexico</b>	9,389	12,696	9,000	13,753	11,527	11,524	14,714	15,187	8,699	9,139	13,221	3,832
<b>Ireland</b>	7,754	7,219	7,896	7,485	7,002	6,820	6,464	8,639	5,631	7,726	7,901	147
<b>Others</b>	236,203	245,975	224,179	242,974	228,318	218,101	261,353	207,017	194,908	201,662	197,478	-38,724
<b>WORLD TOTAL</b>	<b>801,531</b>	<b>825,220</b>	<b>804,445</b>	<b>794,935</b>	<b>768,903</b>	<b>802,025</b>	<b>767,709</b>	<b>789,666</b>	<b>821,741</b>	<b>807,410</b>	<b>827,540</b>	<b>26,009</b>





## WORLD DRIED GRAPE ESTIMATED CONSUMPTION

COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>China</b>	139,090	0.102	0.308	179,165	0.129	0.392	145,699	0.102	0.308	156,434	0.109	0.329	187,341	0.128	0.389
<b>USA</b>	145,658	0.457	1.384	158,308	0.492	1.491	200,869	0.623	1.889	133,189	0.411	1.245	146,924	0.449	1.361
<b>India</b>	134,346	0.095	0.127	124,027	0.095	0.126	114,007	0.086	0.115	134,260	0.100	0.134	138,721	0.103	0.137
<b>UK</b>	103,212	1.611	2.148	100,076	1.546	2.062	102,391	1.556	2.075	97,026	1.467	1.956	93,227	1.389	1.851
<b>Germany</b>	59,529	0.733	0.977	62,787	0.778	1.038	66,277	0.809	1.079	65,115	0.793	1.058	63,060	0.759	1.011
<b>Netherlands</b>	35,422	2.112	2.640	36,573	2.161	2.701	39,849	2.346	2.932	40,702	2.392	2.990	39,117	2.293	2.866
<b>Iran</b>	30,000	1.284	1.712	40,000	0.506	0.674	40,000	0.498	0.664	31,348	0.386	0.514	38,618	0.472	0.629
<b>Japan</b>	30,787	0.244	0.271	32,376	0.256	0.284	32,725	0.256	0.285	39,810	0.313	0.348	36,138	0.284	0.316
<b>Australia</b>	32,198	1.389	1.852	27,483	1.147	1.529	20,822	0.863	1.151	39,791	1.627	2.169	28,952	1.163	1.550
<b>Brazil</b>	21,691	0.107	0.215	24,491	0.118	0.236	27,975	0.135	0.269	23,812	0.114	0.228	26,660	0.127	0.255
<b>France</b>	22,379	0.338	1.024	23,761	0.369	1.118	24,142	0.373	1.130	27,798	0.428	1.297	25,939	0.399	1.209
<b>Russian Fed.</b>	19,296	0.070	0.280	21,166	0.148	0.590	29,495	0.205	0.819	23,037	0.160	0.641	25,044	0.172	0.687
<b>Canada</b>	25,970	0.736	0.981	20,793	0.579	0.771	26,292	0.724	0.966	27,081	0.740	0.986	24,482	0.660	0.880
<b>Italy</b>	19,497	0.327	0.655	19,697	0.329	0.659	21,143	0.356	0.712	22,076	0.372	0.745	22,337	0.368	0.737
<b>Spain</b>	10,204	0.216	0.288	15,397	0.334	0.445	10,164	0.219	0.292	16,775	0.362	0.482	15,015	0.322	0.429
<b>Poland</b>	12,713	0.334	0.667	13,374	0.346	0.693	17,129	0.448	0.896	15,974	0.419	0.837	12,824	0.338	0.676
<b>Mexico</b>	12,794	0.103	0.138	13,193	0.104	0.138	7,027	0.055	0.073	7,293	0.056	0.075	10,603	0.084	0.112
<b>Greece</b>	11,548	1.038	1.384	6,025	0.550	0.733	8,763	0.784	1.045	6,667	0.597	0.795	9,144	0.869	1.159
<b>Belgium</b>	9,975	0.900	1.200	7,729	0.684	0.912	9,026	0.795	1.060	7,914	0.692	0.923	9,055	0.789	1.051
<b>Turkey</b>	84,918	1.120	1.493	10,552	0.134	0.179	74,156	0.933	1.244	42,769	0.527	0.702	7,996	0.097	0.129
<b>WORLD TOTAL</b>	<b>1,339,644</b>	<b>0.186</b>		<b>1,195,500</b>	<b>0.163</b>		<b>1,311,488</b>	<b>0.176</b>		<b>1,223,212</b>	<b>0.162</b>		<b>1,282,700</b>	<b>0.168</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.



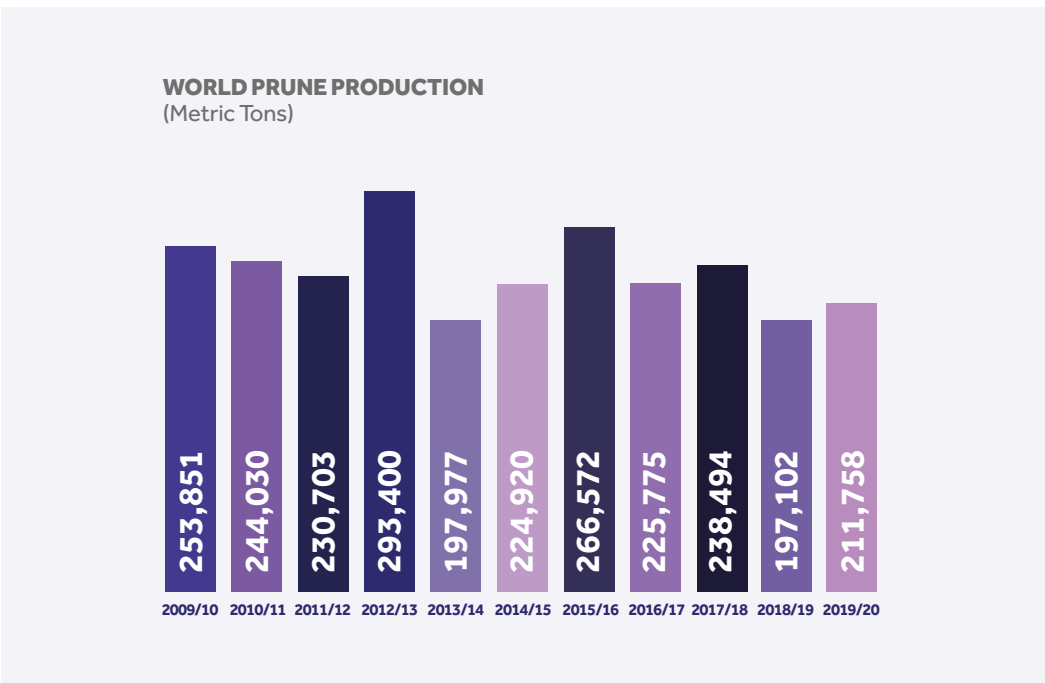
# PRUNES

## PRODUCTION

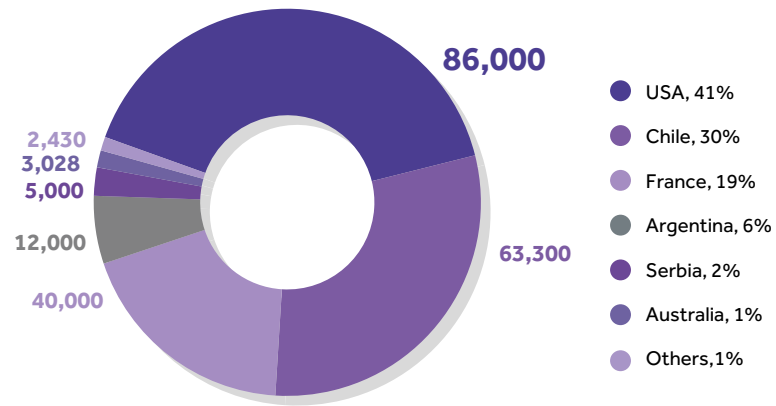


Overall 2019/2020 prune production was increased by 7% compared to 2018/19 season, reaching ca. 211,800 metric tons.

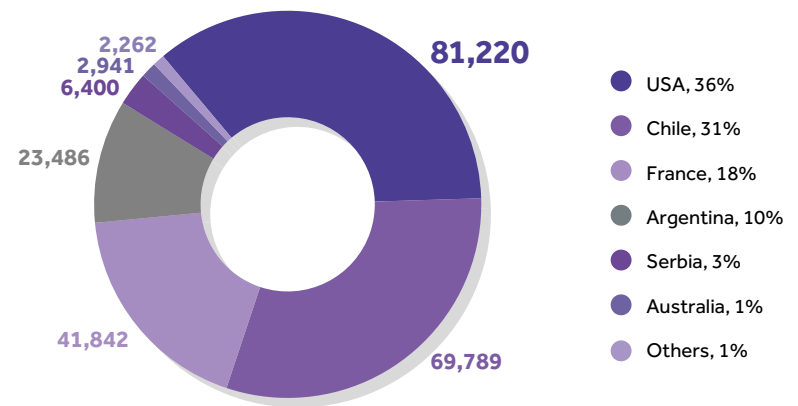
US production was 9% up from the previous season leading the world production with 41% of the total share. Chile, which accounted for the following 30%, remained within the same production level from the prior year, while France, Argentina and Australia production was raised 25%, 20% and 175%, respectively.



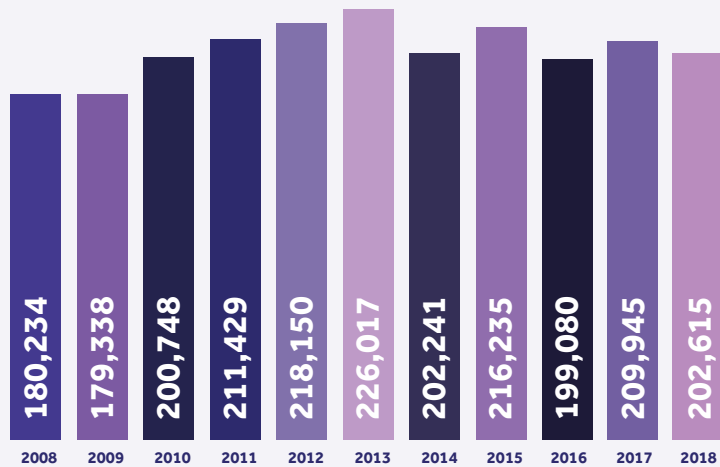
2019/20 PRUNE PRODUCTION (Metric Tons)



5-YEAR AVERAGE PRUNE PRODUCTION (Metric Tons)



### WORLD PRUNE EXPORTS (Metric Tons)



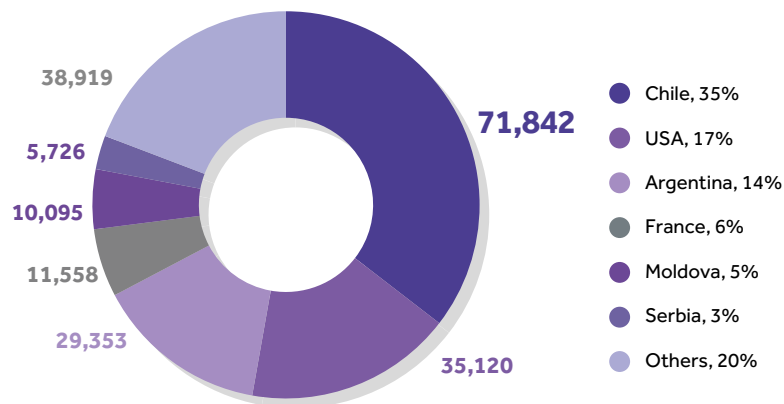
Global prune shipments reached 202,615 metric tons in 2018. Chile and the USA jointly added up to over half (52%) of the world supply, followed by Argentina that amounted to 14%.

Half of Chilean exports were destined to the European Union + the UK (48% of the country share), the ensuing 24% was bound to Latin America and the Caribbean countries led by Mexico with 12% of the share. Asia accounted for almost half (46%) of US top destinations: Japan (18%), China (12%), South Korea (4%) and South eastern Asia countries (12%). The EU + UK added up to the following 29%. Argentina top markets were Brazil (34%), Russia (20%) and the USA (19%).

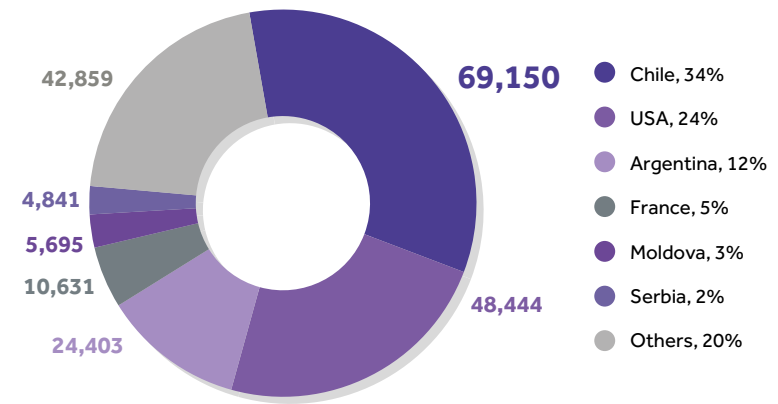
## EXPORTS



### 2018 WORLD PRUNE EXPORTS (Metric Tons)



### 5-YEAR AVERAGE PRUNE EXPORTS (Metric Tons)





# PRUNES



## WORLD PRUNE IMPORTS (Metric Tons)

COUNTRY	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Growth 2008-2018
<b>Russian Fed.</b>	27,011	17,288	29,505	26,512	28,190	30,383	18,193	13,454	12,802	14,458	19,214	-7,797
<b>Brazil</b>	10,492	13,565	14,105	15,217	15,871	15,027	13,142	9,877	11,793	12,515	12,862	2,370
<b>USA</b>	773	4,018	399	247	685	1,245	7,102	12,824	19,387	14,573	11,012	10,239
<b>Germany*</b>	25,395	18,397	20,211	18,818	21,538	20,199	18,622	24,584	12,923	13,344	10,985	-14,410
<b>Mexico</b>	8,571	7,647	9,203	9,497	9,298	10,308	7,683	10,832	8,589	11,293	10,945	2,374
<b>Poland</b>	5,065	6,571	6,856	9,838	9,269	9,252	7,005	10,109	7,301	10,300	10,043	4,978
<b>Italy</b>	10,587	10,064	10,679	10,278	10,076	10,831	11,666	11,907	9,936	9,879	9,181	-1,406
<b>UK</b>	9,131	7,822	7,765	8,822	8,185	9,000	8,781	9,380	8,726	7,887	8,369	-762
<b>China</b>	2,022	3,476	5,763	7,625	10,959	3,889	6,670	4,422	6,002	8,235	7,929	5,907
<b>Japan</b>	11,684	10,927	13,438	12,829	15,505	14,869	12,733	13,184	10,693	6,098	6,772	-4,912
<b>Spain</b>	5,763	7,921	6,564	6,296	6,248	7,116	7,027	7,719	6,922	7,343	6,386	623
<b>Netherlands*</b>	5,130	5,696	4,255	3,761	3,923	4,016	4,744	4,624	4,880	5,140	4,536	-594
<b>Canada</b>	5,270	4,902	4,969	5,325	5,602	5,633	6,358	6,757	4,871	4,211	3,803	-1,467
<b>Australia</b>	2,084	3,500	2,885	3,096	2,407	2,219	3,104	3,946	3,259	2,819	3,107	1,023
<b>Turkey</b>	219	341	719	1,927	1,157	1,243	837	1,787	1,962	2,471	2,458	-4,303
<b>Greece</b>	2,845	2,600	2,250	2,188	1,716	2,151	1,846	1,566	1,692	1,917	2,153	-692
<b>Belgium</b>	2,064	1,933	1,888	1,890	1,898	2,048	1,897	2,374	2,126	2,246	2,069	5
<b>France</b>	6,343	4,485	2,410	3,733	2,129	1,835	1,837	3,180	3,577	3,126	2,040	-4,303
<b>Belarus</b>	682	564	824	569	957	673	450	2,024	1,610	1,664	2,012	1,330
<b>Lithuania</b>	1,522	1,043	2,064	2,098	2,287	2,406	922	1,210	1,138	1,279	1,873	351
<b>Others</b>	37,581	46,578	53,996	60,863	60,250	71,674	61,624	60,474	58,892	69,148	64,868	27,287
<b>WORLD TOTAL</b>	<b>180,234</b>	<b>179,338</b>	<b>200,748</b>	<b>211,429</b>	<b>218,150</b>	<b>226,017</b>	<b>202,241</b>	<b>216,235</b>	<b>199,080</b>	<b>209,945</b>	<b>202,615</b>	<b>22,381</b>

\*Transit country



WORLD PRUNE ESTIMATED CONSUMPTION															
COUNTRY	2014			2015			2016			2017			2018		
	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>	Consumption (MT)	Cons. per capita (kg/year) <sup>1</sup>	Estimated Cons. per capita (kg/year) <sup>2</sup>
<b>USA</b>	30,885	0.097	0.387	22,224	0.069	0.276	40,199	0.125	0.499	52,571	0.162	0.649	49,145	0.150	0.601
<b>France</b>	27,683	0.418	0.836	25,025	0.389	0.777	29,689	0.459	0.917	27,212	0.419	0.838	26,944	0.415	0.829
<b>Russian Fed.</b>	17,957	0.099	0.299	13,040	0.091	0.275	12,638	0.088	0.266	14,154	0.098	0.298	18,953	0.130	0.394
<b>Brazil</b>	13,141	0.065	0.197	9,876	0.048	0.144	11,790	0.057	0.172	12,513	0.060	0.181	12,860	0.061	0.186
<b>Mexico</b>	7,310	0.059	0.118	10,727	0.084	0.169	8,566	0.067	0.134	11,243	0.087	0.174	10,937	0.087	0.173
<b>Italy</b>	12,369	0.208	1.384	12,262	0.205	1.367	10,538	0.177	1.182	10,087	0.170	1.135	9,703	0.160	1.067
<b>Germany</b>	15,681	0.193	0.772	20,085	0.249	0.996	9,801	0.120	0.479	10,541	0.128	0.514	8,738	0.105	0.420
<b>Poland</b>	5,710	0.150	0.599	9,160	0.237	0.949	6,226	0.163	0.652	9,296	0.244	0.975	8,230	0.217	0.868
<b>UK</b>	8,225	0.128	0.389	8,750	0.135	0.410	7,964	0.121	0.367	7,106	0.107	0.326	7,945	0.118	0.359
<b>Japan</b>	12,732	0.101	0.252	13,184	0.104	0.260	10,693	0.084	0.209	6,081	0.048	0.119	6,772	0.053	0.133
<b>China</b>	3,405	0.002	0.010	2,588	0.002	0.007	4,532	0.003	0.013	6,283	0.004	0.017	6,431	0.004	0.018
<b>Australia</b>	5,159	0.223	0.674	6,581	0.275	0.832	5,355	0.222	0.673	5,009	0.205	0.621	4,890	0.196	0.595
<b>Vietnam</b>	5,675	0.063	0.252	4,024	0.043	0.172	4,682	0.050	0.198	4,215	0.044	0.176	3,950	0.041	0.165
<b>Canada</b>	6,244	0.177	0.536	6,694	0.186	0.564	4,806	0.132	0.401	4,134	0.113	0.342	3,730	0.101	0.305
<b>Spain</b>	2,138	0.045	0.181	2,334	0.051	0.202	1,722	0.037	0.149	1,818	0.039	0.157	3,727	0.080	0.319
<b>Greece</b>	1,671	0.150	0.601	1,482	0.135	0.541	1,507	0.135	0.539	1,595	0.143	0.571	1,932	0.184	0.734
<b>Colombia</b>	1,044	0.021	0.043	986	0.020	0.041	1,258	0.026	0.052	1,310	0.027	0.053	1,792	0.036	0.072
<b>Algeria</b>	4,891	0.122	0.490	5,389	0.136	0.543	4,874	0.120	0.480	5,517	0.133	0.532	1,632	0.039	0.155
<b>Israel</b>	3,571	0.446	1.783	2,540	0.315	1.260	2,151	0.263	1.050	1,490	0.179	0.715	1,543	0.184	0.736
<b>Peru</b>	1,107	0.036	0.072	1,127	0.036	0.072	1,440	0.045	0.091	1,288	0.040	0.080	1,503	0.047	0.094
<b>WORLD TOTAL</b>	<b>220,468</b>	<b>0.030</b>		<b>245,202</b>	<b>0.033</b>		<b>226,418</b>	<b>0.030</b>		<b>221,133</b>	<b>0.029</b>		<b>208,226</b>	<b>0.027</b>	

<sup>1</sup> Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019, Online Edition. Rev. 1.

<sup>2</sup> Based on the estimated percentage of population consuming the specific product.

# STATISTICS DATABASE

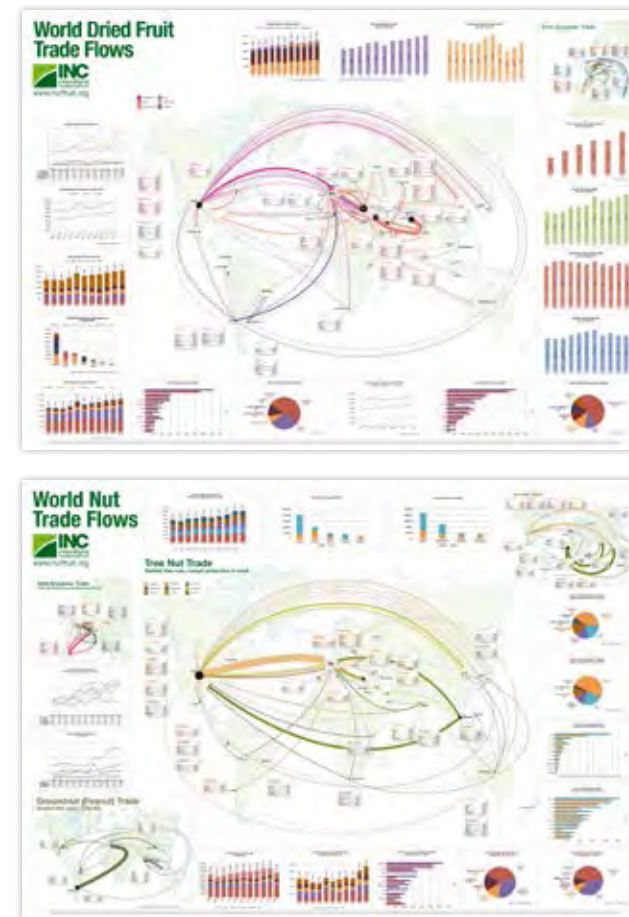
## FREE ACCESS FOR INC MEMBERS

Starting from 1995 and covering around 440,000 statistical records for nut and dried fruit production, stocks, imports, exports and consumption worldwide and by country, the INC online database is a tool for INC members that allows to analyze nut and dried fruit world production, supply, trade and consumption historical trends and latest data. Statistics can be broken down by year/s, country/ies and/or product/s and accessed through three different reports designed to visualize the outputs through tables, charts and maps.



# WORLD NUT AND DRIED FRUIT TRADE MAPS

The trade flow maps show the top nut and dried fruit origins and destinations globally, offering an overview of the market size and main world trade flows.







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